THE INDUSTRIAL ARTS INDEX

1955

List of Periodicals Indexed

A M A Archives Ind Health—A.M.A. Archives of Industrial Health
Formerly A.M.A. Archives of Industrial Hygiene and Occupational Medicine changed January, 1955
A M A Archives Ind Hygiene & Occup Med. See A M A Archives Ind Health
A S M E Trans—Transactions of the American Society of Mechanical Engineers
Acoustical Soc Am J—Journal of the Acoustical Society of America
Adv Agency. See Adv Agency Mag
Adv Agency Mag—Advertising Agency Magazine
Formerly Advertising Agency; name changed April 29, 1955
Advanced Management—Advanced Management
Aero Digest—Aero Digest
Aeronautical Eng R—Aeronautical Engineering Review
Air Cond Heat & Ven—Air Conditioning Heating and Ventilating
Formerly Heating and Ventilating; changed January, 1955
Am Assn of Textile Chemists and Colorists. Proceedings. Published in American Dyestuff Reporter
Am Assn Pet Geologists Bul—Bulletin of the American Association of Petroleum Geologists
Am Bankers Assn J. See Banking
Am Bld—American Builder
Am Bsns—American Business
Am Cer Soc Bul—Bulletin of the American Ceramic Society
Am Cer Soc J—Journal of the American Ceramic Society
Am Chem Soc J—Journal of the American Chemical Society
Am Concrete Inst J—Journal of the American Concrete Institute
Am Dyestuff Rep—American Dyestuff Reporter
Am Gas Assn Mo—American Gas Association Monthly
Am Gas Assn Proc—American Gas Association Proceedings
Am Gas J—American Gas Journal
Am Inst Chem Eng Trans. See Chem Eng Prog
Am Inst E E J. See Elec Eng
Am Inst of Mining and Metallurgical Engineers. See Min Eng
Am J Pub Health—American Journal of Public Health and the Nation's Health
Am J Sci—American Journal of Science
Am Mach—American Machinist
Am Pet Inst Proc—American Petroleum Institute Proceedings
Am Soc C E Proc—Proceedings of the American Society of Civil Engineers
Am Soc for Metals Trans—Transactions of the American Society for Metals
Am Soc Heat & V E J. See Heating-Piping
Am Soc M E J. See Mech Eng
Am Soc M E Trans. See A S M E Trans
Am Soc T M Proc—American Society for Testing Materials. Proceedings
Am Stat Assn J—Journal of the American Statistical Association
Am Water Works Assn J—Journal of the American Water Works Association
Anal Chem—Analytical Chemistry
Ann Am Acad—Annals of the American Academy of Political and Social Science
Arch Forum—Architectural Forum, The Magazine of Building
Arch Rec—Architectural Record
Archives Ind Hygiene & Occup Med. See A M A Archives Ind Health
Aslib Proc—Aslib Proceedings
Assn of Sp Lib & Inf Bur Proc. See Aslib Proc
Automobile Eng—Automobile Engineer
Automotive Ind—Automotive Industries
Aviation W—Aviation Week

Bankers Mo—Bankers Monthly
Banking—Banking; Journal of the American Bankers Association
Barron's—Barron's
Bell System Tech J—Bell System Technical Journal
Blast F & Steel Pl—Blast Furnace and Steel Plant
Brick & Clay Rec—Brick and Clay Record
Bsns W—Business Week
Burroughs Clearing House—Burroughs Clearing House
Bus Transportation—Bus Transportation

Can Chem Process—Canadian Chemical Processing
Can Min J—Canadian Mining Journal
Cer Ind—Ceramic Industry
Chem Age (Lond)—The Chemical Age
Chem & Eng N—Chemical and Engineering News
Chem & Ind—Chemistry and Industry
Chem & Met Eng. See Chem Eng
Chem Eng—Chemical Engineering (formerly Chemical and Metallurgical Engineering)
Chem Eng Prog—Chemical Engineering Progress
Chem R—Chemical Reviews
Chem Soc J—Journal of the Chemical Society
Indexing discontinued December, 1955
Chem W—Chemical Week
Civil Eng—Civil Engineering
Coal Age—Coal Age
Comm & Fin Chr—Commercial & Financial Chronicle
Commun Eng—Communication Engineering
Formerly Radio Communication; name changed January, 1953; combined with Radio-Electronic Engineering section of Radio and Television News April, 1954; discontinued May, 1955
Comp Air Mag—Compressed Air Magazine
Concrete—Concrete
Constr Methods—Construction Methods and Equipment
Consumers Res Bul—Consumers' Research Bulletin (Not Confidential)
Credit & Fin Management—Credit and Financial Management

Diesel Power—Diesel Power
Dom Eng—Domestic Engineering
Dun's R—Dun's Review
Merged with Modern Industry, August, 1953
Dun's R & Mod Ind—Dun's Review and Modern Industry

East Underw—Eastern Underwriter
Econ Geol—Economic Geology
Economist—Economist
Ed & Pub—Editor & Publisher, the Fourth Estate
Edison Elec Inst Bul—Edison Electric Institute Bulletin
Elec Com—Electrical Communication
Elec Eng—Electrical Engineering
Elec J—Electrical Journal
Elec R (Lond)—Electrical Review
Elec West—Electrical West
Elec World—Electrical World
Electrochem Soc J—Journal of the Electrochemical Society
Electronics—Electronics
Eng & Min J—Engineering and Mining Journal
Eng Educ. See J Eng Educ
Eng N—Engineering News-Record
Engineer—Engineer
Engineering—Engineering
Explosives Eng—The Explosives Engineer

Factory Management—Factory Management and Maintenance
Fed Res Bul—Federal Reserve Bulletin
Food Eng—Food Engineering
For Comm W—Foreign Commerce Weekly

LIST OF PERIODICALS INDEXED

Fortune—Fortune
Foundry—Foundry
Franklin Inst J—Journal of the Franklin Institute

Gas Age—Gas Age
Gen Elec R—General Electric Review
Geol Soc Bul—Bulletin of the Geological Society of America
Geol Soc Proc—Proceedings volume of Geological Society of America
Glass Ind—Glass Industry

Harvard Bsns R—Harvard Business Review
Heat Air Cond Sheet Metal Contr. See Heat & Air Cond Contr
Heat & Air Cond Contr—Heating and Air Conditioning Contractor
Formerly Heating Air Conditioning Sheet Metal Worker; changed October, 1955
Heat & Ven—Heating and Ventilating
Name changed to Air Conditioning Heating and Ventilating January, 1955
Heating-Piping—Heating, Piping and Air Conditioning
House & Home—House & Home

Ill U Eng Exp Sta Bul—Illinois University Engineering Experiment Station. Bulletin
Ill U Eng Exp Sta Circ—Illinois University Engineering Experiment Station. Circular
Illum Eng—Illuminating Engineering, The Journal of the Illuminating Engineering Society
Ind & Eng Chem—Industrial and Engineering Chemistry
Ind & Eng Chem Anal ed. See Anal Chem
Ind Marketing—Industrial Marketing
Ind Med—Industrial Medicine and Surgery
Ind Stand. See Standardization
India Rubber World—India Rubber World
Name changed to Rubber World beginning June, 1954
Inland Ptr—Inland Printer
Inst E E J—Journal of the Institution of Electrical Engineers
Replaced part one of Proceedings, beginning January, 1955
Inst E E Proc—Proceedings of the Institution of Electrical Engineers
Inst Mech Eng Proc—Institution of Mechanical Engineers, Proceedings
Inst Pet J—Journal of the Institute of Petroleum
Inst Radio Eng Proc—Proceedings of the Institute of Radio Engineers
Instruments—Instruments
Instruments & Automation—Instruments and Automation
Formerly Instruments; changed January, 1954
Int Labour R—International Labour Review
Int Labour R Stat Sup—International Labour Review Statistical Supplement
Iron Age—Iron Age
Iron & Steel Eng—Iron and Steel Engineer
Iron & Steel Inst J—Journal of the Iron and Steel Institute

J Account—Journal of Accountancy
J Aeronautical Sci—Journal of the Aeronautical Sciences
J Ap Chem—Journal of Applied Chemistry
J Ap Phys—Journal of Applied Physics
J Bsns—Journal of Business of the University of Chicago
J Chem Educ—Journal of Chemical Education
J Chem Phys—Journal of Chemical Physics
J Doc—Journal of Documentation
J Eng Educ—Journal of Engineering Education
J Fr Inst. See Franklin Inst J
J Land & Pub Util Econ. See Land Econ
J Marketing—The Journal of Marketing
Publication of the American Marketing Association
J Metals—Journal of Metals
J Phys Chem—The Journal of Physical Chemistry
J Res Nat Bur Stand—Journal of Research of the National Bureau of Standards
J Retailing—Journal of Retailing
J Sci Instr—Journal of Scientific Instruments

Land Econ—Land Economics
Life Ins Courant—Life Insurance Courant
Light Metal Age—Light Metal Age

Mach—Machinery
Machine Design—Machine Design
Mag of Bldg Arch Forum. See Arch Forum
Mag of Bldg House & Home. See House & Home
Mag of Stand—Magazine of Standards
Formerly Standardization; name changed January, 1954
Mag of Wall St—Magazine of Wall Street
Management R—Management Review
Manuf Rec—Manufacturers Record
Marine Eng—Marine Engineering
Materials & Methods—Materials and Methods
Mech Eng—Mechanical Engineering
Metal Finishing—Metal Finishing
Metal Prog—Metal Progress
Metallurgia—Metallurgia, the British Journal of Metals
Metals Tech. See J Metals
Midwest Eng—Midwest Engineer
Mill & Factory—Mill & Factory
Min & Met. See Min Eng
Min Cong J—Mining Congress Journal
Min Eng—Mining Engineering
Mo Labor R—Monthly Labor Review
Mo U Sch Mines & Met Bul tech ser—Bulletin of the University of Missouri, School of Mines and Metallurgy. Technical Series. irr Univ. of Mo. Rolla
Mod Ind—Modern Industry
Merged with Dun's Review, August, 1953
Mod Packaging—Modern Packaging
Mod Plastics—Modern Plastics
Mod Textiles Mag—Modern Textiles Magazine.
Munic Util—Municipal Utilities Magazine

N A C A Bul—N.A.C.A. Bulletin
N Y Pub Lib Bul—New York Public Library Bulletin
Nat City Bank—National City Bank of New York
Nat Pet N—National Petroleum News
Nat Research Council Pub—National Research Council Publication
Nat Safety N—National Safety News
Beginning with the February issue The Journal of the American Society of Safety Engineers will appear quarterly as a Technical Feature Section
Nat Underw—National Underwriter
Nat Underw (Life ed)—National Underwriter Life Insurance Edition

Oil & Gas J—Oil and Gas Journal
Oil Paint & Drug Rep—Oil Paint and Drug Reporter
Opt Soc Am J—Journal of the Optical Society of America

Paint Oil & Chem R—Paint, Oil and Chemical Review
Paper Ind—Paper Industry
Paper Tr J—Paper Trade Journal
Personnel—Personnel
Personnel J—Personnel Journal
Pet Eng—Petroleum Engineer
Pet Processing—Petroleum Processing
Pet Refiner—Petroleum Refiner
Phys R—The Physical Review
Pipe Line Ind—Pipe Line Industry
Formerly a section in World Oil; published separately as a monthly beginning July, 1954
Power—Power
Power Eng—Power Engineering (formerly Power Generation)
Product Eng—Product Engineering
Ptr Ink—Printer's Ink
Pub Health Rep—Public Health Reports
Pub Roads—Public Roads
Pub Util—Public Utilities Fortnightly
Pub Works—Public Works
Pulp & Pa of Can—Pulp and Paper Magazine of Canada

Q S T—QST

RCA R—RCA Review
R Econ & Stat—Review of Economics & Statistics
R Sci Instr—Review of Scientific Instruments
Radio & Tv N—Radio and Television News
Radio-Electronic Engineering Section printed separately beginning May, 1954; discontinued May 1955
Radio N. See Radio & Tv N
Refrig Eng—Refrigerating Engineering Including Air Conditioning

LIST OF PERIODICALS INDEXED

Review of Economics and Statistics. See R Econ & Stat
Review of Scientific Instruments. See R Sci Instr
Reviews of Modern Physics. See Rs Mod Phys
Roads & Eng Constr—Roads and Engineering Construction
Roads & Sts—Roads and Streets
Rock Prod—Rock Products
Rough Notes—Rough Notes
Roy Aeronautical Soc J—Journal of the Royal Aeronautical Society
Rs Mod Phys—Reviews of Modern Physics
Rubber Age—Rubber Age
Rubber World—Rubber World
  Formerly India Rubber World; changed June, 1954
Ry Age—Railway Age
Ry Loco & Cars—Railway Locomotives and Cars
  Formerly Railway Mechanical and Electrical Engineer; changed January, 1953

S A E J—S.A.E. Journal
SMPTE J—Journal of the Society of Motion Picture and Televison Engineers
  Formerly Journal of the Society of Motion Picture and Television Engineers; name changed January, 1954
Safety Maint & Prod—Safety Maintenance and Production
Sales Management—Sales Management
Sci Am—Scientific American
Science—Science
Sewage & Ind Wastes—Sewage and Industrial Wastes
Sheet Metal Worker. See Heat & Air Cond Contr
Soap & Chem Spec—Soap and Chemical Specialties
Soap & San Chem—Soap and Sanitary Chemicals
  Name changed to Soap and Chemical Specialties beginning May 1954
Soc Dyers & Col J—Journal of the Society of Dyers and Colourists
Soc for Advan of Management J. See Advanced Management
Soc Motion Picture & Tv Eng J—Journal of the Society of Motion Picture and Television Engineers
  Name changed to SMPTE J January, 1954
Society of Automotive Engineers Journal. See S A E J

Special Lib—Special Libraries
Spectator—The Spectator
Standardization—Standardization
  Name changed to Magazine of Standards January, 1954
Steel—Steel
Survey of Cur Bsns—Survey of Current Business

Tappi—Tappi
Tech R—Technology Review
Tele-Tech & Electronic Ind—Tele-Tech and Electronic Industries
  Formerly Tele-Tech; name changed January, 1954
Textile Col. See Am Dyestuff Rep
Textile Inst J—Journal of the Textile Institute
  Published in two parts: Transactions; Proceedings, Standardisation and Abstracts
Textile Res J—Textile Research Journal
Textile World—Textile World
Tool Eng—Tool Engineer
Transactions of the American Society of Mechanical Engineers. See A S M E Trans
Trusts & Estates—Trusts and Estates. The Fiduciary Journal
Tv Eng. See Commun Eng

U S Bur Labor Statistics Bul
U S Bur Mines Bul
U S Bur Mines Information Circ
U S Bur Mines Rep of Invest
U S Bur Mines Tech Pa
  Now included in Bulletin series
U S Geol S Bul
U S Nat Advisory Com for Aeronautics—United States National Advisory Committee for Aeronautics. Annual Reports
U S Nat Bur Stand—United States National Bureau of Standards
U S Naval Inst Proc—United States Naval Institute, Proceedings
U S Women's Bur Bul—United States. Women's Bureau. Bulletin

Water & San. See Munic Util
Water & Sewage Works—Water & Sewage Works
Weekly Underw—Weekly Underwriter
Welding J—Welding Journal
Western Soc E J. See Midwest Eng
Westinghouse Eng—Westinghouse Engineer
Wireless Eng—Wireless Engineer
World Oil—World Oil

Key to General Abbreviations

+	continued on later pages of the issue
abr	abridged
Ag	August
Ap	April
arch	architect
bibliog	bibliography
comp	compiled or compiler
cond	condensed
cont	continued
D	December
diag	diagram
ed	edited or edition or editor
F	February
i	index
il	illustrations
inc	incorporated
Ja	January
Je	June
Jl	July
Mr	March
My	May
n s	new series
N	November
no	number
O	October
p	page
pl	plate
por	portrait
pseud	pseudonym
pt	part
rev	revised
S	September
sup	supplement
tr	translated or translation or translator
v	volume
yrbk	yearbook

Sample entry: Pin your hopes on automation, Sun oil co. tells employes. R. Newcomb and M. Sammons. il Ind Marketing 40:94+ Ag '55

Explanation: An illustrated article with the title given above will be found in Industrial Marketing, volume 40, page 94 (continued on later pages of the same issue) the August 1955 number

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THE
INDUSTRIAL ARTS INDEX

FORTY-THIRD ANNUAL VOLUME

1955

SUBJECT INDEX TO A SELECTED LIST OF ENGINEERING,
TRADE AND BUSINESS PERIODICALS

EDITED BY
LEONE BAKER

INDEXERS
ROBERTA PURDY, ELSA TOOM,
MARY E. TURNER

MANAGING EDITOR
CHARLOTTE TRILLING

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NEW YORK 1956

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PREFACE

Industrial Arts Index completes its forty-third year with this volume, cumulating the monthly issues published from December 1954, to and including November 1955. Changes of name and other changes are reported in the List of Periodicals Indexed.

Among the staff changes, Samuel Sager resigned early in the year and Barbara S. Chislow joined us later.

We are again most grateful to Jane Capewell Luhks who has broadened the scope of her contribution to our pages, and we take great pleasure in announcing that Doris Dart who has rendered such invaluable service in indexing chemistry and physics, is now a full-time member of the staff of Industrial Arts Index.

L. B.

List of Periodicals Indexed

A M A Archives Ind Health—A.M.A. Archives of Industrial Health. $10; single numbers $1. m American Medical Association, 535 N Dearborn St, Chicago 10 (2v:Ja,Jl v11-12; i-l)
Formerly A.M.A. Archives of Industrial Hygiene and Occupational Medicine; changed January, 1955

A M A Archives Ind Hygiene & Occup Med. See A. M. A. Archives of Industrial Health

A S M E Trans—Transactions of the American Society of Mechanical Engineers. $12; single numbers $1.50. m (except Mr, Je, S, D) American Society of Mechanical Engineers, 29 W 39th St, New York 18 (1v:Ja v77;i-l)
$6 to members and affiliates

Acoustical Soc Am J—Journal of the Acoustical Society of America. $14; single numbers $3. bi-m American Institute of Physics, 57 E 55th St, New York 22 (1v:Ja v27;i-s)

Adv Agency. See Adv Agency Mag

Adv Agency Mag—Advertising Agency Magazine. $4; single numbers 35c. bi-w Moore Pub. Co, Inc, 48 W 38th St, New York 18 (1v;Ja v48;i-l)
Formerly Advertising Agency and Advertising and Selling; name changed to Advertising Agency October, 1954; changed again to Advertising Agency Magazine April 29, 1955

Advanced Management—Advanced Management $8; single numbers $1. m Society for the Advancement of Management, Inc, 74 Fifth Av, New York 11 (1v:Ja v20;i-s)
Formerly Society for the Advancement of Management Journal, a bi-monthly

Aero Digest—Aero Digest $5; single numbers $1. m Aeronautical Digest Pub. Corp, National Press Bldg, 14th and F Sts, N.W., Washington 4, D.C. (2v:Ja,Jl v70-71;i-s)
Annual Directory issue March $1

Aeronautical Eng R—Aeronautical Engineering Review. $3; single numbers 50c. m Institute of the Aeronautical Sciences, Inc, 2 E 64th St, New York 21 (1v:Ja v14;i-s)
Formerly Journal of the Aeronautical Sciences, Aeronautical Review Section

Air Cond Heat & Ven—Air Conditioning Heating and Ventilating. $3; single numbers 30c. m Industrial Press, 93 Worth St, New York 13 (1v:Ja v52;i-none)
Formerly Heating and Ventilating; changed January, 1955

Am Assn of Textile Chemists and Colorists. Proceedings. Published in American Dyestuff Reporter

Am Assn Pet Geologists Bul—Bulletin of the American Association of Petroleum Geologists. $18. m American Association of Petroleum Geologists, Inc, Box 979, Tulsa, 1, Oklahoma (1v:Ja v39;i-s)

Am Bankers Assn J. See Banking

Am Bld—American Builder. $3.50; single numbers 75c. m Simmons-Boardman Pub. Corp, 30 Church St, New York 7 (1v:Ja v77;i-none)

Am Bsns—American Business. $4; single numbers 35c. m Dartnell Publications, Inc, 4660 Ravenswood Av, Chicago 40 (1v:Ja v25;i-none)

Am Cer Soc Bul—Bulletin of the American Ceramic Society. $6; single numbers $1.50. m American Ceramic Society, 4055 N High St, Columbus 14, Ohio (1v:Ja v34;i-s)

Am Cer Soc J—Journal of the American Ceramic Society; Ceramic Abstracts. $14; single numbers $1.50. m American Ceramic Society, 4055 N High St, Columbus 14, Ohio (1v:Ja v38;i-s)

Am Chem Soc J—Journal of the American Chemical Society. $30; single numbers $1.50. s-m American Chemical Society, 1155 16th St, N.W, Washington 6, D.C. (1v:Ja v77;i-s)
Changed from monthly to semi-monthly January, 1952

Am Concrete Inst J—Journal of the American Concrete Institute. $12; single numbers $1.50. m (except Jl and Ag) American Concrete Institute, 18263 W. McNichols Road, Detroit 19, Mich. (1v:S v27;i-s)

Am Dyestuff Rep—American Dyestuff Reporter Incorporating Textile Colorist and Converter. $7.50. bi-w Howes Pub. Co, 44 E 23d St, New York 10 (1v:Ja v44;i-s)
Includes Proceedings of American association of textile chemists and colorists

Am Gas Assn Mo—American Gas Association Monthly. $3. m (bi-m Jl-Ag) American Gas Assn, Inc, 420 Lexington Av, New York 17 (1v:Ja v37;i-s)

Am Gas Assn Proc—American Gas Association Proceedings. Annual convention proceedings. American Gas Association, Inc, 420 Lexington Av, New York (36th annual convention, 1954)

Am Gas J—American Gas Journal. $3; single numbers $1. m Petroleum Engineer Pub. Co, 800 Davis Building, Dallas 2, Texas (1v:Ja v82;i-l)
Two issues in November. The second issue is American Gas Handbook which is not sold separately

Am Inst Chem Eng Trans. See Chem Eng Prog

Am Inst E E J. See Elec Eng

Am Inst of Mining and Metallurgical Engineers. See Min Eng

Am J Pub Health—American Journal of Public Health and the Nation's Health. $10; single numbers $1. m American Public Health Association, 1790 Broadway, New York 19 (1v: Ja v45;i-s)

Am J Sci—American Journal of Science. $10; single numbers $1. m American Journal of Science, Sterling Tower, Yale University, New Haven, Conn. (1v:Ja v253;i-s)

Am Mach—American Machinist. $5; single numbers 50c. bi-w McGraw-Hill Pub. Co, Inc, 330 W 42d St New York 36 (1v:Ja v99;i-r)
42nd Annual Review number, January 31, price $1
Extra number published in Mid-November $2

Am Pet Inst Proc—American Petroleum Institute Proceedings. 50 W 50th St, New York
Published annually in 6 sections

Am Soc C E Proc—Proceedings of American Society of Civil Engineers; single numbers 50c. m American Society of Civil Engineers, 33 W 39th St, New York 18 (1v:Ja v81;i-none)
Publication as monthly journal discontinued with the January 1950 issue. Published thereafter [volume 76] as separate papers. Annual subscription: Nonmembers $10; Libraries $5

Am Soc for Metals Trans—Transactions of the American Society for Metals. American Society for Metals, 7301 Euclid Av, Cleveland 3, Ohio

Publications of societies, institutions, etc. are listed under the names of the organizations.
i-l=index sent loose; i-r=index sent upon request; i-s=index stitched in volume.

Month abbreviation followed by volume number=month in which new volume begins and the number of the new volume beginning in 1955.

Am Soc Heat & V E J. See Heating-Piping

Am Soc M E J. See Mech Eng

Am Soc M E Trans. See A S M E Trans

Am Soc T M Proc—American Society for Testing Materials. Proceedings. annual American Society for Testing Materials, 1916 Race St, Philadelphia 3

Am Stat Assn J—Journal of the American Statistical Association. $8. q American Statistical Association, 1757 K St, N.W, Washington 6, D.C. (1v:Mr v50;i-l)

Am Water Works Assn J—Journal of the American Water Works Association. $7; single numbers 85c, to members 60c. m American Water Works Assn, 521 Fifth Av, New York 17 (1v:Ja v47;i-s)

Anal Chem—Analytical Chemistry. $5; single numbers $1.50. m American Chemical Society, 1155 16th St, N.W, Washington 6, D.C. (1v:Ja v27;i-s)

Formerly Industrial and Engineering Chemistry Analytical Edition

Ann Am Acad—Annals of the American Academy of Political and Social Science. $6; single numbers $2. bi-m American Academy of Political and Social Science, 3937 Chestnut St, Philadelphia 4 (6v:Ja,Mr,My,Jl,S,N v297-302; i-s)

Published also in cloth $10; single numbers $2.50

Arch Forum—Architectural Forum. The Magazine of Building. $5.50; single numbers $1. m Time, Inc, 9 Rockefeller Plaza, New York 20 (2v:Ja,Jl v102-103;i-r)

Through 1952 title appeared as Magazine of Building Architectural Forum

Arch Rec—Architectural Record. $5.50; single numbers $2. m F. W. Dodge Corp, 119 W 40th St, New York 18 (2v:Ja,Jl v117-118;i-s)

Archives Ind Hygiene & Occup Med. See A M A Archives Ind Health

Aslib Proc—Aslib Proceedings. 40s; single numbers 10s 6d. q Aslib, 4 Palace Gate, London, W. 8 (1v:F v7;i-l)

Assn of Sp Lib & Inf Bur Proc. See Aslib Proc

Automobile Eng—The Automobile Engineer. £2 17s; U.S. $8.50; Canada $8.50; single numbers 3s 6d. m Iliffe & Sons, Ltd, Dorset House, Stamford St, London, S.E. 1 (1v:Ja v45;i-r; cost 6d)

Annual extra number published in November

Automotive Ind—Automotive Industries. $2; single numbers 25c. s-m Chilton Company, Chestnut & 56th Sts, Philadelphia 39 (2v:Ja, Jl v112-113;i-l)

Statistical issue, March 15, price $1

Aviation W—Aviation Week. $6; single numbers 50c. w McGraw-Hill Pub. Co, Inc, 330 W 42d St, New York 36 (2v:Ja,Jl v62-63; i-none)

Bankers Mo—Bankers Monthly. $5; single numbers 50c. m Rand McNally & Co, P.O. Box 7600, Chicago 80 (1v:Ja v72;i-none)

Formerly Rand McNally Bankers Monthly

Banking—Banking; Journal of the American Bankers Association. $5; single numbers 50c. m American Bankers Association, 12 E 36th St, New York 16 (1v:Jl v48;i-s)

Formerly American Bankers Association Journal

Barron's—Barron's. $15; single numbers 35c. w Barron's Pub. Co. Inc, 40 New St, New York 4 (1v:Ja v35;i-s)

Bell System Tech J—Bell System Technical Journal. $3; single numbers 75c. bi-m American Telephone and Telegraph Co, 195 Broadway, New York 7 (1v:Ja v34;i-l)

Changed from quarterly to bi-monthly January, 1952

Blast F & Steel Pl—Blast Furnace and Steel Plant. $2.50; single numbers 50c. January and August numbers $1 ea. m Steel Publications, Inc, 330 Grant St, Pittsburgh 30, Pa. (1v: Ja v43;i-s)

Brick & Clay Rec—Brick & Clay Record. $5; single numbers 50c. m Industrial Publications, Inc, 5 So. Wabash Av, Chicago 3 (2v: Ja,Jl v126-127;i-s)

Bsns W—Business Week. $6; single numbers 25c. w McGraw-Hill Pub. Co, Inc, 330 W 42d St, New York 36 (without v no;i-none)

Burroughs Clearing House—Burroughs Clearing House. m Burroughs Adding Machine Co, Second Blvd. and Burroughs Av, Detroit 32, Mich. (1v:O v40;i-none)

Bus Transportation—Bus Transportation. $3; single numbers 50c. m McGraw-Hill Pub. Co. Inc, 330 W 42d St, New York 36 (1v:Ja v34; i-r)

Can Chem & Process Ind—Canadian Chemistry and Process Industries. $5; single numbers 50c. m Westman Publications, Ltd, 137 Wellington St, West, Toronto, Ont. 1 (1v:Ja v35; i-r)

Name changed to Canadian Chemical Processing, June, 1951

Can Chem Process—Canadian Chemical Processing. $4; $5 in U.S; single numbers 50c. m Hugh C. Maclean Publications, Ltd, Box 4000, Terminal A, Toronto 1, Canada (1v:Ja v39; i-s)

Two numbers published in June

Can Min J—Canadian Mining Journal. $5; $7.50 in U.S; single numbers 50c; $1 in U.S. m National Business Publications, Ltd, Gardenvale, Que. (1v:Ja v76;i-s)

Cer Ind—Ceramic Industry. $4; single numbers 50c. m Industrial Publications, Inc, 5 So. Wabash Av, Chicago 3 (2v:Ja,Jl v 64-65;i-s)

Price of January issue $2

Chem Age (Lond)—The Chemical Age. 52s 6d; single numbers 1s 6d. w Benn Brothers, Ltd, Bouverie House, 154 Fleet St, London, E.C. 4 (2v:Ja,Jl v72-73;i-r)

Chem & Eng N—Chemical and Engineering News. $6; single numbers 40c. w American Chemical Society, 1155 16th St, N.W. Washington 6, D.C. (1v:Ja v33;i-s)

Chem & Ind—Chemistry & Industry. £4. single numbers 4s. w Society of Chemical Industry, 56 Victoria St, London, S.W. 1 (without v no;i-s)

Buyers' Guide published as supplement to December 4, 1954

Chem & Met Eng. See Chem Eng

Chem Eng—Chemical Engineering. $3; single numbers $1. m McGraw-Hill Pub. Co, Inc, 330 W 42d St, New York 36 (1v:Ja v62;i-s)

Extra numbers published in Mid-September $1

Chem Eng Prog—Chemical Engineering Progress. $6; single numbers 75c. m American Institute of Chemical Engineers, 25 W 45th St, New York 36 (1v:Ja v51;i-s)

Chem R—Chemical Reviews. $12 ($10 to members of American Chemical Society); single numbers $2.50 bi-m Williams & Wilkins Co, Mount Royal and Guilford Avs, Baltimore 2, Md. (1v:F v55;i-s)

Chem Soc J—Journal of the Chemical Society. £10. m The Chemical Society, Burlington House, Piccadilly, London, W. 1 (without v no;i-l)

Chem W—Chemical Week. $3; single numbers 35c. w McGraw-Hill Pub. Co, Inc, 330 W 42d St, New York 36 (2v:Ja,Jl v76-77;i-r)

Buyers' Guide issue, included in annual subscription

Civil Eng—Civil Engineering, the Magazine of Engineered Construction. $5; single numbers 50c. m American Society of Civil Engineers, 33 W 39th St, New York 18 (1v:Ja v25;i-r)

Coal Age—Coal Age. $3; single numbers 50c. m McGraw-Hill Pub. Co. Inc, 330 W 42d St, New York 36 (1v:Ja v60;i-s)

Extra number published in Mid-September

Comm & Fin Chr—Commercial and Financial Chronicle. $60; single numbers Monday ed. $1.25, Thursday ed. 40c. s-w William B. Dana Co, 25 Park Pl, New York 7 (2v:Ja,Jl v 181-182;i-l)

Annual Review and Outlook issue, January 20 in two sections $1.50

Commun Eng—Communication Engineering. $3; single numbers 65c. bi-m The Publishing House, Great Barrington, Massachusetts (1v: Ja v14;i-s)

Discontinued with January-February, 1954 number. Incorporated in Radio-Electronic Engineering, section of Radio and Television News April 1954; discontinued May, 1955

Comp Air Mag—Compressed Air Magazine. $3; single numbers 35c. m Compressed Air Magazine Co, Phillipsburg, New Jersey (1v:Ja v60; i-r)

Concrete—Concrete. $4; single numbers 50c. m Concrete Pub. Corp, Daily News Plaza, 400 W Madison St, Chicago 6 (1v:Ja v63;i-s)

Constr Methods—Construction Methods and Equipment. $3; single numbers 50c. m McGraw-Hill Pub. Co, Inc, 330 W 42d St, New York 36 (1v:Ja v37;i-none)

Equipment Maintenance Directory issue July $1

Consumers Res Bul—Consumers' Research Bulletin (Not Confidential). $4; single numbers 40c. m Consumers' Research, Inc, Washington, New Jersey (2v:Ja,Jl v35-36;i-s)

Credit & Fin Management—Credit and Financial Management. $3; single numbers 25c. m National Association of Credit Men, 229 4th Av, New York 3 (1v:Ja v57;i-s)

Diesel Power—Diesel Power. $3; single numbers 35c. m Diesel Publications, Inc, 192 Lexington Av, New York 16 (1v:Ja v33;i-s)

Formerly Diesel Power and Diesel Transportation; changed January, 1955

Dom Eng—Domestic Engineering. $5; single numbers 50c. m Domestic Engineering Co, 1801 Prairie Av, Chicago 16 (2v:Ja,Jl v185-186;i-none)

Dun's R—Dun's Review. $4; single numbers 35c. m Dum & Bradstreet, Inc, 99 Church St, New York 8 (1v:Ja v61;i-r)

Formerly Dun & Bradstreet Monthly Review

Merged with Modern Industry, August, 1953

Dun's R & Mod Ind—Dun's Review and Modern Industry. $5; single numbers 75c. m Dun & Bradstreet Pub. Corp, 99 Church St, New York 8 (2v:Ja,Jl v65-66;i-r)

East Underw—Eastern Underwriter: $5; single numbers 25c. w Eastern Underwriter Co, 93 Nassau St, New York 38 (1v:Ja v56;i-none)

Econ Geol—Economic Geology and the Bulletin of the Society of Economic Geologists. $6.50; single numbers $1.25. s-q Economic Geology Pub. Co, M. M. Leighton, Business Mgr, Urbana, Ill. (1v:Ja v50;i-s)

Economist—Economist. £3; single numbers 1s. w Economist Newspaper, Ltd, 22 Ryder St, St James's, London, S.W. 1 (4v:Ja,Ap,Jl,O v174-177;i-l)

Ed & Pub—Editor & Publisher, the Fourth Estate. $6.50; single numbers 20c. w Editor & Publisher, 1475 Broadway, New York 36 (1v: Ja v88;i-r) Bound in two volumes a year; cost $2.50 ea or $5 a year

Additional issue published in February; International Year Book Number, included in annual subscription

Edison Elec Inst Bul—Edison Electric Institute Bulletin. $2. m Edison Electric Institute, 420 Lexington Av, New York 17 (1v:Ja v23;i-l)

Elec Com—Electrical Communication. $2; single numbers 50c. q International Telephone and Telegraph Corp, 67 Broad St, New York 4 (1v:Mr v32;i-s)

Elec Eng—Electrical Engineering $12; single numbers $1.50. m American Institute of Electrical Engineers, 500 5th Av, New York 36 (1v:Ja v74;i-s)

Elec J—Electrical Journal. 63s; single numbers 1s 3d. w Benn Bros, Ltd, Bouverie House, 154 Fleet St, London, E.C. 4 (2v:Ja,Jl v154-155; i-l)

Formerly Electrician; changed to Electrical Journal October 17, 1952

Elec R (Lond)—Electrical Review. £4 10s; U.S. and Canada $14; single numbers 1s 6d. w Electrical Review, Dorset House, Stamford St, London, S.E. 1 (2v:Ja,Jl v156-157;i-r)

Elec West—Electrical West. $2; single numbers 25c. m McGraw-Hill Co. of California, 68 Post St, San Francisco 4, Calif. (2v:Ja,Jl v114-115;i-r)

Elec World—Electrical World. $6; single numbers 35c. w McGraw-Hill Pub. Co, Inc, 330 W 42d St, New York 36 (2v:Ja,Jl v143-144;i-r)

Regular issue alternates with a News Edition

Electrician—Electrician. 50s; single numbers 1s. w Benn Bros, Ltd, Bouverie House, 154 Fleet St, London, E.C. 4 (2v:Ja,Jl v148-149; i-l)

Name changed to Electrical Journal October 17, 1952

Electrochem Soc J—Journal of the Electrochemical Society. $18; single numbers $1.75 m Electrochemical Society, 216 W 102d St, New York 25 (1v:Ja v102;i-s)

Electronics—Electronics. $6; single numbers 75c. m McGraw-Hill Pub. Co, Inc, 330 W 42d St, New York 36 (1v:Ja v28;i-s)

Price of Annual Buyers' Guide issue $2

Eng & Min J—Engineering and Mining Journal. $3; single numbers 50c. m McGraw-Hill Pub. Co, Inc, 330 W 42d St, New York 36 (1v:Ja v156;i-s)

Extra number published in Mid-March

Eng Educ. See J Eng Educ

Eng N—Engineering News-Record. $6; single numbers 35c. w McGraw-Hill Pub. Co, Inc, 330 W 42d St, New York 36 (2v:Ja,Jl v154-155;i-r)

Engineer—Engineer. £5 10s; Canadian subs £5 5s; single numbers 2s. w Engineer, 28, Essex St, Strand, London, W.C. 2 (2v:Ja,Jl v199-200;i-l)

Engineering—Engineering. £5 10s; Canadian subs £5 5s; single numbers 2s 3d. w Engineering, Ltd, 35 and 36 Bedford St, Strand, London, W.C. 2 (2v:Ja,Jl v179-180;i-r)

Explosives Eng—The Explosives Engineer, $1.50; single numbers 30c. bi-m Explosives Engineer, 913 Delaware Trust Bldg, Wilmington 99, Delaware (1v:Ja v33;i-l)

Factory Management—Factory Management and Maintenance. $3; single numbers 50c. m McGraw-Hill Pub. Co, Inc, 330 W 42d St, New York 36 (1v:Ja v113;i-s)

Fed Res Bul—Federal Reserve Bulletin. $6; single numbers 60c (to non-members). m Board of Governors of the Federal Reserve System, Constitution Av at 20th St, Washington 25, D.C. (1v:Ja v41;i-s)

Food Eng—Food Engineering. $2; single numbers 35c. m McGraw-Hill Pub. Co, Inc, 330 W 42d St, New York 36 (1v:Ja v27;i-s)

Food Ind—Food Industries. $2; single numbers 35c. m McGraw-Hill Pub. Co, Inc, 330 W 42d St, New York 18 (1v:Ja v23;i-s)

Name changed to Food Engineering April, 1951

For Comm W—Foreign Commerce Weekly. Issued by U.S. Department of Commerce. $4.50; single numbers 10c. w Superintendent of Documents, Washington 25, D.C. (2v:Ja,Jl v53-54;i-none)

Fortune—Fortune. $10; single numbers $1.25. m Time, Inc, Kittredge Building, Denver 2 (2v:Ja,Jl v51-52;i-r)

Foundry—Foundry. $5; single numbers 75c. m Penton Pub. Co, Penton Bldg, Cleveland 13, O. (1v:Ja v83;i-r)

Franklin Inst J—Journal of the Franklin Institute. $10; single numbers $1. m Franklin Institute, Benjamin Franklin Parkway at 20th St, Philadelphia 3 (2v:Ja,Jl v259-260;i-s)

Gas Age—Gas Age combining Natural Gas, Gas Age, Gas Record. $4; single numbers 50c. bi-w Moore Pub. Co, Inc, 48 W 38th St, New York 18 (2v:Ja,Jl v115-116;i-r)

Gen Elec R—General Electric Review. bi-m General Electric Co. 1 River Road, Schenectady 5, N.Y. (1v:Ja v58;i-l)

Changed from monthly to bimonthly January, 1952

Geol Soc Bul—Bulletin of the Geological Society of America. $15. m Geological Society of America, H. R. Aldrich, sec, 419 W 117th St, New York 27 (1v:Ja v66;i-s)

Geol Soc Proc—Proceedings volume of Geological Society of America for 1954. Geological Society of America, H. R. Aldrich, sec, 419 W 117th St, New York 27

Glass Ind—Glass Industry. $4; single numbers 40c. m Ogden Pub. Co, 55 W 42d St, New York 36 (1v:Ja v36;i-s)

Harvard Bsns R—Harvard Business Review. $8; single numbers $2. bi-m Harvard Business Review, Gallatin House, Soldiers Field, Boston 63 (1v:Ja v33;i-s)

Heat Air Cond Sheet Metal Contr. See Heat & Air Cond Contr

Heat & Air Cond Contr—Heating and Air Conditioning Contractor. $4; single numbers 40c m Edwin A. Scott Pub. Corp, 92 Martling Av, Tarrytown, New York (1v:O v47;i-s)

Formerly Sheet Metal Worker; name changed to Heating Air Conditioning Sheet Metal Contractor September, 1954; changed again to Heating and Air Conditioning Contractor October, 1955

Heat & Ven—Heating and Ventilating. $3; single numbers 30c. m Industrial Press, 148 Lafayette St, New York 13 (1v:Ja v51;i-none)

Name changed to Air Conditioning Heating and Ventilating January, 1955

Heating-Piping—Heating, Piping and Air Conditioning. $3; single numbers 35c. m Keeney Pub. Co, 6 N Michigan Av, Chicago 2 (1v:Ja v27;i-r)

Includes American Society of Heating and Air-Conditioning Engineers Journal section

Directory number January, $1.50

House & Home—House & Home. $6; single numbers $1. m Time, Inc, 9 Rockefeller Plaza, New York 20 (2v:Ja,Jl v7-8;i-r)

Formerly Magazine of Building, House & Home; title changed September, 1952

Ill U Eng Exp Sta Bul—Illinois University Engineering Experiment Station. Bulletin. irr Univ. of Ill, Urbana

Ill U Eng Exp Sta Circ—Illinois University Engineering Experiment Station. Circular. irr Univ. of Ill, Urbana

Illum Eng—Illuminating Engineering, The Journal of the Illuminating Engineering Society, $12; single numbers $1. m Illuminating Engineering Society, 1860 Broadway, New York 23 (1v:Ja v50;i-l)

Ind & Eng Chem—Industrial and Engineering Chemistry. $5; single numbers $1.50. m American Chemical Society, 1155 16th St, N.W, Washington 6, D.C. (1v:Ja v47;i-s)

Ind & Eng Chem Anal ed. See Anal Chem

Ind Marketing—Industrial Marketing. $3; single numbers 25c. m (s-m during Je) Advertising Publications, Inc, 200 East Illinois St, Chicago 11 (1v:Ja v40;i-s)

June 25th issue not sold separately

Ind Med—Industrial Medicine and Surgery. $6; single numbers 75c. m Industrial Medicine Pub. Co, 605 North Michigan Av, Chicago 11 (1v:Ja v24;i-s)

Ind Stand. See Standardization

India Rubber World—India Rubber World. $5; single numbers 50c. m Bill Brothers Publishing Corporation, 386 4th Av, New York 16 (2v:Ap,O v130-131;i-s)

Name changed to Rubber World beginning June, 1954

Inland Ptr—Inland Printer. $5; single numbers 50c. m Maclean-Hunter Pub. Corp. 79 W Monroe St, Chicago 3; 522 5th Av, New York 36 (2v:Ap,O v135-136;i-none)

Inst E E J—Institution of Electrical Engineers. 25s; single numbers 5s. m The Institution, Savoy Place, Victoria Embankment, London, W.C. 2 (1v:Ja v1;i-l)

Inst E E Proc—Proceedings of the Institution of Electrical Engineers. single numbers pt A 7s 6d; pt B 7s 6d. The Institution, Savoy Place, Victoria Embankment, London, W.C. 2 (1v:Ja v102;i-l)

Published in 2 parts: pt A, Power Engineering, bi-m (F); pt B, Radio and Electronic Engineering (including Communication Engineering) bi-m (Ja)

Inst Mech Eng Proc—Institution of Mechanical Engineers Proceedings. Institution of Mechanical Engineers, 1 Birdcage Walk, Westminster, London, S.W. 1 (1v:v168;i-s)

Volume 168 numbers 15 and 16 indexed in this volume; bound volume 168 indexed in 1956

Inst Pet J—Journal of the Institute of Petroleum. £4 14s 6d; single numbers 10s. m Institute of Petroleum, 26 Portland Pl, London, W. 1 (1v:Ja v41;i-s)

Formerly Journal of the Institution of Petroleum Technologists

Inst Radio Eng Proc—Proceedings of the Institute of Radio Engineers. $18; single numbers $2.25. m Institute of Radio Engineers, Inc, 1 East 79th St, New York 21 (1v:Ja v43;i-s)

Instruments—Instruments, the Magazine of Measurement, Inspection, Testing, Control. $4. m Instruments Pub. Co, Inc, 845 Ridge Av, Pittsburgh 12, Pa. (1v:Ja v26;i-s)

Name changed to Instruments and Automation January, 1954

Instruments & Automation—Instruments and Automation. $4. m Instruments Pub. Co, Inc, 845 Ridge Av, Pittsburgh 12, Pa. (1v:Ja v28; i-s)

Int Labour R—International Labour Review. $6; single numbers 60c. m International Labour Office, 917 15th St, N.W, Washington 5, D.C. (2v:Ja,Jl v71-72;i-s)

Int Labour R Stat Sup—International Labour Review Statistical Supplement

Published separately as a monthly supplement beginning July, 1952

Iron Age—Iron Age. $15; single numbers 50c. w Chilton Co, Inc, Chestnut & 56th Sts, Philadelphia 39; 100 E 42d St, New York 17 (2v:Ja,Jl v175-176;i-r)

Extra number 100 Years of Metalworking published in June $2

Iron & Steel Eng—Iron and Steel Engineer. $7.50; single numbers $1.50. m Association of Iron and Steel Engineers, 1010 Empire Bldg, Pittsburgh 22 (1v:Ja v32;i-s)

Iron & Steel Inst J—Journal of the Iron and Steel Institute, £10; single numbers £1. m Iron and Steel Institute, 4, Grosvenor Gardens, London, S.W. 1 (3v:Ja,My,S v179-181; i-r)

J Account—Journal of Accountancy. $7; single numbers 75c. m American Institute Pub. Co, Inc, 270 Madison Av, New York 16 (2v:Ja,Jl v99-100;i-s)

J Aeronautical Sci—Journal of the Aeronautical Sciences. $15; single numbers $1.50. m Institute of the Aeronautical Sciences, Inc, 2 E 64th St, New York 21 (1v:Ja v22;i-s)

Review section now published as Aeronautical Engineering Review

J Ap Chem—Journal of Applied Chemistry. £9 10s; single numbers £1 2s 6d. m Society of Chemical Industry, 56 Victoria St, London, S.W. 1 (1v:Ja v5;i-l)

Formerly Society of Chemical Industry Journal; name changed January, 1951

J Ap Phys—Journal of Applied Physics. $12; single numbers $1.50. m American Institute of Physics, 57 E 55th St, New York 22 (1v:Ja v26;i-s)

$10 to members and associate members of the American Institute of Physics

J Bsns—Journal of Business of the University of Chicago. $6; single numbers $1.75. q University of Chicago Press, 5750 Ellis Av, Chicago 37 (1v:Ja v28;i-s)

J Chem Educ—Journal of Chemical Education. $3.50; single numbers 50c. m Journal of Chemical Education, 20th and Northampton Sts, Easton, Pa. (1v:Ja v32;i-s)

J Chem Phys—Journal of Chemical Physics. $15; single numbers $1.75. m American Institute of Physics, 57 E 55th St, New York 22 (1v:Ja v23;i-s)

J Doc—Journal of Documentation. 40s; single numbers 10s 6d. q Aslib, 4 Palace Gate, London W. 8 (1v:Mr v11;i-l)

J Eng Educ—Journal of Engineering Education. $6; single numbers $1.25. m (except Jl and Ag) American Society for Engineering Education, A. B. Bronwell, Sec, Northwestern University, Evanston, Ill. (1v:S v46;i-s)

J Fr Inst. See Franklin Inst J

J Ind Hygiene—The Journal of Industrial Hygiene and Toxicology. $8; single numbers $1.50. bi-m Williams & Wilkins Co, Mt Royal & Guilford Avs, Baltimore 2, Md. (1v:Ja v31; i-l)

After January 1950, appeared as Archives of Industrial Hygiene and Occupational Medicine; now A.M.A. Archives, q.v.

J Land & Pub Util Econ. See Land Econ

J Marketing—The Journal of Marketing. $6; single numbers $1.75. q Harry Rosten, 229 W 43d St, New York 36 (1v:Jl v20;i-l)

Publication of the American Marketing Association

J Metals—Journal of Metals. $8; single numbers 75c. m American Institute of Mining and Metallurgical Engineers, Inc, 29 W 39th St, New York 18 (1v:Ja v7;i-l)

Special issues $1.50

J Phys & Colloid Chem—The Journal of Physical and Colloid Chemistry. $10; single numbers $1.25. m except (Jl, Ag and S) Williams & Wilkins Co, Mt. Royal & Guilford Avs, Baltimore 2, Md. (1v:Ja v55;i-s)

Name changed to Journal of Physical Chemistry beginning January 1952

J Phys Chem—The Journal of Physical Chemistry. $10; single numbers $1.35. m American Chemical Society, 1155 16th St, N.W, Washington 6, D.C. (1v:Ja v59;i-s)

J Res Nat Bur Stand—Journal of Research of the National Bureau of Standards. $4. m Superintendent of Documents, Washington 25, D.C. (2v:Ja,Jl v54-55;i-l)

J Retailing—Journal of Retailing. $3.50; single numbers $1. q New York University School of Retailing, 100 Washington Square East, New York 3 (1v:Spring v31;i-r)

Index published every two years

J Sci Instr—Journal of Scientific Instruments. £5 ($14.50 in U.S.); single numbers 10s ($1.50 in U.S.). m Institute of Physics, 47 Belgrave Square, London, S.W. 1 (1v:Ja v32;i-s)

Land Econ—Land Economics. $6; single numbers $2. q Sterling Hall, University of Wisconsin, Madison 6, Wis. (1v:F v31;i-s)

Life Ins Courant—Life Insurance Courant. $4; single numbers 50c. m Flitcraft, Inc, 75 Fulton St, New York 38 (1v:Ja v60;i-s)

Light Metal Age—Light Metal Age. $3; single numbers 60c. bi-m Roy Fellom, jr, 549 West Randolph St, Chicago 6 (1v:F v13;i-r)

Mach—Machinery. $4; single numbers 50c. m Industrial Press, 93 Worth St, New York 13 (1v:S v62;i-r)

Machine Design—Machine Design. $10; single numbers $1. m Penton Pub. Co, Penton Bldg, Cleveland 13, O. (1v:Ja v27;i-s)

Mag of Bldg Arch Forum. See Arch Forum

Mag of Bldg House & Home. See House & Home

Mag of Stand—Magazine of Standards. $7; single numbers 60c. m American Standards Association, Inc, 70 E 45th St, New York 17 (1v:Ja v26;i-l)

Formerly Standardization; changed January, 1954

Mag of Wall St—Magazine of Wall Street and Business Analyst. $20; single numbers 85c. bi-w Ticker Pub. Co, Inc, 90 Broad St, New York 4 (2v:Ap,O v96-97;i-s)

Management R—Management Review. single numbers $1.25. m American Management Association, 1515 Broadway, New York 36 (1v:Ja v44;i-s)

Membership required for annual subscription

Manuf Rec—Manufacturers Record. $3; single numbers 50c. m Conway Publications, 109 Market Place, Baltimore 2, Md. (1v:Ja v124;i-none)

Marine Eng—Marine Engineering. $4; single numbers 75c. m Simmons-Boardman Pub. Corp, 30 Church St, New York 7 (1v:Ja v60; i-r)

Materials & Methods—Materials and Methods. $2; single numbers 50c. m Reinhold Pub. Corp, 430 Park Av, New York 22 (2v:Ja,Jl v41-42;i-s)

Mech Eng—Mechanical Engineering. $7; single numbers 75c. m American Society of Mechanical Engineers, 29 W 39th St, New York 18 (1v:Ja v77;i-r)

Metal Finishing—Metal Finishing. $4; single numbers 45c. m Finishing Publications, Inc, 381 Broadway, Westwood, New Jersey (1v: Ja v53;i-s)

Formerly Metal Industry

Metal Prog—Metal Progress. $7.50; single numbers $1.50. m American Society for Metals, 7301 Euclid Av, Cleveland 3, O. (2v:Ja,Jl v67-68;i-s)

Two issues in August. Second issue is Reports of Technical Committees of the American Society for Metals

Metallurgia—Metallurgia, the British Journal of Metals. 24s; single numbers 2s. m Kennedy Press, Ltd, 31 King Street West, Manchester, 3 (2v:Ja,Jl v51-52;i-l)

Metals Tech. See J Metals

Midwest Eng—Midwest Engineer. $4; single numbers 50c. m Western Society of Engineers, 84 E Randolph St, Chicago 1 (1v:Je v8;i-none)

March, part 2 is Year Book of the Western Society of Engineers, 1954-1955

Mill & Factory—Mill & Factory. m Conover-Mast Publications, Inc, 205 E 42d St, New York 17 (2v:Ja,Jl v56-57;i-none)

Price on request

Min & Met. See Min Eng

Min Cong J—Mining Congress Journal. $3; single numbers 30c. m American Mining Congress, 1102 Ring Bldg, Washington 6, D.C. (1v:Ja v41;i-r)

Min Eng—Mining Engineering. $8; single numbers 75c. m American Institute of Mining and Metallurgical Engineers, Inc, 29 W 39th St, New York 18 (1v:Ja v7;i-l)

Special issues $1.50

Mo Labor R—Monthly Labor Review. $6.25; single numbers 55c. m Superintendent of Documents, Washington 25, D.C. (2v:Ja,Jl v80-81;i-l)

Free to labor departments and bureaus and other offices connected with the administration of labor laws

Mo U Sch Mines & Met Bul tech ser—Bulletin of the University of Missouri, School of Mines and Metallurgy. Technical Series. irr Univ. of Mo. Rolla

Mod Ind—Modern Industry. $4; single numbers 50c. m Magazines of Industry, Inc, 99 Church St, New York 8 (2v:Ja,Jl v25-26;i-none)

Merged with Dun's Review August, 1953

Mod Packaging—Modern Packaging. $6; single numbers 75c. m Modern Packaging Corp, 575 Madison Av, New York 22 (1v:S v29;i-r)

Mod Plastics—Modern Plastics. $6; single numbers 75c. m Modern Plastics, Inc, 575 Madison Av, New York 22 (1v:S v33;i-l)

Formerly Plastic Products

Mod Textiles Mag—Modern Textiles Magazine. $5; single numbers 60c. m Rayon Pub. Corp, 303 Fifth Av, New York 16 (1v:Ja v36;i-s)

Formerly Rayon and Synthetic Textiles; changed September, 1952

Munic Util—Municipal Utilities Magazine. $3; $5 in U.S; single numbers 50c; 75c in U.S. m Monetary Times Printing Co. of Canada, Ltd, 341 Church St, Toronto 2, Ont. (1v:Ja v93;i-none)

Published as Water Sewage until January 1950; as Water and Sanitation, January 1950-August 1950

Name changed to Municipal Utilities Magazine January, 1954

N A C A Bul—N.A.C.A. Bulletin. $10. m National Association of Cost Accountants, 505 Park Av, New York 22 (1v:S v37;i-r)

N Y Pub Lib Bul—New York Public Library. Bulletin. $3; single numbers 25c. m New York Public Library, 5th Av & 42d St, New York 18 (1v:Ja v59;i-s)

Bibliographies of interest to special libraries are indexed

Nat City Bank—National City Bank of New York. m 55 Wall St, New York 15 (without v no;i-none)

Nat Pet N—National Petroleum News. $5; single numbers 50c. m McGraw-Hill Pub. Co, Inc, 330 W 42d St, New York 36 (1v:Ja v47;i-none)
Changed from weekly to monthly, November, 1954
Extra number published in Mid-May $1

Nat Research Council Pub—National Research Council Publication. irr National Research Council, 2101 Constitution Av, Washington 25, D.C.
Individual numbers variously priced. Pricelist sent on request

Nat Safety N—National Safety News. $7.50; single numbers 75c. m National Safety Council, Inc, 425 N Michigan Av, Chicago 11 (2v: Ja,Jl v71-72;i-r)

Nat Underw—National Underwriter. $7; single numbers 30c. w National Underwriter Co, 175 W Jackson Blvd, Chicago (1v:Ja v59;i-none)

Nat Underw (Life ed)—National Underwriter Life Insurance Edition. $7; single numbers 30c. w National Underwriter Co, 175 W Jackson Blvd, Chicago (1v:Ja v59;i-none)

Oil & Gas J—Oil and Gas Journal. $4; single numbers 50c. w Petroleum Pub. Co, 211 South Cheyenne St, Tulsa 1, Oklahoma (1v:My v54; i-r)

Oil Paint & Drug Rep—Oil, Paint and Drug Reporter. $5; single numbers 25c. w Schnell Pub. Co, Inc, 30 Church St, New York 7 (2v: Ja,Jl v167-168;i-r)
January 31, section 2 is Annual Review issue

Opt Soc Am J—Journal of the Optical Society of America. $8.50; single numbers $1.50. m American Institute of Physics, Inc, 57 E 55th St, New York 22 (1v:Ja v45;i-s)

Paint Oil & Chem R—Paint, Oil and Chemical Review. $3; single numbers 20c. bi-w Trade Review Co, 332 W Harrison St, Oak Park, Ill. (1v:Ja v118;i-none)

Paper Ind—Paper Industry. $3. m Fritz Publications, Inc, 431 South Dearborn St, Chicago 5 (1v:Ap v37;i-s)

Paper Tr J—Paper Trade Journal. $7.50; single numbers 25c. w Lockwood Trade Journal Co, Inc, 15 W 47th St, New York 36 (1v:Ja v139; i-s)
TAPPI section now published as separate Journal. See Tappi

Personnel—Personnel. single numbers $1.75. bi-m American Management Association, 1515 Broadway, New York 36 (1v:Jl v32;i-s)
Membership required for annual subscription

Personnel J—Personnel Journal. $6; single numbers 75c. m (Jl and Ag issues combined) Personnel Journal, Inc, Swarthmore, Pa. (1v: My v34;i-s)

Pet Eng—Petroleum Engineer. $6; single numbers $1. m Petroleum Engineer Pub. Co, 800 Davis Building, Dallas 2, Texas (1v:Ja v27;i-l)
Extra number [Ref annual] published July 15

Pet Processing—Petroleum Processing. $2; single numbers 35c. m McGraw-Hill Pub. Co, Inc, 330 W 42d St, New York 36 (1v:Ja v10;i-r)
Formerly monthly technical section of National Petroleum News

Pet Refiner—Petroleum Refiner. $2; single numbers 50c. m Gulf Pub. Co, Box 2608, Houston 1, Texas (1v:Ja v34;i-s)

Phys R—The Physical Review. Second Series. $40; single numbers $3. s-m American Institute of Physics, Inc, 57 E 55th St, New York 22 (4v:Ja,Ap,Jl,O v97-100;i-s)

Pipe Line Ind—Pipe Line Industry. $2; single numbers 50c. m Gulf Pub. Co, 3301 Buffalo Drive, Houston 19, Texas (2v:Ja,Jl v2-3:i-none)
Formerly a section in World Oil; published separately as a monthly beginning July, 1954

Power—Power. $4; single numbers 50c. m McGraw-Hill Pub. Co, Inc, 330 W 42d St, New York 36 1v:Ja v99:i-r)
Extra number published in Mid-September $1

Power Eng—Power Engineering. $10; single numbers $1. m Technical Pub. Co, 110 S. Dearborn St, Chicago 3 (1v:Ja v59;i-s)

Product Eng—Product Engineering. $5; single numbers 50c. m McGraw-Hill Pub. Co, Inc, 330 W 42d St, New York 36 (1v:Ja v26;i-s)

Ptr Ink—Printers' Ink. $5; single numbers 25c. w Printers' Ink Pub. Co, Inc, 205 E 42d St, New York 17 (4v:Ja,Ap,Jl,O v250-253;i-s)

Pub Health Rep—Public Health Reports. $4.25. m Superintendent of Documents, Washington 25, D.C. (1v:Ja v70;i-r)
Distributed gratuitously to state and municipal health officers, etc., by the Surgeon general of the United States public health service, Washington, D.C.
Changed from weekly to monthly January, 1952

Pub Roads—Public Roads. $1; single numbers 20c. bi-m Superintendent of Documents, Washington 25, D.C. (1v [12 nos] Ap v28 '54; i-l)

Pub Util—Public Utilities Fortnightly. $15; single numbers $1. bi-w Public Utilities Reports, Inc, Munsey Bldg, Washington 4, D.C. (2v:Ja,Jl v55-56;i-s)

Pub Works—Public Works. $5; single numbers 50c. m Public Works Journal Corp, 200 South Broad St, Ridgewood, New Jersey (1v:Ja v86; i-r)

Pulp & Pa of Can—Pulp and Paper Magazine of Canada. $5; $10 in U.S.; single numbers 50c; $1 in U.S. m National Business Publications, Ltd, Gardenvale, Que. (1v:Ja v56; i-s)
Extra Convention number published in February, price $1; $2 in U.S.

Q S T—QST; $4; single numbers 50c. m American Radio Relay League, Inc, 38 La Salle Road, West Hartford 7, Conn. (1v:Ja v39;i-s)

RCA R—RCA Review. $2; single numbers 75c. q Radio Corporation of America, RCA Laboratories Division, Princeton, New Jersey (1v: Mr v16;i-s)

R Econ & Stat—Review of Economics and Statistics. $6; single numbers $2. q Harvard University Press, 322 Littauer Center, Cambridge 38, Mass. (1v:F v37;i-s)

R Sci Instr—Review of Scientific Instruments. $9; single numbers $1.25. m American Institute of Physics, 57 E 55th St, New York 22 (1v:Ja v26;i-s)
$7 to members of scientific societies

Radio & Tv N—Radio & Television News. $4; single numbers 35c. m Ziff-Davis Pub. Co, 366 Madison Av, New York 17 (2v:Ja,Jl v53-54;i-s)
Incorporating Communication Engineering and Tv and Radio Engineering in Radio-Electronic Engineering section April, 1954. Radio-Electronic Engineering section printed separately beginning May, 1954; discontinued May, 1955

Radio N. See Radio & Tv N

Rayon. See Mod Textiles Mag

Refrig Eng—Refrigerating Engineering Including Air Conditioning. $4; single numbers 50c. m American Society of Refrigerating Engineers, 234 Fifth Av, New York 1 (1v:Ja v63;i-s)

Review of Economics and Statistics. See R Econ & Stat

Review of Scientific Instruments. See R Sci Instr

Reviews of Modern Physics. See Rs Mod Phys

Roads & Eng Constr—Roads and Engineering Construction. $3; $6 in U.S; single numbers 50c; $1 in U.S. m Monetary Times Printing Co. of Canada, Ltd, 341 Church St, Toronto 2, Ont. (1v:Ja v93;i-none)
Annual Directory number June, price $3 in Canada; $4 in U.S.

Roads & Sts—Roads and Streets. $5. m Gillette Pub. Co, 22 West Maple St, Chicago 10 (1v: Ja v98;i-none)

Rock Prod—Rock Products. $2; single numbers 25c. m Maclean-Hunter Pub. Corp, 79 W Monroe St, Chicago 3 (1v:Ja v58;i-s)

Rough Notes—Rough Notes. $3; single numbers 35c. m Rough Notes Co, Inc, 1142 N. Meridian St, Indianapolis 6, Ind. (1v:Ja v98;i-s)

Roy Aeronautical Soc J—Journal of the Royal Aeronautical Society. £7 10s; single numbers 12s 6d. m Royal Aeronautical Society, 4 Hamilton Place, Piccadilly, London, W. 1 (1v:Ja v59:i-s)

Rs Mod Phys—Reviews of Modern Physics. $4. q American Institute of Physics, Inc, 57 E 55th St, New York 22 (1v:Ja v27;i-none)

Rubber Age—Rubber Age. $5; single numbers 50c. m Palmerton Pub. Co, Inc, 101 W 31st St, New York 1 (2v:Ap,O v77-78;i-s)

Rubber World—Rubber World. $5; single numbers 50c. m Bill Brothers Publishing Corporation, 386 4th Av, New York 16 (2v:Ap,O v132-133;i-s)

Formerly India Rubber World; changed June, 1954

Ry Age—Railway Age. $14; single numbers 50c. w Simmons-Boardman Pub. Corp, 30 Church St, New York 7 (2v:Ja,Jl v138-139;i-r)

Annual Review and Outlook number, January 10, price $1

Regular issue alternates with a News Edition beginning March 2, 1953-February 22, 1954

Ry Loco & Cars—Railway Locomotives and Cars. $4; single numbers 50c. m Simmons-Boardman Pub. Corp, 30 Church St, New York 7 (1v:Ja v129;i-r)

Formerly Railway Mechanical and Electrical Engineer; changed January, 1953

Ry Mech & Elec Eng—Railway Mechanical and Electrical Engineer. $4; single numbers 50c. m Simmons-Boardman Pub. Corp, 30 Church St, New York 7 (1v:Ja v126;i-r)

Formerly Railway Mechanical Engineer; name changed to Railway Locomotives and Cars January, 1953

S A E J—S.A.E. Journal. $10; single numbers $1. m Society of Automotive Engineers, Inc, 29 W 39th St, New York 18 (1v:Ja v63;i-r)

SMPTE J—Journal of the Society of Motion Picture and Television Engineers. $12.50; single numbers $2. m Society of Motion Picture and Television Engineers, 55 W 42d St, New York 36 (1v:Ja v64;i-s)

Formerly Journal of the Society of Motion Picture and Television Engineers; name changed January, 1954

Safety Eng—Safety Engineering. $4; single numbers 50c. m Alfred M. Best Co, Inc, 75 Fulton St, New York 7 (2v:Ja,Jl v99-100;i-s)

Name changed to Safety Maintenance and Production October, 1950

Safety Maint & Prod—Safety Maintenance and Production. $4; single numbers 50c. m Alfred M. Best Co, Inc, 75 Fulton St, New York 38 (2v:Ja,Jl v109-110;i-s)

Sales Management—Sales Management. $8; single numbers 50c. s-m Sales Management, Inc, 386 4th Av, New York 16 (2v:Ja,Jl v74-75;i-none)

Published semi-monthly except in May, September and November when it is published three times a month

Sci Am—Scientific American. $5; single numbers 50c. m Scientific American, Inc, 2 W 45th St, New York 36 (2v:Ja,Jl v192-193;i-s)

Science—Science. $7.50; single numbers 25c. w American Association for the Advancement of Science, 1515 Massachusetts Av, N.W, Washington 5, D.C. (2v:Ja,Jl v121-122;i-s)

Sewage & Ind Wastes—Sewage and Industrial Wastes. $7.50; single numbers $1. m Federation of Sewage and Industrial Wastes Associations, 4435 Wisconsin Av, N.W, Washington 16, D.C. (1v:Ja v27;i-s)

Sewage Works J—Sewage Works Journal. $5; single numbers $1. bi-m Federation of Sewage Works Associations, 325 Illinois Bldg, Champaign, Ill. (1v:Ja v21;i-s)

Name changed to Sewage and Industrial Wastes, January, 1950

Sheet Metal Worker. See Heat & Air Cond Contr

Soap & Chem Spec—Soap and Chemical Specialties. $4 m MacNair-Dorland Co, Inc, 254 W 31st St, New York 1 (1v:Ja v31)

Annual index appears in Soap Blue Book which is sent to all subscribers

Soap & San Chem—Soap and Sanitary Chemicals. $4. m MacNair-Dorland Co, Inc, 254 W 31st St, New York 1 (1v:Ja v30)

Annual index appears in Soap Blue Book which is sent to all subscribers

Name changed to Soap and Chemical Specialties beginning May, 1954

Soc Chem Ind J—Journal of the Society of Chemical Industry. £2; single numbers 4s. m Society of Chemical Industry, 56 Victoria St, London, S.W. 1 (1v:Ja v69;i-s)

Name changed to Journal of Applied Chemistry January, 1951

Soc Dyers & Col J—Journal of the Society of Dyers and Colourists. £4. m Society of Dyers and Colourists, Dean House, 19 Piccadilly, Bradford 1, Yorkshire, England (1v:Ja v71; i-l)

Soc for Advan of Management J. See Advanced Management

Soc Motion Picture & Tv Eng J. See SMPTE J

Society of Automotive Engineers Journal. See S A E J

Special Lib—Special Libraries. $7; single numbers 75c. m (S-Ap) bi-m (My-Ag) Special Libraries Association, 31 E 10th St, New York 3 (1v:Ja v46;i-l)

Spectator—The Spectator. $1. m Chilton Co, Inc, Chestnut & 56th Sts, Philadelphia 39 (1v:Ja v163;i-s)

Life edition and Property edition merged, January 1952. Continues volume number of Life edition

Standardization—Standardization. $4; single numbers 35c. m American Standards Association. 70 E 45th St, New York 17 (1v:Ja v24;i-l)

Name changed to Magazine of Standards January, 1954

Steel—Steel. $10; single numbers 50c. w Penton Pub. Co, Penton Bldg, Cleveland 13, O. (2v:Ja,Jl v136-137;i-r)

Survey of Cur Bsns—Survey of Current Business. U.S. Department of commerce, Office of Business Economics. $3.25; single numbers 30c. m Superintendent of Documents, Washington 25, D.C. (1v:Ja v35;i-none)

Tappi—Tappi. $10; single numbers $1.50. m Technical Association of the Pulp and Paper Industry, 155 E 44th St, New York 17 (1v:Ja v38;i-s)

Tech R—Technology Review. $4; single numbers 60c. m except (Ag, S, O) Massachusetts Institute of Technology, room 1-281, Cambridge 39, Mass. (1v:N v58;i-r)

Tele-Tech—Tele-Tech. $7; single numbers 75c. m Caldwell-Clements, Inc, 480 Lexington Av, New York 17 (1v:Ja v12;i-r)

Name changed to Tele-Tech & Electronic Industries January, 1954

Tele-Tech & Electronic Ind—Tele-Tech and Electronic Industries. $5; single numbers 75c. m Caldwell-Clements, Inc, 480 Lexington Av, New York 17 (1v:Ja v14;i-r)

Textile Col. See Am Dyestuff Rep

Textile Inst J—Journal of the Textile Institute. £3 10s; single numbers 6s. m Textile Institute, 10 Blackfriars St, Manchester 3, England (1v:Ja v46;i-l)

Published in two parts: Transactions; Proceedings, Standardisation and Abstracts

Textile Res J—Textile Research Journal. $20; single numbers $2. m Textile Research Institute, Inc, Publications Department, P.O. Box 625, Princeton, N.J. (1v:Ja v25;i-s)

Textile World—Textile World. $2; single numbers 50c. m McGraw-Hill Pub. Co, Inc, 330 W 42d St, New York 36 (1v:Ja v105;i-s)

Extra number published in Mid-September

Tool Eng—Tool Engineer. $6. m American Society of Tool Engineers, 10700 Puritan Av, Detroit 38 (2v:Ja,Jl v34-35;i-s)

Transactions of the American Society of Mechanical Engineers. See A S M E Trans

Trusts & Estates—Trusts and Estates. $5; single numbers 75c. m Fiduciary Publishers, inc, 50 E 42d St, New York 17 (1v:Ja v94;i-s)

Tv Eng. See Commun Eng

U S Bur Labor Statistics Bul—United States Bureau of Labor Statistics. Bulletin. Distributed free of charge. U.S. Bureau of Labor Statistics, Washington, D.C.

U S Bur Mines Bul—United States. Bureau of † Mines. Bulletin. U.S. Bureau of Mines, Washington, D.C.

U S Bur Mines Information Circ—United † States. Bureau of Mines. Information Circular. U.S. Bureau of Mines, Washington, D.C.

U S Bur Mines Rep of Invest—United States. † Bureau of Mines. Reports of Investigations. U.S. Bureau of Mines, Washington, D.C.

U S Bur Mines Tech Pa—United States. Bu- † reau of mines. Technical Paper. U.S. Bureau of Mines, Washington, D.C.
Now included in Bulletin series, beginning with Bulletin 481

U S Geol S Bul—United States Geological Survey. Bulletin. U.S. Geological Survey, Washington, D.C.

U S Nat Advisory Com for Aeronautics—United States National Advisory Committee for Aeronautics, Washington, D.C. Annual reports.

U S Nat Bur Stand—United States. National ‡ Bureau of Standards, U.S. National Bureau of Standards, Washington, D.C.

U S Naval Inst Proc—United States Naval Institute Proceedings. $5; single numbers 50c. m United States Naval Institute, Annapolis, Md. (1v:Ja v81;i-r)

U S Women's Bur Bul—United States. Women's Bureau. Bulletin. U.S. Women's Bureau, Washington, D.C.

Water & San. See Munic Util

Water & Sewage Works—Water & Sewage Works. $3; single numbers 25c. m Scranton Pub. Co, 185 N Wabash Av, Chicago 1 (1v:Ja v102;i-l)
Two numbers published in June, included in annual subscription

Weekly Underw—Weekly Underwriter. $5; single numbers 25c. w Underwriter Printing and Publishing Co, 116 John St, New York 38 (2v:Ja,Jl v172-173;i-l)

Welding J—Welding Journal. $7; single numbers $1. m American Welding Society, 33 W 39th St, New York 18 (1v:Ja v34;i-s)

Western Soc E J. See Midwest Eng

Westinghouse Eng—Westinghouse Engineer. $2.50; single numbers 50c. bi-m Westinghouse Engineer, 401 Liberty Av, P.O. Box 2278, 3 Gateway Center, Pittsburgh 30, Pa. (1v:Ja v15;i-r)

Wireless Eng—Wireless Engineer. £2 9s; U.S. and Canada $7.50; single numbers 3s 6d. m Iliffe & Sons, Ltd, Dorset House, Stamford St, London, S.E. 1 (1v:Ja v32;i-s)

World Oil—World Oil. $2; single numbers 50c. m Gulf Pub. Co, 3301 Buffalo Drive, Houston 19, Texas (2v:Ja,Jl v140-141;i-r)
Two issues February and August; second issues $1 each

† United States Bureau of Mines Publications for sale by Superintendent of Documents, Government Printing Office, Washington, D.C. Reports of Investigations and Information Circulars distributed by Bureau.

‡ The official (free) distribution of publications of the Bureau is limited to government offices, public libraries, educational institutions, scientific societies, and cooperating experts. Others may purchase them from the Superintendent of Documents, Government Printing Office. Washington, D.C.

Key to General Abbreviations

+	continued on later pages of the issue
abr	abridged
Ag	August
Ap	April
arch	architect
bibliog	bibliography
comp	compiled or compiler
cond	condensed
cont	continued
D	December
diag	diagram
ed	edited or edition or editor
F	February
i	index
il	illustrations
inc	incorporated
Ja	January
Je	June
Jl	July
Mr	March
My	May
n s	new series
N	November
no	number
O	October
p	page
pl	plate
por	portrait
pseud	pseudonym
pt	part
rev	revised
S	September
sup	supplement
tr	translated or translation or translator
v	volume
yrbk	yearbook

Sample entry: Pin your hopes on automation, Sun oil co. tells employes. R. Newcomb and M. Sammons. il Ind Marketing 40:94+ Ag '55

Explanation: An illustrated article with the title given above will be found in Industrial Marketing, volume 40, page 94 (continued on later pages of the same issue) the August 1955 number

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A Cumulative Subject Index to Engineering, Trade and Business Periodicals

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Cements
Glue
Resinous products—Adhesives

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See also

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Highway administration
Metropolitan districts
Municipal government
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United States—Executive departments

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Billboards
Catalogs
Color in advertising
Employment systems —Advertising aids
Exhibits
House organs
Labels
Merchandizing
Moving pictures in advertising
Premiums (merchandizing)
Publicity
Radio advertising
Sales letters
Show windows
Television advertising
Women in advertising

also subdivision Advertising under special subjects, e.g.

Building trades
Drug trade
Electric apparatus industry
Exhibitions
Insurance agents
Insurance companies
Mail order business
Motor bus lines
Oil companies
Perfumery
Plumbing trade
Railroads
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See Advertising, Industrial

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See also
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See Advertising research

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See Samples (merchandizing)

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Six ways to lift post cards out of run of mill; Hoffman-La Roche. H. Schneider. il Ptr Ink 247:47 Je 18 '54

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Sunday supplements pinpoint national campaign locally; Prudential insurance co. of America. G. Smith. il Ptr Ink 252:24-5 Ag 26 '55

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To merchandise new outdoor campaign; Monsanto chemical co. il Ptr Ink 251:29 Je 10 '55

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Mobiles; they fit trends at point of purchase; illustrations with text. T. Destelle. Ptr Ink 247:42-3 My 14 '54

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Cultivate the team, artist and writer. S. Baker. Ptr Ink 251:35-6 Ap 29 '55

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Six easy ways to fail as an art director. S. Baker. Adv Agency Mag 48:68 My 13 '55

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Home sweet office; some do's and don't's in agency-client relations. H. Byer. Adv Agency Mag 48:60 Ag 5 '55

How advertiser-agency team develops new copy platform; Firth carpet co. new product. B. Tolk. il Ptr Ink 251:32+ Je 24 '55

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Irwin Vladimir advertising and Gotham advertising co. merging. Ptr Ink 251:90 My 13 '55

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What costs do agencies absorb? Ptr Ink 246:56+ Mr 12 '54

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Who's who in the advertising agency networks. Ptr Ink 253:115-17 sec 2 O 21 '55

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Direct mail; profit or loss to agencies? A. R. Tofte. Adv Agency 47:55-7+ N '54

Finance

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How much is your agency worth? I. Rubel. Ptr Ink 252:24-6 S 23 '55

Sharing agency profits and ownership. I. W. Rubel. Ptr Ink 252:27-9 S 30; 253:28-30 O 7 '55

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Agency whose key men are former clients; Bryan Houston, inc. Adv Agency 48:38-9+ Ja '55

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Advertising, Soliciting of

Medium relations

How frank meetings aid agency people and media reps. S. S. Preston, jr. il Ptr Ink 246:44-5 F 12 '54

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Agency builds new quarters; Rhoades & Davis. il Adv Agency 47:73 O '54

Design for modern advertising; Anderson & Cairns, inc. il plan Adv Agency Mag 48:59 Je 10 '55

ADVERTISING agencies—*Continued*

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Ad industry blitzed for lack of public relations plan. T. Compere. Ed & Pub 88:22 S 17 '55

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Public relations must have sell. R. P. Lytle. Adv Agency 48:52 Mr '55

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Clerical handling of schedules. N. Fields. Adv Agency 47:62-3+ Jl; 58-9+ O; 50-1+ D '54

New record simplifies project control. G. Black. il Ptr Ink 247:27-9 Je 25 '54

Streamline radio, tv paperwork. I. W. Rubel. il Ptr Ink 246:38-9 Mr 26 '54

Research departments

Ruthrauff & Ryan adapts hypnotism to ad research. Ptr Ink 245:17 D 25 '53; Discussion. 247:51+ Ap 9 '54

Selection

How glass container institute chose Kenyon & Eckhardt. Adv Agency Mag 48:36-7 Ap 29 '55

How to choose an agency and be happy, successful. N. Weber. Ind Marketing 39:70-2 O '54

How we chose an agency, five-man team screens field; Ansul chemical co. D. Baker. Ind Marketing 39:58-60 N '54

How we selected a new ad agency. R. C. May. Ptr Ink 251:27-9 Ap 15 '55

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Benton & Bowles sets up marketing division for drugs. Ptr Ink 252:50 Ag 26 '55

Can ad agencies give complete marketing service? V. Lebow. Ptr Ink 253:26-7 O 14 '55

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See also
Advertising agencies
—Public relations
service

Space buyers

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Ten top media directors. Adv Agency Mag 48:52-3 Ap 29 '55

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How agencies rank by national newspaper billings, 1953. Adv Agency 47:70-1+ O '54

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Opponents rally forces against plan extending New York City's sales tax to services. Ptr Ink 247:12 Ap 2 '54

New Zealand

New Zealand advertising, a genteel business. D. North. Adv Agency Mag 48:50 Ag 19 '55

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Case for Pacific Coast agencies. R. G. Montgomery. Adv Agency Mag 48:40-1 My 27 '55

ADVERTISING agencies, American association of. See American association of advertising agencies

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Should architects and other professional people advertise? debate. L. Cano, jr.; E. Spratt. Ptr Ink 246:36-7 Mr 5 '54

Should professionals advertise? in architecture, a promotional need. T. H. Creighton. Ptr Ink 247:73-4 Ap 16 '54

ADVERTISING and dentists

Should professionals advertise? for dentistry, psychology in print. J. K. Macneill. Ptr Ink 247:72-3 Ap 16 '54

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Small spots do big job for Ad council; public service tie-in. C. Day. il Ptr Ink 245:28-9 D 25 '53

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How salesmen can use ad reprints. H. G. Sawyer. il Sales Management 74:78+ F 1 '55

Salesmen are cashing in now on McGregor fall campaign. V. J. Dallaire. il Ptr Ink 251:24-6 Jl 1 '55

Stunt mailing impresses salesmen with weight of ads. J. W. Dragonetti. Ptr Ink 246:72 Mr 12 '54

To make it different when you talk advertising; Jayson and Excello sales meeting. C. Roberts. il Sales Management 75:28-30+ pt 2 O 1 '55

29 tips on how the salesman can get more out of advertising. C. B. Larrabee. Ptr Ink 252:66+ S 23 '55

When you feature salesmen in ads, what happens? Brainard steel division, Sharon steel corp. il Ptr Ink 246:40 Ja 1 '54

Who should merchandise a firm's advertising? L. B. Moses. Sales Management 73:100+ D 15 '54

ADVERTISING appropriations

Ad outlook for fall; less bombast, bigger budgets, more big tv shows. C. Day. il Ptr Ink 252:21-3+ Jl 29 '55

Advertising allocations in banks and other financial organizations. H. W. Lewis; R. C. Downie. Burroughs Clearing House 38:18-19 Jl '54

Curtailed product line concentrates ad dollars; Henry Disston & sons, inc. J. Dragonetti. il Ptr Ink 252:30-1 S 30 '55

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Trend is more merchandising, careful spending, repeat ads; forecast. Ind Marketing 40:65 Ja '55

What big advertisers spend in unmeasured advertising. Ptr Ink 251:25-7 Je 17 '55

What charges belong in the advertising account? Ptr Ink 253:102 sec 2 O 21 '55

ADVERTISING art

Agency presents art exhibit. il Adv Agency 47:86D D '54

Art directors pick best ads in print and tv. il Ptr Ink 251:34-6 Je 3 '55

Clipping board. C. Coiner. il Published in monthly numbers of Advertising agency

Here's what the art directors like; medal award winners from the Art directors club of New York. il Ptr Ink 247:30-2 Je 11 '54

How to get the most out of your calendars: Tube Turns. il Ind Marketing 39:136+ N '54

ADVERTISING art—*Continued*
Symphony in T major. H. Stebbins. Ptr Ink 246:48 F 19 '54
$30,000 idea looks like a million! advertising campaign for Security mutual life insurance co. il Ptr Ink 250:29 Ap 1 '55
See also
Advertisements, Pictorial
Posters

ADVERTISING as a profession
Agency man's story (cont). J. Caples. Adv Agency 47:22+ N; 22+ D '54; 48:18+ Ja; 28 F; 16+ Mr '55; [cont as] Adv Agency Mag 48:37 Ap 29; 41 My 27; 57 Je 24; 49 Jl 22; 50 Ag 19 '55
Except a man be born again. D. W. Koppes. Ptr Ink 246:88 Ja 8 '54
Should advertising be a profession? M. Adams. Ptr Ink 251:38-40 Ap 15 '55

ADVERTISING association of the West
Annual meeting, 52d, Portland, Ore. Ptr Ink 252:28 Jl 8 '55

ADVERTISING associations
1956 convention dates. Ptr Ink 253:406 sec 2 O 21 '55
See also
American association of advertising agencies

Directories

National associations in the U.S. and Canada concerned with marketing, their chief officers and addresses. Ptr Ink 253:403-5 sec 2 O 21 '55

ADVERTISING awards
Art directors pick best ads in print and tv. il Ptr Ink 251:34-6 Je 3 '55
ABP picks industrial ad winners. il Ptr Ink 247:38-40 Ap 30 '54
ABP says these are best merchandising ads. il Ptr Ink 247:38-40 Ap 9 '54
Brand names foundation's brand name retailer-of-the-year awards. Ptr Ink 251:53-4 Ap 22 '55
Dean of direct mail; Homer Buckley, fourth winner of Miles Kimball award. Ptr Ink 252:82 Ag 12 '55
Here's what the art directors like, medal award winners from the Art directors club of New York. il Ptr Ink 247:30-2 Je 11 '54
IM presents 1955 portfolio of award-winning industrial ads; 39 winners and how they did it. il diags Ind Marketing 40:63-78+ S '55
Principal advertising and marketing awards. Ptr Ink 253:402-3 sec 2 O 21 '55
Printers' Ink awards dinner. Ptr Ink 246:29-31 Ja 29 '54
Printers' ink presents its annual advertising awards. Ptr Ink 246:37-9+ Ja 22 '54
Prizes given for ad ideas in Northwest. Ed & Pub 88:16 My 21 '55
Public utilities advertising association announces winners in the 32d annual Better copy contest. Gas Age 115:30+ My 19 '55
Stuart Peabody, of Printer's Ink annual advertising award for 1954. Ptr Ink 251:24 Ap 15 '55
These are top merchandising ads says ABP. il Ptr Ink 251:34-6 Ap 8 '55
Top industrial ads for 1954. il Ptr Ink 251:30-1 Ap 15 '55

ADVERTISING booklets. See Advertisements—Books and booklets

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Ad borrows editorial technique, questions, answers pull well; Puerto Rico's novel campaign attracts notice to industrial sites. il Ind Marketing 39:68+ N '54
Ad campaigns credited with big auto sale. Ed & Pub 88:15-16 F 19 '55
Ad outlook for fall; less bombast, bigger budgets, more big tv shows. C. Day. il Ptr Ink 252:21-3+ Jl 29 '55
Advertisers and media step up anti-summer-slump campaign. il Ptr Ink 247:90 Je 25 '54
Agency with consumer clients packs punch in trade papers. il Adv Agency Mag 48:70 My 27 '55
Answer for never heard of you! Chicago molded products corp. J. E. Johnston. il Sales Management 74:62+ Je 1 '55
Biggest local campaign yet, after 88 years! Breyer ice cream co. J. W. Dragonetti. il Ptr Ink 246:62+ Mr 19 '54
Billion-dollar market in pleasure boats wide open to agencies; National association of engine and boat manufacturers' program. il Adv Agency Mag 48:34+ Je 24 '55
Black & Decker sells management on an extra advertising budget. L. M. Hughes. il Sales Management 75:84-7 S 1 '55
Bob Hope testimonials hit jackpot; Sonic industries. E. J. Dever, jr. il Ptr Ink 247:64-5 Ap 23 '54
Brand names '54 campaign stressing continuity and slogans. D. Bruner. il Ptr Ink 245:37+ D 11 '53
Bright ads for a bright product; new Glim campaign. G. Smith. il Ptr Ink 251:38+ Je 3 '55
Bring housewife into your conspiracy; Alexander Smith's lighthearted fall campaign. N. Kelne. il Ptr Ink 253:28-30 O 14 '55
Budget up 15 per cent for new editorial-style campaign; Marlow Pumps. E. J. Dever, jr. il Ptr Ink 245:46-7 D 25 '53
Building sales from the bottom up; Kennecott Copper advertising campaign to promote adequate residential wiring. F. B. McKown. il Sales Management 75:40+ Jl 1 '55
Can a ten-day campaign like this increase sales for year? G-E sunlamp campaign. il Ptr Ink 247:36 Ap 2 '54
Can and glass producers battle for container market. il Adv Agency Mag 48:32-3 My 27 '55
Clothing firm backs National association of retail clothiers and furnishers public relations program. Ed & Pub 88:44 Ap 23 '55
Continuity of excellence. J. Cowle. Adv Agency Mag 48:50 Jl 8 '55
Copy man digs for facts, gets new consumer ad theme from engineers; John Wood gas-fired water heater. G. Smith. il Ptr Ink 251:32 My 20 '55
Dairy folks stretch promotion pennies with small-space ads. il Sales Management 73:100+ O 15 '54
Downtowners plan five-year ad drive. Ed & Pub 88:18 F 5 '55
Drive more campaign spreads; Ethyl corp. Nat Pet N 47:44 S '55
Drug group reports 10-28 per cent sales gain. Ed & Pub 88:28 Mr 19 '55
Emerson's new ad theme saturates media. C. Day. il Ptr Ink 252:24-5 S 16 '55
Eye appeal's important in any market; ad campaign of the Structural clay products institute. il Ptr Ink 252:48 S 30 '55
Fall campaign will stress best item in line; Sloane-Delaware. il Ptr Ink 247:30 Je 25 '54
15th anniversary for De Beers campaign. J. W. Dragonetti. il Ptr Ink 246:40-1 Mr 26 '54
$500,000 newspaper drive for Oklahoma. Ed & Pub 88:22 S 24 '55
Five ideas make new campaign. il Ptr Ink 246:40-1 F 26 '54
For an everyday item, a new promotion; national ads push Sylvania Electric's tinted Softlight bulb. H. D. Talbot. il Ptr Ink 252:32+ Ag 12 '55
Ford aims for top in tractor sales. R. G. Silbar. il Ptr Ink 251:32+ Ap 15 '55
Four food titans battle for cake mix market. il Adv Agency Mag 48:28-9 Jl 8 '55
From scratch to $3,000,000 volume in six years; Pine-Sol did it. L. M. Hughes. il Sales Management 74:82+ Ja 15 '55
G-E launching campaign to bolster public confidence in tv service men. Sales Management 74:54-5 Ap 15 '55
Great ideas recall our heritage, help build Container. W. P. Paepcke. Ind Marketing 40:82+ Ja '55
Grey goes into hiding to produce lp-records campaign. il Adv Agency 48:48 F '55
Hidden product on G-M cars featured in Saginaw ads. il Ptr Ink 251:33 Je 3 '55
How a Detroit agency helped client increase milk sales 180 per cent. J. Stone. il Adv Agency 47:62-3+ D '54
How a $15,000 ad budget produced $3,750,200 sales in eight days; Edward Rose. il Ptr Ink 245:84+ N 20 '53
How a small advertiser captured a big city on a small budget; Joshua Meier co. Ptr Ink 246:50+ F 5 '54

ADVERTISING campaigns—*Continued*

How a 29-man ad department builds campaigns for Link-Belt. il Ind Marketing 40:53-63 Jl '55

How Armour cleaned up with Dial. S. Klaw. il Fortune 51:129-31+ My '55

How ABP ad award winners mapped their campaigns. W. H. Polk and others. il Ind Marketing 40:54-8 My '55

How Masonite got its Presdwood accepted by manufacturers. E. R. Graebner. Adv Agency Mag 48:38 Ap 29 '55

How to catch the competition from a standing start; CBS-Columbia. R. J. Flood. il Ptr Ink 246:23-5 Ja 1 '54

How to reach new home builders; Bilco co. J. M. Lyons. il Sales Management 74:74+ Je 15 '55

How to switch a campaign. F. M. Andrews. il Ptr Ink 252:30-1 Jl 22 '55

How to take sales away from entrenched competitors; Kaiser aluminum & chemical sales, inc.; interview with M. J. O'Halloran. il Sales Management 75:82+ S 20 '55

Industry groups push adequate wiring drive to hike sales for all. C. Fuller. il Ind Marketing 39:92-3+ D '54

Industry leaders offer varied views on how to promote free enterprise. Ind Marketing 39:174+ O '54

Industry-wide promotions on the upbeat. Ptr Ink 252:53 Jl 8 '55

Insurance campaign seeks public confidence. R. Carpenter. il Ptr Ink 253:40+ O 14 '55

IBM scuttles hard sell in ads, they excite salesmen. il Ind Marketing 39:88+, cover O '54

Jewelers set and push to offset gift market competition. C. Day. il Ptr Ink 252:28+ S 9 '55

Kiss campaign gets face lifted; Oneida ltd. Community silverplate. il Ptr Ink 247:72 My 14 '54

Live-wire ads spark electricians' sales. R. B. McIntyre. Ed & Pub 88:16+ Ja 29 '55

Marketing battle for shavers. B. Tolk. il Ptr Ink 252:66 S 16 '55

Mass media's role in sight program told. D. D. Hoover. Ed & Pub 88:50 Mr 26 '55

MGM salutes theater owners in ad series. Ed & Pub 88:20 Ja 15 '55

Millions from sales and millions for advertising from silicones! N. Keine. il Ptr Ink 250:23-5 Ap 1 '55

National crusade against slums; Advertising council public service campaign conducted for ACTION (American council to improve our neighborhoods). il Gas Age 116:52-3+ O 6 '55

New, but it doesn't shout, me, too! Cities Service's new 5-D motor oil. il Ptr Ink 247:36 Ap 23 '54

New campaign will aim at both retailers and consumers; Dan River mills. il Ptr Ink 247:67 Je 11 '54

New fall campaign to hit hard in soft season; Indian Head mills. R. Carpenter. il Ptr Ink 251:29 Jl 1 '55

New product drive opens. Ed & Pub 88:24 Mr 5 '55

Newspaper-led audited ad program boosts milk sales. R. B. McIntyre. Ed & Pub 88:9+ Je 25 '55

Newspaper-tv tie-in is promotion test; Pro-Fesh products. il Ptr Ink 247:37 Ap 30 '54

No dice, said the wiseacres; you can't put raw dough in a can; Trenton foods, inc. beef and chicken pot pies. il Sales Management 73:90+ O 1 '54

Norge's local impact ad program pays off. G. A. Brandenburg. Ed & Pub 88:17+ My 7 '55

Ohio Injector campaign licks distributor problems. il Ind Marketing 39:90 N '54

Old product gets new brand name; national advertising to create distribution. il Ptr Ink 252:30 Jl 15 '55

$100,000 to push 1955 National materials handling exposition. Ind Marketing 39:30 N '54

Otto-and-Fritz technique sells free enterprise in Germany. il Ptr Ink 247:69 Ap 30 '54

Outdoor advertising? no, it's Permacel in business papers. il Ind Marketing 39:142+ O '54

Parker Pen, a close look at a marketing storm center; ad strategy to move merchandise over the counter. Ptr Ink 252:47-8+ S 9 '55

Parker proves it pays to be different with o-ring campaign. il Ind Marketing 39:80 O '54

Pay-off to market development; 55 million tubeless tires in '55; B. F. Goodrich co. J. A. Hoban. Sales Management 74:74+ Mr 1 '55

Philip Morris cyclic advertising explained. Ed & Pub 88:20 Ap 2 '55

Plus linage seen in Mrs America deal. Ed & Pub 88:22 Ja 15 '55

Public relations ad series presents your gas service story; new A.G.A. mat service. il Am Gas Assn Mo 37:16-17+ Jl-Ag '55

Salesmen are cashing in now on McGregor fall campaign. V. J. Dallaire. il Ptr Ink 251:24-6 Jl 1 '55

Seed house breaks with tradition; now makes new sales records; Northrup, King & co. E. H. Klaus and A. L. White. il Sales Management 74:74-6+ Ja 15 '55

71 meat stores open drive to offset big-chain inroads; Trunz, inc. il Ptr Ink 252:112 S 16 '55

Sinclair touches all bases in public relations campaign. il Adv Agency Mag 48:46+ Ag 5 '55

Six-step offensive shifts this brand from class to mass market in five years; Kiwi shoe polish co. J. W. Dragonetti. il Ptr Ink 245:52-4 N 20 '53

Story behind the cancer campaign; American cancer society. il Ptr Ink 247:74 Je 11 '54

Strange, some people still like to think; Container corporation of America campaign. H. Stebbins. il Ptr Ink 251:48 Jl 1 '55

Swank's marketing aim; to make luxury item essential merchandise. B. Tolk. Ptr Ink 253:31-2+ O 7 '55

Swanson makes the feathers fly. L. Whitmore. il Sales Management 73:42-4+ N 1 '54

Switch from amateur promotion to professional wins school vote. C. L. Cohen. il Ptr Ink 246:59-60 Mr 26 '54

Switches in ad strategy keep screw sales up as times change; American screw co. il Ind Marketing 39:164-6 O '54

Take a second look at your market; advertising campaign to increase milk sales. il Adv Agency 48:42-3 Mr '55

These ads keep saying, make up your own mind; fall campaign for Delta power tools. il Ptr Ink 253:52+ O 7 '55

They're feudin', fightin' and sellin'; Ipana makes own competition. R. J. Flood. il Ptr Ink 247:45-8 My 14 '54

$30,000 idea looks like a million! advertising campaign for Security mutual life insurance co. il Ptr Ink 250:29 Ap 1 '55

This ma-and-pa business grew into this modern plant; Clover Club foods co. L. F. Thomann. il Ptr Ink 247:84+ My 21 '54

This product didn't exist in 1950! Kitchens of Sara Lee, inc. D. J. Atchison. il Sales Management 74:78+ Je 15 '55

This radio-tv-newspaper ad blitz advances sales season. il Ptr Ink 246:41 Ja 22 '54

To catch new interest in outdoor living; Emerson stressing portable radios. il Ptr Ink 247:56 Ap 9 '54

To counteract communism at home and abroad; public service campaign by Canadair. T. M. Jones. il Ptr Ink 251:30-1 My 13 '55

To triple sales in last two years; Aldon rug mills. Ptr Ink 247:40-1 My 21 '54

Union helps finance industry ad campaign. il Ptr Ink 247:34-5 Je 4 '54

U.S. Steel launches operation wife-saver. il Ed & Pub 88:16 F 12 '55

Waxed paper's ad-caravan drive. il Ptr Ink 251:80 Ap 15 '55

Western Electric makes news; promotes colored telephones. E. M. Kelley. il Sales Management 74:60+ Ja 15 '55

When a leader refuses to coast; Buxton, inc. D. B. Collings. il Ptr Ink 251:23-5 Je 10 '55

Why Lewyt increased 1955 appropriation; client and agency plan expanded campaign. il Adv Agency 48:40-1+ F '55

ADVERTISING campaigns—*Continued*

Why this 33-year-old company suddenly starts consumer advertising; Los Angeles period furniture mfg. co. L. F. Thomann. il Ptr Ink 245:78+ N 20 '53

Why was this campaign a winner? Westinghouse Laundromat and electric clothes dryer. C. J. Swan. il Ptr Ink 247:40-2 Ap 23 '54

Will promote new Bakelite trade-mark, customers' products. il Ptr Ink 247:33 My 28 '54

Moving picture tie-in

Davy Crockett; mighty merchandiser. il Adv Agency Mag 48:36-7 Je 10 '55

Regional campaigns

Who will win battle of the brews? C. W. Muench. Ptr Ink 247:46+ Je 11 '54

Special weeks and days

Merchandising events 1956. Ptr Ink 253:94-9 sec 2 O 21 '55

Summer campaigns

How to beat a summer sales slump; CBS-Columbia Blue-Tag double-feature premium. il Ptr Ink 252:92-3 Ag 26 '55

Media war on summer slump. il Adv Agency Mag 48:44-5 My 13 '55

Ready now; next summer's campaign; John B. Stetson co. J. Dragonetti. il Ptr Ink 253:37-8 O 14 '55

Seasonal slump bugaboo causes big sales losses. Adv Agency Mag 48:46 My 27 '55

Summer push for year-round item; Johnson & Johnson Band-Aid adhesive bandage. G. Smith. il Ptr Ink 252:23-5 Jl 8 '55

Teaser campaigns

These teasers lead to this newsy campaign; Mosler safe co. N. Kelne. il Ptr Ink 246:40-2 Mr 12 '54

Tie-in advertisements

Baker trade associations tangle in ad dispute; waxed paper campaign. il Ptr Ink 252:46 Ag 26 '55

Ehrlich, Neuwirth & Sobo crashes pre-campaign hurdles for Princeton Mills. R. S. Morgan. il Adv Agency Mag 48:36-7 S 30 '55

Our most successful campaign; Jones dairy farm sausage. A. Jones. il Sales Management 74:58+ My 1 '55

Related advertisers split cost four ways. B. Tolk. il Ptr Ink 252:24-5 Jl 22 '55

Smokey fights fire with ice cream, boosts sales! Fairmont foods co. il Ptr Ink 251:71 Je 3 '55

ADVERTISING cards

His advertising got out of hand; humorous motto cards. H. F. Murphy. il Inland Ptr 135:55 S '55

Printers' Ink advertisers' guide to marketing for 1956; transportation advertising. il Ptr Ink 253:282-5 sec 2 O 21 '55

ADVERTISING characters

Character heroes; successful salesmen of packaged merchandise. il Mod Packaging 29:110-15+ S '55

Little figure added value. il Ptr Ink 246:78 F 12 '54

One long stride pushes old company into new markets; copy idea becomes almost a trade-mark for Boston distributors. G. A. Taylor. il Ind Marketing 39:64-5 O '54

Otto-and-Fritz technique sells free enterprise in Germany. il Ptr Ink 247:69 Ap 30 '54

Smokey fights fire with ice cream, boosts sales! Fairmont foods co. il Ptr Ink 251:71 Je 3 '55

Tailor-made celebrity; Commander Edward Whitehead sales symbol of Schweppes. Chem W 76:84 Ap 30 '55

To represent a major industry, more than just a pretty girl! how the National cotton council of America picks Maid of Cotton. il Ptr Ink 251:28-9 My 13 '55

Trade character adds life to industrial copy; Hose accessories co. il Ptr Ink 247:74 My 21 '54

ADVERTISING contests. See Advertising—Prize contests

ADVERTISING contracts

Westinghouse broadcasting co. moves to reduce red tape. Ptr Ink 251:68 My 6 '55

ADVERTISING copy

Ad that is helping an industry loosen its stays. C. Haussamen. il Ptr Ink 246:34-5 Ja 29 '54

Ad that took nerve and got results. J. Leopold. il Ptr Ink 246:56-7 F 5 '54

Aesop Glim's clinic. Published every other week in Printers' ink

Agency man's diary; copy writing self taught. J. Caples. Adv Agency Mag 48:57 Je 24 '55

All writing is sales writing. M. Haman. Adv Agency Mag 48:40-1 Jl 8 '55

Brand names day kit has variety of aids. il Ed & Pub 88:16 Mr 19 '55

Chief had a lot of Starch. S. Ballard. il Ptr Ink 246:54-5 Ja 22 '54

Comes now the claimless era? G. R. Hart. il Ptr Ink 252:26-8 Ag 12 '55

Copy chasers. il Published in monthly numbers of Industrial marketing

Copy clinic. B. Tyler. il Published in monthly numbers of Advertising agency

Copy writing isn't writing. M. Jones. Adv Agency Mag 48:54-5 Je 10 '55

Five zones for copy quarterbacks. E. S. Green. Ptr Ink 247:60-1 My 28 '54

For creative men only; consumer copy vs. trade copy. G. Moses. Adv Agency Mag 48:52 My 13 '55

For creative men only; forgotten four of copy writing. G. Moses. Adv Agency 48:82+ F '55

For creative men only; some summertime debunking of copy. G. Moses. Adv Agency Mag 48:57 Ag 5 '55

Grandest lady in the Easter parade; Simplicity printed pattern. H. Stebbins. il Ptr Ink 251:61 Ap 8 '55

Hard writing makes easy reading. H. G. Sawyer. Ptr Ink 246:98 Ja 22 '54

Harvest of the sea by mail. il Ptr Ink 245:52 N 13 '53

How should agencies handle publicity releases? R. A. Dennett. Adv Agency 47:78+ O '54

How to murder an ad. G. H. Williams. Ptr Ink 251:86 Ap 22 '55

Is the bogy of idea-piracy suits killing off new ideas for you? Ptr Ink 252:25-6 S 2 '55

Looking for an idea gold mine? try the research lab. J. R. Irving. il Ptr Ink 251:30-1 Je 24 '55

Neither a purist, nor . . .; good headlines and copy should be good writing. Aesop Glim. Ptr Ink 245:82 D 4 '53

Oblique ads leave me cold! criticism of a copy trend. A. B. Toft. Ptr Ink 251:48+ My 20 '55; Discussion. A. J. Copeland. 252:76+ Ag 19 '55

Politz on copy; make the sales points stick out; interview. Ptr Ink 250:32-4+ Ap 1 '55

Product speaks for itself. H. Stebbins. Ptr Ink 246:40 Mr 5 '54

Random thoughts on copy subjects. G. Moses. Adv Agency 47:16+ O '54

Save the mother tongue! L. Heller. Ptr Ink 246:104 Ja 15 '54

Somewhere east of Detroit; Chevrolet Corvette advertising. H. Stebbins. il Ptr Ink 251:100 Je 17 '55

Symphony in T major. H. Stebbins. Ptr Ink 246:48 F 19 '54

Talking to the public about a very private feeling. G. Raphael. Ptr Ink 246:60 F 26 '54

They're killing your star salesman, the copy writer. A. Leokum. Adv Agency Mag 48:48-9 Jl 22 '55

What makes a good ad on tv or in print; interview with George Gallup. Ptr Ink 245:35-8 N 6 '53

What this ad business needs is creative research. E. Dichter. Ptr Ink 247:57-8+ Je 4 '54

When? is better than! apple Jello-O. H. Stebbins. il Ptr Ink 251:56 Je 3 '55

White space. T. Kandle. Ptr Ink 247:118 Je 25 '54

Who put the kink in the slide rule? B. Williams. Ptr Ink 247:110 Je 11 '54

Why ad copy should grow up. W. A. Crowther. Ptr Ink 251:24-5 My 27 '55

ADVERTISING copy—*Continued*

You don't have to scream it. H. Stebbins. il Ptr Ink 247:70 Je 11 '54

See also

Advertising ethics
Sales letters
Television advertising—Copy

Beauty appeal

Why Noreen is switching from straight glamour to lovely hair. il Ptr Ink 252:52 Jl 15 '55

Capitalism theme

Economics of capital. Trusts & Estates 93: 485, 645, 719, 1034; 94:353 My, Jl-Ag, N '54, Ap '55

Credibility

Enlist your creative men in crusade for public confidence. C. L. Whittier. Ptr Ink 246: 27-8+ Ja 29 '54

Never let a client sock himself. F. Kammann. Ptr Ink 247:90 My 28 '54

Sales manager offers new industrial ad test. G. J. Carney. Ptr Ink 247:29-30 Je 4 '54

Dealer listing

G-E launching campaign to bolster public confidence in tv service men. Sales Management 74:54-5 Ap 15 '55

Defense theme

Industrial admen, editors in hot spot over censorship. S. E. Cohen. Ind Marketing 40:18+ Ag '55

What you must do to keep unsafe data out of your ads. R. K. Honaman. Ind Marketing 40:71 Je '55

Editorial style

Ad borrows editorial technique, questions, answers pull well; Puerto Rico's novel campaign attracts notice to industrial sites. il Ind Marketing 39:68+ N '54

Budget up 15 per cent for new editorial-style campaign; Marlow Pumps. E. J. Dever, jr. il Ptr Ink 245:46-7 D 25 '53

New style ads for a 200-year-old company; Devoe & Reynolds co. G. H. Fitch. il Ptr Ink 247:34-6 Je 18 '54

Printed advertising must compete in interest with the editorial pages of a publication. Aesop Glim. il Ptr Ink 247:66 Je 4 '54

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83 incentives and headline words to help make more mail-order sales. R. A. Baker. Ptr Ink 245:49-51 N 13 '53

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Why put the cart before the horse? H. Stebbins. Ptr Ink 246:37 Ja 8 '54

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New toothpaste hits copy-crest; Procter & Gamble ad on Crest. il Ptr Ink 252:45 Ag 26 '55

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For creative men only; what price cleverness? G. Moses. Adv Agency Mag 48:55 Je 10 '55

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It helped men make dreams come true. B. Barton. il Ptr Ink 246:58-9 F 12 '54

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To counteract communism at home and abroad; public service campaign by Canadair. T. M. Jones. il Ptr Ink 251:30-1 My 13 '55

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Are you ridiculous in your price approach? O. Ellis. Ptr Ink 245:72 D 18 '53

Better business bureaus plan move on price ad abuses. S. L. Gerrish. Ptr Ink 251:116-17 Je 17 '55

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Rimes

Answer was yes. T. Lapham. il Ptr Ink 246: 74-5 Mr 19 '54

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How to sell the safety factor in your products; E. F. Houghton & co. D. C. Miner. il Ind Marketing 39:54-5 N '54

Safety ad with sex appeal; B. F. Goodrich. il Ptr Ink 247:60 My 7 '54

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Bob Hope testimonials hit jackpot; Sonic industries. E. J. Dever, jr. il Ptr Ink 247: 64-5 Ap 23 '54

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Why don't the professions advertise? J. Alberti. Ptr Ink 245:43-4+ N 27 '53

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Themes

Ads spearheaded distribution; Republic Steel kitchens. C. K. Reynolds, jr. Sales Management 74:50+ Ap 1 '55

Copy man digs for facts, gets new consumer ad theme from engineers; John Wood gas-fired water heater. G. Smith. il Ptr Ink 251: 32 My 20 '55

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These ads keep saying, make up your own mind; fall campaign for Delta power tools. il Ptr Ink 253:52+ O 7 '55

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Beware scientific hiring. B. Kingston. Ptr Ink 247:118 My 14 '54

Copy writer has rights. Ptr Ink 247:76+ My 7 '54

Copy writers this art director loves. S. Baker. il Ptr Ink 245:48+ D 4 '53

Creative shortage argument stirs readers' views. Ptr Ink 247:62-4+ My 7 '54

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Cultivate the team; artist and writer. S. Baker. Ptr Ink 251:35-6 Ap 29 '55

Eleven right starts for the new copy chief. D. David. Ptr Ink 247:66-7 Ap 16 '54

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Innocent eye and Gordon Gross; Fred Wittner Advertising. S. H. Margolis and M. Silverstein. il Ptr Ink 247:56+ My 21 '54

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Robots on Madison avenue. R. A. Browne. Ptr Ink 252:132 S 23 '55

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So you want to be a better copy writer! H. Hill. Ptr Ink 246:90 Mr 5 '54

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Ad council opens drive against slums. il Ed & Pub 88:24 S 17 '55

Gold medal contemporary award for distinguished services to advertising. Ptr Ink 246:39+ Ja 22 '54

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How a 29-man ad department builds campaigns for Link-Belt. il Ind Marketing 40: 53-63 Jl '55

What is your ad department organized to turn out? M. E. Ziegenhagen. Ptr Ink 251: 23-5+ Je 24 '55

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New record simplifies project control. G. Black. il Ptr Ink 247:27-9 Je 25 '54

These new forms will simplify cost control. G. Black. Ptr Ink 251:30-1 Jl 1 '55

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Box liners become displays. il Ptr Ink 246: 40-2 F 19 '54

Disneyland in miniature; merchandising displays. il Mod Plastics 33:93-6+ S '55

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Anti-bait forces gain support, but it's not easy. C. Day. Ptr Ink 250:76 Ap 1 '55

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Annual meeting, Chicago. Ptr Ink 251:26 Je 10 '55

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Your advertising man. L. C. Fink. Banking 46:130+ My '54

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Cashing in on customer peeve; waxed wrappers for wet-weather delivery of newspapers. C. L. Anson. il Ptr Ink 252:67 S 30 '55

11 per cent gain in four media in '53. Ptr Ink 246:39 Mr 5 '54

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Meeting, New York, Sept. 13-17; with abstracts of papers. Rubber World 131:80-1 O '54

Rubber division

Meeting, 66th, New York, Sept. 15-17; with abstracts of papers. Rubber Age 75:695-702; 76:88-90 Ag, O '54; Rubber World 130:660-4+; 131:83-5 Ag, O '54
Meeting, 67th, Detroit, May 4-6. Rubber Age 77:260-2 My '55; Rubber World 132:354-8 Je '55
Meeting, 67th, Detroit, May 4-6; abstracts of papers. Rubber Age 77:79-84+ Ap '55; Rubber World 132:72-7 Ap '55
Meeting, 68th, Philadelphia, Nov. 2-4; abstracts of papers. Rubber World 133:79-84 O '55

AMERICAN chemical society, Journal
Probable trends in scientific publications as viewed from the editor's office. W. A. Noyes, jr. Science 119:529-30 Ap 23 '54

AMERICAN college of life underwriters
American college record brilliant; report on progress during past year. J. S. Myrick. Weekly Underw 173:471+ Ag 27 '55
CLU class of 1930 honored at conferment, St Louis. Weekly Underw 173:537 S 3 '55
See also
Council of educational advisers

AMERICAN concrete agricultural pipe association
Annual meetings, 5th, Denver, May 5-7. Rock Prod 58:149+ Jl '55

AMERICAN concrete institute
Annual meeting, 51st, Milwaukee. Eng N 154:19 Mr 3 '55
Annual meeting, 51st, Milwaukee, Feb. 21-24; with abstracts of papers. Am Concrete Inst J 26:sup3-6+ Ap '55; Rock Prod 58:233-5+ Ap '55
Annual meeting, 51st, Milwaukee, Feb. 21-24; with abstracts of papers. Roads & Eng Constr 93:88, 90, 205-12 Mr '55; Concrete 63:31-2+ Ap '55
Looking ahead; Institute's second 50 years. C. H. Scholer. Am Concrete Inst J 26:733-7 Ap '55
Regional meeting, 7th, Los Angeles. Concrete 62:20+ D '54; Roads & Sts 97:54 D '54

AMERICAN concrete pipe association
Annual meeting, 47th, Boston. Eng N 154:24 Mr 17 '55
Annual meeting, 47th, Boston, March 10-12. Concrete 63:32 My '55
Annual meeting, 47th, Boston, March 10-12; with abstracts of papers. Rock Prod 58:154-5+ My '55

AMERICAN council on education for journalism
Meeting, New York, April 24. Ed & Pub 88:137 Ap 30 '55
Membership rule offers AASDJ tough problem. D. Bentel. Ed & Pub 88:60 O 8 '55

AMERICAN council to improve our neighborhoods
Housing blight in the midst of boom; bankers' role in rehabilitation; aims of Council. F. A. Irving. il Banking 47:54-5 My '55

AMERICAN cyanamid company
Growth program bearing fruit. A. Darlen. Mag of Wall St 96:412-14+ Je 25 '55
Reappraising our recommendations for past six months. Mag of Wall St 96:190 Ap 30 '55
Security I like best. C. J. Collins. Comm & Fin Chr 182:62+ Jl 7 '55
Security I like best. A. J. Cortese. Comm & Fin Chr 181:1930+ Ap 28 '55

AMERICAN dairy association

Advertising

American dairy assn. ups budget $1½ million. Ed & Pub 88:26 Jl 30 '55

AMERICAN dairy science association

New affiliated society of the AAAS. L. A. Moore. Science 121:sup9A Je 10 '55

AMERICAN dental association

American dental association; status changed from an associated to an affiliated society, AAAS. H. T. Dean. Science 119:394 Mr 19 '54

AMERICAN diabetes association

American diabetes association. J. A. Reed. Pub Health Rep 70:801-4 Ag '55

AMERICAN drug manufacturers association

Annual meeting, 43d, Boca Raton, Fla. April 13-15; with abstracts of papers. Oil Paint & Drug Rep 167:5+ Ap 18; 49-50+ Ap 25 '55

AMERICAN electroplaters' society

Annual meeting, Cleveland. Metal Finishing 53:42-4+ Ag '55

Annual meeting, 42d, Cleveland; abstracts of papers. Materials & Methods 42:166+ Ag '55

Annual meeting, 42d, Cleveland, June 20-23; program, abstracts of papers, list of exhibitors. Metal Finishing 53:76-90 Je '55

AMERICAN engineering council

American engineering council; an experiment in unity. A. F. Bochenek. Elec Eng 73:701-4 Ag '54

AMERICAN eugenics society

Population problems and the American eugenics society. F. Osborn. Science 119: sup3A My 14 '54

AMERICAN federation of labor

AFL-CIO merger. Factory Management 113: 84-9 Mr '55

AFL-CIO; merger feather for McDonald. J. B. Delaney. Iron Age 175:53 F 17 '55

AFL-CIO; real unity is elusive. Bsns W p74+ Jl 30 '55

CIO-AFL merger; trouble for industry? Steel 135:45-6 N 8 '54

Merger; shape of things to come. Eng N 154: 170 My 12 '55

Mild meeting for CIO; concerns CIO-AFL merger. Steel 135:60 D 13 '54

One roof for two unions; AFL new home that will house CIO too. Bsns W p 162-3 My 7 '55

Portents of AFL-CIO merger; abstract. C. R. Daugherty. Food Eng 27:66-7 Ap '55

Premerger collaboration; new joint-action tactic on the part of organized labor. Chem W 77:16 Jl 30 '55

Principles and objectives in U.S. labor federation constitutions. Mo Labor R 78:787-9 Jl '55

United we stand; merger was the big theme for Labor day. Eng N 155:80 S 8 '55

What AFL-CIO merger means. Steel 136:41-2 F 21 '55

AMERICAN federation of technical engineers

Next in line of fire; scientists, engineers and technicians. Chem W 76:37 Mr 12 '55

AMERICAN foreign insurance association

Annual meeting, New York, Dec. 9. Weekly Underw 171:1471 D 18 '54

AMERICAN foundation for allergic diseases

Organized by the American academy of allergy and the American college of allergists. Science 118:744 D 18 '53

AMERICAN foundation for pharmaceutical education

Foundation accomplishments. W. P. Briggs. Oil Paint & Drug Rep 167:55 Ap 25 '55

AMERICAN foundrymen's society

AFS dedicates new headquarters building. il Foundry 83:148 Ja '55

Annual meeting, 59th, Houston, May 23-27; program, chapter committees, awards. Foundry 83:136-47 My '55

Annual meeting, 59th, Houston, May 23-27; with abstracts of papers. Foundry 83:102-7 Jl; 151-2+ Ag '55

AMERICAN gas and electric company

American gas and electric company wins Charles A. Coffin award. Edison Elec Inst Bul 22:178+ Je '54; Elec World News ed 141:6 Je 7 '54

Current lock at one of the lowest cost, and best managed producers of electric current in the United States. I. U. Cobleigh. Comm & Fin Chr 182:972 S 8 '55

AMERICAN gas association

Accident prevention committee 6th annual conference, Hartford, Sept. 15-16. Am Gas Assn Mo 36:9-10 O '54

A.G.A. air conditioning research program. L. Ourusoff. diags Am Gas Assn Mo 37:6-9 S '55

A.G.A. and regional associations. F. M. Banks. Am Gas Assn Mo 37:15-16+ Ap '55

A.G.A. awards for valor, achievement, distinction. Am Gas Assn Mo 36:8-9+ N '54; Am Gas J 181:37-8 N '54

Annual distribution, motor vehicles and corrosion conference, Cincinnati, April 12-15. Am Gas Assn Mo 37:34-8+ My '55; Gas Age 115:34-6+ My 19 '55

Annual meeting, 36th, Atlantic City. Pub Util 54:660-4 N 11 '54

Annual meeting, 36th, Atlantic City, Oct. 11-13. Am Gas Assn Mo 36:4-7+ N '54

Annual meeting, 36th, Atlantic City, Oct. 11-13. Gas Age 114:27-35+ N 4 '54

Annual meeting, 36th, Atlantic City, Oct. 11-13; abstracts of papers. Am Gas J 181:15-17+ N '54

General management section spring conference, Cincinnati, March 21-23; with abstracts of papers. Gas Age 115:36-7+ Ap 21 '55

How AGA publicizes gas industry. R. McDowell. Am Gas J 181:19+ O '54

Industrial and commercial gas sales conference, Boston, April 12-14. Am Gas Assn Mo 37:30-3+ My '55

Industrial and commercial gas sales conference, Boston, April 12-14; abstracts of papers. Am Gas J 182:36-7+ My; 20-1+ Je; 26+ Jl; 26-7 Ag '55

Information please! A.G.A. expands public information activities. il Am Gas Assn Mo 37:8-10 Ap '55

Operating section's stake in the gas industry development program. F. J. Pfluke. Am Gas Assn Proc 1954:754-6

Research and utilization conferences, 10th, Cleveland, April 27-28. Am Gas Assn Mo 37: 20-2+ Je '55

Statements to President's Cabinet committee on energy supplies and resources policy. Am Gas J 181:34 N '54

Supply, transmissions and storage conference, Pittsburgh, May 9-10. Gas Age 115:20-2+ Je 2 '55; Am Gas Assn Mo 37:32-5+ Je '55

Appliance testing laboratory

Lab opens new wing. il Am Gas Assn Mo 37:18+ Mr '55

Laboratories' record of growth. il Am Gas Assn Mo 36:4-6 O '54

Securing AGA approval. il Heat Air Cond Sheet Metal Contr 45:56-60 S '54

Library

Add early documents, catalog to archives. M. E. Agee. il Am Gas Assn Mo 37:20-1+ Ja '55

AMERICAN gear manufacturers' association

Annual meeting, 39th, Hot Springs, Va. June 5-8. Am Mach 99:156-7 Je 20 '55; Automotive Ind 113:79 Jl 1 '55; Mach 61:192 Ag '55

Semi-annual meeting, Chicago; with abstracts of papers. Automotive Ind 111:54-5+ D 1 '54; Mach 61:203 D '54

AMERICAN helicopter society

Annual forum, 11th, Washington, April 28-30. Aeronautical Eng R 14:22+ Jl '55

Annual meeting. Aviation W 62:17 My 9 '55

Annual meeting, Washington, April 28-29; program. Aviation W 62:18 Ap 11 '55

AMERICAN home assurance company

American Home to expand operations in multiple lines; merger completed of that company and Globe & Rutgers. East Underw 56:1+ Ja 14 '55; Nat Underw 59: 1+ Ja 13 '55; Weekly Underw 172:184 Ja 15 '55

Merger proposed of Globe and Rutgers and American Home. East Underw 55:1+ N 5 '54; Nat Underw 58:15 N 14 '54; Weekly Underw 171:1093 N 6 '54

AMERICAN hospital supply corporation

Security I like best. H. P. Schaub. Comm & Fin Chr 181:2750+ Je 16 '55

AMERICAN industrial hygiene association

Annual meeting, 16th, Buffalo. Heating-Piping 27:126 Jl '55

AMERICAN institute for property and liability underwriters

Connecticut chapter awards 21 CPCU diplomas; with list. East Underw 55:34 D 17 '54; Same cond. Weekly Underw 171:1479 D 18 '54

208 complete CPCU exams; with list. East Underw 56:22+ Ag 5 '55; Nat Underw 59: 1+ Ag 4 '55

See also

Council of educational advisers

AMERICAN institute of architects

A.I.A. bulletins; survey of an expanding field. il Arch Rec 117:20+ Je '55

Annual meeting, 87th, Minneapolis. Arch Forum 103:114-19 Ag '55

Annual meeting, 87th, Minneapolis. Eng N 154:24 Je 30 '55

Annual meeting, 87th, Minneapolis. House & Home 8:45 Ag '55

Annual meeting, 87th, Minneapolis, June 20-24. Arch Rec 118:10-12+ Ag '55

1955 honors in A.I.A. annual awarded to 27. il Arch Rec 117:10-11+ Je '55

AMERICAN institute of banking

Annual meeting, 52d, Los Angeles, June 7-11. Banking 47:85-7+ Jl '54

Annual meeting, 52d, Los Angeles, June 7-11; with abstracts of papers. Trusts & Estates 93:620-2 Jl '54

Annual meeting, 53d, Miami. Trusts & Estates 94:481-2 Je '55

Annual meeting 53d, Miami, May 30-June 3. Banking 48:72-4+ Jl '55

Trust education in 20th century. S. B. Harman. Trusts & Estates 93:331 Mr '54

AMERICAN institute of biological sciences

Annual meeting, Madison, Wis., Sept. 6-10. Science 118:643-4 N 27 '53

Annual meeting, 6th, Gainesville, Fla. Sept. 5-9; with abstracts of papers. Science 120: 874-6 N 26 '54

AMERICAN institute of chemical engineers

Annual meeting, 47th, New York, Dec. 12-15. Chem Eng Prog 51:sup34+ Ja '55

Annual meeting, 47th, New York, Dec. 12-15; abstracts of papers. Can Chem Process 39: 42+ Ja '55

Annual meeting, 47th, New York, Dec. 12-15; abstracts of papers. Chem & Eng N 32: 5112+ D 27 '54

Annual meeting, 47th, New York, Dec. 12-15; with abstracts of papers. Oil Paint & Drug Rep 166:7+ D 20 '54; Chem W 75:38+ D 25 '54

National meeting, Glenwood springs, Colo. Chem Eng Prog 50:sup38+ O '54

National meeting, Houston, May 1-4. Chem Eng Prog 51:sup37-8 My '55

National meeting, Lake Placid; with abstracts of papers. Oil Paint & Drug Rep 168:5, 66 O 3 '55

National meeting, Louisville; abstracts of papers. Chem & Eng N 33:1430+ Ap 4 '55

Status changed from an associated to an affiliated society, AAAS. F. J. Van Antwerpen. Science 118:3 N 20 '53

AMERICAN institute of chemists

Annual meeting, 32d, Chicago. Oil Paint & Drug Rep 167:5 My 16 '55

AMERICAN institute of electrical engineers

AIEE officers and committees for 1954-55. Elec Eng 73:834-60 S '54

AIEE officers and committees for 1955-56. Elec Eng 74:837-50 S '55

AIEE section and student branch meetings, 1953-1954; tabulations. Elec Eng 73:1043-4 N '54

Building our future. A. C. Monteith. Elec Eng 74:177-8 Mr '55

Conference on machine tools, 7th, Detroit; abstracts of papers. Automotive Ind 111: 100+ N 15 '54

Development of good AIEE public relations. R. T. Ferris. Elec Eng 73:324-5 Ap '54

Election procedure for institute officers. L. F. Hickernell. Elec Eng 74:278-80 Ap '55

Fall general meeting, Chicago; abstracts of papers on Diesel-electric locomotives. Ry Age 137:65-6 N 15 '54

Fall general meeting, Chicago, Oct. 11-15. Elec World News ed 142:28-9+ N 8 '54

Fall general meeting, Chicago, Oct. 11-15; program. Elec Eng 73:939-44 O '54

Fall meeting, Chicago, Oct. 11-15. Elec Eng 73:1121-3 D '54

Fall meeting, Chicago, Oct. 3-7; program. Elec Eng 74:816-20 S '55

Institute adopts deficit budget. C. S. Purnell. Elec Eng 74:1 Ja '55

Institute; its problems. A. C. Monteith. Elec Eng 73:1055-6 D '55

Let's do more planning ahead. A. C. Monteith. Elec Eng 74:457-8 Je '55

Message on unity from the president. E. B. Robertson. Elec Eng 73:299-300 Ap '54

Pacific general meeting, Butte, Mont. Elec World News ed 144:15 Ag 29 '55; Elec West 115:124+ S '55

Pacific general meeting, Butte, Mont. Aug. 15-17. Elec Eng 74:929-31 O '55

Planning for the future; current status of the Institute. A. C. Monteith. Elec Eng 74: 639-41 Ag '55

Report of the board of directors. Elec Eng 73:755-82 Ag '54

Report of the board of directors. Elec Eng 74:709-40 Ag '55

Secretary Henline retires June 1 after 27 years of service. Elec Eng 73:487-8 Je '54

Summer and Pacific general meeting, Los Angeles, June 21-25. Elec Eng 73:738-45 Ag '54

Summer and Pacific general meeting, Los Angeles, June 21-25. Elec West 113:84-6 Jl '54

Summer and Pacific general meeting, Los Angeles, June 21-25. Elec World News ed 142:15+ Jl 5; 25-6+ Jl 19 '54

Summer general meeting, Swampscott, June 27-July 1; with abstracts of papers. Elec World 144:84-8+ Jl 25 '55

Summer general meeting, Swampscott, Mass. Power Eng 59:83-4 Ag '55

Summer general meeting, Swampscott, Mass. June 27-July 1; program. Elec Eng 74:526-32 Je '55

Winter general meeting, New York; abstracts of papers. Elec World 143:92-103+ F 21 '55

Winter general meeting, New York, Jan. 31-Feb. 4. Elec Eng 74:243-6 Mr '55

Winter general meeting, New York, Jan. 31-Feb. 4; program. Elec Eng 74:65-74 Ja '55

Year's achievements. E. B. Robertson. Elec Eng 73:692-4 Ag '54

AMERICAN institute of human paleontology

American institute of human paleontology. T. D. Stewart. Science 120:sup7A Jl 9 '54

AMERICAN institute of mining and metallurgical engineers

Annual meeting, Chicago. Eng & Min J 156: 116 Ap '55

Annual meeting, Chicago. Min Cong J 41:112 Ap '55

Annual meeting, Chicago, Feb. 14-17. Rock Prod 58:150+ Ap '55

Annual meeting, Chicago, Feb. 14-17; program. J Metals 7:28-32 Ja '55

Annual meeting, Chicago, Feb. 14-17; programs. Min Eng 6:1214-15; 7:73-9 D '54-Ja '55

Annual meeting, Chicago; with abstracts of papers. Min Eng 7:398-407 Ap '55

Joint meeting with Society of economic geologists, Chicago, Feb. 14-17; abstracts of papers. Econ Geol 50:98-106 Ja '55

Coal division

Annual meeting, Chicago, Feb. 14-17; with abstracts of papers. Coal Age 60:125+ Mr '55

Industrial minerals division

Fall meeting, Lake Placid. Min Eng 6:1216-17 D '54

AMERICAN institute of wholesale plumbing and heating supply associations

Annual meeting, New Orleans, Sept. 19-22. Dom Eng 184:122-3+ N '54

AMERICAN iron and steel institute

Annual meeting, 63d, New York. Bsns W p27-8 Je 4 '55

Annual meeting, 63d, New York. Steel 136:35-6 My 30 '55; Iron Age 175:50-1 Je 2 '55

General meeting, 63d, New York, May 25-26; abstracts of papers. Iron & Steel Eng 32: 114-28 Jl '55

AMERICAN leather chemists association
Annual meeting, 51st, Swampscott; with abstracts of papers. Chem & Eng N 33:2494+ Je 13 '55

AMERICAN life convention
ALC committee chairmen named; list. East Underw 56:14 Ja 14 '55
ALC-LIAA joint committees; list. East Underw 56:17 Ja 14 '55
Annual meeting, 50th, Chicago, Oct. 11-14. East Underw 56:1+, 3-6+ O 14 '55; Nat Underw (Life ed) 59:17-27 O 14 '55; Weekly Underw 173:902-7 O 15 '55
Medical section, 43d annual meeting, Hot Springs, Va. June 27-29. Nat Underw (Life ed) 59:2+ Jl 1 '55; East Underw 56:13 Jl 1 '55

AMERICAN life underwriters association
American life underwriters formed for agents of member companies of National association of life companies. East Underw 56:10 S 30 '55

AMERICAN locomotive company. See Alco products, inc.

AMERICAN machine and foundry company
Offers common stock. Comm & Fin Chr 181:2689 Je 13 '55

AMERICAN machine tool distributors' association
Annual meeting, 30th, Cincinnati. Steel 135:94 O 25 '54
Annual meeting, 30th, Cincinnati, Oct. 19-20. Am Mach 98:176-8 N 8 '54
Annual meeting, 30th, Cincinnati, Oct. 19-20. Mach 61:286 N '54
Annual meeting, 31st, Chicago, Sept. 5. Am Mach 99:188-90 S 26 '55
Spring meeting, 31st, White Sulphur Springs, W.Va. Am Mach 99:167-8 Ap 11 '55; Mach 61:204 My '55

AMERICAN management association
AMA takes look at labor relations. K. W. Bennett. Iron Age 175:44 F 24 '55
Management conference, New York. Bsns W p62+ Je 4 '55
Newspapers use management service. Ed & Pub 88:56 F 19 '55
Personnel conference, Chicago; abstracts of papers. Food Eng 27:64-7+ Ap; 104+ My '55
Personnel conference, New York. Bsns W p72+ O 8 '55
Personnel conference, New York; abstracts of papers. Chem & Eng N 32:4115 O 11 '54

Insurance division

Fall conference, Chicago, Nov. 10-12. East Underw 55:42-4 N 12; 42-3 N 19 '54; Nat Underw 58:3+ N 18 '54
Spring meeting, New York, May 4-6. Weekly Underw 172:1142-3+ My 7 '55
Spring meeting panel on various phases of corporation insurance problems. Nat Underw 59:7+ My 26 '55

Packaging conference and exposition

National packaging conference and exposition, 24th, Chicago, April 18-21; program, list of exhibitors, plan. Mod Packaging 28:144-51+ Ap '55

AMERICAN marketing association
AMA moves to broaden its range. Bsns W p61 Je 25 '55

AMERICAN meat institute
Annual meeting, Chicago, Oct. 8-12. Food Eng 26:208 N '54
Research conference, 7th, Chicago; abstracts of papers. Food Eng 27:113-14 My '55

AMERICAN medical association
Analysis of American medical association by student editors of the Yale law journal. Science 120:292-3 Ag 20 '54

AMERICAN men of science
American men of science; volume one, Physical sciences. J. Cattell, ed. 9th ed 2180p R. R. Bowker co, 62 W. 45th st, New York 19 '55

AMERICAN metal company, ltd.
Boil-up over lithium; lawsuit between American metal co. and American potash & chemical corp. Chem W 75:16-17 O 23 '54
Security I like best. A. G. Erpf. Comm & Fin Chr 179:1774+ Ap 22 '54

AMERICAN mining congress
Annual business meeting, New York, Nov. 29. Min Cong J 41:53+ Ja '55
Coal division annual conference of committees, Pittsburgh, Nov. 19; with abstracts of papers. Min Cong J 40:50-7 D '54
Coal division annual meeting, Cleveland, May 16-19; program and list of exhibitors. Coal Age 60:84-92 My '55
Coal division annual meeting, Cleveland, May 16-19; program, committee members, list of exhibitors. Min Cong J 41:48-53 Mr; 56-77 Ap '55
Coal division annual meeting, Cleveland, May 16-19; with abstracts of papers. Coal Age 60:79-91 Je '55; Min Cong J 41:57-65 Je '55

Western division

Metal and nonmetallic mining convention and exposition, San Francisco, Sept. 20-24. Eng & Min J 155:104-5 O '54
Metal and nonmetallic mining convention and exposition, San Francisco, Sept. 20-24; with abstracts of papers. Rock Prod 57:102-3 N '54
Metal and nonmetallic mining convention and exposition, San Francisco, Sept. 20-24; with declaration of policy and abstracts of papers. il Min Cong J 40:58-81 N '54
Metal and nonmetallic mining convention and show, San Francisco. il Min Eng 6:1051-2 N '54
Metal mining and industrial minerals convention, Las Vegas, Oct. 10-13; chairmen, committees, program. Min Cong J 41:50-62 S '55

AMERICAN motors corporation
American Motor's first year; abstract. E. L. Monson. S A E J 63:120 Jl '55

AMERICAN museum of natural history

Archbold expedition to New Guinea

Return of the fourth Archbold expedition to New Guinea. Science 119:498-9 Ap 16 '54

Expeditions

First expedition to South West Africa. Science 119:637 My 7 '54

AMERICAN mutual alliance
Annual meeting, Chicago. East Underw 55:32-3 N 26 '54; Nat Underw 58:6+ N 25 '54; Weekly Underw 171:1294 N 27 '54

AMERICAN natural gas company
Stock offered. Comm & Fin Chr 182:602 Ag 15 '55

AMERICAN news company
American News; new head, new viewpoint. Ptr Ink 251:85 Jl 1 '55
American News strategy switch. R. Carpenter. Ptr Ink 252:23-4 Jl 29 '55

AMERICAN newspaper guild
Annual meeting, 22d, Albany. Ed & Pub 88:7+ Jl 2; 9+ Jl 9 '55
Guild elects W. J. Farson as executive. Ed & Pub 88:13 O 8 '55
Guild leaders wonder if ITU means pfft! Ed & Pub 88:8 Ag 27 '55
Guild loses its plea for INS payroll data. Ed & Pub 88:13 S 3 '55
Guild states its case in rebuttal of criticism. R. B. Novak. Ed & Pub 88:10+ F 26 '55
Guild urged to come of age. N. E. Isaacs. Ed & Pub 88:64 F 12 '55
Internal problems confront 22d convention, Albany. J. Walker. Ed & Pub 88:9+ Je 18 '55

AMERICAN newspaper publishers association
ANPA faces prosecution in broad antitrust case. J. Walker. Ed & Pub 88:11+ Ap 30 '55
Annual meeting, New York. Ptr Ink 247:12 Ap 23 '54
Annual meeting, 69th, New York. Ptr Ink 251:38 My 6 '55
Annual meeting, 69th, New York; with New York addresses of convention visitors. Ed & Pub 88:15+, 151-7 Ap 23; 12, 14, 16 Ap 30 '55
Greater use of ANPA's services advised. C. Williams. Ed & Pub 88:8 Ap 2 '55
President's address. R. W. Slocum. Ed & Pub 88:131-2 Ap 30 '55

Bureau of advertising

Bureau of advertising marks tenth year of big push. Adv Agency Mag 48:92-7 O 14 '55
Second best year in national ad dollars. R. B. McIntyre. Ed & Pub 88:15+ Ap 30 '55

AMERICAN newspaper publishers association—*Continued*

Mechanical conference

Annual meeting, 27th, Chicago. Ed & Pub 88:7+, 66+, 94 Je 11; 30 Jl 2 '55
Mail room machines, press room methods. Ed & Pub 88:40 Je 25 '55
New production methods underway. Ed & Pub 88:88 Ap 30 '55
Papers scrutinize machines, methods. Ed & Pub 88:70 Ap 30 '55

AMERICAN newspaper publishers association research institute, inc.
R. W. Prince heads cost saving project. R. Erwin. Ed & Pub 88:48 Ja 29 '55
Some cost-cutting machines ready soon for field tests. F. D. Schurz. Ed & Pub 88:22 Ap 30 '55

AMERICAN nuclear society
Organization. Science 120:697 O 29 '54
Triggered by the law; atoms-for-industry movement. Chem W 75:84 O 23 '54

AMERICAN oil chemists' society
Annual meeting, 46th, New Orleans. Oil Paint & Drug Rep 167:7+ Ap 25 '55
Annual meeting, 46th, New Orleans, April 17-20. Paint Oil & Chem R 118:20 My 5 '55
Fall meeting, 28th, Minneapolis; abstracts of papers. Chem & Eng N 32:4384 N 1 '54
Fall meeting, 28th, Minneapolis, Oct. 11-13. Paint Oil & Chem R 117:12-14+ O 21 '54
Fall meeting, 28th, Minneapolis, Oct 11-13; abstracts of papers. Oil Paint & Drug Rep 166:7+ O 18 '54
Paul Bunyan meeting, Minneapolis, Oct. 11-13. Soap & Chem Spec 30:73+ O '54

AMERICAN ordnance association
Annual meeting, 36th, Fort Worth, Tex. May 6; with abstracts of papers on titanium. Light Metal Age 12:16-18+ Je '54

AMERICAN overseas finance corporation
More credit grease for exports. Bsns W p 166-8+ O 15 '55
Private aid for exporters. Bsns W p 142 Je 25 '55
Private lender explains its long-term export credit plan. Eng N 155:102 Jl 14 '55

AMERICAN paper and pulp association
Annual meeting, New York, Feb. 21-24; with abstracts of papers. Paper Tr J 139:54-6 F 28 '55
Annual meeting, 78th, New York. Pulp & Pa of Can 56:76-9 Mr '55
Annual meeting, 78th, New York, Feb. 21-24; with abstracts of papers. Paper Ind 36:1202-5+ Mr '55

AMERICAN petroleum institute
API catalyzes refining progress: committee activities, 1953. J. W. Newton. Pet Processing 9:714-25 My '54
Annual meeting, Chicago; abstracts of papers. Oil Paint & Drug Rep 166:5+ N 15 '54; Chem & Eng N 32:4660+ N 22 '54
Division of refining special section on 20th midyear meeting, St Louis, May 9-12; program, committee reports, etc. Pet Processing 10:681-96 My '55
Eastern district of Production division meeting, White Sulphur Springs. Oil & Gas J 53:87 Je 28 '54
Marketing division meeting, St Louis, May 23-25. Oil & Gas J 54:64 My 30 '55
Marketing division midyear meeting, St Louis. Nat Pet N 47:38-40, 46, 72, 77-8, 80-1 Jl '55

Library

Do you need training materials? here's an API service to help you get them. S. Boynton. Pet Processing 9:712-13 My '54

Operations and engineering committee

New API group to study oil operations; with sketches of members. Nat Pet N 47:53-5 My '55

AMERICAN pharmaceutical manufacturers' association
Annual meeting, 48th, White Sulphur Springs, W.Va.; with abstracts of papers. Oil Paint & Drug Rep 167:7+ Je 13 '55
Midyear meeting, New York; abstracts of papers. Chem & Eng N 32:5076+ D 20 '54
Midyear meeting, New York; abstracts of papers. Oil Paint & Drug Rep 166:4+ D 13 '54

AMERICAN phenolic corporation
Electrical parts by the millions. il Mod Plastics 32:82-5+ My '55

AMERICAN photoengravers association
Annual meeting, 57th, Boston, Oct. 12-24. Inland Ptr 132:68-9 D '53

AMERICAN physical society
Proceedings, annual meeting, New York, Jan. 27-29; with abstracts of papers. Phys R 98:1144-206 My 15 '55
Proceedings, meeting, Baltimore, March 17-19; with abstracts of papers. Phys R 98:1528-69 Je 1 '55
Proceedings, meeting, Chicago, Nov. 26-27; with abstracts of papers. Phys R 98:220-53 Ap 1 '55
Proceedings, meeting, Minneapolis, June 28-30; with abstracts of papers. Phys R 96:817-42 N 1 '54
Proceedings, meeting of the Division of fluid dynamics, Nov. 22-24; with abstracts of papers. Phys R 98:1139-44 My 15 '55
Proceedings, meeting of the Ohio section Toledo, Oct. 8-9; with abstracts of papers. Phys R 96:1454 D 1 '54
Proceedings; minutes of the Southeastern section, Gainesville, Fla. April 7-9; with abstracts of papers. Phy R 99:1623-32 S 1 '55
Proceedings, minutes of the spring meeting, Washington, D.C. April 28-30; with abstracts of papers. Phys R 99:605-77 Jl 15 '55
Proceedings, New England section meeting, Hanover, N.H., Oct. 23, 1954; with abstracts of papers. Phys R 97:252-3 Ja 1 '55
Proceedings, Ohio section meeting, Athens, April 16-17; with abstracts of papers. Phys R 96:814-17 N 1 '54
Proceedings, 7th annual conference on gaseous electronics, New York, Oct. 14-16, 1954; with abstracts of papers. Phys R 98:557-63 Ap 15 '55
Proceedings, spring meeting of the Ohio section, Delaware, Ohio, April 22-23; with abstracts of papers. Phys R 99:339-41 Jl 1 '55

AMERICAN physical therapy association
New affiliate of the AAAS. Science 122:65-6 Jl 8 '55

AMERICAN plant food council (now National plant food institute)
Plant food institute clears final hurdle; merger bringing together two trade associations. Oil Paint & Drug Rep 166:7+ D 6 '54

AMERICAN potash and chemical corporation
Boil-up over lithium; lawsuit between American metal co. and American potash & chemical corp. Chem W 75:16-17 O 23 '54
Swapping $/ton for ¢/lb. il Chem W 75:36+ D 4 '54

AMERICAN power conference
Annual meeting, 17th; abstracts of papers. Heating-Piping 27:128-32 My '55
Annual meeting, 17th, Chicago; abstracts of papers. Air Cond Heat & Ven 52:168-71 My '55
Annual meeting, 17th, Chicago, March 30-April 1; abstracts of papers. Power Eng 59:69-77+ My '55
Annual meeting, 17th, Chicago, March 30-April 1; program. Mech Eng 77:289-90 Mr '55
Annual meeting, 17th, Chicago, March 30-April 1; program. Power Eng 59:75+ Mr '55
Conference, Chicago, March 24-26. Elec World News ed 141:48+ Ap 12 '54
Meeting, Chicago, March 30-April 1; abstracts of papers. Elec World 143:103-5+ Ap 18 '55

AMERICAN press institute
API seminar draws 27 city, state editors. Ed & Pub 88:51 My 7 '55
API seminar for admen begins Feb. 14. Ed & Pub 88:59 F 12 '55
Scope, membership set new records for API; annual report. Ed & Pub 88:50 My 28 '55
Ten seminars listed during '55-56. Ed & Pub 88:28 S 10 '55

AMERICAN psychological association
Annual meeting, 61st, Cleveland, Sept. 4-9, 1953. Science 119:340 Mr 12 '54
Annual meeting, 62d, New York, Sept. 3-8. Science 120:792-3 N 12 '54

AMERICAN public health association
Annual meeting, 83d, with related organizations, Kansas City, Mo. Nov. 14-18; preliminary program and list of exhibitors. Am J Pub Health 45:1182-240 S '55
Practice of public health, 1954; topical and selected report of the 82d annual meeting of American public health association and related organizations, Buffalo, Oct. 11-15. Pub Health Rep 70:115-239 F '55
Public health pioneering, a southern heritage; southern branch 23d annual meeting, New Orleans, May 11; with abstracts of papers. Pub Health Rep 70:914-34 S '55

AMERICAN public power association
Annual meeting, 12th, Jacksonville. Elec World 143:91 My 16 '55

AMERICAN public relations association
Annual meeting, 11th, Philadelphia. Ptr Ink 251:56 Ap 29 '55

AMERICAN public works association
APWA news. Published in monthly numbers of Public works
Annual meeting, 61st, Milwaukee. Eng N 155:24 O 13 '55

AMERICAN pulp and paper association
APPA reports to the public; meeting, Springfield, Nov. 9; with abstracts of papers. Paper Tr J 138:28+ N 19 '54

AMERICAN pulp and paper mill superintendents association
Annual meeting, Cincinnati, June 14-16; program. Paper Tr J 139:40+ My 23 '55
Annual meeting, 36th, Cincinnati, June 14-16; with abstracts of papers. Paper Ind 37:351-5 Jl '55
Annual meeting, 36th, Cincinnati, June 14-16; with abstracts of papers. Paper Tr J 139:62-7+ Je 20 '55
Fall meeting, Upper Saranac Lake, N.Y. Paper Tr J 139:46-7 S 12 '55
President's message. H. E. Hadley. Paper Tr J 139:120+ Je 20 '55

AMERICAN radio relay league, inc.
See also
QST (periodical)

History

ARRL's 40th anniversary. Q S T 38:9-12 My '54

AMERICAN railway bridge and building association
Annual meeting. Chicago. Ry Age 139:40-2 S 26 '55

AMERICAN railway development association
Annual meeting, 46th, White Sulphur Springs, W.Va. March 7. Ry Age 138:10 Mr 21 '55

AMERICAN railway engineering association
Annual meeting, 54th, Chicago. Eng N 154:26 Mr 24 '55
Annual meeting, 54th, Chicago; with abstracts of papers and committee reports. Ry Age 138:54-65 Mr 21 '55

AMERICAN research and development corporation
From idea to industry. E. K. Langille. il Bankers Mo 72:15-18 Ap '55

AMERICAN revolution. See United States—History—Revolution

AMERICAN road builders' association
Annual meeting, 53d, New Orleans, Jan. 10-13. Roads & Sts 98:61-2 F '55; Civil Eng 25:116 F '55

AMERICAN seating company
Stocks in vulnerable position; with data on eight companies. J. T. Roberts. Mag of Wall St 96:299 My 28 '55

AMERICAN short line railroad association
Annual meeting, 41st, New York. Ry Age 137:48+ N 1 '54

AMERICAN social hygiene association
American social hygiene association. C. W. Clarke. map Pub Health Rep 70:421-7 Ap '55

AMERICAN society for engineering education
Annual meeting, 62d, University of Illinois, June 14-18. Elec Eng 73:784-5 Ag '54; Science 120:52-3 Jl 9 '54
Annual meeting, State college, Pa. June 20-24. Eng N 154:26 Je 30 '55
Engineering societies of America. A. B. Bronwell. il Gen Elec R 57:40-3 N '54
Highlights of the 63d annual meeting. J Eng Educ 46:14-24 S '55
Officers and council members, divisions, committees for 1954-55; with list of members. J Eng Educ 45:sup3-290 F '55
Report on evaluation of engineering education; with summary. J Eng Educ 46:25-60 S '55; Abstract. Mech Eng 77:879-82 O '55
Summary of ECAC conference on international relations. J Eng Educ 45:689-99 My '55
Year of decision. M. M. Boring. J Eng Educ 46:4-5 S '55

Committee on promotion of ethical standards

Report. J Eng Educ 46:61-3 S '55

Committee on recognition and incentives for good teaching

Report. H. W. Case. J Eng Educ 46:81-5 S '55

AMERICAN society for horticultural science
Fiftieth anniversary. F. S. Howlett. Science 118:617 N 20 '53

AMERICAN society for metals
A.S.M. of tomorrow. W. H. Eisenman. Metal Prog 66:80a-80f D '54

AMERICAN society for testing materials
Annual meeting, Atlantic City. Eng N 155:26 Jl 7 '55
Annual meeting, Atlantic City, June 27-July 1; abstracts of papers on cement and concrete. Rock Prod 58:100+ S '55
Annual meeting, 58th, Atlantic City, June 27-July 1. Foundry 83:138 Ag '55
Annual meeting, 58th, Atlantic City June 27-July 1. Mag of Stand 26:271-6 S '55
Annual meeting, 58th, Atlantic City, June 27-July 1; program. Materials & Methods 41:240+ Je '55
Annual meeting, 58th, Atlantic City; with abstracts of papers on concrete. Concrete 63:22+ S '55
What is it? N. L. Mochel. Mag of Stand 26:276-7 S '55

AMERICAN society of agricultural engineers
Engineering societies of America. R. A. Palmer. il Gen Elec R 58:29-32 Jl '55
Status changed from an associated to an affiliated society, AAAS. R. A. Palmer. Science 118:sup 3 D 4 '53

AMERICAN society of agronomy
Annual meeting, Dallas, Nov. 17-20, 1953. Science 119:339 Mr 12 '54

AMERICAN society of association insurance agents
Group agents form national organization, Cincinnati. Nat Underw (Life ed) 59:23 O 7 '55

AMERICAN society of bakery engineers
Annual meeting, 31st, Chicago, March 7-10; abstracts of papers. Food Eng 27:113+ Ap '55

AMERICAN society of body engineers
Annual meeting, Detroit. Automotive Ind 111:67+ D 1 '54

AMERICAN society of chartered life underwriters
CLU institute, 12th, Madison, Wis. Nat Underw (Life ed) 59:1+ Ag 12 '55
New planning group to expand services. East Underw 56:1+ S 2 '55

AMERICAN society of civil engineers
ASCE's executive secretary retires. Eng N 154:90 My 12 '55
Annual meeting, New York, Oct. 24-28; program. Civil Eng 25:577-86 S '55
Collective opinion of members on collective bargaining. map Civil Eng 24:317-19 My '54
Convention, St Louis, June 15-17; program. Civil Eng 25:292-7 My '55
Executive secretary Carey retires, is succeeded by W. H. Wisely. Civil Eng 25:300-1 My '55
Junior member energy; a Society asset. R. M. Olson. Civil Eng 25:347-8 Je '55
Meeting, St Louis. Eng N 154:21-3 Je 23 '55
Summer meeting, St Louis; with abstracts of papers. Civil Eng 25:442-50 Jl '55

AMERICAN society of electrical engineers
Year ahead; presidential address. M. D. Hooven. Elec Eng 74:863-5 O '55

AMERICAN society of heating and air conditioning engineers (formerly American society of heating and ventilating engineers)
Annual meeting, 61st, Philadelphia, Jan. 24-27. Heating-Piping 27:160-70 Mr '55
Annual meeting, 61st, Philadelphia, Jan. 24-27. Refrig Eng 63:71 F '55

AMERICAN society of heating and air conditioning engineers—*Continued*
Annual meeting, 61st, Philadelphia, Jan. 24-27; program. Heating-Piping 27:200-1 Ja '55
Annual meeting, 61st, Philadelphia, Jan. 24-27; with abstracts of papers. Air Cond Heat & Ven 52:90-2, 150+ Mr '55
Semi-annual meeting, San Francisco, June 27-29; program. Heating-Piping 27:168 My '55
Semi-annual meeting, San Francisco, June 27-29; with abstracts of papers. Heating-Piping 27:137-40 Ag '55

AMERICAN society of heating and ventilating engineers. See American society of heating and air conditioning engineers

AMERICAN society of ichthyologists and herpetologists
Ichthyologists and herpetologists. Science 120:91 Jl 16 '54

AMERICAN society of mechanical engineers
ASME co-operates with Rutgers university and New Jersey industries to close gap between class and practice. Mech Eng 77:195-6 F '55
ASME publications program. Mech Eng 77:761 S '55
ASME survey questionnaire. Mech Eng 77:236-40, 325-7 Mr-Ap '55
Annual meeting, New York, Nov. 29-Dec. 4. Am Mach 98:132-3 D 20 '54
Annual meeting, New York, Nov. 28-Dec. 3; with list of papers. Mech Eng 77:65-84, 92-6 Ja '55
Annual meeting, New York; with abstracts of papers of interest to automotive and airplane industries. Automotive Ind 112:68-72 Ja 1 '55
Annual meeting, 75th, Chicago, Nov. 13-18; program. Mech Eng 77:930-7 O '55
Annual reports, recipients of honorary memberships; medals and awards. Mech Eng 77:54-64 Ja '55
Diamond jubilee meeting, Boston, June 19-23; with abstracts of papers. Mech Eng 77:728-37 Ag '55
Diamond jubilee semi-annual meeting, Boston, June 19-24; program. Mech Eng 77:459-63 My '55
Diamond jubilee spring meeting, Baltimore, April 18-22; program. Mech Eng 77:276-80 Mr '55
Diamond jubilee spring meeting, Baltimore, April 18-22; with abstracts of papers. Mech Eng 77:548-54 Je '55
Engineering society's responsibility in the field of management. L. E. Newman. Mech Eng 77:673-6 Ag '55
Pathway of progress; presidential address. L. K. Sillcox. Mech Eng 77:4-5 Ja '55
Policies on ASME budget for 1955-1956. Mech Eng 77:750-1 Ag '55
Proposed program in ergonomics; human engineering. T. F. Hatch. Mech Eng 77:394-5 My '55; Discussion. 77:921-2; Reply. 922 O '55
Semi-annual meeting, Boston, June 19-24. Am Mach 99:154-5 Jl 4 '55
Semi-annual meeting, Boston, June 19-24. Power Eng 59:84 Ag '55
Seventy-fifth anniversary. il Mag of Stand 26:100-4 Ap '55
75 this year. il Am Mach 99:172 F 14 '55

Nuclear engineering division

Nuclear engineering division formed. Mech Eng 77:393 My '55

Rubber and plastics division

Annual meeting, New York, Dec. 2-3; abstracts of papers. Rubber World 131:512-13 Ja '55; Rubber Age 76:582 Ja '55
Semi-annual meeting, Boston, June 20; abstracts of papers. Rubber Age 77:722-3 Ag '55

AMERICAN society of newspaper editors
Annual convention, Washington, April 21-23. Ed & Pub 88:21+ Ap 23; 17-18+ Ap 30 '55
Convention, Washington, April 21-23; program. Ed & Pub 88:58 Ap 16 '55
Meet the new president; Kenneth MacDonald. D. Bentel. Ed & Pub 88:129 Ap 30 '55

AMERICAN society of refrigerating engineers
ASRE; first fifty years show record growth. H. P. Oakley. Refrig Eng 63:43-7+ Ja '55
Annual meeting, 50th, Philadelphia. Heating-Piping 27:192 Ja '55
Annual meeting, 50th, Philadelphia, Nov. 28-Dec. 1. Air Cond Heat & Ven 52:152+ Ja '55
Annual meeting, 50th, Philadelphia, Nov. 28-Dec. 1. Refrig Eng 63:68-75 Ja '55
Annual meeting, 50th, Philadelphia, Nov. 28-Dec. 1; program. Refrig Eng 62:62-3 N '54
EJC elects AIIE a member. Midwest Eng 8:10 Je '55
Financial statements; Sept. 1, 1953, through Aug. 31, 1954. Refrig Eng 62:73 D '54
Officers, directors, and committeemen. Refrig Eng 63:90-1 Ap '55
Research committee makes progress. A. P. Boehmer. Refrig Eng 63:68 Ap '55
Research symposium; abstracts of papers. Refrig Eng 63:69-71 Ap '55
Semi-annual meeting, 42d, Milwaukee, June 12-15. Refrig Eng 63:62-9 Jl '55
Semiannual meeting, 42d, Milwaukee, June 12-15; program. Refrig Eng 63:78-9 My '55
Semi-annual meeting, 42d, Milwaukee; with abstracts of papers. Heating-Piping 27:111-13 Ag '55

AMERICAN society of safety engineers
Safety through standards. H. B. Duffus. Nat Safety N 71:22-3+ Ja '55

AMERICAN society of sanitary engineering
ASSE progress report: disease research moves forward. il Dom Eng 184:113+ D '54

AMERICAN society of tool engineers
Annual meeting, Los Angeles, March 14-18. Tool Eng 34:125-7 My '55
Annual meeting, Los Angeles, March 14-18; program, speakers, panel members, entertainment plans. Tool Eng 34:145-63 Mr '55
Annual meeting, 23d, Los Angeles. Automotive Ind 112:100+ Ap 15 '55
Annual report. J. P. Crosby. Tool Eng 34:129-37 Ap '55
Western industrial exposition and 23d annual meeting, Los Angeles, March 14-18. Am Mach 99:160-1 Mr 28 '55
Western industrial exposition and 23d annual meeting, Los Angeles, March 14-18. Iron Age 175:84-6 Mr 31 '55
Western industrial exposition and 23d annual meeting, Los Angeles, March 14-18; program. Tool Eng 34:128-31 F '55

AMERICAN society of traffic and transportation
Annual meeting, 9th, Washington, D.C. Ry Age 137:8-9 N 8 '54

AMERICAN soybean association
Annual meeting, 35th, Cincinnati. Oil Paint & Drug Rep 168:5+ S 12 '55

AMERICAN standards association
Are you making ASA work for you? trilogy of articles. C. Ainsworth and others. il diags Mag of Stand 26:138-46 My '55
Barth and Benoit head Mechanical standards board. Mag of Stand 26:186 Je '55
Company member conference, Milwaukee, May 16-17; with abstracts of papers. Mag of Stand 26:196-201 Jl '55
Engineering societies of America. G. F. Hussey, jr. Gen Elec R 58:37-9 Mr '55
Standards group moves for approval of National plumbing code. Dom Eng 185:150-1 Ja '55
What ASA and Z39 mean to librarians. R. E. Mason. bibliog Special Lib 46:191-5 My-Je '55

AMERICAN states oil company
Security I like best. W. K. Gutman. Comm & Fin Chr 182:770+ Ag 25 '55

AMERICAN statistical association
Annual meeting, 114th, Montreal, Sept. 10-13, 1954; summaries of papers. Am Stat Assn J 50:561-99 Je '55
Report of the board of directors, 1954. Am Stat Assn J 50:631-7 Je '55

AMERICAN steel foundries
Realistic appraisal of 12 stocks yielding over eight per cent. Mag of Wall St 94:468-9 Jl 10 '54

AMERICAN steel warehouse association
Annual meeting, Boston. Iron Age 175:49 Je 2 '55
Annual meeting, 46th, Boston. Steel 136:37-8 My 30 '55

AMERICAN stock exchange (formerly New York curb exchange)

American stock exchange at a glance. Published in weekly numbers of Barron's Weekly and yearly record. Published in weekly Monday numbers of Commercial and financial chronicle

AMERICAN stores company

Dividend payers in cash and stock. R. Colston. Mag of Wall St 96:269 My 14 '55

Favorable climate for chain food stores; with data on nine major companies. W. A. Hodges. Mag of Wall St 96:304 My 28 '55

New look in operating methods brings earnings rebound. A. Jansen. Barron's 34:25-7 Mr 22 '54

AMERICAN telephone and telegraph company

Five potential market leaders; with comparative balance sheet items. Mag of Wall St 96:695 S 3 '55

Public utility securities. O. Ely. Comm & Fin Chr 182:1311 S 29 '55

Security I like best. A. H. Deuble. Comm & Fin Chr 179:1882 Ap 29 '54

AMERICAN title and insurance company

Stock offered. Comm & Fin Chr 182:1110 S 19 '55

AMERICAN tobacco company

Five potential market leaders; with comparative balance sheet items. Mag of Wall St 96:696 S 3 '55

AMERICAN transit association

Annual meeting, 73d, Pittsburgh. Pub Util 54:602-4 O 28 '54

Annual meeting, 73d, Pittsburgh, Sept. 27-30. Bus Transportation 33:36-43 O '54

AMERICAN transportation insurance company

Casualty policy, with a cash value; ATIC's Amplan; other company details. R. E. Lawrie. Spectator 163:30-1+ Mr '55

New multiple line firm offers stock to public; method of operation. Weekly Underw 171:1106 N 6 '54

Plan of operation of new company to compete with direct writers; automobile and liability insurance coverages using life insurance principle; abstracts. R. E. Lawrie. East Underw 55:1+ D 24 '54; Nat Underw 58:13+ D 23 '54; Weekly Underw 172:49 Ja 1 '55

AMERICAN trust company

American Trust centennial. il Burroughs Clearing House 38:19-20 My '54

Celebrates centennial. Trusts & Estates 93:488 My '54

AMERICAN viscose corporation

Companies with high book value and rising earnings. C. D. Hunt. Mag of Wall St 96:352-3 Je 11 '55

Divergent prospects for two companies in each of six industries. J. C. Clifford. Mag of Wall St 96:94-5 Ap 16 '55

What to do about problem stocks; with comparative earnings-dividend record. C. D. Hunt. Mag of Wall St 94:279-80, 281 My 29 '54

AMERICAN water works association

AWWA directory; membership totals, etc. Am Water Works Assn J 46:1-197 pt 2 O '54

Annual meeting, 74th, Seattle, May 23-28; with awards and list of papers. Am Water Works Assn J 46:1323-30 D '54

Annual meeting, 75th, Chicago. Eng N 154:25 Je 23 '55

Annual meeting, 75th, Chicago, June 13-17. Civil Eng 25:525-6 Ag '55

Annual meeting, 75th, Chicago, June 13-16; program, list of exhibitors. Water & Sewage Works 102:192-3 My '55

Annual meeting, 75th, Chicago, June 13-16; program; officers. Munic Util 93:30-1+ Ap '55

Annual meeting, 75th, Chicago, June 13-17; with abstracts of papers. Munic Util 93:28-33+ Jl '55

Annual meeting 75th, Chicago, June 13-17; with abstracts of papers. Water & Sewage Works 102:328-32, 386-9 Ag-S '55

Board of directors meeting, New York, Jan. 16-18. Munic Util 93:9+ F '55; Water & Sewage Works 102:112-13 Mr '55

Constitution and by-laws amended; election of directors. Am Water Works Assn J 46:1044 O '54

Officers and directors. Am Water Works Assn J 47:sup35-6+ Je '55

Papers scheduled at 1954 section meetings. Am Water Works Assn J 46:1332-43 D '54

Report of the audit of association funds for the year ending Dec. 31, 1954. Am Water Works Assn J 47:295-302 Mr '55

Report of the committee on water works administration for the year ending Dec. 31, 1954. Am Water Works Assn J 47:268-74 Mr '55

Report of the committee on water works practice for the year ending Dec. 31, 1954. Am Water Works Assn J 47:275-86 Mr '55

Report on publications for the year ending Dec. 31, 1954. Am Water Works Assn J 47:287-94 Mr '55

Canadian section

Annual meeting, 35th, Quebec, April 18-20; with abstracts of papers and guided discussions. Munic Util 93:43-52+ My '55

Maritime branch 7th annual meeting. Moncton, N.B. Oct 4-5. Munic Util 92:15-18 D '54

AMERICAN welding society

Annual meeting, 35th, Chicago, Nov. 1-5. Welding J 34:53-60 Ja '55

Fall meeting, Chicago, Nov. 1-5; program. Welding J 33:1000+ O '54

Fall meeting, Philadelphia, Oct. 17-21; program. Welding J 34:1000+ O '55

Spring meeting, Kansas City, June 7-10. Welding J 34:771-86 Ag '55

Spring meeting, Kansas City, June 7-10; program, list of exhibitors. Welding J 34:466-73+ My '55

AMERICAN window glass company

Diversification, capital revamping planned. Barron's 35:23-4 Ag 1 '55

AMERICAN woolen company

Stormiest merger yet; Textron-Robbins-American Woolen merger. D. A. Saunders. il Fortune 51:136-9+ Ap '55

AMERICIUM

Isotopic exchange reactions of americium. T. K. Keenan, R. A. Penneman and J. F. Suttle. bibliog J Phys Chem 59:381 Ap '55

Oxidation of americium to the sexavalent state. M. Ward and G. A. Welch. Chem Soc J p4038 N '54

Vapor pressure of americium metal. S. C. Carniglia and B. B. Cunningham. Am Chem Soc J 77:1502 Mr 20 '55

Analysis

Chelating agents applied to ion-exchange separations of americium and curium. R. A. Glass. bibliog Am Chem Soc J 77:807-9 F 5 '55

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Electromagnetic spectrum of Am^{241}. P. P. Day. bibliog diags Phys R 97:689-700 F 1 '55

Nuclear reactions

Gamma and X-radiation in the decay of Am^{241}. H. Jaffe and others. bibliog diag Phys R 97:142-50 Ja 1 '55

AMERICIUM compounds

Preparation, identification and crystal structure of a pentavalent americium compound, $KAmO_2F_2$. L. B. Asprey, F. H. Ellinger and W. H. Zachariasen. bibliog Am Chem Soc J 76:5235-7 O 20 '54

AMERICIUM fluorides

Vapor pressures of americium trifluoride and plutonium trifluoride, heats and free energies of sublimation. S. C. Carniglia and B. B. Cunningham. bibliog Am Chem Soc J 77:1451-3 Mr 20 '55

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A. Ames, jr., Edgar D. Tillyer medalist for 1955. bibliog(38 titles) and patent list por Opt Soc Am J 45:333-7 My '55

AMES, Iowa

Sewerage

College town finances sewage treatment. M. T. Skodje and E. R. Baumann. diag Water & Sewage Works 102:228-30 My '55

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Adsorption at organic surfaces; adsorption of organic compounds by polyamide and protein fibres from aqueous and non-aqueous solutions. H. R. Chipalkatti, C. H. Giles and D. G. M. Vallance. Chem Soc J p4375-90 D '54

Amides of vegetable origin; stereochemistry of conjugated dienes. L. Crombie. Chem Soc J p 1007-25 Mr '55

Amides of vegetable origin; structure and stereochemistry of *neo*herculin. L. Crombie. Chem Soc J p995-8 Mr '55

Amides of vegetable origin; synthesis of capsaicin. L. Crombie, S. H. Dandegaonker and K. B. Simpson. Chem Soc J p 1025-7 Mr '55

Amides of vegetable origin; the nature of pellitorine and anacyclin. L. Crombie. Chem Soc J p999-1006 Mr '55

Antitubercular substances; thioamides. R. I. Meltzer and others. bibliog Am Chem Soc J 77:4062-6 Ag 5 '55

Base-catalysed hydrolysis of certain aliphatic amides and *p*-alkylbenzamides. J. Packer and others. diag Chem Soc J p2601-3 Ag '55

α-Bromoacid amides and ureas as anti-convulsants. S. R. Safir and others. bibliog Am Chem Soc J 77:4840-4 S 20 '55

Conversion of carboxylic acid hydrazides to amides with Raney nickel. C. Ainsworth. bibliog Am Chem Soc J 76:5774-5 N 20 '54

Cyclic end groups in polyamide resins. D. E. Peerman, W. Tolberg and H. Wittcoff. bibliog Am Chem Soc J 76:6085-6 D 5 '54

New reagent for dehydrating primary amides under mild conditions. C. R. Stephens, E. J. Bianco and F. J. Pilgrim. Am Chem Soc J 77:1701-2 Mr 20 '55

Plastics on the increase in German cars; abstract. H. Zickel. Materials & Methods 41: 206+ Je '55

Polarization of the 1850 Å. band of amides. D. L. Peterson and W. T. Simpson. diag Am Chem Soc J 77:3929-30 Jl 20 '55

Polyamides based on ε-caprolactam. J. F. Kohlwey and C. Maters. flow charts il diags Mod Plastics 33:158+ S '55

Polyamides from 2,2′-bis-[5(4H)-oxazolones]. C. S. Cleaver and B. C. Pratt. bibliog Am Chem Soc J 77:1541-3 Mr 20 '55

Preparation and properties of some amino acid amides. R. W. Chambers and F. H. Carpenter. bibliog Am Chem Soc J 77: 1522-6 Mr 20 '55

Restricted rotation in amides as evidenced by nuclear magnetic resonance. W. D. Phillips. il J Chem Phys 23:1363-4 Jl '55

Structure of amides. J. T. Edward and S. C. R. Meacock. bibliog Chem & Ind p536 My 7 '55

Structure of amides. C. A. Grob and B. Fischer. bibliog Chem & Ind p 1063-4 Ag 20 '55

Syntheses of 8-substituted quinolines with amide groups in the side chain. M. Neeman. Chem Soc J p2525-6 Jl '55

Synthesis of secondary nitramines by the nitrolysis of N,N-disubstituted amides. J. H. Robson and J. Reinhart. bibliog Am Chem Soc J 77:2453-7 My 5 '55

Ultraviolet absorption spectra and dissociation constants of picolinic, isonicotinic acids and their amides. H. H. G. Jellinek and J. R. Urwin. bibliog J Phys Chem 58:548-50 Jl '54

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Sulfonamides

Analysis

Determination of carboxylic amides by reduction to the corresponding amine. S. Siggia and C. R. Stahl. bibliog il Anal Chem 27:550-2 Ap '55

Spectra

Infrared studies of the association of secondary amides in various solvents. W. Klemperer and others. bibliog Am Chem Soc J 76:5846-8 N 20 '54

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Cyclic amidines; 2-acylamino-4-alkoxyquinolines. R. Hardman and M. W. Partridge. Chem Soc J p510-15 F '55

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AUTOMOBILE industry and trade—*Continued*

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Financial responsibility laws

See also
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AUTOMOBILES

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Automobile industry and trade
Motor buses
Motor trucks
Motor vehicles
Railroads—Motor vehicle competition
Tires, Automobile
Tractors

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See Carbureters

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See also
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Oil filters, Automobile
Spark plugs
Tires, Automobile

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See also
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See Insurance, Automobile

Law

See Automobile laws and regulations

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See Automobile parking

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Bustling Bangkok; a portfolio. D. Kingman. Fortune 52:88-93 Jl '55

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Aids to better bookkeeping. G. J. Kearney. Banking 47:48-9 Jl '54

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From a thousand hours to nine and one-half minutes; electronic brain in bank cost analysis; National city bank of New York. il Bankers Mo 71:38-9 Mr '54

Handling notes receivable. N. T. Shepherd. Banking 46:41 Ap '54

How of post-to-the-check plan efficiency in special checking accounts; Savannah bank & trust co, Georgia. S. Train. il Banking 47:116-19 Je '55

Integrating work flow in bank bookkeeping; Mercantile trust co., St Louis. H. E. LaBarr. il plan Burroughs Clearing House 38:34-5+ Mr '54

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Post to check operation cuts bookkeeping cost. J. A. Hall, 3d. il Burroughs Clearing House 38:40-2+ My '54

Prove-as-you-go system; Burroughs Sensimatic accounting machine; Citizens and manufacturers national bank, Waterbury. il Bankers Mo 71:34+ Mr '54

Punched card accounting in school savings. R. R. Wilson. il Banking 46:46-7 My '54

Punched card progress; Security trust co., Rochester, N.Y. B. E. Finucane. il Bankers Mo 72:44-7 Ag '55

Same staff handles doubled load in less time; American state bank, Milwaukee. L. J. Prentice and R. F. Dahms. il Bankers Mo 71:48-51 Ap '54

Univac cuts accounting expense; Western saving fund society of Philadelphia. il Banking 47:104 My '55

We cycle post installment loan payments; Commercial trust co. of New Jersey, Jersey City. D. S. Jamison. il Bankers Mo 72:50+ Ap '55

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Bank auditing

Banks and banking—Forms, blanks, etc.

Banks and banking—Statements of account

Banks and banking—Tellers' machines

Trusts and trustees—Accounting

Study and teaching

NABAC school graduates 51; school for bank auditors and comptrollers. Bankers Mo 72:81 S '55; Burroughs Clearing House 39:51+ S '55

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Advertising allocations. H. W. Lewis; R. C. Downie. Burroughs Clearing House 38:18-19 Jl '54

Advertising idea protected, National bank v. Belt. F. C. Fiechter, jr. Burroughs Clearing House 38:69 Jl '54

Advertising trends; American bankers association study. il Burroughs Clearing House 38:15-16 My '54

A.B.A. has 12 special series of thrift ads. il Banking 47:102-3 Je '55

Bank ad plugs advertising. il Adv Agency Mag 48:62 O 14 '55

Banking dull? not its sales story, as told by Chase. il Ind Marketing 39:82+ O '54

Banks in the living room. Banking 47:97 Ap '55

Banks' outdoor ads win awards. il Banking 47:18 My '55

Banks will spend $7 million more for advertising in 1954. Bankers Mo 71:40-1 Ap '54

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Canadian bank ad stirs a national controversy. il Adv Agency Mag 48:41 Jl 8 '55

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European counterparts; Swiss and Netherlands booklets. il Burroughs Clearing House 38:21-2 Jl '54

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Folksy, friendly, informal; The East river savings bank Log. M. F. Faux. il Banking 47:52 My '55

How about a syndicated tv film? B. F. Stevens. Bankers Mo 71:28-30 My '54

How banks sell life insurance. il Trusts & Estates 94:742 S '55

How to save money on preferred advertising positions. P. Lockwood. Bankers Mo 71:38+ Ap '54

Large vs. small ads. D. C. Wolf. Bankers Mo 71:46 Je '54

Matchbook advertising for financial institutions. il Burroughs Clearing House 39:29-30 S '55

1954 advertising plans of 3,302 commercial banks. G. E. Heming. Banking 46:56-7 Mr '54

On the publicity front. Published in monthly numbers of Trusts and estates

Outdoor appeal puts pull in ads. R. E. Ross. il Bankers Mo 71:34-5+ Je '54

Promoting bank good will via a public service tv program; Valley national bank, Phoenix. C. W. Pine. il Burroughs Clearing House 38:26 My '54

Savings growth decline spurs competition. il Burroughs Clearing House 39:15 Je '55

Savings use upheld by high court; Franklin national bank of Franklin Square v. the people of the state of New York. F. C. Fiechter, jr. Burroughs Clearing House 38:77-8 My '54

Significance of the Franklin national bank case. M. J. Simon. Adv Agency 47:77+ O '54

Tv facts for banks. R. R. Fichtel. Banking 46:14+ Je '54

Testing multiple small space ads; Bank of the Manhattan co., New York. il Banking 46:133 My '54

They use animals for interest. R. E. Ross. il Bankers Mo 71:34+ Ap '54

Tools to meet savings competition; A.B.A. advertising and promotion material. il Banking 47:138 Ap '55

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Use of the word savings; Franklin national bank of Franklin Square v. New York. Banking 46:82+ My '54

Using market research to promote mortgage loans. A. B. Adams. Burroughs Clearing House 39:36-7+ Ag '55

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Your advertising man. L. C. Fink. Banking 46:130+ My '54

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BANK auditing

Audit counseling service; new aid to small banks; National association of bank auditors and comptrollers program. H. J. Boone. il Burroughs Clearing House 38:36-7+ My '54

Audit plan for small banks; New York state bankers Audex. il Burroughs Clearing House 38:15 Jl '54

Controlling fraud exposures. Banking 46:112+ Je '54

How to audit a bank. M. C. Corns. 378p $15 Bankers pub. co, 465 Main st, Cambridge 42, Mass. '55

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Six foolish excuses for not using audit control. H. E. Mertz. Banking 46:108+ My '54

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Trust department auditing. S. E. Shirk. Banking 46:111-12 Je '54

Up to date bank audit and control. C. A. Agemian. Banking 46:58+ Je '54

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Another NABAC milestone; first graduating class at School for bank auditors and comptrollers. Burroughs Clearing House 39:51+ S '55; Bankers Mo 72:81 S '55

BANK auditors and comptrollers, National association of. See National association of bank auditors and comptrollers

BANK books, Depositors'

Savings account passbooks; Laurent v. Williamsburgh savings bank. Banking 47:96-7 Je '55

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Accelerating trend to motor banking; Battery Street branch, National bank of commerce, Seattle. il Burroughs Clearing House 39:15 My '55

Arkansas banking goes modern; bank improvement programs. A. Van Vlissingen. il Burroughs Clearing House 39:40-2+ My '55

Building scrapbook; illustrations with text. Banking 46:58-9 My '54

Building scrapbook; modern facilities and materials; illustrations with text. Banking 47:98-9 My '55

Circular bank is round-as-a-dollar; Community state bank building. il Am Bld 77:136 My '55

Colored panels form exterior of bank building. il Eng N 154:25 Ap 14 '55

Convenience, key to Texas facility; motor bank; Victoria bank & trust co., Texas. il plan Burroughs Clearing House 39:16+ My '55

Development program; Irwin union bank and trust co., Columbus, Ind.; new bank quarters. S. E. Lauther. il Burroughs Clearing House 39:31-3+ Jl '55

Exterior views of new and modernized bank quarters; illustrations with text. Burroughs Clearing House 39:30 Ap '55

First National in Dallas completes remodeling project. il Bankers Mo 71:44 Je '54

Good planning cuts cost of new package of service; Union national bank of Charlotte, N.C. il Burroughs Clearing House 39:24-6 Ap '55

Hallmarks of progress; First national bank of Dallas; First national bank and trust company of Tulsa. il Burroughs Clearing House 38:16+ Jl '54

Ideas for new and modernized quarters; illustrations with text. Burroughs Clearing House 38:28-30 My; 28-9 Je '54

Interior views of new and modernized bank quarters; illustrations with text. Burroughs Clearing House 39:30-2 Je '55

Landmark passes; Fifth Avenue Bank building. Banking 47:11-12 Ap '55

Lightweight curtain wall, First security bank building, Salt Lake City. il diag Arch Forum 103:164 Ag '55

New and modernized bank quarters, in pictures; from all sections of the country. Burroughs Clearing House 38:26-8 Ap '54; 39:26-8 Jl; 34-6 S '55

New home of the American national bank of Lawton, Okla. il Bankers Mo 72:56 Ag '55

New multi-million dollar bank buildings; Salt Lake City, Beverly Hills. il Burroughs Clearing House 39:26+ S '55

New York's glass bank; Manufacturers trust co., New York. il Banking 46:16+ Ap '54

Nocturnal beauties; floodlighting banking quarters. il Burroughs Clearing House 38:22-3 Mr '54

On the house banking; State bank and trust company of Wellston, St Louis. il Banking 47:49 My '55

Parking is part of their planning, First national bank of Memphis. il plans Am Bld 77:174-5 O '55

Passing of old Fifth Avenue Bank building. il Bankers Mo 72:66-7 Ap '55

Pictorial glimpse of the Nation's motor banking trend; illustrations with text. Burroughs Clearing House 39:28-9 Ag '55

Public likes drive-ins. R. L. Niles. il Banking 48:54-5+ Ag '55

Smart layout for commercial space today draws the drive-up customer inside; Oak Cliff savings bank in Dallas. il plan Am Bld 77:116-17 My '55

Striking building motif; Queens county savings bank, Kew Gardens Hills office. il Burroughs Clearing House 38:16 Mr '54

Tasteful bank remodeling unifies a hard-to-handle space; Personal banking div., Chicago national bank. il plan diag Arch Rec 118:148-50 Jl '55

Territorial bank quarters; Alaska and Hawaii. il Burroughs Clearing House 39:19 Jl '55

Tulsa bank develops new tunnel arrangement; National bank of Tulsa. il Burroughs Clearing House 39:15-16 My '55

Turntable drive-in; Citizens & manufacturers national bank of Waterbury. il Burroughs Clearing House 38:23-4 My '54

Two new banks; Texas and Florida. il Burroughs Clearing House 38:21 Mr '54

U.S. firm finds fertile field in bank building in Latin America; Bank building and equipment corp. of America. il Eng N 152:60+ My 13 '54

Unusual success story; Home federal savings and loan association of Johnson City, Tenn. il Burroughs Clearing House 38:18-20 Ap '54

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Air conditioning

Air conditioned bank; Shaker savings association. il diag Air Cond Heat & Ven 52:78-9 Jl '55

Air conditioning multiplies office space; State-wide Wachovia bank and trust co. Heat & Ven 51:89 O '54

Air conditioning unit is on bank mezzanine. il Heating-Piping 27:109 Ag '55

Air conditioning yields 29 percent space dividend for North Carolina bank. diag Heating-Piping 27:117 Je '55

Heat and cool branch bank with year 'round air conditioning. S. W. Reid. il plans Heating-Piping 26:110-14 O '54

In Dallas; gas does a year-round, all-round job; Republic national bank building. il Gas Age 115:40-1 Ap 7 '55

Fires and fire protection

60 hours after the fire; Casper national bank, Casper, Wyo.; illustrations with text. M. Leon. Banking 47:52-3 Ap '55

Lighting

Denver bank eliminated desk lamp glare for glare-free comfort for all; Denver (Colo.) national bank. L. M. Bailey. il Elec World 142:100 Ag 9 '54

Good lighting means more and better work. S. K. Guth. il diags Bankers Mo 71:40+ My '54

My most interesting lighting job; small bank. T. W. Beadle. il Elec West 113:78 S '54

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New concept in bank design; illustrations with text. Illum Eng 49:564-5 D '54

Tellers' cages

New teller counter provides maximum flexibility; Bank of America, California. E. Burke. il Burroughs Clearing House 39:46-7 Je '55

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Course of bank clearings. Published in weekly Monday numbers of Commercial and financial chronicle

New trends in armored car service to banks; Brink's, inc. H. E. Reeves. il Burroughs Clearing House 39:38-9+ Ag '55

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Bank merger ban; Celler bill. Bsns W p32 Jl 9 '55

Bank merger hearings. L. Stafford. Banking 48:36-8+ Ag '55

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Bank merger wave cuts premium, adds risk for surety. Nat Underw 59:5 Ap 14 '55

Bank mergers, adjustment to changing conditions. J. J. McCloy. Comm & Fin Chr 182:61+ Jl 7 '55

Chase, Manhattan banks combine to form Nation's second largest. il Trusts & Estates 94:336 Ap '55

Chubb and Hagerty to be on board of merged bank; First national city bank. East Underw 56:19 Mr 11 '55

Cold look at bank mergers. Bsns W p52 My 7 '55

Factors behind the trend of bank consolidations. E. Tyng. Burroughs Clearing House 39:36-7+ My '55

Proposed curbs on bank mergers. W. M. Martin, jr. Comm & Fin Chr 181:2870-1 Je 23 '55; Same. Fed Res Bul 41:642-7 Je '55

Rising merger tide seen in perspective. Burroughs Clearing House 39:7-8 Ag '55

State supervisors and bank mergers. G. L. Robison. Banking 48:141 Ag '55

Washington views of the reasons for bank mergers. L. Stafford. Banking 47:65+ Je '55

BANK credit. See Credit, Bank

BANK debits

Bank debits; revised series; monthly figures, 1943-1953. Survey of Cur Bsns 34:23 S '54

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Credit and money in 1955; deposits and currency. Fed Res Bul 41:745-6 Jl '55

Decentralizing company cash; New York Life finds it pays in savings and regional goodwill. Bsns W p 125-6 Ag 20 '55

How much liquidity? A. L. Kuehn. Bankers Mo 72:32-3+ Jl '55

Ownership of demand deposits, as of Jan. 30, 1954. E. P. Snyder. Fed Res Bul 40:711-14 Jl '54

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Savings deposits

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Interest on deposits; adjustment of interest on loan. Fed Res Bul 40:589-90 Je '54

Statistics

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Big fall in bank deposits. Economist 170: 414-15 F 6 '54

Seasonal adjustment factors for demand deposits adjusted and currency outside banks. C. H. Cagle. Fed Res Bul 41:252-5 Mr '55

Shifts in bank deposits; 1940-53; with table of deposits of thirty largest banks. M. A. Schapiro. Comm & Fin Chr 179:786 F 18 '54

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Treasury-bank teamwork on tax and loan accounts. C. E. Johnson and J. J. Saxon. Banking 48:73+ S '55

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Come and bring your directors; Connecticut bankers association directors' conference. Banking 47:44-5+ My '55

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Bank management of pension plans. R. E. Towey. Banking 46:40-1+ My '54

Bank recruitment programs. Burroughs Clearing House 39:25 My '55

Bank salaries and fringe benefits. J. J. Ahearn. Banking 46:72 Je '54

Bank sales forum, Kansas bankers association. Banking 47:64 Je '55

Banks adversely affected by Fair labor act changes. Banking 47:59 Je '55

Bank's employees get fringe benefit reports; East River savings bank, New York. Banking 48:58 Jl '55

Bank's experience in finding future executives. J. D. O'Brien. Am Bsns 25:22-3 S '55

Coffee break in banks; survey. Burroughs Clearing House 38:20-1 Jl '54

Country bank's approach to personnel management. W. E. Kuipers. Banking 46:135 My '54

Employees want more than money. J. F. Holland. Bankers Mo 71:7-8+ Jl '54

Finding dining room space; Marshall and Ilsley bank, Milwaukee; First national bank of Lake Forest. il Burroughs Clearing House 38:22 My '54

Fringe benefits in banks. Trusts & Estates 93:584 Je '54

Ideas on personnel development. Burroughs Clearing House 39:28-9 S '55

Incentives, financial and non-financial. P. J. Ebbott. Trusts & Estates 94:569-70 Jl '55

Making every staff member a bank salesman. R. Maclean. Burroughs Clearing House 39: 49+ S '55

March of fringe benefits; bank programs. il Burroughs Clearing House 38:13-15 Mr '54

Problems in personnel. W. Powers. Banking 48:62 S '55

Providing staff incentive; First national bank in St Louis award program involves payment of cash for new business developed by staff members and for suggestions. C. A. Hemminger. il Burroughs Clearing House 38:33-5+, cover My '54

Recruiting employees. R. J. Miller. Banking 47:108-9 Jl '54

Results of a bank's job and salary survey; City national bank and trust co., Kansas City, Mo. G. W. Ballew. Burroughs Clearing House 39:41+ Jl '55

Selecting and training personnel. A. G. Bradt Trusts & Estates 94:743-4 S '55

Tallying lobby traffic; other innovations; Bank of America, Los Angeles. Banking 46: 120-1 Ap '54

Telling the staff all about the bank. J. W. Hansen. Banking 47:50-1 Je '55

Where bank jobs come naturally; Waterbury Catholic high school, Connecticut. J. Johnson. il Banking 46:150 My '54

Women's role in bank public relations. R. A. Ilg. Banking 47:104+ Jl '54

Work hours and benefits; Canadian banks. Burroughs Clearing House 38:77 Je '54

Your group hospitalization program, is it up-to-date? H. Hilton, jr. Banking 47:18 Jl '54

Training

Bank staff goes to equipment school and output rises 40 to 60 per cent; Monroe Rhythm-Add course held at J. Henry Schroder banking corp., New York. il Credit & Fin Management 57:20 Jl '55

Employees respond to after-hours workshop; Philadelphia saving fund society. G. S. Morgan. Sales Management 75:98-9 pt 2 O 1 '55

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Age of faster service; banking and developments in electronics. C. M. Weaver. il Banking 46:34-5+ Je '54

Are you getting ready for electronics? J. A. Kley. il Banking 46:38-9 My '54

Bank of America to install electronic brain. S. C. Beise. Bankers Mo 72:23 Jl '55

Bank of America's friend ERMA. Fortune 52: 131+ O '55

Co-existence with automation in bank operating procedure. R. C. Deering. Banking 48: 58 S '55

Coming victory over paper. E. L. Van Deusen. Fortune 52:130-2+ O '55

Cutting bank's paperwork; ERMA. il Bsns W p 141 O 1 '55

Electron in the bank. E. J. Livesey. il Banking 46:74+ Mr '54

Electronics in savings operations. E. J. Livesey. Banking 47:41+ Ap '55

Electronics' use in banks. J. E. Perry. Banking 46:142+ Ap '54

Got a problem? ask for help from suppliers; Continental Illinois national bank & trust co. Am Bsns 25:30 Ap '55

Ideas for readers. il Banking 47:156+ My '55 [cont monthly]

Mechanized mailing; Guaranty trust co., New York. H. J. Carswell. Banking 47:45 Ap '55

Move toward automation; Philadelphia saving fund society. L. T. Ebert. Banking 48:102-3 Ag '55

Photocopying customers' dividend advices: Bank of New York. il Burroughs Clearing House 39:18+ Ap '55

Tallying lobby traffic; other innovations; Bank of America, Los Angeles. Banking 46: 120-1 Ap '54

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We cycle post installment loan payments; Commercial trust co. of New Jersey, Jersey City. D. S. Jamison. il Bankers Mo 72: 50+ Ap '55

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Money counting machines

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Practical aspects of trust examinations. C. H. Franklin. Trusts & Estates 94:351-2 Ap '55

Trust examinations; development of supervisory protection for better service. R. C. Masters. Trusts & Estates 93:280-3 Mr '54

Study and teaching

School for bank examiners; Inter-agency bank. J. L. Cooley. il Banking 46:51-3 Je '54

BANK exhibits. See Banks and banking—Exhibits

BANK fiduciary fund

Mutual trust investment company; New York pioneers with central fund open to corporate fiduciaries. C. W. Buek. Trusts & Estates 93:574-5 Je '54

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BANK holidays

Bank holidays by states, July-December, 1955. Bankers Mo 72:39 Je '55

Let's consider the bank holiday. H. J. Bernard. Bankers Mo 71:16+ Je '54

BANK inspection. See Bank examination

BANK liability

Unauthorized withdrawals; liability of a bank for the act of faithless officer; City national bank v. Strickland. Banking 47:94+ Je '55

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BANK notes

Economic aspects of counterfeiting. P. Einzig. Comm & Fin Chr 179:1123 Mr 11 '54

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Big-time anniversary program of the Nation's largest bank. Burroughs Clearing House 38:26-7 Jl '54

Security I like best. H. T. Birr, jr. Comm & Fin Chr 181:1930 Ap 28 '55

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Bank of California; its unique charter gives it some big advantages. H. V. Keefe, jr. Barron's 35:17-18 Je 13 '55

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Is the Bank of England rate effective? P. Einzig. Comm & Fin Chr 181:1744 Ap 14 '55

Thoughts on statism in monetary affairs; U.S. and England. J. M. Hornor. Comm & Fin Chr 182:573+ Ag 11 '55

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Agent's acts binding; District court of Alaska. F. C. Fiechter, jr. Burroughs Clearing House 38:75 Mr '54

Bank as principal is responsible for agent; Bank v. Strickland. F. C. Fiechter, jr. Burroughs Clearing House 39:77-8 Ap '55

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Executive leadership depends upon self-development. H. J. Livingston. Banking 48:136-9 S '55

Ready to change bosses without pain; Houston's Second national bank. il Bsns W p50-1+ Je 11 '55

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We're learning to read more, better; Bankers trust company, New York. O. D. Brown. il Bankers Mo 71:26-9 Ap '54

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Country bank executive training program, New York state. V. B. Hart. Banking 48: 70+ Ag '55

Executive succession is big problem. L. Lewis. Banking 48:112+ S '55

Training bank executives; Trust new business school. M. L. Briggs. Am Bsns 24: 19+ O '54

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See also

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Reserve requirements reduced. Nat City Bank p75-7 Jl '54

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Bank robbery prevention. E. J. McCabe. Weekly Underw 172:1462 Je 11 '55; Same. East Underw 56:38 Je 10 '55

FBI program against bank robberies. L. Stafford. Banking 47:53 My '55

Increased bank crimes. il Burroughs Clearing House 38:24+ Mr '54

Queens robbery stirs prevention evaluation. A. E. O'Leary. East Underw 56:50-1 Ap 15 '55

Spotlight on bank holdups. il Bsns W p27-8 Ap 16 '55

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Seminar, Chicago. Burroughs Clearing House 38:18+ Mr '54

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Busy daze; cartoons. D. Ericson. Banking 47: 56-7 My '55

Now to get away from it all; cartoons. D. Ericson. Banking 47:38-9 Jl '54

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BANKERS' associations

New state association presidents; portraits. Banking 47:120-2 Jl '54

See also

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ABA approval of nuclear exclusion in bankers bonds. W. N. Gaffney. East Underw 56:51 Ap 15 '55

Bank bond decision would vastly broaden liability of BBB Fidelity & Casualty argues. Nat Underw 59:9+ F 3 '55

Bank merger wave cuts premium, adds risk for surety. Nat Underw 59:5 Ap 14 '55

Courts hold coverage of bankers blanket bond is not limited to tangible property taken from the premises. Banking 47:74+ Ap '55

New York savings banks group wants agent rider back in BBB. J. Danko. Nat Underw 59:11 Ap 21 '55

Recent surety changes. H. F. Harrington. East Underw 55:39 N 12 '54

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Bankers Life and Casualty counsel blasts FTC ad case in 90-minute session. C. F. Short, jr. Nat Underw (Life ed) 59:2+ Je 17 '55; Same. Nat Underw 59:9+ Je 23 '55

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Retention and destruction of bank records, 1954. J. R. Vincens. Banking 47:76-7+ Jl '54

Savings appeal before U.S. Supreme court. F. C. Fiechter, jr. Burroughs Clearing House 38:75 Ap '54

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Use of the word savings; Franklin national bank of Franklin Square v. New York. Banking 46:82+ My '54

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See also

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Checks—Law

Safe deposits—Law

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Bank act revisions. Burroughs Clearing House 38:63 Jl '54

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Debtor's dilemma; General Stores' bankruptcy runs into some legal snarls. W. Mintz. Barron's 35:5-6 Ag 8 '55

Double liability; Lake case. R. F. Mooney. East Underw 56:16 O 14 '55

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Seek reversal of decision imposing double liability; Lake vs New York Life et al. Nat Underw (Life ed) 59:1+ Ap 1 '55

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Sketch. por Civil Eng 25:587 S '55

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Bank deposits

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Bank of America

Banking law

Checks

Credit

Discount

Drafts

Federal reserve banks

Foreign exchange

Insurance—Bank cooperation

Insurance, Life—Bank cooperation

Interest

Investment banking

Investment trusts

Letters of credit

Loans, Bank

Mortgage banks

Reconstruction finance corporation

Safe deposits

Savings banks

Savings deposits

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—Service charge

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See also
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Banks and banking—
Farm management
departments

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—Children's departments

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See also
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BANKS and banking—*Continued*

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See Banking law

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See also
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See also
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Banks and banking—Educational work
Financial public relations association

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Safe deposits

See Safe deposits

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Savings deposits

See Savings deposits

School relations

See Banks and banking—Public relations

Securities

See Banks and Banking—Stock

BANKS and banking—*Continued*

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See also

Banks and banking—Bill payment service

Banks and banking—Credit information service

Banks and banking—Foreign banking service

Trust companies—Service

Service charge

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Tellers

See also

Bank buildings—Tellers' cages

Tellers' machines

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Traveling banks

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BANKS and banking—Trust departments— *Continued*

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Evaporators
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Hydrogenation
Metallurgy
Mixing
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Paint industry and trade
Paper
Paper chemicals
Paper industry and trade
Petroleum chemicals
Petroleum industry and trade
Plastic industries
Pottery
Rubber
Rubber industry and trade
Salt
Silicones
Soap
Soap industry and trade
Solvents
Sugar industry and trade
Tanning materials
Textile industry

also

Allied chemical and dye corporation
American potash and chemical corporation
Atlas powder company
Chemical market research association
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Fermentation
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Salt
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Chemical reagents
Chromatographic analysis
Colorimetric analysis
Combustion analysis
Electrochemical analysis
Fat analysis
Fluorometric analysis
Gas analysis
Gravimetric analysis
Indicators and test papers
Iodometry
Metallurgical analysis
Microanalysis
Mineralogical analysis
Nephelometric analysis
Plants—Chemical analysis
Polarographic analysis
Precipitation
Sampling
Spectrum analysis
Sugar analysis
Volumetric analysis

also subdivision Analysis under names of substances, e.g.

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Air
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Cellulose
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Amines
Carbon
Carbon compounds
Cellulose
Condensation, Chemical
Cyclic compounds
Essential oils
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Esters
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Compressibility
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Conjugation (chemistry)
Coordination (chemistry)
Critical constants
Crystallization
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Entropy
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Evaporation
Fluorescence
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Gases
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Cellulose
Cement
Ceramics
Chemical engineering
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Chemical patents
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Clay
Coal tar products
Corrosion and anticorrosives
Cosmetics
Dehydration
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Dyes and dyeing—Chemistry
Emulsions
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Fertilizers
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Fuel
Gas manufacture
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Glue
Gums and resins
Ion exchangers
Metallurgy
Oils and fats
Ore treatment
Paint
Paper
Paper making
Petroleum—Chemistry
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Petroleum refining
Plastic materials
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Rubber
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Soap
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Concrete placing
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Floors, Concrete
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CONTENTMENT

See also

Happiness

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Governors (machinery)
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Rating

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Testing

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Feeders
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Loading and unloading
Mechanical handling
Monorail conveyors
Pneumatic conveying

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Profit sharing
Trade unions—Cooperation with management

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Aluminum—Protection
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Metal protection
Paint, Protective
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Steel, Corrosion resisting
Steel, Stainless

CORRUGATED paper board. See Paper board, Corrugated

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COTTON mills

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See also

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Manufacturers

Manufacturers' agents

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Small space

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Bank advertising
Billboards
Catalogs
Color in advertising
Employment systems
—Advertising aids
Exhibits
House organs
Labels
Merchandizing
Moving pictures in advertising
Premiums (merchandizing)
Publicity
Radio advertising
Sales letters
Show windows
Television advertising
Women in advertising

also subdivision Advertising under special subjects, e.g.

Building trades
Drug trade
Electric apparatus industry
Exhibitions
Insurance agents
Insurance companies
Mail order business
Motor bus lines
Oil companies
Perfumery
Plumbing trade
Railroads
Trust companies

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See Advertising ethics

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See Advertising—Prize contests

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ADVERTISING—*Continued*

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See Advertising, Industrial

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ADVERTISING—*Continued*

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See also

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Small camera and proper planning make good ads. W. Rienecke. il Ptr Ink 246:35-6 Ja 8 '54

Why co-op ads will be key sales weapon in '54; why you should spell out all details of your co-op advertising plan. H. R. Cook. Ptr Ink 246:36-8+ Ja 29 '54

Your new campaign; cartoons. Ind Marketing 39:64-5 N '54

Premiums

See Premiums (merchandizing)

Prize contests

Basic ideas in advertising; use a contest. D. David. il Adv Agency Mag 48:37 Jl 8 '55

Contest rules and regulations. Ptr Ink 253: 337-8 sec 2 O 21 '55

Do baby pictures bore you? then see what they did for Visking. L. Anderson. il Ind Marketing 40:66-7 Ap '55

15 do's and don'ts for consumer contests. E. J. Dever, jr. il Ptr Ink 245:46-7 D 4 '53

Five ways this anniversary contest develops new markets for old brand; Monarch Finer Foods. H. E. Green. il Ptr Ink 245:60+ D 18 '53

Ruppert pulls tap on frothy contest. Ptr Ink 252:33-4 Jl 29 '55

Psychology

Chicago Tribune study shows influence of product personality on auto sales. H. E. Green. il Ptr Ink 246:31 Ja 8 '54

Freud, Veblen and marketing. W. G. Eliasberg. Ptr Ink 246:46+ F 12 '54

How advertising can use psychology's rules of learning. S. H. Britt. Ptr Ink 252:74+ S 23 '55

They're selling your unconscious! L. Strong. Management R 44:215-16 Ap '55

Public attitude

Ad business looks to self-reform. C. B. Larrabee. il Ptr Ink 246:35-7 Mr 12 '54

Ad critics aim fire at four targets. Ptr Ink 247:39-40+ Ap 2 '54

Enlist your creative men in crusade for public confidence. C. L. Whittier. Ptr Ink 246: 27-8+ Ja 29 '54

Rates

Auto dealers' ad complaint before FTC. Ed & Pub 88:59 F 5 '55

Cooperation produces results on key issues; Joint NAEA-ANA committee. R. B. McIntyre. Ed & Pub 88:16-17 My 28 '55

Denver post, Toledo blade set bulk rate. Ed & Pub 88:16 F 5 '55

FCC says unit rate should bar tv permit. Ed & Pub 88:12 Ap 9 '55

Government goes to court to change ad business; price-fixing complaint names six groups as defendants; with text of complaint. Ed & Pub 88:7, 16A-16B+ My 15 '55

Ideal rate schedule devised for classified; meeting of Western classified advertising association, San Jose. Ed & Pub 88:14 S 3 '55

Media man's point of view; variations in magazine rate discounts. D. B. Arnold. Adv Agency 47:102+ N '54

Need shown for cost allocation on ad rates. H. E. Hetu. Ed & Pub 88:20 Ja 22 '55

New rate, discount plan at American weekly. Ed & Pub 88:16 S 17 '55

New rop color data listings outlined. G. A. Brandenburg. Ed & Pub 88:17+ Jl 2 '55

Should publishers add a rate card for extras? R. T. Sanford. Ptr Ink 247:42-3 My 21 '54

York gazette benefits with flat local rate. Ed & Pub 88:25 Ap 30 '55

Research

See Advertising research

Returns

Ad mustn't be judged by response alone. Ed & Pub 88:24 Ap 9 '55

How much error occurs in split-run advertising tests? R. A. Baker. Ptr Ink 252:62-3 Jl 29 '55

Samples

See Samples (merchandizing)

Schedules

Ad schedules, consumer buying out of tune; Magazine advertising bureau report. Ptr Ink 251:23 My 27 '55

Clerical handling of schedules. N. Fields. Adv Agency 47:58-9+ O; 50-1+ D '54

Service

Advertisers, media and trade groups aid flood areas; switch to public service advertising. R. Carpenter. il Ptr Ink 252:24+ S 2 '55

Advertisers profit most who serve best. O. Ellis. Ptr Ink 246:86 F 5 '54

Statistics

Ad volume; new high in '54, '55 will be even bigger. Ptr Ink 252:21-3+ Ag 19 '55

Advertising expenditures by industries, 1954 and 1953. Adv Agency 48:80 Mr '55

Advertising, Nov.-Dec. 1953-Jan.-Nov. 1954. Survey of Cur Bsns 35:S8 Ja '55 [cont monthly]

Advertising volume in business papers. Published in monthly numbers of Industrial marketing

Auto makers top list of '54 newspaper advertisers; investments of 1,404 national advertisers in newspapers in 1954; tabulation. Ptr Ink 251:44-6+ Je 10 '55; Same abr. Ed & Pub 88:77-90 Je 11 '55

11 per cent gain in four media in '53. Ptr Ink 246:39 Mr 5 '54

General Motors again top newspaper user. Ed & Pub 88:16+ Je 11 '55

Is there cause for the seasonal slump? McGraw-Hill study. R. W. Nicholson. Adv Agency 47:56-7 D '54

ADVERTISING—Statistics—*Continued*

Leading national advertisers, 1953. Ptr Ink 246:38 Mr 5 '54

March linage up 12.2 per cent for all-time record. Ed & Pub 88:21 Ap 30 '55

Million-dollar advertisers top billion-dollar yearly ad total; how 259 companies pace national advertising in seven media from 1950 to 1954. Ptr Ink 252:25-7 S 9 '55

National advertising index, 1953; graphs. Ptr Ink 246:68-70 Ja 8 '54 [cont monthly]

1954 linage figures for 1,923 newspapers in 1,220 cities. Ed & Pub 88:57-70 Mr 19 '55

1953 advertising gains point to bigger year in '54. Ptr Ink 246:42 Ja 22 '54

November linage in principal cities. Ed & Pub 88:41-4+ Ja 1 '55 [cont monthly]

Printers' Ink advertisers' guide to marketing for 1956. Ptr Ink 253:2-426 sec 2 O 21 '55

What big advertisers spend in unmeasured advertising. Ptr Ink 251:25-7 Je 17 '55

Stockholders, Appeal to

You'll get dividends from stockholders if you treat 'em right! W. A. Pleuthner. Ptr Ink 246:70+ F 19 '54

Study and teaching

Advertising college. Ed & Pub 88:56 Ja 29 '55

Advertising education has come of age, but advertising men don't know it. P. W. Burton. il Ptr Ink 251:30-2 My 27 '55

Advertising federation of America panels cold shoulder ad college, warm up to certification. Ptr Ink 251:28+ Je 17 '55

Case histories replace text books in new ad course. C. A. Halverson. Ptr Ink 247:60+ Ap 23 '54

Tax problems

Tax deductibility of advertising expenses. M. Block. Adv Agency 47:142 O '54

Taxation

What are the taxes and duties on advertising sent into Canada? C. E. Walsh. Ptr Ink 245:74+ N 20 '53

Women, Appeal to

High-fashion ad, high-level art. il Ptr Ink 252:29 Ag 26 '55

Modern Bride service, linage middle-aisle it. il Ed & Pub 88:18 O 1 '55

Pointers to sell housewife. Ptr Ink 247:100 Ap 23 '54

Selling the effect of the effect. H. Stebbins. il Ptr Ink 247:70 Ap 30 '54

Sex without vex; Van Raalte. H. Stebbins. il Ptr Ink 251:62 Ap 22 '55

Who buys the pants? Lebow focuses on women to sell men. H. Stebbins. il Ptr Ink 252:36 Jl 29 '55

Why don't women read automobile copy? L. C. Keyes. Ptr Ink 247:31-2+ Je 25 '54

Working women; an elusive $80 billion market waiting to be cultivated. J. R. Barry. il Adv Agency 47:74-5+ O '54

Canada

How advertisers can reach Canada's sprawling markets. I. H. MacDonald. Adv Agency Mag 48:36 O 14 '55

Europe

Digest of European advertising. R. H. Hobbs. Adv Agency 47:126 O '54

Helpful European market items. J. A. van Raalte. il Adv Agency Mag 48:56 Je 24 '55

Germany

Otto-and-Fritz technique sells free enterprise in Germany. il Ptr Ink 247:69 Ap 30 '54

Italy

New look at Italian advertising. V. Dallaire. il Ptr Ink 247:54-6 Ap 2 '54

Puerto Rico

New ad agency network set; Publicidad Badillo. Ptr Ink 251:52 Je 3 '55

Russia

Russians discover advertising. il Ptr Ink 246:112 F 19 '54

ADVERTISING, Association

Billion-dollar market in pleasure boats wide open to agencies; National association of engine and boat manufacturers' program. il Adv Agency Mag 48:34+ Je 24 '55

How networks help medium-sized agencies compete with giants in the business. P. D. Kranzberg. Adv Agency 48:108 Mr '55

Independent shoemen blast big competition. L. F. Thomann. il Ptr Ink 251:38+ Ap 22 '55

Industry-wide promotions on the upbeat. Ptr Ink 252:53 Jl 8 '55

Story behind the cancer campaign; American cancer society. il Ptr Ink 247:74 Je 11 '54

ADVERTISING, Cooperative

Be honest! call co-op ad deals special discounts, not advertising! J. C. Cumming. Sales Management 74:88+ Ap 15 '55

Does the law make a manufacturer buy co-op ads in media he doesn't want? G. H. Weil. Ptr Ink 247:56+ Ap 16 '54

11 hardware stores join in co-op program. Ed & Pub 88:28 Je 11 '55

Florida P&L gets free ride; manufacturers supplying equipment give it a boost in advertisements. Elec World 142:117 S 20 '54

Oregon masonry interest pool advertising and promotion; Unit masonry association of Oregon. Rock Prod 58:223 Je '55

Why co-op ads will be key sales weapon in '54. H. R. Cook. Ptr Ink 246:29-30+ Ja 8; 41-2+ Ja 15; 44+ Ja 22; 36-8+ Ja 29 '54

Manufacturers and dealers

To battle a price cut; a 20-page co-op ad. il Ptr Ink 252:27 Ag 5 '55

Tie-in advertisements

Budget stretcher for fall; Imperial paper and color corp. related advertising. V. Dallaire. il Ptr Ink 252:28-30 Ag 19 '55

Diets or no diets, macaroni chalks up a $16,000,000 sales gain; related-item promotions. il Sales Management 73:114-16 O 1 '54

ADVERTISING, Direct mail. See Advertising, Mail

ADVERTISING, Educational

14-point checklist for getting public relations ads. G. Hammond. Ed & Pub 88:48+ Mr 26 '55

GE's plant-community ads become a model. Ed & Pub 88:20 S 3 '55

How one color ad paid off many times over in public relations. G. L. Staudt. il Ed & Pub 88:46 Mr 26 '55

National crusade against slums; Advertising council public service campaign conducted for ACTION (American council to improve our neighborhoods). il Gas Age 116:52-3+ O 6 '55

Newspaper ads jibe with public relations for sales. M. Herbst. Ed & Pub 88:18 Mr 26 '55

Requests for reprints of this ad; 270,000! Barton's bonbonnière informative ad; how to make a Seder. il Ptr Ink 251:46 My 13 '55

Salk vaccine sparks educational ad campaigns. Ptr Ink 251:25 Ap 22 '55

Sinclair touches all bases in public relations campaign. il Adv Agency Mag 48:46+ Ag 5 '55

Sinclair's conservation ads reap wide acclaim. R. B. McIntyre. il Ed & Pub 88:20 O 15 '55

ADVERTISING, Foreign

All-time high for export ads in 1954. Ptr Ink 247:77 My 21 '54

Export advertising to increase. il Ind Marketing 40:24 Ap '55

Making U.S. customers abroad. il Bsns W p 136-8+ O 8 '55

Monsanto puts people before products in overseas campaigns. B. Pollard. Adv Agency Mag 48:72 S 16 '55

Overseas ad investments climb; Ford motor co.'s new campaign. B. R. Donaldson. il Ptr Ink 251:88 My 13 '55

Printers' Ink advertisers' guide to marketing for 1956; export. Ptr Ink 253:341-3 sec 2 O 21 '55

This ad worked in U.S.; will be tried overseas; Incabloc corp. il Ptr Ink 247:74 Je 18 '54

To move booming U.S. output; more advertising abroad. N. Kelne. Ptr Ink 251:21-3 Jl 1 '55

ADVERTISING, Fraudulent

Geranium ad fraud brings jail and fine. Ed & Pub 88:26 My 28 '55

No truce in ad cases; Federal trade commission's actions against Evis mfg. co. and Pioneers, inc. Chem W 75:16 N 27 '54

Water-conditioning gadgets. Consumers Res Bul 35:26 Mr '55

ADVERTISING, Indirect

When hidden quality is exposed; American cyanamid co. C. W. Kohlman. Ptr Ink 247:36+ Je 25 '54

ADVERTISING, Industrial

Advertising; check your effectiveness. J. E. Borendame. Iron Age 174:96 D 9 '54

ABP picks industrial ad winners. il Ptr Ink 247:38-40 Ap 30 '54

Budget up 15 per cent for new editorial-style campaign; Marlow Pumps. E. J. Dever, jr. il Ptr Ink 245:46-7 D 25 '53

Chicago industrial advertisers association's second annual industrial advertising symposium. Ind Marketing 39:125-6+ D '54

Competition too tough to allow ad cut in summer, most executives assert. W. F. Deming and others. Ind Marketing 40:96+ My '55

Consumer ad techniques enter industrial field. R. L. Lenhart. il Ptr Ink 246:41-3 F 12 '54

Copy chasers. il Published in monthly numbers of Industrial marketing

Distributors to manufacturers; stress product, not us, in ads. A. Anderson and others. Ind Marketing 40:46+ Jl '55

Diversification is boosting ad volume. B. Tolk. Ptr Ink 251:21-2 My 27 '55

Dutch ad and reprint drive helps attract 36 U.S. firms. il Ind Marketing 40:190-1 S '55

How do you think industrial advertising can be improved. B. Aitchinson. Ind Marketing 39:24+ N '54

How Masonite got its Presdwood accepted by manufacturers. E. R. Graebner. Adv Agency Mag 48:38 Ap 29 '55

How to increase efficiency of industrial advertising. D. U. Ullman. Adv Agency Mag 48:52 Ag 19; 41 S 2 '55

How to make money on industrial accounts. W. A. Marsteller. Adv Agency Mag 48:42 Ap 29 '55

How to merchandise industrial publicity. A. J. Copeland. Adv Agency Mag 48:56 Jl 22 '55

How to reach top management. H. G. Sawyer. Adv Agency 48:76 F '55

Huber crashes ceramic industry with small-space advertisements. M. Elliott. il Adv Agency Mag 48:43 Je 24 '55

In today's industrial advertising. N. Kelne. il Ptr Ink 252:23-4 S 9 '55

Industrial ad ideas. W. R. Dix. Published in weekly numbers of Printers' ink

Industrial ad probe reveals. N. Kelne. Ptr Ink 247:34-6 Ap 30 '54

Industrial admen, editors in hot spot over censorship. S. E. Cohen. Ind Marketing 40:18+ Ag '55

Industrial advertisers want more help from ad agencies and research. N. Kelne. Ptr Ink 253:64+ O 7 '55

Industrial advertising association of New York conference. Ind Marketing 40:121+ My '55

Industrial advertising strides toward maturity. F. Wittner. Adv Agency 47:68+ D '54

IM presents 1955 portfolio of award-winning industrial ads; 39 winners and how they did it. il diags Ind Marketing 40:63-78+ S '55

It's full speed ahead for advertisers to industry. N. Kelne. Ptr Ink 247:32+ Ap 23 '54

Make industrial publicity an active partner of your advertising. J. Sasso. il Ptr Ink 246:20-2+ Ja 1 '54

Manufacturers to spend 3.1 per cent of sales on advertising in '55. Ind Marketing 40:62-4 Ja '55

Multi-page ads in merchandising media no longer a gimmick. N. Kelne. il Ptr Ink 246:46-8+ F 26 '54

New problems for the specialist. F. Wittner. Adv Agency Mag 48:53 Je 10 '55

New trends in industrial advertising. Management R 43:745-7 N '54

Newspaper's place in industrial advertising. E. J. Cogan. Adv Agency Mag 48:66 O 14 '55

Ohio Valley industrial advertising conference on motivation research, Cincinnati; abstracts of papers. Ind Marketing 40:104-5+ Je '55

One long stride pushes old company into new markets; copy idea becomes almost a trademark for Boston distributors. G. A. Taylor. il Ind Marketing 39:64-5 O '54

Pleasures and pitfalls of industrial accounts. G. C. McNutt. Adv Agency Mag 48:58 Je 24 '55

Sales manager offers new industrial ad test. G. J. Carney. Ptr Ink 247:29-30 Je 4 '54

Stranger no more, Durez shows how to invade new field. H. S. Spencer. il Ind Marketing 39:51-2 N '54

Switches in ad strategy keep screw sales up as times change; American screw co. il Ind Marketing 39:164-6 O '54

This ad pulled in orders; Chicago pneumatic tool co. R. T. Beers. il Sales Management 74:62+ Mr 1 '55

This ad saves salesmen's time; United States rubber co. W. A. Tipton. il Sales Management 74:62+ F 1 '55

Too much management in industrial corporations. J. M. Lupton. Adv Agency 48:54 Mr '55

Top industrial ads for 1954. il Ptr Ink 251:30-1 Ap 15 '55

Top management gives green light to industrial advertising. N. Kelne. Ptr Ink 253:24-6 O 21 '55

Trend is more merchandising, careful spending, repeat ads; forecast. Ind Marketing 40:65 Ja '55

Try these ways to stretch your advertising dollars. E. D. Biddle. Ind Marketing 39:198-200 O '54

Unusual shape of business paper ad attracts notice to Buchanan. il Ind Marketing 39:140 N '54

Want to show ad effectiveness? try the Indian guide approach. W. R. Ceperly. Ind Marketing 39:156-60 D '54

What you must do to keep unsafe data out of your ads. R. K. Honaman. Ind Marketing 40:71 Je '55

When you feature salesmen in ads, what happens? Brainard steel division, Sharon steel corp. il Ptr Ink 246:40 Ja 1 '54

Which ad attracted more readers? (cont). il Ind Marketing 39:160, 216 N; 130, 168 D '54; 40:99, 144 Ja; 80, 152 F; 76, 152 Mr; 72, 168 Ap; 82, 160 My; 54, 168 Je; 105, 152 Jl; 128, 136 Ag; 172, 208 S '55

Which ad pulled best? Published in weekly numbers of Printers' ink

Why and how my company uses industrial advertising; Rockwood sprinkler co. W. J. Carroll. il Ind Marketing 39:94-7 O '54

Why not put people in your industrial ads? S. R. Bernstein. Ind Marketing 39:65 N '54

Why these trade ads have visual impact; how to create ads like them. J. De Wolf. il Ptr Ink 246:42-5 F 26 '54

Why this industrial advertiser concentrates its dollars in color inserts; Greenfield tap & die corp. il Ptr Ink 246:32-4 F 5 '54

Year of opportunity for industrial advertisers. C. H. Winslow. Comm & Fin Chr 179:1682 Ap 15 '54

See also

Advertising mediums

—Trade journals

Inquiries

Can you use inquiries as a gage of ad readership? H. G. Sawyer. Ind Marketing 39:82+ D '54; Discussion. H. G. Ahrend. 40:63-4 Ap '55

$88 ad makes $7,000 sale without an assist from anyone; J. F. Pritchard & co. H. Robertson. Ind Marketing 39:180 N '54

How to handle inquiries so you help, not sell, the buyer. N. H. Hale. Ind Marketing 40:68 F '55

Put coupon at top of ad, inquiries boom at International steel co. P. R. Busey. il Ind Marketing 40:140-1 My '55

These forms help ad managers shorten the road from inquiry to order. E. Johnson. il Ptr Ink 247:27-8 My 28 '54

ADVERTISING, Institutional

Are big food and drug retailers going institutional? C. B. Larrabee. il Ptr Ink 252:29-31 Jl 8 '55
Banking dull? not its sales story, as told by Chase. il Ind Marketing 39:82+ O '54
Public relations copy plus events of public interest spell growth. Ed & Pub 88:56 Mr 26 '55
Utility ads promote coal. il Elec World 144:204 Ag 22 '55

ADVERTISING, Mail

Agency heads split on patron mail. Adv Agency 48:78 F '55
Better than one out of three answered these letters! il Ptr Ink 247:44 Je 25 '54
Can advertising get trust business without solicitation? S. Clinton. Trusts & Estates 93:655-6 Jl '54
Direct mail; profit or loss to agencies? A. R. Tofte. Adv Agency 47:55-7+ N '54
Do you make these ten mistakes about direct-mail advertising? J. M. Koob. Ptr Ink 246:69-70 Mr 12 '54
83 incentives and headline words to help make more mail-order sales. R. A. Baker. Ptr Ink 245:49-51 N 13 '53
Gimmicks-by-mail win friends for International Nickel. il Ptr Ink 246:82+ F 19 '54
How direct mail can get more out of your business paper ads. R. E. Tirk. Ind Marketing 39:142+ N '54
How do you get mail pieces past your customer's secretary? answers. B. Aitchison. Ind Marketing 39:54+ D '54
How should agencies handle publicity releases? R. A. Dennett. Adv Agency 47:78+ O '54
How to reach new home builders; Bilco co. J. M. Lyons. il Sales Management 74:74+ Je 15 '55
How to sell to and through the dealer with direct mail. B. G. Pomfret. Ind Marketing 40:36+ Jl '55
Mail promotion. J. Gibbs. Sales Management 75:70-1 O 1 '55 (to be cont)
Need sales quickly? don't overlook mailers; Hunt-Spiller's modest direct mail campaign. D. Callanan. Sales Management 73:64 N 1 '54
One hit, one run, one error make winning promotion piece; Brass & copper supply co. Ind Marketing 39:86 O '54
Printers' Ink advertisers' guide to marketing for 1956; direct mail. Ptr Ink 253:295-303 sec 2 O 21 '55
Purchasing agents blow tops over direct mail quality. H. C. Hall. Ptr Ink 251:85-6 Je 24 '55
R. L. Polk grants agency fee; direct-mail company adopting policies and functions of other print media. H. E. Green. Ptr Ink 252:106+ S 16 '55
Readership; new proof on the pulling power of direct mail. il Ptr Ink 252:26-8 S 16 '55
Rust-Oleum mail drive pushes distributors' other products. L. Anderson. il Ind Marketing 40:72-4 Mr '55
Sales clinic; direct mail inexpensive and effective form of sales promotion. J. N. Bell. Concrete 63:44 Je '55
16 ways to sell your product to industry by mail. P. J. Bringe. il Ind Marketing 40:64-8 Je '55
There's always a new way. il Ptr Ink 246:106+ Mr 26 '54
Tips on using the mails to sell mail order ads. D. L. Lionel. Ed & Pub 88:54 Je 25 '55
To make mail outstanding, a weather service; Bristol laboratories. H. Schneider. il Ptr Ink 252:40 S 2 '55
Trade character adds life to industrial copy; Hose accessories co. il Ptr Ink 247:74 My 21 '54
Unusual mail campaign brings $500,000 billings; Wehner advertising agency. K. Wehner. il Adv Agency Mag 48:46 Ag 19 '55
Virtues of no-nonsense direct mail; Milwaukee dustless brush co. P. J. Bringe. il Sales Management 73:108+ O 15 '54

See also
Advertisements—Books and booklets
Follow-up systems
Mailing lists
Sales letters

Inquiries

These letters cost $1,553.23; they produced inquiries with $875,000 potential; Monarch aluminum mfg. co. J. Tein. il Ptr Ink 247:46-7 My 21 '54

Postal cards

Folksy post cards work in the big city. L. H. Brendel. il Ptr Ink 252:119 Jl 29 '55
Six ways to lift post cards out of run of mill; Hoffman-La Roche. H. Schneider. il Ptr Ink 247:47 Je 18 '54

Specimens

Samples can help you sell the industrial buyer faster. J. R. Hess. il Ind Marketing 39:68-9 D '54

Testing

How to test direct mail with small probability samples. W. A. Doppler. Ptr Ink 245:89-90+ N 20 '53
New tool for testing direct mail. R. H. Ostheimer. il Ptr Ink 252:48+ Ag 12 '55

ADVERTISING, National

Ads plus demonstration, success formula for Hammond. S. L. Gerrish. il Ptr Ink 251:28-30 Je 3 '55
Auto makers top list of '54 newspaper advertisers; investments of 1,404 national advertisers in newspapers in 1954; tabulation. Ptr Ink 251:44-6+ Je 10 '55; Same abr. Ed & Pub 88:77-90 Je 11 '55
Brand names '54 campaign stressing continuity and slogans. D. Bruner. il Ptr Ink 245:37+ D 11 '53
Brand names foundation's brand name retailer-of-the-year awards. Ptr Ink 251:53-4 Ap 22 '55
Competitive battle set for branded pre-fabs. C. J. Swan. il Ptr Ink 252:30-2+ Ag 26 '55
Do advertisers slight multiple-paper markets? L. Phillips. Adv Agency Mag 48:64-5 O 14 '55
For big advertisers; new wonderland; Disneyland park. L. F. Thomann. il Ptr Ink 252:24-7 Jl 15 '55
Good advertising makes the phone ring; interview with Richard S. Robie. il Ptr Ink 252:29-31 S 16 '55
Health insurance hubbub produces new ad campaign; Blue cross-Blue-shield expanding national promotion. T. Wachs, jr. il Ptr Ink 251:45-7 My 27 '55
If retailers would take national advertiser's point of view. J. Lorin. Ptr Ink 251:62+ My 27 '55
Industry groups push adequate wiring drive to hike sales for all. C. Fuller. il Ind Marketing 39:92-3+ D '54
Make your brand name competitive. R. Webster. Ptr Ink 247:34 Ap 2 '54
Meat packers launch bold new product battle. S. L. Gerrish. il Ptr Ink 253:23-6 O 14 '55
National ad volume hit new high in '54. Adv Agency Mag 48:19 S 30 '55
National ads running at all-time peak rate. H. S. Barnes. Ed & Pub 88:18 Jl 2 '55
National advertising expenditures in newspapers (space only) 1916 to 1954; tabulation. Ptr Ink 253:119 sec 2 O 21 '55
National advertising in newspapers, 1954. Ed & Pub 88:77-90 Je 11 '55
National brand trends reflected in Milwaukee study. Ptr Ink 251:32-3 Ap 8 '55
Old product gets new brand name; national advertising to create distribution. il Ptr Ink 252:30 Jl 15 '55
Play kits make friends for brand names; American metal specialties corp. E. M. Kelley. il Sales Management 74:48+ Je 1 '55
Product and the brand; qualitative research into consumer motives. B. B. Gardner and S. J. Levy. Harvard Bsns R 33:33-9 Mr '55
Small company takes its first crack at national advertising and increases sales 300 per cent; Verplex co. N. Kelne. il Ptr Ink 245:72+ N 6 '53
Sold American is history of brand battle; American Tobacco's new business biography. il Ptr Ink 251:50+ Ap 29 '55
Summer sun to beam on new national advertiser; Sea and Ski tanning cream. L. F. Thomann. Ptr Ink 251:43 My 13 '55
Swank's marketing aim; to make luxury item essential merchandise. B. Tolk. Ptr Ink 253:31-2+ O 7 '55

ADVERTISING, National—*Continued*

These were the top brand names in 1923; how many are still tops? A. Bernstein. Ptr Ink 247:46 My 28 '54
WNR's Smith answers Grapperhaus' gripe. P. C. Smith. Ed & Pub 88:18+ S 17 '55
Why don't my customers buy by brands? interview with K. G. Gillespie. H. E. Green. il Ptr Ink 247:32-4 Ap 2 '54

Local tie-in

For a national advertiser, these local ads; Ralston Purina co. il Ptr Ink 252:94-5 S 23 '55
Key retailers to get big play in national copy. il Ptr Ink 247:48-9 Ap 23 '54
National brands sponsor local tv. il Ptr Ink 247:67 Je 18 '54
Sunday supplements pinpoint national campaign locally; Prudential insurance co. of America. G. Smith. il Ptr Ink 252:24-5 Ag 26 '55

ADVERTISING, Outdoor

Banks' outdoor ads win awards. il Banking 47:18 My '55
Gas utilities, LP-gas dealers in unified highway advertising. il Gas Age 116:42+ S 8 '55
Outdoor advertising promotion planned; Standard outdoor advertising, inc. Adv Agency 47:91 D '54
Printers' Ink advertisers' guide to marketing for 1956; outdoor. il Ptr Ink 253:286-91 sec 2 O 21 '55
Signs; their most effective use in selling concrete products. E. W. Fair. il Rock Prod 58:156+ S '55
To merchandise new outdoor campaign; Monsanto chemical co. il Ptr Ink 251:29 Je 10 '55

See also
Billboards

ADVERTISING, Point-of-sale

Get more out of displays by improving their distribution. W. L. Stensgaard. il Ptr Ink 245:45-7 N 20 '53
How point-of-purchase is bought. Ptr Ink 246:63-4+ Mr 26 '54
Merchandisers dominate new display scene; illustrations with text. Ptr Ink 246:94-5 Mr 26 '54
Mobiles; they fit trends at point of purchase; illustrations with text. T. Destelle. Ptr Ink 247:42-3 My 14 '54
Package-tag answers shoppers' query. il Ptr Ink 252:45 Ag 12 '55
Point-of-sale the Coca-Cola way! illustrations with text. Ptr Ink 253:26-7 O 7 '55
Printers' Ink advertisers' guide to marketing for 1956; point of purchase. il Ptr Ink 253:305-12 sec 2 O 21 '55
Should display people become ad agents at 20 per cent? E. F. Schmidt. Ptr Ink 251:78-80 Je 24 '55
25 factors govern impact of merchandise tags. H. Young. Ptr Ink 251:108-10 Ap 29 '55
Two biggest jobs for point of purchase. D. Bland. il Ptr Ink 246:84+ Mr 26 '54

ADVERTISING, Public relations. See Advertising, Educational

ADVERTISING, Radio. See Radio advertising

ADVERTISING, Soliciting of

As an agency buyer, what do you look for in a print or time salesman? answers. Ptr Ink 252:34 S 2 '55
Combine direct mail with personal calls. D. L. Lionel. Ed & Pub 88:26 My 28 '55
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ADVERTISING agencies—*Continued*

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—Public relations
service

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Art directors pick best ads in print and tv. il Ptr Ink 251:34-6 Je 3 '55

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ADVERTISING art—*Continued*

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See also

Advertisements, Pictorial

Posters

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ADVERTISING associations

1956 convention dates. Ptr Ink 253:406 sec 2 O 21 '55

See also

American association of advertising agencies

Directories

National associations in the U.S. and Canada concerned with marketing, their chief officers and addresses. Ptr Ink 253:403-5 sec 2 O 21 '55

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Art directors pick best ads in print and tv. il Ptr Ink 251:34-6 Je 3 '55

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ABP says these are best merchandising ads. il Ptr Ink 247:38-40 Ap 9 '54

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ADVERTISING booklets. See Advertisements—Books and booklets

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Biggest local campaign yet, after 88 years! Breyer ice cream co. J. W. Dragonetti. il Ptr Ink 246:62+ Mr 19 '54

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Emerson's new ad theme saturates media. C. Day. il Ptr Ink 252:24-5 S 16 '55

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DOLOMITE—*Continued*

Opens new dolomite quarry; Michigan limestone div., U.S. steel corp. il Rock Prod 58:69+ Je '55

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DOMAIN theory. See Magnetism

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Steel dome key to low-cost building; field house for high school at Oklahoma City. J. Yeakel. il diag Eng N 155:34 O 13 '55

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70,000 square feet of dome; inert-gas metal-arc welding plays important role in building fabulous semisphere. J. Lund. il Welding J 34:992-3 O '55

DOMES, Concrete

Tripod dome built on tricky formwork auditorium building at Massachusetts institute of technology. il diag Eng N 152:30-2 My 27 '54

DOMES, Plastic

Biggest thing in plastics; geodesic structure. il Mod Plastics 33:98-9+ O '55

Plastics dome for radar net; Fuller's geodesic design resists winds to 200 mph. il Materials & Methods 52:13+ O '55

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Appliance sales in '55; no cause for tears. il Steel 135:41-2 D 20 '54

Appliances head for new records. K. W. Bennett. Iron Age 175:47 Ja 20 '55

Appliances; they need more steel. K. M. Bennett. il Iron Age 175:42 Je 9 '55

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See also

Dishwashing machines
Electric apparatus and appliances, Domestic
Freezers, Domestic
Gas appliances, Domestic
Laundry equipment, Domestic
Vacuum cleaners
Washing machines

Advertising

Pitch by Bureau of advertising sold United States Steel on papers. Ed & Pub 88:28 S 24 '55

U.S. Steel relying on papers for local-level sales impact; Operation snowflake. R. B. McIntyre. Ed & Pub 88:7-8 S 17 '55

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Parts flow from press to press: RCA-Estate appliance co. il Steel 136:86 My 9 '55

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Discounting discouraged; Hickey found the answers! il Dom Eng 185:88-90 Ap '55

He's in appliances to stay; Kowalski plumbing & heating. il Dom Eng 185:114-16 Mr '55

New distribution policy spelled-out by American-Standard. Dom Eng 185:96-8 My '55

Statistics

Appliances; heating equipment, cooking stoves, electric and gas appliances, washers, refrigerators, vacuum cleaners, etc.; tabulations. Steel 136:174-7 Ja 3 '55

DOMESTIC architecture. See Architecture, Domestic

DOMESTIC finance

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DOMINGUEZ oil fields company

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DOMINICAN REPUBLIC

See also

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Economic conditions

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See also

Latches

DOOR-to-door selling

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Economic policy
Finance
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Government regulation of industry
Housing
Income
Index numbers (economics)
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Industry
Interest
Labor and laboring classes
Land
Liquidity (economics)
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Manufactures
Money
Monopolies
Population
Prices
Production
Profit
Profit sharing
Prosperity
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Electric plants—Interconnection
Electric power
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See also

Electric generator sets

Electric plants (central stations)

Electric substations

Power plants

Steam plants

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See also

Electric distribution

Electric utilities

Hydroelectric plants

Steam plants

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ELECTRIC plants (central stations)—Equipment—*Continued*

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Fuel

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Interconnection

See Electric plants—Interconnection

Layout

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Lighting

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ELECTRIC plants (central stations)—Lighting —*Continued*

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Reactors
Relays

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Bonus system
Building trades—Labor conditions
Chemical workers
Collective bargaining
Credit unions
Disabled—Rehabilitation
Efficiency, Industrial
Electric workers
Employees' benefit plans
Employees' representation in management
Employment management
Employment systems
Eye—Examination
Foremen
Government employees
Handicapped
Hygiene, Industrial
Industrial relations
Job analysis
Labor and laboring classes
Labor productivity
Medical service, Industrial
Metal workers
Military service—Labor problems
Motor truck drivers
Office workers
Payrolls
Pensions, Industrial
Petroleum workers
Physical examinations
Research workers
Salesmen
Saving
Sickness
State employees
Steel workers
Suggestion systems
Supervisory workers
Textile workers
Wage payment plans
Wages
Woman—Employment

also subdivision Employees under special subjects, e.g.
Accountants, Public
Airplane factories
Automobile factories
Brokers
Electric utilities
Gas companies
Insurance companies
Motor bus lines
Moving picture theaters, Open air
Paper and pulp mills
Petroleum refineries
Printing offices
Public utilities
Railroads
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Dehydrogenases
Esterases
Fermentation
Fumarase
Glucose phosphatase
Glucuronidase
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Foremen
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Income
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Insurance
Interest
Investment trusts
Loans
Loans, Bank
Mining industry and finance
Money
Municipal finance
Prices
Profit
School finance
Securities
Speculation
State finance
Stock exchange
Tariff
Trusts, Industrial
Warehousing
Wealth

also subdivision Finance under special subjects, e.g.

Chemical industries
Colleges and universities
Corporations
Electric utilities
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Sprinkling systems

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Fire resisting materials
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Fireproof construction
Fireproofing of textiles
Forest fires
Inflammable liquids
Insurance, Fire—Inspection
Insurance, Fire—Preventive work
Magnesium—Fire hazards
National fire protection association
Oil tanks—Fire protection
Paint, Fire resisting
Sprinkling systems
Underwriters' laboratories

also sudivision Fires and fire protection under special subjects, e.g.

Airplanes
Automobiles
Bank buildings
Coal mines and mining
Newspaper offices
Railroads
Ships
Steel works
Warehouses

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Rifles

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Arson
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Fire extinction
Fire protection
Forest fires
Inflammable liquids
Insurance, Fire
Insurance, Use and occupancy
Oil fires
Plastic materials—Fire hazards
Spontaneous combustion

also subdivision Fires and fire protection under special subjects, e.g.

Airplanes
Coal mines and mining
Electric plants (central stations)
Hydroelectric plants
Newspaper offices
Paper and pulp mills
Petroleum refineries
Railroads
Ships

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Liquids
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Vaporization
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Viscosity
Vortex motion
Water flow

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Fruit
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Foundries—Employees
Foundry accounting
Foundry practice
Pattern storage

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Inspection

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See also
Telephone—French Equatorial Africa

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FRENCH MOROCCO. See Morocco

FRENCH NORTH AFRICA. See Africa, North

FRENQUEL. See Diphenyl piperidinemethanol

FREON. See Chlorofluoromethanes

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Floods—Insurance aspects
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Photography in insurance
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Sports—Insurance aspects
Vending machines—Insurance company use

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Agricultural machinery industry
Banks and banking
Churches
Cleaning industry
Farmers
Gas companies
Grocery trade
Libraries
Manufacturers
Merchants
Newspaper offices
Petroleum industry and trade
Plumbing trade
Professional workers
Retail trade
Steel works
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See also

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See also

Insurance, Accident—Fraudulent statements

Insurance, Life—Fraudulent statements

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See also

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See also

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Buyers should think of insurance as one of the necessary raw materials of business. E. G. Lowry, jr. Nat Underw 59:15+ My 19 '55; Abstract. Weekly Underw 172:1352-3 My 28 '55

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Prior knowledge of inability to comply waives provisions; Cone vs Great Central. Nat Underw 58:7 D 23 '54; Spectator 163:43-4 F '55

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Abroad competition is for fire treaties, experience good for reinsurers; review of year in Europe. L. Tytens. Nat Underw 58:19-20+ D 30 '54

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We use letters to renew personally by mail; South Boston insurance agency, South Boston, Va. C. A. Ware. Rough Notes 98:23+ F '55

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Study and teaching

Atlanta insurance men and educators form committee; Insurance education advisory committee; with list of members. Nat Underw 58:14 D 9 '54; Same. Nat Underw (Life ed) 58:14 D 17 '54

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Insurance society aids CPCU education; New York chapter of CPCU. East Underw 55:72 D 10 '54

Insurance teachers to visit companies in summer fellowships plan. East Underw 56:26 Je 24 '55; Nat Underw 59:18 Je 23 '55; Nat Underw (Life ed) 59:8 Jl 8 '55

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INSURANCE—Study and teaching—*Continued*

Young Brazilians in New York for year's study; assigned to four companies. East Underw 56:29 Ja 7 '55

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Insurance agents—Training

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New rule gives admitted insurer chance at surplus. Nat Underw 59:1+ Mr 24 '55

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New 1954 tax code. C. W. Tye. Rough Notes 97:78+ N '54

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Suggests simpler, more positive insurance terms. B. P. Carter. Nat Underw 59:18 Ag 4 '55

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Jewelry floater case reversed on appeal; open or valued policy issue; Rita Naiman v. Niagara fire insurance co. East Underw 56:36 My 20 '55

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Moore out as Alaska commissioner, new board takes over. Nat Underw 59:12 Jl 21 '55; Same. Weekly Underw 173:170 Jl 23 '55; Same abr. Nat Underw (Life ed) 59:2 Jl 22 '55

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J. R. Maloney, recently retired Commissioner of California. East Underw 56:19 Mr 25 '55

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Abroad competition is for fire treaties, experience good for reinsurers; reinsurance review. L. Tytens. Nat Underw 58:19-20+ D 30 '54

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Bohlinger resigns; indicate Holz named to succeed him. Nat Underw 59:1+ F 3 '55; Same. Nat Underw (Life ed) 59:1+ F 4 '55

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INSURANCE—*Continued*

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South American observations; windstorm and automobile. L. Cartwright. East Underw 55:82 D 10 '54

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Accident and health club of New York panel discussion on A&H claims and underwriting problems. East Underw 56:42 Je 3 '55

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NAIC urged to conduct another A&H survey on customer complaints. Nat Underw (Life ed) 58:2 D 3 '54

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INSURANCE, Accident—*Continued*

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Insurance, Life—Disability provisions
Insurance, Workmen's compensation

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Explains opposition of committee to 1956 statement changes; NAIC conference blanks committee. S. F. Conrod. East Underw 56:51+ My 13 '55

Must show data on terminal dividends, A & H claims resisted; NAIC blanks committee. Nat Underw (Life ed) 59:1+ Ap 1 '55

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Argue question of FTC jurisdiction in A&H cases; Commercial Travelers raises issue. Nat Underw 58:1+ D 30 '54; Same. Nat Underw (Life ed) 58:1+ D 31 '54

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FTC hearing on A.&H. ads starts in Chicago; first case is Bankers Life & Casualty. L. Cartwright. East Underw 56:36 F 11 '55

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FTC hears arguments on two more insurers, gets three more answers. Nat Underw 59:6 Ja 6 '55; Same. Nat Underw (Life ed) 59:7 Ja 7 '55

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FTC parley advised. L. W. Dawson. Nat Underw 59:2+ Je 9 '55; Same. Nat Underw (Life ed) 59:6 Je 10 '55

FTC rests case against American L.&A., expect motion to dismiss. Nat Underw 59:10 Ap 14 '55; Same. Nat Underw (Life ed) 59:10 Ap 8 '55

INSURANCE, Accident—Advertising—*Cont.*

FTC seen settling jurisdiction issue first, merits later. Nat Underw (Life ed) 58:1+ N 19 '54; Same. Nat Underw 58:1+ N 18 '54

Federal trade commission story in filing charges of misleading advertising against certain companies. M. G. Hubbard. Weekly Underw 173:590-1 S 10 '55

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First year's results under Conference advertising code; abstracts. P. W. Watt. East Underw 56:40+ My 13 '55; Nat Underw 59:6+ My 12 '55; Nat Underw (Life ed) 59:23 My 13 '55; Weekly Underw 172:1228+ My 14 '55

Girardian answers FTC on charge of false advertising. East Underw 56:48 Mr 18 '55

Great interest in next move in FTC A&H citations. Nat Underw 58:4+ N 4 '54; Same. Nat Underw (Life ed) 58:1+ N 5 '54

Hear case against Automobile owners safety insurance co. East Underw 56:46 Ap 8 '55

Joint health insurance committee statement regarding trade commission A&H findings. Weekly Underw 171:989 O 23 '54

Jurisdiction of FTC questioned; firm stand by NAIC. D. Knowlton. East Underw 56:31+ Ap 1 '55

Latest FTC citations not seen as definite finding of violation. Nat Underw (Life ed) 59:4 Jl 29 '55

LIA for FTC trade practice parley on A&H advertising. Nat Underw (Life ed) 59:1 F 25 '55

More A&H insurers challenge the FTC on jurisdiction. Nat Underw 59:2+ F 3 '55; Same. Nat Underw (Life ed) 59:5+ F 4 '55

More FTC complaints for industry forecast; urges trade-practice meet; abstracts. L. B. Mason. East Underw 55:96 D 10 '54; Nat Underw 58:1+ D 9 '54; Nat Underw (Life ed) 58:23 D 10 '54; Weekly Underw 171:1416 D 11 '54

NAIC draft new code for A.&H. advertising. L. Cartwright. East Underw 56:40-1 S 16 '55

NAIC group names committee to draft A&H advertising code. Nat Underw 59:1+ S 15 '55; Same. Nat Underw (Life ed) 59:1+ S 16 '55

New rules for insurance companies. Ptr Ink 253:84 O 14 '55

Opposes trade practice confab on A&H ads with FTC. R. L. Hogg. Nat Underw 59:5 F 24 '55; Same. Nat Underw (Life ed) 59:1+ F 18 '55

Problem of FTC jurisdiction. D. Knowlton. Nat Underw (Life ed) 58:3+ O 29 '54; Same abr. Nat Underw 58:3 O 28 '54

Proposes NAIC develop standards for A.&H. advertising. T. R. Pansing. East Underw 56:40 Je 3 '55

Public interest gives inter-state power to commissioner; abstracts. D. Knowlton. East Underw 56:34+ S 30 '55; Nat Underw 59:51 O 6 '55; Nat Underw (Life ed) 59:4+ S 30 '55

Reaffirms FTC advertising jurisdiction in United insurance co. case. L. H. Laughlin. East Underw 56:33+ S 2 '55

Real progress made in perfecting advertising code for A.&H. industry. L. Cartwright. East Underw 56:44-5 O 14 '55

Representative Wolverton seeks to strengthen FTC powers over A.&H. advertising. East Underw 56:43 F 18 '55

Second brief filed to deny FTC jurisdiction by Commercial Travelers of Utica. M. Hubbard. East Underw 56:41 F 25 '55

Sees trade practice confab as ending FTC matter soon; abstracts. L. B. Mason. Nat Underw 59:1+ My 19 '55; Nat Underw (Life ed) 59:1+ My 20 '55; East Underw 56:44+ My 20 '55

Serious aspects of FTC activity. D. Knowlton. Nat Underw 59:36 Ap 7 '55; Same. Nat Underw (Life ed) 59:7 Ap 8 '55

Six additional companies charged by FTC; hear first jurisdictional argument. East Underw 56:36-7 Ja 7 '55

Six more insurers cited by FTC for false advertising. Nat Underw 59:1+ Ja 6 '55; Same. Nat Underw (Life ed) 59:2 Ja 7 '55

Sound industry program necessary to cure problems confronting A.&H.; abstracts. R. R. Neal. East Underw 56:46-7 Mr 18 '55; Weekly Underw 172:798-9 Mr 26 '55

States, parties to FTC complaints, not listed, says Guarantee trust life of Chicago. Nat Underw 59:1+ Ja 13 '55; Same. Nat Underw (Life ed) 59:1+ Ja 14 '55

Three more companies answer FTC charges. East Underw 55:29 D 24 '54

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Trade confab with FTC gets NAIC backing. Nat Underw 59:1+ Je 2 '55; Nat Underw (Life ed) 59:1+ Je 3 '55; East Underw 56:40+ Je 3 '55

Travelers health association answers FTC charges. East Underw 55:48 N 12 '54; Same. Weekly Underw 171:1145+ N 13 '54

Two insurers challenge FTC on jurisdiction. Nat Underw (Life ed) 58:1+ N 12 '54; Nat Underw 58:1+ N 11 '54

Washington picture in A&H field. R. R. Neal. East Underw 56:51-2 Je 17 '55

Why didn't FTC call insurance trade conference before making A.&H. charges? East Underw 55:38 N 5 '54

Wrath at surprise attack insures FTC will be challenged. Nat Underw 58:1+ O 28 '54; Nat Underw (Life ed) 58:1+ O 29 '54; Weekly Underw 171:1046 O 30 '54

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A.&H. an all purpose sales tool. T. C. Lewis. Life Ins Courant 60:54 Ap '55

A&S additional income appeals to me. R. W. Sherwin. Life Ins Courant 60:39-40 Ja '55

A&S is profitable business. A. C. Anderson. Life Ins Courant 60:37-8 Ja '55

Accident and sickness sales presentation. W. S. Sawyer. Life Ins Courant 59:52-3 N '54

Agent most potent factor in molding public opinion. F. M. Peirce. East Underw 56:45 Mr 18 '55

Agent should follow definite plan in sales presentation; abstracts. W. B. Cornett. East Underw 56:42 S 23 '55; Nat Underw (Life ed) 59:3 O 7 '55

Balmy summer days ideal for A&H sales. Rough Notes 98:67-8 Ag '55

Chicago A&H association hears talk on A&H business. L. A. McKinnon. Nat Underw 59:23 F 24 '55; Same. Nat Underw (Life ed) 59:11 F 25 '55

Complete a programming plan. W. P. Budner. Life Ins Courant 60:45+ F '55

Hoosier casualty co. general agents' 9th annual meeting, Cincinnati. East Underw 56:41 S 23 '55

How to get started quick; mass selling. J. G. Galloway. Rough Notes 98:80 F '55

International association adopts code of ethics; with text. East Underw 55:28 O 1 '54; Same. Weekly Underw 171:854 O 9 '54; Same abr. Life Ins Courant 59:56 N '54

New horizons in life and accident and health sales. S. F. Smith. Weekly Underw 172:330-2 Ja 29 '55

New York A.&H. club stages sales panel; Sept. 22. East Underw 56:32 S 30 '55

Sales approach depends on common sense ability. L. E. Throgmorton. East Underw 56:28 Je 24 '55

Salesmen have moral obligation to give enough protection; abstracts. H. W. Hotz. East Underw 56:48+ My 13 '55; Nat Underw 59:19 My 19 '55; Nat Underw (Life ed) 59:14 My 20 '55

Texas A.&H. association holds officer indoctrination, Austin. East Underw 56:46 My 6 '55

Twins, hoodoo days, and open doors in selling accident insurance. S. Kornreich. Life Ins Courant 60:46-7 Mr '55

Why sell A&H income? Life Ins Courant 60:37 Ag '55

INSURANCE, Accident—Agents—*Continued*

Worth of cold canvass methods in accident and health field. M. Asher. East Underw 56:33 Jl 1 '55

You are important as intermediary. J. H. Schroeder. Weekly Underw 172:267 Ja 22 '55

Approach

How I approach on A&H. W. W. Bullwinkle. Life Ins Courant 59:56+ D '54

Reverse twist A&H approach that never gets objections. R. W. Osler. Rough Notes 98:75-6 Jl '55

Conventions

Illinois state association of A&H underwriters 1st annual meeting, Peoria. Nat Underw 59:8+ Ap 21 '55; Nat Underw (Life ed) 59:3+ Ap 22 '55

Indiana association of A&H underwriters 1st annual meeting, Indianapolis. Nat Underw 59:25 My 12 '55; Nat Underw (Life ed) 59:7 My 13 '55; East Underw 56:46 My 20 '55

Sales conventions

American health insurance corp. of Baltimore agents' annual meeting, Old Point Comfort, Va. East Underw 56:37+ My 13 '55

Northwestern international A&H sales congress, Portland. Nat Underw (Life ed) 58:10 O 8 '54; Same. Nat Underw 58:21 O 21 '54

Texas association of A&H underwriters sales meetings, Houston, San Antonio and Dallas, Dec. 6-8. Nat Underw 58:17 D 16 '54; Nat Underw (Life ed) 58:9 D 17 '54

Wisconsin association of A&H underwriters annual sales meeting, Milwaukee. Nat Underw (Life ed) 59:6 Ag 26 '55

Training

Assignment; train 21,500 men for authoritative salesmanship; new S&A line; Prudential insurance company of America. P. Patterson. Sales Management 75:34-6+ Jl 1 '55

Favors LUTC A&H course if DISC area not duplicated. L. A. McKinnon. Nat Underw 59:10 Ja 13 '55; Same. Nat Underw (Life ed) 59:9 Ja 7 '55; Same. East Underw 56:36+ Ja 14 '55

Proposed LUTC course invades area serviced by A&H agents association. Nat Underw (Life ed) 58:4+ D 3 '54; Same cond. Nat Underw 58:9+ D 9 '54

Aviation risks

Associated offers broader aviation accident coverage. Nat Underw 59:24 Je 9 '55; Weekly Underw 172:1398 Je 4 '55

Vending machine air trip policy business is continuing to show steady increase. Nat Underw 59:17 Ag 11 '55

Cancellation

Cancellation problem in A&H insurance; abstracts. J. F. Follmann, jr. Weekly Underw 172:1363-5 My 28 '55; East Underw 56:46+ My 27 '55; Nat Underw 59:18 Je 16 '55; Nat Underw (Life ed) 59:9 Je 10 '55; Spectator 163:sup 1-8 Jl '55

North Carolina passes house bill 96; requires notice before cancellation. East Underw 56:37+ My 13 '55

Ohio A&H bill makes drastic changes in uniform provisions. Nat Underw 59:12 Ag 11 '55; Same. Nat Underw (Life ed) 59:8 Ag 12 '55

Ohio bill guaranteeing A&H policy renewal opposed. C. L. Peterson. Nat Underw 59:9 My 5 '55; Same. Nat Underw (Life ed) 59:5 My 6 '55

Present A&H forms will not be approved; North Carolina. C. F. Gold. Nat Underw (Life ed) 59:8 Ag 19 '55

To be or not to be; cancellation. G. S. Parker. Life Ins Courant 60:34-6+ Ja '55

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A.&H. hearings leave bad public impression; abstracts. C. O. Pauley. East Underw 56:36 S 16 '55; Nat Underw 59:8, 17 S 15 '55; Nat Underw (Life ed) 59:3+ S 23 '55

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Claim forms. D. D. Leichtung. Weekly Underw 172:800 Mr 26 '55

Uniform claim forms project in final stage; abstracts. C. J. McBride. East Underw 56:48 My 27 '55; Weekly Underw 173:32-3 Jl 2 '55

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Abuse in credit insurance practices; weigh public law 15 repeal. East Underw 56:12 F 25 '55

Coercion is subterfuge to skirt usury law, Kansas judge decides. Nat Underw (Life ed) 59:2 Ja 14 '55; Same. Nat Underw 59:23 Ja 20 '55

Credit insurance bill may be too restrictive. H. E. Wells. Nat Underw (Life ed) 59:20 F 18 '55

Credit insurance is legal in Kansas. Nat Underw 59:15 F 3 '55; Same. Nat Underw (Life ed) 59:11 F 4 '55

Fallacious creditor insurance argument; editorial. Nat Underw (Life ed) 59:12 Ja 28 '55

Langer committee asks; should public law 15 be repealed? Nat Underw 59:2+ F 17 '55; Same. Nat Underw (Life ed) 59:1+ F 18 '55

Mandatory A&H gets prominent spot in North Carolina coercion hearing. Nat Underw 58:3 D 23 '54; Nat Underw (Life ed) 58:7 D 24 '54; Weekly Underw 172:6 Ja 1 '55

Tennessee regulations to control credit life, A&H effective Nov. 1. Nat Underw (Life ed) 59:2 O 14 '55

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Seek easing of A&H payment reporting for tax purposes. Nat Underw 59:22 Je 2 '55

Farmers as prospects

Farmer as a prospect. C. D. Gray. Life Ins Courant 60:46-7 Je '55

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Accident and health direct premiums, incurred in New York; table. Nat Underw 59:22 Mr 17 '55

A.&H. earned premiums and incurred losses of 87 companies shown for 1954; tables. East Underw 56:44-5+ Mr 4 '55

Accident and health premiums and losses; table by company. Nat Underw 59:23-4 Mr 31 '55

A&H premiums climb in 1954; tables. Nat Underw 59:6 Ap 28 '55; Same. Nat Underw (Life ed) 59:6 Ap 29 '55

Group A.&H. experience for 1952-1954; tables. East Underw 56:29 Jl 22 '55

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Franchise insurance

See Insurance, Accident—Wholesale insurance

Fraudulent promotion

Arkansas legislative unit reports on A&H. Nat Underw 58:26 O 21 '54

Fraudulent statements

Agent liable for fraud in misstatements; Gardner vs. Mutual Benefit H&A. Nat Underw 59:28 Ap 7 '55

Mutual, Omaha, case in South Carolina on point of law; Gardner vs Mutual benefit H&A. Nat Underw (Life ed) 59:10 My 13 '55; Same. Nat Underw 59:4 My 12 '55

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Nothing but the truth; role of inspector in A&S claim examining. C. H. Burgardt. Life Ins Courant 60:46-8 My '55

Life company selling

A.&H. as essential as life to family's financial plan. L. O. Schriver. East Underw 56:54 Je 17 '55

A.&H. field not new to life companies. A. Pike, jr. East Underw 56:78+ pt 2 O 7 '55

A&H led the way to extra business. E. G. Brown. Life Ins Courant 60:41 Jl '55

INSURANCE, Accident—Life company selling—*Continued*

A&H opens doors. J. W. Carnahan. Life Ins Courant 60:49-50 My '55

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I'm for A&S and here's why. W. B. Wright. Life Ins Courant 59:55 D '54

LIAMA makes survey on A.&H. practices in 60 life companies. East Underw 56:27 Je 24 '55; Same. Nat Underw (Life ed) 59:7 Jl 8 '55; Same. Weekly Underw 172:1569 Je 25 '55

New England Mutual to write A.&S. business. Weekly Underw 172:1587 Je 25 '55

Problems in rapid growth of A.&H; abstracts. E. J. Faulkner. East Underw 56:8 O 14 '55; Nat Underw (Life ed) 59:18 O 14 '55; Weekly Underw 173:906 O 15 '55

Three ways to score. W. Klein. Life Ins Courant 59:54 D '54

Noncancellable policies

A&S non-cancellable current trends and outlook. R. H. Morse. Life Ins Courant 60:41-5 Ja '55

Bankers Life & Casualty is issuing noncancellable A&H with cash values. Nat Underw 59:7 F 3 '55; Same. Nat Underw (Life ed) 59:9 F 4 '55

Georgia asks A.&H. policing; hold hearings on cancellation practices. East Underw 56:41 F 25 '55

Insurers oppose North Carolina A&H bills. Nat Underw (Life ed) 59:4 F 18 '55

Metropolitan enters non-cancellable A.&H. field. East Underw 55:6 O 22 '54

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World insurance co. issues non-cancelable A.&S. policy. East Underw 56:40 F 4 '55

Overinsurance problem

Bureau survey cites problem of overinsurance due to multiple cover. East Underw 56:32+ Jl 1 '55; Nat Underw 59:18 Jl 7 '55; Nat Underw (Life ed) 59:6 Jl 8 '55; Weekly Underw 173:142 Jl 16 '55

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Accidents destroy earning power; total benefits payable under a Nylic A-1 accident policy; table. Life Ins Courant 60:44 Je '55

Complaints cite policy provisions integrity. S. Michaelson. East Underw 56:44 My 20 '55

Continental Casualty test-marketing new individual accident policy in Illinois; new nonconsecutive daily holiday coverage. East Underw 55:38 O 22 '54

Federal Life & Casualty now in association group field. East Underw 56:45 My 6 '55

Midland Mutual Life offers new A.&S. plans, commercial-type contracts. East Underw 56:29 Je 24 '55

New A.&H. policy trends reviewed by H.&A. conference individual bulletin. East Underw 56:41 Je 10 '55

Occidental has new line of A. & S. policies. East Underw 56:42 Mr 4 '55; Nat Underw (Life ed) 59:21 Mr 4 '55

See also

Insurance, Accident
—Noncancellable
policies

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Accident insurance; blue collar workers, good prospects. J. C. Kuehn. Life Ins Courant 59:61-2 D '54

How I locate prospects. A. Cureton. Rough Notes 98:85-6 Mr '55

Tried sales methods that will double production of any capable A.&H. salesman. W. Griffith. Weekly Underw 172:208 Ja 15 '55

See also

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—Farmers as
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Insurance, Accident
—Women as prospects

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How best to buy A.&H. J. S. Miller. East Underw 56:36+ pt 2 Je 24 '55

How to buy A&H insurance. Life Ins Courant 60:52-3 Ap '55

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—Aviation risks

Insurance, Accident
—Substandard
risks

Insurance, Accident
—Travel risks

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A.&S. benefits over $100,000,000 monthly; payments by life companies rise. East Underw 56:35 Ap 22 '55; Same. Weekly Underw 172:45 sec 2 My 14 '55

1954 A.&H. results of 80 companies show writings up nine per cent for ten months; company-by-company tabulation. East Underw 55:116+ D 10 '54

Study and teaching

See also

Disability insurance
training council

Substandard risks

Continental Casualty enters sub-standard field. L. C. Morrell. East Underw 56:37 My 13 '55; Same. Weekly Underw 172:1295 My 21 '55

Developments in sub-standard A&H insurance described. S. Miller. Nat Underw 59:3+ Ap 28 '55; Same. Nat Underw (Life ed) 59:9+ Ap 29 '55

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A&S gets new tax business. D. L. Barber. Life Ins Courant 60:50-1 Mr '55

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Group A&H and the new code. R. J. Walker. Nat Underw (Life ed) 58:19 O 29 '54

New income tax regulation; A. & S. policies. East Underw 56:45 Ap 8 '55

New 1954 tax rules affect health deductions. C. W. Tye. Rough Notes 98:57-8+ Ja '55

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American Casualty has top travel policies. East Underw 56:28 Jl 22 '55

Combined insurance co. and World automobile association join forces in travel accident field. East Underw 56:45 My 20 '55

Continental Casualty issues new travel accident policy. Weekly Underw 172:683 Mr 12 '55

How travel insurance got started. P. D. Schmanska. Rough Notes 97:24-5+ D '54

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—Aviation risks

Wholesale insurance

What is franchise insurance? Life Ins Courant 60:46 F '55

Women as prospects

Selling A&S insurance to women. Life Ins Courant 59:54 N '54

Arkansas

Seek closer state control over A&H in Arkansas. Nat Underw 59:36 Ja 6 '55; Same. Nat Underw (Life ed) 59:19 Ja 7 '55

INSURANCE, Accident—*Continued*

North Carolina

A.&H. companies ponder North Carolina action; H.B. 96 discussion. East Underw 56:45 O 7 '55; Nat Underw 59:22 O 13 '55; Nat Underw (Life ed) 59:6 O 14 '55

Fear A.&H. companies may suspend writing cover in North Carolina after Jan. 1. East Underw 56:31+ S 2 '55; Nat Underw 59:22+ S 8 '55; Nat Underw (Life ed) 59:6 S 9 '55

Five-point program suggested against unethical methods. A. Goodman. East Underw 55:35 O 29 '54

Insurance business and legislators talk over A&H problems in North Carolina, Georgia. Nat Underw 59:32 F 10 '55; Nat Underw (Life ed) 59:12 F 18 '55

North Carolina house insurance committee ponders bills limiting A.&H. companies. East Underw 56:48 Mr 18 '55

Ohio

Ohio A&H bill makes drastic changes in uniform provisions. Nat Underw 59:12 Ag 11 '55; Same. Nat Underw (Life ed) 59:8 Ag 12 '55

Ohio bill guaranteeing A&H policy renewal opposed. C. L. Peterson. Nat Underw 59:9 My 5 '55; Same. Nat Underw (Life ed) 59:5 My 6 '55

Ohio House bill 881 thought unpalatable compromise. J. McAlevey. East Underw 56:44+ My 20 '55

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50,000 accountants, and they all need liability! R. T. Wood. Rough Notes 98:25+ Ja '55

INSURANCE, Accounts receivable

Accounts receivable, most undersold line. G. W. Smith, jr. Rough Notes 98:82 F '55

How to sell accounts receivable insurance. E. Fultz. Weekly Underw 173:661-2 S 17 '55

Importance of accounts receivable coverage not realized by many companies. F. J. Rogers. East Underw 56:34+ Mr 25 '55

Questions and answers on accounts receivable cover. F. Dunne. Rough Notes 98:25+ Ag '55

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Companies crop cover committee to report at meeting of American insurance association. C. Axman. East Underw 56:1+ Mr 25 '55

Crop-hail, a growing coverage. R. J. Roth. map Spectator 163:34-5+ Je '55

Crop insurance plan proposed by study committee of American insurance association. East Underw 56:1+ My 27 '55; Nat Underw 59:2 My 26 '55; Weekly Underw 172:1323 My 28 '55

Federal crop insurance corporation should quit when insurers move in. E. T. Benson. Nat Underw 59:1+ O 13 '55

Insurers setting up plans to sell crop insurance in 1956. Nat Underw 59:1+ Ag 18 '55

See also

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Insurance, Fire—Farm policies

Insurance, Hail

INSURANCE, Aircraft damage

Booklet on expanding, increasing liability for product damages in aircraft industry; with an examination of several cases. Nat Underw 59:17+ Mr 24 '55

INSURANCE, Airplane cargo

Shipment of precious metal insured for a total of $164,200 swallowed by jungle. Weekly Underw 173:156 Jl 16 '55

INSURANCE, Apartment house tenant. See Insurance, Tenant

INSURANCE, Art

Price and value for works of art bring out some interesting viewpoints. W. K. Drewes. Weekly Underw 172:670+, 730-1 Mr 12-19 '55

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Agency insurers get shrinking share of auto PHD. Nat Underw 59:68 O 6 '55

American Transportation to start about March 1; will help agents regain auto and other lines lost to direct writers. R. E. Lawrie. East Underw 55:34 D 3 '54

Auto coverage, rates and features of 1907. il Nat Underw 59:26 My 19 '55

Auto insurance buying public never had it so good. C. M. Fish. Nat Underw 58:2 O 28 '54

Automobile finance firm organized; Broad mutual insurance co., Philadelphia. C. S. Gorson. Weekly Underw 172:1460 Je 11 '55; East Underw 56:30 Je 10 '55

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Competitive problems in auto liability market; abstracts. J. R. McWilliams. East Underw 56:45+ Mr 25 '55; Nat Underw 59:13+ Mr 31 '55

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Evidence points to real competition for auto this year. Nat Underw 59:1+ F 3 '55

Mystery surrounding industry cited. A. E. Spottke. East Underw 56:30+ Ja 7 '55

New Boston Indemnity enters auto market. East Underw 55:40 N 19 '54

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Questions and answers on automobile insurance. Rough Notes 98:28 Mr '55

Results of NAIA spring meetings with rating bureaus; highlights of report of Casualty committee chairman at annual meeting, Los Angeles. J. H. Bandy. East Underw 56:22 O 7 '55

Salt water damage brings many auto constructive total losses. East Underw 55:30 N 26 '54

Struggle for automobile business intensifies; will accelerate more. K. O. Force. Nat Underw 59:23-4+ My 19 '55

Suggests insurers ask for uniform auto physical damage estimates. H. Paulman, jr. Nat Underw 58:2B O 28 '54

Thorough analysis of auto competitive situation in Oregon. J. W. Reynolds. Nat Underw 59:2+ O 6 '55

Tomorrow in auto liability field; American association of university teachers panel discussion. East Underw 55:21+ D 31 '54

What's new in automobile? study of competitive situation to date. J. A. Coyle. Rough Notes 98:41-2+ Je '55

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Insurance, Motor truck

National automobile underwriters association

Adjustment of claims

Agent's refusal to notify insurer leaves latter liable under automatic provision; Western mutual ins. co. v. Wood et al. Weekly Underw 173:208 Jl 23 '55

Ask writ of court in juror ad case. A. V. Barton. Nat Underw 59:8 O 6 '55

Asks writ in driver exclusion case; Wymer-Pacific Employers case. Nat Underw 59:11 My 26 '55

Auto claims association studies case holding water damage as collision; Harris versus Allstate insurance co. East Underw 56:31 S 16 '55

Auto men disagree on paying Plexiglas claims; most won't. Nat Underw 58:8 N 25 '54

INSURANCE, Automobile—Adjustment of claims —*Continued*

Car crash into canopy pole held proximate cause of injury nine hours later; Parks v. Starks et al. Weekly Underw 173:262 Jl 30 '55

Car owner held not responsible for negligence of garageman driving car; Councell v. Douglas. Weekly Underw 173:102 Jl 9 '55

Company claim practices and procedures in auto accident field revealed in survey, Temple university bureau of economic and business research. Weekly Underw 173:484, 543, 605, 663, 723, 784, 852, 919, 972, 1025 Ag 27-O 29 '55 (to be cont)

Comprehensive covers damage to car due to collision with water; Harris v. Allstate insurance co. Nat Underw 59:17 F 3 '55; Spectator 163:42 F '55

Court holds insurer liable for interest on its limit only; Thompson vs. House Indemnity. Nat Underw 58:18 N 18 '54

Damages are awarded for emotional disturbance; motorist crashed car into home of Connecticut plaintiffs. Weekly Underw 172:982 Ap 16 '55

Delay in giving notice an issue in New York automobile case; Pitts v. Aetna casualty & surety co. Weekly Underw 172:702 Mr 12 '55

Driver exclusion held void for lack of consideration in Missouri case; Wackerle et al. v. Pacific employers insurance co. Weekly Underw 172:1063 Ap 23 '55

Exclusion of employees; Employers' liability assurance corp. v. Owens. L. A. Burke. Spectator 163:102 Ag '55

Forwarding of process to agent an issue in important New Jersey case; Yannuzzi v. U.S. casualty co. Weekly Underw 173:724 S 24 '55

Forwarding of process to insurer an issue in New Jersey automobile case; Yannuzzi et al. v. U.S. casualty co. Weekly Underw 171:1502 D 18 '54

Guest status held continuous even while car was stopped during ride; Boyd v. Cress. Weekly Underw 172:574 F 26 '55

Hot rod towed by insured car held to be trailer under automobile policy; Blue Ridge insurance co. v. Haun et al. Weekly Underw 172:1310 My 21 '55

Insurer held liable for excess judgment; Henderson-Farmers exchange of California case. Nat Underw 59:23 My 26 '55

Insurer must pay 14 times under PDL for one collision; St Paul-Mercury Indemnity vs. Rutland, d/b/a Rutland contracting co. Nat Underw 59:1 Mr 3 '55; Spectator 163:76 Ap '55

Loss caused by water construed in New York automobile case; Harris v. Allstate insurance co. Weekly Underw 173:485 Ag 27 '55; Spectator 163:61-2 O '55

Meaning of each accident a pivotal question in important automobile case; St Paul-Mercury indemnity co. v. Rutland. Weekly Underw 173:785 O 1 '55

Named assured recovers for injuries; Aetna casualty & security co. v. General casualty co. L. A. Burke. Spectator 163:62-3 O '55

Nature of conditional sale an issue in Kansas automobile case; Brown et al. v. Tri-State insurance co. et al. Weekly Underw 171:1320 N 27 '54

Negligence rule in auto cases debated at New York state bar meeting, Saranac Inn. East Underw 56:26+ Jl 1 '55

150 days delay in making settlement held arbitrary and capricious conduct by insurer; Keene v. Motors insurance corp. Weekly Underw 172:831 Mr 26 '55

104-day delay in giving notice held not as soon as practicable in Texas; National surety corporation v. Diggs. Weekly Underw 172:222 Ja 15 '55

Proof of loss requirement held waived by insurer's silence; American fidelity fire ins. co. v. Winfield. Weekly Underw 173:313 Ag 6 '55

Public or livery conveyance clause of auto policy; Allstate insurance co. v. Roberson. Spectator 163:70 Je '55; Nat Underw 59:23 Jl 7 '55

Riding with drinking driver ruled contributory negligence; Graf case. Weekly Underw 171:1448 D 11 '54

Study of auto personal injury loss, recovery and insurer claim practice; Temple university. Nat Underw 59:15+ Je 16 '55

U.S. Appeals court reverses decision of lower district court; St Paul-Mercury indemnity co. v. Rutland. East Underw 56:26+ S 9 '55; Same. Nat Underw 59:29 S 8 '55; Same. Weekly Underw 173:578 S 10 '55

Use of undercover investigation in motor vehicle accident cases. C. R. Umland. Weekly Underw 173:261, 312 Jl 30-Ag 6 '55

Waiver, estoppel ruin defense in New Hampshire court case; Faxon D. Bowen against Merchants Mutual Casualty. Nat Underw 58:11 Jl 15 '54

Windstorm under auto comprehensive coverage; Shirey v. Tri-State insurance co. L. A. Burke. Spectator 163:57 Mr '55

See also

Insurance, Automobile—Claim costs

Insurance, Automobile—Theft claims

Advertising

Ask writ of court in juror ad case. A. V. Barton. Nat Underw 59:8 O 6 '55

Large New York ads explain new auto plan to public. East Underw 56:41 O 14 '55

Agents

Agents not made obsolete by market changes; abstracts. E. Ewing. East Underw 56:1+ S 23 '55; Nat Underw 59:3+ S 29 '55; Weekly Underw 173:693 S 24 '55

Competition problems. R. Hurd. East Underw 56:19+ S 23 '55

Deliver renewals, talk to insured to meet competition. C. S. McNew, jr. Nat Underw 59:17 Ag 11 '55

Direct writer competition can be met without violating NAIA principles. J. H. Bandy. Nat Underw 59:21+ O 6 '55; Excerpt. East Underw 56:37 S 23 '55

Direct writer competition; more agency manpower needed; abstracts. C. H. Bokman. East Underw 56:38 My 27 '55; Nat Underw 59:11 Je 16 '55; Weekly Underw 173:190-1 Jl 23 '55

Ex-Allstate agent tells how to meet that competition. C. W. Olson. Nat Underw 59:2+ My 12 '55

How do I sell auto? I sell accounts with service; Joseph F. Hagan insurance, Washington, D.C. J. F. Hagan. Rough Notes 98:27+ Mr '55

How we got started in a new community; Marcus-Smoyer co., Levittown, L.I. M. Marcus. Rough Notes 98:27+ Mr '55

Keep guard up on economy auto plans, agents urged; abstracts. J. A. Neumann. Nat Underw 59:23+ O 13 '55; East Underw 56:42-3 O 14 '55

Kemper survey shows much of auto volume can be recaptured by agents. Nat Underw 58:17+ O 21 '54

Most excitement in years! how company and agents can do a better selling job. Weekly Underw 172:868 Ap 2 '55; Same cond. Rough Notes 98:75-6 Ja '55

NAIA-national bureau conferences revealed thinking of agents on automobile insurance. East Underw 56:16+ pt 2 Je 24 '55

NAIA will listen to changes; report to state directors; abstracts. J. A. Neumann. East Underw 56:29+ Ap 22 '55; Nat Underw 59:9+ Ap 21 '55

Plain talk about automobile; direct writers versus the agency system. A. N. Graves. Weekly Underw 171:1250 N 20 '54

We sell by knowing the answers; Case and son insurance, Marion, Kan. A. H. Case. Rough Notes 98:26+ Mr '55

Who's rocking the boat? solution to auto problems is willingness to recognize working partnership between agents and company. A. D. Mullen, jr. Rough Notes 98:23+ Mr '55

Alternative compensation coverage

Farm Bureau Mutual files alternative compensation coverages in North Carolina. C. W. Leftwich. East Underw 55:29+ O 29 '54; Same abr. Weekly Underw 171:1034+ O 30 '54

INSURANCE, Automobile—*Continued*

Assigned risks

National Bureau experience for all companies on auto assigned risk plans; with table, by state. East Underw 55:34 D 17 '54; Nat Underw 59:28 Ja 6 '55; Rough Notes 98:67 Ja '55

Phenomenal growth of New York assigned risk plan. H. N. Smith. East Underw 56: 29+ Ja 21 '55

Rocky Mountain assigned risk plans report. Nat Underw 59:19 Ap 28 '55

Cancellation

Imminent cancellation of auto policy distinguished from completed cancellation; Erickson v. Allstate insurance co. Weekly Underw 172:453 F 12 '55

Claim costs

Auto PHD claim practices in England. H. Paulman, jr. Nat Underw 59:15 S 8 '55

Excessive personal injury awards must be curbed. F. D. Hammond. Nat Underw 59: 15 My 5 '55

Overlap in automobile material damage repair estimates demands close study. D. M. Irwin. Weekly Underw 171:1501 D 18 '54

Classification of risks

Commissioners hold hearing on auto PHD misclassification. Nat Underw 59:1+ S 29 '55

Compulsory liability

Business dividend on bill requiring auto BI coverage. Nat Underw 59:4 F 24 '55

Compulsory auto insurance bills rejected by Arkansas, Georgia, Idaho and Tennessee. East Underw 56:53+ Ap 15 '55

Detroit survey of auto insured shows 94 per cent agreement with idea of compulsory. Nat Underw 58:6 D 23 '54

Extension of responsibility law urged. C. M. Smith. East Underw 55:34+ N 26 '54; Excerpt. Weekly Underw 171:1296 N 27 '54

Producers keep close watch on compulsory auto bills. East Underw 56:34 F 25 '55

Public wisdom halts compulsory insurance laws. H. G. Kemper. East Underw 56:32 F 25 '55

Tackles proponent of compulsory auto on insured figures. R. Murphy. Nat Underw 59:19 My 12 '55

Wider use of supplemental auto form to stop compulsory auto; abstracts. R. C. Wagner. East Underw 56:40 My 20 '55; Nat Underw 59:7 Je 2 '55; Weekly Underw 172:1472 Je 11 '55

Coverage

Agent views on casualty coverages; compares auto cover of Bureau and others. J. H. Bandy. Nat Underw 59:7+ Ap 28 '55; Discussion. D. H. Moore. 59:18 Je 9 '55

Full coverage assertions by auto dealers are blasted by judge. T. J. Faulconer. Nat Underw 58:31 D 16 '54

Hartford Fire has auto policy supplement, entitled Auto D & D form. East Underw 56: 16 Jl 1 '55

See also

Insurance, Automobile—Alternative compensation coverage

Insurance, Automobile—Medical payments coverage

Insurance, Automobile—Overlapping coverage

Insurance, Automobile—Uninsured motorist coverage

Insurance, Automobile—Unsatisfied judgment coverage

Drive-other-car coverage

Brokers ask NAUA for changes in use of other car collision cover. East Underw 56: 28 S 16 '55

Finance

Auto physical and property damage results, 1954; tables compiled by New York insurance department. East Underw 56:20+ Jl 29 '55

Auto premiums by company groups, 1953-1954; tables. Nat Underw 59:27-8 My 19 '55

Auto property damage liability experience for 1954; tables compiled by New York department. Nat Underw 59:12 Ag 4 '55

Automobile bodily injury experience for 1954; tables compiled by New York department. Nat Underw 59:8 Jl 28 '55

Experience of stock full cover insurers on 1954 auto writings; table. Nat Underw 59: 30-1+ My 19 '55

Five year automobile insurance experience exhibit, 1950-1954; table. Nat Underw 59:23 My 19 '55

Mutual fire companies results, automobile insurance in 1954; table. Nat Underw 59:33 My 19 '55

Mutual premiums pass $1 billion; State Farm passes $200 million. Nat Underw 59:32 My 19 '55

National Bureau experience for all companies on auto assigned risk plans; with table, by state. East Underw 55:34 D 17 '54; Nat Underw 59:28 Ja 6 '55; Rough Notes 98:67 Ja '55

1954 automobile experience for mutual full cover companies; table. Nat Underw 59:32-3 My 19 '55

1954 automobile physical damage net premiums written, losses paid; New York state; table by company. East Underw 56: 28 Mr 18 '55

1954 results of reciprocal fire companies; table. Nat Underw 59:33 My 19 '55

Reciprocal full cover 1954 results; Lloyds full cover results in 1954; 1954 Lloyds fire results; tables. Nat Underw 59:34 My 19 '55

Stock fire insurers' gain is $29 million; tables. Nat Underw 59:28+ My 19 '55

Stock full cover insurers write $2.2 billion in premiums in 1954. Nat Underw 59:30 My 19 '55

20 leading auto insurers of 1954 listed; table. Nat Underw 59:24+ My 19 '55

Workmen's compensation and auto liability results, 1954; tables compiled by New York insurance department. East Underw 56:34 Jl 29 '55

Financed automobiles

Commissioners hold hearing on auto PHD misclassification. Nat Underw 59:1+ S 29 '55

Massachusetts brokers lose first case against automobile dealer. Nat Underw 59:5 Jl 28 '55

Massachusetts court enjoins financed automobile coverage arrangement. Nat Underw 59:36 Mr 31 '55

Financial responsibility laws

Analysis of policy defenses under financial responsibility laws. A. P. Gowan. Weekly Underw 172:168, 221, 271, 333, 393+ Ja 8-F 5 '55

Attempt to boost auto policy limit because of FR; LaPaglia case. Nat Underw 59:36 Je 9 '55

Bills on financial responsibility in several states. East Underw 56:30 F 25 '55

Connecticut agents told of financial responsibility proof required in Canadian accidents. Nat Underw 59:18 My 5 '55

Support New Jersey financial responsibility bill by American Mutual Alliance. East Underw 56:39+ F 4 '55; Nat Underw 59:27 F 3 '55

Fleet coverage

Rental reimbursement, new approach for target risks. W. Sammis, jr. Rough Notes 98:27+ Ja '55

Fraudulent claims

Bill Leonard discusses New York city false claims racket with company president, Mark M. Hart. Weekly Underw 173:363, 416 Ag 13-20 '55

Many auto fire claims questionable in Texas states. D. Hammond. East Underw 55:28 O 29 '54

Fraudulent statements

Allstate seeks to deny cover on auto application statement; Garland Hatfield case. Nat Underw 59:4 Mr 3 '55

Garage owners' and dealers' liability policies

Automotive and garage risks held big money prospects for agents. East Underw 56:22 Ja 7 '55

Court rulings on liability of garage men for loss of contents of vehicles. H. S. Daynard. Weekly Underw 173:286-7, 338+ Ag 6-13 '55

INSURANCE, Automobile—Garage owners' and dealers' liability policies—*Continued*

Exclusion clause of garage liability policy held controlling in Washington case; Jeffries v. General casualty co. of America. Weekly Underw 172:1542 Je 18 '55

Get ahead of competition on auto service risks. D. M. Witmeyer. il Rough Notes 98: 24+ Mr '55

National Bureau revises Ohio garage risk rates. East Underw 56:32 Ja 28 '55

Government policies

American Surety, Fire association get auto, fire, bond contracts. Nat Underw 59:12 Jl 7 '55

Guest liability

Who's a guest in your automobile? J. M. Rouiller. Rough Notes 98:58+ Ap; 43-4+ My '55

Losses

Which is the right loss ratio? J. M. Cahill. Spectator 163:44-5+ My '55

Marketing

Plan to regain business in new frontier areas; abstracts. H. P. Stellwagen. East Underw 56:47 O 7 '55; Weekly Underw 173:826+ O 8 '55

Various developments and trends in automobile insurance marketing. F. Lang. Nat Underw 59:17+ My 19 '55

Medical payments coverage

Automobile medical payments; analysis; underwriting. Rough Notes 98:95-6 Ag '55

Combined auto medical payments cover aids assureds and agents. W. H. Brewster. East Underw 56:20 S 23 '55

National Bureau interprets medical payments cover on private passenger autos. East Underw 56:38 Ag 26 '55

Military camp selling

Third army group endorses auto cover plan for Ft Bragg. Nat Underw 59:13 Ag 11 '55

To dig deeper into sales of insurance at military posts. Nat Underw 59:27 Jl 28 '55

Non-ownership policies

Employers' non-ownership liability; analysis; underwriting. Rough Notes 98:101-2 Jl '55

Named non-owner liability policy; analysis; underwriting. Rough Notes 98:109-10 Ja '55

Overlapping coverage

Sees difficulty from overlapping policies as casualty field broadens; abstracts. S. H. Hood. East Underw 56:38 Ag 26 '55; Nat Underw 59:12 S 1 '55

Policies

Aetna Casualty & Surety offers new low cost auto policy for Connecticut. East Underw 56:29 F 11 '55

Agents get details of Travelers' California plan; motorist's personal protection plan; endorsement to automobile liability policy. East Underw 55:45 N 19 '54

Auto physical damage extension endorsement by North America companies. East Underw 55:29 D 3 '54; Same. Weekly Underw 171: 1360 D 4 '54; Abstract. Nat Underw 58:2 D 2 '54

Auto policy transition; abstracts. M. J. Welhoelter. East Underw 56:24 Je 24 '55; Nat Underw 59:35 Je 23 '55

Automobile death and specific disability coverage; coverages and forms. Spectator 163:85-6 Ap '55

Automobile disability coverage extended by Glens Falls; automobile death and total disability. Weekly Underw 173:136 Jl 16 '55

Chubb & son puts six-months auto policy on market to be sold by Sea insurance co. East Underw 56:42 Je 17 '55; Nat Underw 59:1+ Je 9 '55; Weekly Underw 172:1514 Je 18 '55

Countersignature requirement held distinct from period of liability; Pruitt v. Great American insurance co. Weekly Underw 172: 1248 My 14 '55

Fireman's Fund offers innocent victim policy; available in California only. East Underw 56:51 Ap 15 '55; Weekly Underw 172:984 Ap 16 '55

Hired automobiles; analysis; underwriting. Rough Notes 98:107-8 Je '55

Insurer gives its agents reasons for promoting the six-month policy; National Mutual of District of Columbia. Nat Underw 59:17 Mr 24 '55

Kemper group issues new look auto policy. East Underw 56:35 Ap 1 '55; Nat Underw 59:27 Ap 7 '55; Weekly Underw 172:922 Ap 9 '55

Louisiana agents are told they may soon sell six-month policies. Nat Underw 59:36 My 12 '55

National Bureau broadens coverage under standard provisions basic auto policy; abstracts. W. Brewster. East Underw 56:31+ Ap 1 '55; Rough Notes 98:25+ Ap '55; Weekly Underw 172:841+ Ap 2 '55

National Bureau combines auto basic and extended medical pay into one policy. East Underw 56:38 My 27 '55; Nat Underw 59:9 My 26 '55

New auto liability and PHD policies go into general use. Nat Underw 59:1+ Mr 31 '55

New basic automobile policy introduced; Farm bureau mutual automobile insurance co. East Underw 56:41 My 20 '55

New merit auto policy of Zurich-American companies. East Underw 56:26+ S 9 '55; Nat Underw 59:2+ S 8 '55; Weekly Underw 173:580-1 S 10 '55

Property damage limit, severability of insured important auto changes. J. C. O'Connor. Nat Underw 59:28 Mr 31 '55

Revise automobile physical damage; changes broaden coverage. East Underw 56:36 Ap 8 '55; Same. Weekly Underw 172:852 Ap 2 '55

Standard provisions for automobile combination policies. D. C. Thomas. Weekly Underw 173:602-4, 660+ S 10-17 '55

Travelers introduces new cover in New York state; motorist's personal protection plan. Weekly Underw 171:1476 D 18 '54

Value of National standard auto policy 1955 revision explained; abstracts. J. P. Faude. East Underw 56:28+ S 2 '55; Nat Underw 59:15+ O 13 '55

Who is the insured in automobile liability policy? N. E. Risjord and J. M. Austin. Weekly Underw 171:1010-12, 1068-70 O 23-30 '54

Zurich-American companies add new auto cover; death and total disability. East Underw 56:38 Mr 4 '55; Same. Weekly Underw 172:605 Mr 5 '55

Deductible clauses

$50 deductible benefits insurers and insured. J. Malmuth; H. Kahn. East Underw 56:49 Mr 25 '55

Premiums, Payment of

Details of case where agent paid insured's premium; Standard Casualty vs. Adell M. Boyd, et al. Nat Underw 59:1+ Ag 11 '55

Preventive work

Aetna Drivotrainer film demonstrated; produces panoramic effect. East Underw 55: 34 O 29 '54

Allstate seeks more driving instructors for high school program. E. R. Klamm. East Underw 55:36-7 O 22 '54

Association of casualty & surety companies presents driver education and highway safety awards. East Underw 56:45 O 7 '55

Bituminous Casualty adopts auto safety belts. East Underw 56:43 Ap 8 '55

Carolina Casualty to install safety belts in its safety patrol fleet. T. M. Barnes. il East Underw 56:34 S 23 '55

Cite law enforcement for highway safety at meeting sponsored by Insurance industry committee on motor vehicle accidents. East Underw 56:24 Je 3 '55

Cites states' failure to cut highway deaths; outlines casualty and surety association plan; abstracts. T. N. Boate. East Underw 56:42 F 25 '55; Nat Underw 59:10 F 17 '55; Weekly Underw 172:556-7 F 26 '55

College newspapers cited for safety work; J. S. Kemper, contest sponsor. East Underw 56:58 Ap 15 '55

Dec. 15 as no-accident day urged nationwide; big insurance participation. East Underw 55:96 D 10 '54

INSURANCE, Automobile—Preventive work— *Continued*

Each policyholder has role in Safe-driving day plan. A. E. Spottke. East Underw 55:40 N 19 '54
Earl Stanley receives WIIS's honor award. East Underw 56:35 S 23 '55
Exhibit hails role of industry in S-D day; shown at Washington meet. East Underw 56:32 F 11 '55
High school driver education discussed in Reading, Pa. East Underw 56:34 My 13 '55
How safe is your car? W. L. Flynn. Weekly Underw 171:1128-9 N 6 '54
NAII traffic safety session urges more coordinated efforts. Nat Underw 59:23 S 1 '55
National association of independent insurers workshop urges integration of forces combating traffic problems. East Underw 56:30-1 Ag 5 '55
NAIA resolutions cite traffic safety; slow down and live program. East Underw 56:42 O 14 '55
NAIA urged to adopt 1956 theme of safety education for our youth. S. E. Nelson. East Underw 56:42 O 14 '55
New driver safety idea, Safe-Teens, Beaverton, Ore. J. Zimmerman. il Rough Notes 98:98-102+ Je '55
New York traffic accidents cost $400,000,000 annually. W. H. Franey. Weekly Underw 172:1412 Je 4 '55
No auto accident day; Dec. 15. Spectator 162:30-1 D '54
Novel safe driving appeal; Youngstown, Ohio agent features granddaughter in newspaper ads. D. C. Zimmerman. il East Underw 56:28+ Ag 19 '55
Progress report on Aetna Drivotrainer program. S. F. Withe. East Underw 55:40+ N 19 '54
See great benefits from teacher training program for new drivers. Weekly Underw 172:1473 Je 11 '55
Sees S-D (safe driving) day as proving ground for sane driver practices. J. D. Dorsett. East Underw 55:34 D 3 '54
Stolen cars may cost insurers $40,000,000. C. S. Black. East Underw 55:25 N 26 '54
Stricter licensing key to road accidents. R. I. Catlin. Weekly Underw 171:1300 N 27 '54; Same cond. East Underw 55:40+ N 19 '54
Success of tests on Aetna drivotrainer conducted by Los Angeles school; abstracts. C. L. Reeves. East Underw 56:50 O 7 '55; Nat Underw 59:10 O 13 '55
Ten states to receive driver education awards in National high school program. East Underw 56:30 S 2 '55; Same abr. Weekly Underw 173:520 S 3 '55
Traffic accidents can be reduced; Slow down and live program. P. H. Blaisdell. il Spectator 163:22-3+ F '55
Value of driver education programs. C. Fentress, jr. East Underw 56:31 Ap 22 '55

Prospects

Consistent prospecting helps us sell auto; Ralph R. Swope and company, Arlington. R. D. Swope. Rough Notes 98:25+ Mr '55

Public relations

Public relations on a community level urged; Oregon programs; abstracts. R. B. Taylor. East Underw 55:30+ O 29 '54; Nat Underw 58:53 O 28 '54; Weekly Underw 171:1112 N 6 '54

Purchasing

Good advice on buying car insurance. M. H. Levy. East Underw 56:28 pt 2 Je 24 '55
Survey of fire, auto insurance buyers indicates few are solicited by agents. Nat Underw 59:15 Jl 21 '55

Rates

Allstate cuts auto collision rates in New York. Nat Underw 59:23 Ag 18 '55
American Liberty queries agents on off rate auto plan. Nat Underw 58:13 N 25 '54
Ask extension of rate reduction benefits after date of change. J. J. Klepper. East Underw 56:30 Jl 15 '55
Auto liability problem compounded by diversity of definition of rate structure. C. A. Kulp. Nat Underw 59:8+ Ja 27 '55
Auto PHD rates are revised in New Jersey, Iowa. Nat Underw 59:10 S 15 '55
Auto PHD rates cut in West Virginia, Tennessee. Nat Underw 59:17 S 8 '55
Auto physical damage rates are revised in Michigan, Nebraska and Arkansas. East Underw 56:30 Ja 14 '55
Auto rate revision in Massachusetts will bring premium decrease of $926,000. East Underw 56:33 Ag 26 '55
Auto rates and rules approved in three states, Connecticut, Delaware and D.C. East Underw 56:41 Je 17 '55; Nat Underw 59:40 Je 9 '55
Auto rates and rules reduced. East Underw 56:25, 29 Jl 8 '55; Nat Underw 59:4 Jl 7 '55
Auto rates and rules reduced in Dakotas. East Underw 56:32 S 23 '55
Auto rates cut in Michigan. East Underw 56:25 S 2 '55
Auto rates reduced in three Coast states, California, Oregon and Washington. East Underw 56:34 Je 3 '55; Same abr. Weekly Underw 172:1461 Je 11 '55
Auto safety belt trend grows but liability rate reduction difficult. East Underw 56:33 S 16 '55
Automobile material damage rate cuts in Missouri of $3,000,000. East Underw 56:26 Ag 19 '55
Automobile rates revised in five states. Weekly Underw 172:1441+ Je 11 '55
Bureau companies give girls, trained drivers discounts. Nat Underw 59:1+ F 17 '55
Clear up D-O-C, non-owner conflict for government employes. Nat Underw 59:17 Ap 14 '55
Cut compulsory auto rates in Saskatchewan. Nat Underw 59:21 Ja 20 '55
Eight more states adopt NAUA revisions, rules. Rough Notes 98:102-4 Ag '55
First round of auto rate cuts by Bureau insurer and NAUA. Nat Underw 59:1+ Je 2 '55
Georgia auto rates reduced. East Underw 56:30 S 16 '55
Giant independent auto insurers owe success to statistics. J. A. Bell. East Underw 56:34 Je 10 '55
Gold considering record PHD cut; some opposition; North Carolina. Nat Underw 59:7 S 15 '55
Greater traffic safety in 1955 forecast; premium cost factors. J. T. Blalock. East Underw 56:33 Ja 14 '55
Illinois department announces NAUA rate reductions. Nat Underw 59:2 Ja 6 '55
More substantial cuts in PHD rates in several states. Nat Underw 59:4 Je 23 '55; East Underw 56:25 Jl 1 '55
National automobile underwriters association changes in Oregon, Washington, Nevada and Wisconsin. Nat Underw 59:20 Ja 20 '55
NAUA rate revisions in South Carolina. East Underw 56:25 Ag 12 '55
NAUA rates cut in Colorado, Wyoming, New Mexico on June 15. Nat Underw 59:2 Je 16 '55; East Underw 56:21 Je 24 '55
National automobile underwriters association revises auto rates for Indiana. East Underw 56:25 Jl 29 '55
National Bureau revises Ohio garage risk rates. East Underw 56:32 Ja 28 '55
New rating plans in effect for Indiana and Missouri; State Farm Mutual. East Underw 56:42 Je 3 '55
New Texas schedule of auto insurance rates to become effective May 1. East Underw 56:52+ Ap 15 '55
Physical damage auto rates reduced in New Jersey. East Underw 56:22 S 16 '55
PHD, commercial fire rates down in New York, Rhode Island, New Hampshire. Nat Underw 59:13 Je 30 '55
Physical damage revisions approved in six states. Rough Notes 98:121-3 S '55
Proposes auto rate credits for car safety devices. G. H. Menefee. East Underw 56:24 Jl 22 '55; Same. Weekly Underw 173:346 Ag 13 '55
Rate regulatory legislation. R. Matthias. East Underw 56:42 Je 10 '55

INSURANCE, Automobile—Rates—*Continued*

Reductions for New York women drivers under 25 on auto liability and collision; Allstate plan. East Underw 56:33 Ja 7 '55
Revised auto rates approved in New York; statewide reductions. East Underw 56:25 Jl 1 '55; Weekly Underw 173:5+ Jl 2 '55
Secrecy provisions of Indiana auto rating law under attack. H. Wells. Nat Underw 59:25 F 24 '55
Texas department makes study on young driver rates; note high school courses. East Underw 56:38 Ja 28 '55
Urges auto safety devices for rate credit. G. D. Crain, jr. Nat Underw 59:20 S 15 '55
Which is the right loss ratio? J. M. Cahill. Spectator 163:44-5+ My '55
With 18 per cent auto PHD cut, South Carolina deviators will have to refile. Nat Underw 59:3 Jl 28 '55

Rating plans

Automobile merit rating; discussion at NAII meeting, Denver. East Underw 56:29 Ag 12 '55; Same. Weekly Underw 173:347 Ag 13 '55
Economy auto situation reviewed. T. B. Wood. Nat Underw 59:13 S 15 '55
Massachusetts demerit rating not doing job it was geared for, foes say. Nat Underw 58:13 D 2 '54
National Bureau files 7-classification plan in Oklahoma. East Underw 56:46 Mr 25 '55
Passenger car rates cut as result of seven-classification plan revision. W. Leslie. East Underw 56:37+ F 18 '55

Risks

Restrict auto policy sale to teetotalers; Preferred Risk Mutual of Des Moines. East Underw 56:28 Jl 8 '55

See also
Insurance, Automobile—Assigned risks

Statistics

Ratios of law suits outstanding to auto liability premiums earned in 1952-54; Illinois; table. Nat Underw 59:29 My 19 '55

Theft claims

Leaving key in ignition lock held not proximate cause of accident by thief; Teague et al. v. Pritchard et al. Weekly Underw 173:417 Ag 20 '55
New York Court of appeals grants new trial in case of theft from auto; Sagorsky-Malyon case. East Underw 55:31+ D 17 '54
Theft construed by Texas court in mortgage financing case; National bond & investment co. v. Great National Lloyds. Weekly Underw 171:1269 N 20 '54

Uninsured motorist coverage

Broadened auto liability cover against uninsured driver approved by superintendent. L. Holz. East Underw 56:44 O 7 '55
Fireman's Fund initiates UM cover free in California; costs $4 after Nov. 1. Nat Underw 59:2 O 13 '55
Fireman's Fund offers innocent victim policy; available California only. East Underw 56:51 Ap 15 '55; Weekly Underw 172:984 Ap 16 '55
Fireman's Fund position on uninsured automobile endorsement. East Underw 56:44-5 O 7 '55
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Insurance, Flood
Insurance, Hail
Insurance, Liability
Insurance, Machinery
Insurance, Money and securities
Insurance, Motor truck
Insurance, Power plant
Insurance, Surety and fidelity
Insurance, Theft
Insurance, Tornado
Insurance, Valuable papers
Insurance, Workmen's compensation

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Agents

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See also

Insurance, Casualty
—Finance

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See also

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New Jersey

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See also

Insurance, Accounts receivable

Insurance, Builders' risk

Insurance, Extra expense

Insurance, Forest

Insurance, Oil

Insurance, Rent

Insurance, Use and occupancy

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Adjustment of claims

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INSURANCE, Fire—Adjustment of claims—*Continued*

Insured forfeits all recovery after attempt to defraud insurers; Bemel case. Nat Underw 59:5 Jl 14 '55

Insurers and agents must live together; criticism of loss handling, hurricanes Carol, Edna and Hazel; editorial. Nat Underw 59:18 Mr 31 '55

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Pennsylvania ruling gives insured $3,000 over actual loss in fire; Vogel vs Northern Assurance. Nat Underw 59:20 Ap 7 '55

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Revised catastrophe loss adjusting procedure being distributed. Nat Underw 59:11+ Jl 28 '55

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Standard Oil tells stockholders facts of Whiting loss. R. E. Wilson and F. O. Prior. Nat Underw 59:25 S 22 '55

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Advertising

Clipping wings of firebug current National board ad; kits to agents. il East Underw 55:29 D 17 '54

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Agents

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Illinois fire underwriters association midyear meeting, Springfield. Nat Underw 59:15 F 24 '55

New York agents file motion in rate case. A. L. Schwab. East Underw 55:20 N 5 '54; Same. Nat Underw 58:2 N 4 '54

Some St Louis insurance agencies; historical sketches. D. F. Barrett. East Underw 55:67+ D 10 '54

Today's field man better trained to meet modern tempo and diversity. Nat Underw 59:15+ S 1 '55

WUA companies to lead in plans to reduce expenses. Nat Underw 59:1 Ap 14 '55

See also

Insurance board of Cleveland

New Orleans insurance exchange

Commissions

Allstate rates called consistent with commissions. Nat Underw 59:1+ My 12 '55

Commission change being scrutinized by the business; Hartford Fire. Nat Underw 59:2 S 29 '55

Hartford Fire commission to 25 per cent on home risks. Nat Underw 59:1 S 22 '55

Service

Local agents' fine services in aiding hurricane. J. T. Burke. East Underw 56:22 F 11 '55

All-risk policies

Agent and new dwelling forms. J. C. O'Connor. Weekly Underw 172:486 F 19 '55

Agent must make own decision on broad dwelling. C. N. Mullican, jr. Nat Underw 58:10 N 18 '54

APL-broad forms for farm dwellings on Pacific coast. Nat Underw 59:7 Mr 31 '55

Closeup view of Homeowners C policy. E. R. Ryder. East Underw 56:22+ Jl 1 '55

Commercial block exerts pressure on traditional lines. Nat Underw 59:1+ Ag 11 '55

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Empiro, mutuals bring out third in series of homeowners policies. Nat Underw 59:44 Mr 24 '55

Florida broad dwelling change breaks with extension principle. Nat Underw 59:1+ Je 16 '55

Homeowners C policy serves special needs. B. J. Daenzer. East Underw 56:33 Je 3 '55

Homeowners helps us sell insurance to value. J. H. Watt. Rough Notes 97:70+ N '54

Homeowners policies given Ohio approval. Nat Underw 59:6 O 6 '55

Homeowners policy C has been approved by New York. East Underw 56:21 Mr 25 '55

Homeowners to be available to most insurers. Nat Underw 59:10 Mr 24 '55

Interbureau files all risks form for dwelling policy. Nat Underw 59:9 Jl 21 '55

Interbureau package offers option of IRIC broad form. Nat Underw 59:6 Ja 27 '55

Interbureau policy on comprehensive dwelling package. H. F. Perlet. Nat Underw 59:39 Mr 3 '55

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Package policies and their significance to agents in the future. J. C. O'Connor. Nat Underw 59:3+ Ap 7 '55

Package policies for the home owner; New Jersey agents panel discussion. East Underw 56:21 Ap 1 '55

Package policies provide increased protection to mortgagee. H. F. Perlet. Nat Underw 59:3+ My 5 '55

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Sees chance of agent contact with insured cut by packaging. Nat Underw 59:18 Ag 18 '55

INSURANCE, Fire—All-risk policies—*Cont.*

Sees large future for commercial block form if properly handled. W. D. Frampton. Nat Underw 59:11+ O 13 '55

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Atomic power risks

Atomic age fire insurance legal problems; abstracts. A. B. Kelly. East Underw 56:26 Ag 26 '55; Nat Underw 59:11+ S 8 '55

Cancellation

Commissioner studies cancellation reports; beach insurance; North Carolina. Weekly Underw 173:498 S 3 '55

Reissue of cancelled policy to new owner binds the insurer. Nat Underw 59:29 Ag 11 '55

Catastrophe coverage

Catastrophe cover cost, retentions have been boosted. Nat Underw 59:2+ My 5 '55

North Carolina studies catastrophe cover problem; reports on beach EC cancellations probe. Nat Underw 59:31 S 15 '55

$1 million fire loss paid to Putnam, Conn., plant; study on disaster cover begun by Senate banking committee. Nat Underw 59:3 S 22 '55

Claims

See Insurance, Fire—Adjustment of claims

Coinsurance

Coinsurance applied by error is not binding; Automobile vs United electric service co. Nat Underw 59:21 Ap 7 '55; Weekly Underw 172:1120 Ap 30 '55

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Continuous policies

See Insurance, Fire—Perpetual policies

Coverage

Brokers ask if dwelling form 850 covers loss from water seepage. East Underw 56:23 S 9 '55

See also
Insurance, Fire—Policies—Extended coverage endorsements

Extended coverage

See Insurance, Fire—Policies—Extended coverage endorsements

Farm policies

Ask general fire rate cut, farm dwelling differential in North Carolina. Nat Underw 58:11 D 30 '54

Find few problems in new survey form; discussions at Minnesota agents' annual meeting, Rochester. Nat Underw 59:4+ S 22 '55

Finance

Cook county fire, allied lines totals for 1954; tabulation. Nat Underw 59:3+ Jl 21 '55

Effects of Hazel shown in 1954 extended coverage figures for Virginia, 1954; table by company. Nat Underw 59:30 Mr 31 '55

Extended coverage experience for 1954; tables by company compiled by New York department. Nat Underw 59:15-16 Jl 14 '55

Extended coverage losses in Maryland show damage from Hazel; tables by company. Nat Underw 59:16-17 Ap 7 '55

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Extended coverage net premiums written and losses paid in 1954; companies reporting to New York state insurance department; tabulation. East Underw 56:30 Mr 18 '55

Figures from 1954; 191 mutual fire and casualty companies; table by company. Spectator 163:112-14 My '55

Figures from 1954; 243 stock fire and casualty companies; table by company. Spectator 163:109-11 My '55

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What Hazel did to insurers shown in extended coverage figures in North Carolina, 1954; tables by companies. Nat Underw 59:16-17 Mr 31 '55

General cover contract

See Insurance, Fire—Multiple location policies

Government policies

American Surety, Fire association get auto, fire, bond contracts. Nat Underw 59:12 Jl 7 '55

Homeowners' policies

See Insurance, Fire—All-risk policies

Improvements and betterments policies

New improvements and betterments form changes the picture. C. L. Donze. Rough Notes 97:45 D '54

Inspection

Town inspections 1953-54: 143; national totals on town inspections, 1952-54. Spectator 162:23 D '54

International aspects

See also
Foreign offices' committee

Investments

Adequate liquid assets needed. R. T. Davidson. East Underw 56:19+ Ap 22 '55

Finance committee approves all purchases of securities. J. P. Rutter. East Underw 56:19+ Ap 22 '55

INSURANCE, Fire—Investments—*Continued*

Investment policies of fire and casualty insurance companies; review. J. W. Middendorf, 2d. Nat Underw 59:13+ Mr 24 '55

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Fire legal liability insurance. F. D. Watkins. East Underw 56:26-7 S 16; 24 S 23 '55; Same cond. Nat Underw 59:9+ S 22 '55

Sees property damage premium rates higher. E. G. Lowry, jr. East Underw 56:29+ My 6 '55

Losses

Causes of large fire losses studied by factory mutuals. Nat Underw 59:15 Ap 14 '55

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Extended coverage losses in Maryland show damage from Hazel; tables by company. Nat Underw 59:16-17 Ap 7 '55

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Hurricane Connie property losses being variously estimated at $15,000,000. Weekly Underw 173:379-80 Ag 20 '55

Hurricane Hazel to cost stock insurers close to $92,000,000. J. V. Herd. East Underw 56:1 F 11 '55; Same. Weekly Underw 172:409 F 12 '55

Hurricane losses of Home placed at $21,000,000. K. E. Black. Weekly Underw 171:1287+ N 27 '54

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Insurance loss in Lancaster, Ky., fire to be about $300,000. Nat Underw 59:10 S 29 '55

Most damage from hurricane Connie reported in North Carolina. Nat Underw 59:1+ Ag 18 '55

National Board tells New England hurricane story. Nat Underw 58:31 D 30 '54

1954 fire losses decline, first time since 1949. Nat Underw 59:2 Ja 27 '55

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North Carolina loss is said to be $50,000,000; hurricane Hazel damage. Weekly Underw 172:188 Ja 15 '55; Nat Underw 58:24 D 23 '54

Standard Oil loss may be second only to General Motors; Whiting refinery fire. Nat Underw 59:1+ S 1 '55

Total fire loss in 1954 placed at $870,984,000. Weekly Underw 172:1330 My 28 '55

$2½ million fire loss at Chicago plant. Nat Underw 59:12 S 15 '55

$220 million in windstorm losses exceeded only by San Francisco. East Underw 56:26 Je 3 '55

What Hazel did to insurers shown in extended coverage figures in North Carolina, 1954; tables by companies. Nat Underw 59:16-17 Mr 31 '55

Maps

Production of reduced size fire maps being stepped up due to good reception. Nat Underw 59:5+ Ag 18 '55

Marketing

Dwelling packages sell best in suburbs; Spectator survey; with tables. W. M. Alrich. Spectator 163:33+ S '55

Moral hazard

Moral factors of underwriting. D. Varney. Weekly Underw 171:1114 N 6 '54

Mortgagee interest

Package policies provide increased protection to mortgagee. H. F. Perlet. Nat Underw 59:3+ My 5 '55

Multiple location policies

Answering the needs for fluctuating values; Commercial insurors, St Louis. L. Seasongood. Rough Notes 98:34+ S '55

How your insured controls the coverage. E. M. Swenson. il Rough Notes 98:33+ S '55

Monthly reporting forms help to retain our business; van Gelder & Gluckman, Orlando, Fla. M. van Gelder. Rough Notes 98:30+ S '55

We stress extras available to our insureds; J. A. Buckmaster & son, Portland, Ind. B. Nesbitt. il Rough Notes 98:32+ S '55

We use survey selling as an approach to new accounts; Langham, Langston & Burnett, Houston. W. B. Abbott. Rough Notes 98:31+ S '55

Multiple location rating plans

Liberalize multiple location coverage. Nat Underw 58:11 O 28 '54

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Multiple location service office improvements in rating formula. East Underw 55:22 N 5 '54

Perpetual policies

Wide use of continuous policies may greatly damage agency system. J. F. Neville. East Underw 56:22-3 F 25; 34 Mr 4 '55; Same cond. Weekly Underw 172:569-71 F 26 '55; Abstract. Nat Underw 59:2+ Mr 3 '55

Policies

Apartment building form; analysis. Rough Notes 97:87-8 N '54

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Revised CDP has more flexibility, wider latitude of coverage, eligibility. Nat Underw 59:15+ S 15 '55

We think the CDP is best for our customers; Hawkeye-Security insurance co., Des Moines. Rough Notes 98:29+ Ap '55

See also

Insurance, Fire—All-risk policies
Insurance, Fire—Farm policies
Insurance, Fire—Improvements and betterments policies
Insurance, Fire—Liability property damage policies
Insurance, Fire—Multiple location policies
Insurance, Fire—Perpetual policies

Deductible clauses

Change in cover not known to insured leads to policy reformation; Maryland Casualty vs Kramel brothers. Nat Underw 59:33 Ag 11 '55

Extended coverage endorsements

Agents give views on mandatory EC deductible in Pennsylvania. Nat Underw 59:19 S 15 '55

Commissioner studies cancellation reports; beach insurance; North Carolina. Weekly Underw 173:498 S 3 '55

Damage by employe auto held under extended coverage: Scranton vs. Hartford Fire. Nat Underw 59:7 Ja 6 '55

EUA studying plan for wave cover at substantial rates; abstracts. H. W. Miller. East Underw 55:1, 27 D 17 '54; Nat Underw 58:1+ D 16 '54

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Four New England states boost rates for extended cover. East Underw 56:1+ Ja 7 '55

Insurers have to have more rate for extended coverage in East as a result of hurricanes. Nat Underw 58:1+ D 2 '54

Mandatory extended coverage deductible seen likely nationwide. Nat Underw 59:1+ Jl 28 '55

INSURANCE, Fire—Policies—Extended coverage endorsements—*Continued*

More antenna cover eliminated from extended coverage. Nat Underw 59:39 Mr 24 '55

Stone men don't like subrogation, but insurers continue to get EC blast claims. Nat Underw 59:26 Ag 4 '55

What's a sonic boom? claims being submitted under the explosion peril of the extended coverage endorsements. L. Klein. diags Rough Notes 98:26+ My '55

Term policies

Extension of term discounts to all classes under way. Nat Underw 58:1+ Jl 15 '54

Policy forms

Insure house, not the perils; urges broader forms. A. M. Slawsby. Nat Underw 59:17+ S 22 '55

WAB states adopt IRIC dwelling form suggested changes. Nat Underw 59:5 Ag 11 '55

Preventive work

Distribution of fire prevention material at peak; National Board's 1955 fire prevention week. Nat Underw 59:2+ O 13 '55

56 entries in gold medal awards contest; National Board is sponsor. East Underw 56:28 Mr 11 '55

Fire protection improved by most leading cities. J. A. Neal. Weekly Underw 171:1095 N 6 '54

Joint effort by insurers, industry in fire safety work urged. A. L. Kling. Nat Underw 59:7+ My 5 '55

Life safety through fire prevention. N. T. Walker. Rough Notes 98:18+ Ap '55

One million strokes from nature's fireworks; lightning rod protection. Rough Notes 98:45 F '55

Three-pronged attack is necessary in fight against arson. W. C. Braun. Nat Underw 59:19 Ja 27 '55

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Windstorm frequency, atomic hazards now being studied; Municipal surveys; other topics. C. Smith. East Underw 56:26-7 My 27 '55

See also
Factory insurance association

Public relations

Handling public relations work in catastrophes. A. E. Heacock. East Underw 56:25 My 27 '55

Purchasing

Survey of fire, auto insurance buyers indicates few are solicited by agents. Nat Underw 59:15 Jl 21 '55

What's coming in wider coverage; Factory Mutuals single policy combining physical damage and time element coverage. J. T. Fish. Nat Underw 59:27 S 22 '55

Rates

Adequacy of fire rates of Allstate scrutinized in New York. Nat Underw 59:1+ Ap 28 '55

Allstate contends automation cuts cost of policies. Nat Underw 59:1+ My 19 '55

Allstate goes to court on fire rate turn down in Washington. Nat Underw 59:5 My 12 '55

Allstate ordered to increase fire dwelling rates. East Underw 56:1+ Jl 8 '55; Nat Underw 59:1+ Jl 7 '55

Allstate rates called consistent with commissions. Nat Underw 59:1+ My 12 '55

Allstate rates still stand. Rough Notes 98:14+ Mr '55

Allstate tells Washington department why its fire rates are lower. Nat Underw 59:9 F 24 '55

Analytic system is revised for 20th time. Nat Underw 59:3 Mr 17 '55

Ask general fire rate cut, farm dwelling differential in North Carolina. Nat Underw 58:11 D 30 '54

Brooklyn agents act in North America case. Nat Underw 58:4 N 18 '54

Denies fire rate deviation, practice could bring chaos; Assurance company of America. Nat Underw 59:2+ My 12 '55

EMPIRO adheres to town classes of National Board. R. C. McCullough. Nat Underw 59:12 Je 30 '55

End public hearings on Arkansas fire rates. Nat Underw 58:10+ N 4 '54

Extended coverage rates in New Hampshire are up from eight to eighteen cents. Nat Underw 59:36 F 3 '55

Farm rate credit plan is introduced in Minnesota. Nat Underw 59:1+ S 1 '55

Figures show extended coverage in red before the 1954 hurricanes struck; New England. Nat Underw 59:7 Ja 27 '55

Fire insurance rates on New York city waterfront piers cut 15 per cent due to safety installations. East Underw 55:27 D 3 '54; Nat Underw 58:12 D 2 '54

Four New England states boost rates for extended cover. East Underw 56:1+ Ja 7 '55

Hear appeal of North America case, NYFIRO move against Allstate. Nat Underw 59:1+ Ja 6 '55

How materials influence fire rates. J. W. Morris, jr. Spectator 163:36+ S '55

How the fieldman can help give fire rate service. A. N. Eagles. Rough Notes 98:18+ Jl '55

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List of deviations, independent and special filings in New York. Nat Underw 58:15 D 2 '54

Murphy decision in North America case upheld in court. Nat Underw 58:1 D 2 '54

Mutual companies not to increase rates. Weekly Underw 172:240 Ja 22 '55

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Need of resolving issues in the Allstate case. A. C. Deisseroth. Nat Underw 59:14+ F 10 '55

New York agents claim North America plan may well cause rate war. East Underw 55:28 N 26 '54

New York agents fear rate war, ask insurers to strengthen rules; abstracts. A. L. Schwab. Nat Underw 59:13 F 17 '55; East Underw 56:26 F 18 '55

New York agents to meet with North America on dwelling filings. Nat Underw 59:1+ Ap 21 '55

New York court asked to stay North America rate, form filings; abstracts. East Underw 55:1+ O 22 '54; Nat Underw 58:1+ O 21 '54; Weekly Underw 171:978 O 23 '54

New York department approves rating plan for highly protected risks. East Underw 55:22 N 5 '54

New York department dismisses Allstate rate hearing. East Underw 56:23+ F 4 '55

NYFIRO, Allstate express approval of Supt. Holz's fire dwelling decision. East Underw 56:18 Jl 8 '55

NYFIRO, Allstate spar at hearing on fire rate cut. Nat Underw 59:1+ Ja 13 '55; East Underw 56:20-1 Ja 7 '55

NYFIRO challenges Allstate's fire rates. East Underw 55:22 O 22 '54; Nat Underw 58:1+ O 21 '54; Weekly Underw 171:975 O 23 '54

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NYFIRO-North America rate case argued before court. E. M. Ackerman. Weekly Underw 171:1147 N 13 '54

New York hearings on Allstate rate cut wind up. Nat Underw 59:1+ My 26 '55

New York high court turns down rate bureau in North America case. Nat Underw 59:1 Ja 20 '55

1954 Arkansas fire loss ratio hits 65 per cent; highest in 20 years. Nat Underw 59:17 Ap 28 '55

INSURANCE, Fire—Rates—*Continued*

North America companies issue statement regarding dispute with NYFIRO. Weekly Underw 171:1034 O 30 '54

North America finding is sustained by court. Weekly Underw 171:1335 D 4 '54; Same abr. East Underw 55:20-1 D 3 '54

North America matter is argued, agents have say; issues of rate bureau vs individual insurer action reviewed. Nat Underw 58:1+ N 18 '54

North America stayed from using new rates; temporary order of court. East Underw 55:18-19 O 29 '54; Nat Underw 58:1+ O 28 '54; Weekly Underw 171:1027 O 30 '54

Oklahoma fire rates revised; approve deductible EC. Nat Underw 59:4 Jl 21 '55

Probe rewriting of Iowa fire policies prior to rate hike. Nat Underw 58:4 N 18 '54

Rating organization announces extended cover changes; New York. Weekly Underw 173:622 S 17 '55; Same cond. East Underw 56:21 S 16 '55

Reconsider Allstate fire dwelling rates at New York insurance department hearing. East Underw 56:18+ Ap 29 '55

Takes North America case to Supreme court; Cullen case. Nat Underw 59:3 Je 9 '55

Texas commissioners hold hearing on interest and protection risk rules. East Underw 56:18 Jl 22 '55

U.S. Supreme court dismisses rate appeal; NYFIRO versus North America. East Underw 56:24 O 14 '55; Weekly Underw 173:881 O 15 '55

Upholds Allstate motion to dismiss complaint on rates. Nat Underw 59:1, 26-7 F 3 '55

Use of town list data; New York fire insurance rating organization. Rough Notes 97:14+ D '54

See also
Insurance, Fire—
Multiple location rating plans

Rating bureaus

NAII approved as fire statistical bureau by West Virginia. Nat Underw 59:10 Ag 18 '55

Records

Machine handles daily loss records; Pacific fire insurance co. H. G. Nellen. il Spectator 163:29+ F '55

Reinsurance

Catastrophe cover cost, retentions have been boosted. Nat Underw 59:2+ My 5 '55

Foreign reinsurers net $47,000,000 in 1954. East Underw 56:16 S 30 '55

Hurricanes sweep away profits of fire reinsurers, blow in many problems; reinsurance review. K. O. Force. Nat Underw 58:17-18 D 30 '54

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Renewal and extension plans

Arkansas bans use of annual renewal plan. Nat Underw 59:9 Ap 14 '55

Rewriting

Probe rewriting of Iowa fire policies prior to rate hike. Nat Underw 58:4 N 18 '54

Risks

How to defend increase of hazard clause in fire policy; abstracts. D. N. Clausen. Nat Underw 59:26-7 S 8 '55; East Underw 56:24 S 9 '55

Role of special risk underwriter and need for more research. Nat Underw 58:17 Jl 15 '54

Texas commissioners hold hearing on interest and protected risk rules. East Underw 56:18 Jl 22 '55

Statistics

Rank for fire and casualty lines; with table. P. Reddy. Spectator 162:22-3 N '54

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See also
Insurance, Fire—
Finance

Valuation of property

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Abroad competition is for fire treaties, experience good for reinsurers; reinsurance review. L. Tytens. Nat Underw 58:19-20+ D 30 '54

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New Jersey law permits other insurances in the fire policy. Nat Underw 59:3 Ja 20 '55

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Insurance—Employees' insurance
Insurance, Hospitalization

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INSURANCE, Group—*Continued*

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See also
Insurance, Accident
Insurance, Disability
Insurance, Hospitalization
Insurance, Infantile paralysis
Insurance, Medical expense
Insurance, Surgical expense

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Rates

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Insurance, Contractors' equipment floater

Insurance, Installation floater

Insurance, Jewelers' block

Insurance, Jewelry

Insurance, Motor truck contents

Insurance, Musical instruments

Insurance, Parcel post

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Finance

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Rates

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Adjustment of claims

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Adjustment of claims

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INSURANCE, Key man. See Insurance, Business

INSURANCE, Lawyers' liability
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INSURANCE, Liability
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Insurance, Contractual liability
Insurance, Employers' liability
Insurance, Fire—Liability property damage policies
Insurance, Hospital liability
Insurance, Liquor law liability
Insurance, Malpractice liability
Insurance, Motor boat
Insurance, Motor bus
Insurance, Motor truck
Insurance, Owners', landlords' and tenants' liability
Insurance, Products liability
Insurance, Stockholders' protective
Insurance, Teachers' liability
Insurance, Workmen's compensation

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Agents

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Approach

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Finance

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Policies

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Prospects

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Rates

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INSURANCE, Life—*Continued*

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See also

Insurance, Life—Agency managers—Training

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See also

Annuity (term)

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INSURANCE, Livestock

See also

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See also

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See also

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Adjustment of claims

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Insurance, Motor boat

Lloyd's, London

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See also
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See also
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See also
Security bureau, inc.

Protection and indemnity coverage

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See also
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Adjustment of claims

See also
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Claim costs

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INSURANCE, Military and naval service

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See also

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INSURANCE, Mortgage interest

See also

Insurance—Mortgagee interest

INSURANCE, Motor boat

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Adjustment of claims

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Preventive work

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INSURANCE, Motor truck contents—*Continued*

Adjustment of claims

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Finance

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Preventive work

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INSURANCE, Multiple location. See Insurance, Fire—Multiple location policies

INSURANCE, Musical instruments

Camera and musical instrument dealers form; analysis; underwriting. Rough Notes 98:129-30 Ap '55

INSURANCE, Mutual

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See also

American mutual alliance

National association of mutual insurance agents

Agents

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INSURANCE, Newspaper. See Insurance, Extra expense

INSURANCE, Oil

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INSURANCE, Owners', landlords' and tenants' liability

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INSURANCE, Parcel post

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INSURANCE, Partnership. See Insurance, Business—Partnership interest

INSURANCE, Personal property floater. See Insurance, Inland marine—Policies—Personal property floater

INSURANCE, Power plant

Power plants' use and occupancy. Spectator 163:24+ F '55

INSURANCE, Products liability

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INSURANCE accounting and statistical association

Annual meeting, 33d, Chicago, May 23-25. Nat Underw 59:2 Je 9 '55; Nat Underw (Life ed) 59:2 My 27 '55

List of officers. East Underw 56:32 Je 3 '55

INSURANCE actuaries

Actuarial club of the Pacific states fall meeting, Pebble Beach, Calif. East Underw 55:14 N 19 '54

Actuaries' aim should be prevention of buyer misunderstanding. S. E. Smith. Nat Underw 58:16 D 9 '54

Ethics code for actuaries proposed; abstracts. W. Klem. East Underw 56:3+ O 7 '55; Nat Underw (Life ed) 59:1+ O 7 '55

See also

Casualty actuarial society

Conference of actuaries in public practice

Society of actuaries

INSURANCE adjusters

Claims men play major public relations role. E. S. Kelly. Nat Underw 59:10 Ap 14 '55

How insurance adjusters may improve their relations with bar. H. S. Don Carlos. Weekly Underw 172:1179, 1247 My 7-14 '55

Take the positive approach; role of the adjuster in field of insurance and human relations. Rough Notes 98:55 Mr '55

Well-trained adjusters are vital to health and welfare of insurance industry. F. Schager. Weekly Underw 173:207 Jl 23 '55

What qualifications make a good claim man? W. A. Stevens. Rough Notes 97::64+ N '54

See also National association of independent insurance adjusters; National association of public insurance adjusters

INSURANCE advertising conference

Annual meeting, 32d, Atlantic City, June 26-28. East Underw 56:1+ Jl 1 '55; Nat Underw 59:1+ Je 30 '55; Weekly Underw 173:5+ Jl 2 '55

Forum meeting, Hartford, Nov. 15. East Underw 55:27+ N 19 '54

New officers; list. Weekly Underw 173:19 Jl 2 '55

Review for year 1954. H. V. Carlier. Weekly Underw 172:12-13 Ja 1 '55

Winning agencies named in IAC award competition for 1954. East Underw 56:30 Ap 22 '55; Nat Underw 59:18 Ap 21 '55; Weekly Underw 172:1023-4 Ap 23 '55

INSURANCE agents

Agent and new dwelling forms. J. C. O'Connor. Weekly Underw 172:486 F 19 '55

Agents and their problems in competing with mutuals and reciprocals. Weekly Underw 171:1176+ N 13 '54

Agents not reaching potentials in market. E. F. Gallagher. East Underw 56:36 Je 17 '55

Agents should put less emphasis on needs, begin creating desires to get business. A. N. Bushnell, jr. Nat Underw 59:40-1 O 6 '55; Excerpts. East Underw 56:33 O 14 '55

Agents urged to take pride in fact they are agents. B. Hemley. Nat Underw 59:11 My 19 '55

Analogizes general marketing and insurance sales. G. V. Whitford. Nat Underw 59:18 Mr 24 '55

Bright future for agents as alarm, despair fades. R. E. Battles. Nat Underw 59:2 S 22 '55

Buyer tells agents they should live with problems of clients. A. L. Benjamin. Weekly Underw 172:803+ Mr 26 '55

Chief agency problems; competition of direct writers and specialty companies; fear of insurers going direct; NAMIA symposium. Nat Underw 58:27+ O 28 '54

Competition; best forms of action are service and advertising; abstracts. R. Hurd. Weekly Underw 172:1506+ Je 18 '55; East Underw 56:24 Jl 8 '55

Competitive challenge of 1955. E. Ewing. East Underw 56:31 Ja 21 '55

Consequences concerning Cs of client competition; abstracts. P. Swarm. East Underw 56:29-30 Jl 1 '55; Nat Underw 59:9+ Ag 18 '55

Corporate buyer advisor gives agents new selling pointers. E. L. Clark. Weekly Underw 173:704+ S 24 '55; Abstract. East Underw 56:26 S 23 '55

Cut rate competition results in cut rate quality. C. H. Bokman. East Underw 56:42 F 25 '55

Developments of year; president's report to New Jersey association annual meeting, Atlantic City. H. G. Mather. East Underw 56:20+ S 23 '55

Direct action to combat direct writer threat. East Underw 56:32 Ja 7 '55

Efficiency improves public relations in claim handling; abstracts. H. D. Combs. Weekly Underw 172:883-5+ Ap 2 '55; East Underw 56:44+ Mr 25 '55; Nat Underw 59:12+ Mr 31 '55

Employers' group cites worth of local agent in Saturday evening post ads. E. A. Larner. East Underw 56:32 F 11 '55

Essays on ILIA, independent local insurance agent; identification is needed; editorial. Nat Underw 59:20 S 29 '55

Ex-New Jersey fieldmen's association 2nd annual meeting, New York. East Underw 55:21+ N 5 '54

Five cards of a good selling hand. E. G. Leterman. Life Ins Courant 60:17+ Ja '55

Full impact of direct writers not yet felt. R. L. Mannon. Nat Underw 59:6+ Ap 14 '55

Fundamental selling rules; list of 25. Weekly Underw 172:636 Mr 5 '55

Good advertising, hard selling will beat direct writers; abstracts. A. M. O'Connell. East Underw 55:24-5 N 26 '54; Nat Underw 58:9+ N 25 '54

Hard work not always a virtue. L. W. S. Chapman. Weekly Underw 172:757 Mr 19 '55

How a fieldman can harness his time. F. Forti. Rough Notes 97:18+ N '54

How much is your agency worth today? J. D. Long. Rough Notes 98:24+ F; 31+ Mr '55

How you can cut expenses. R. H. Scheffey. Rough Notes 98:37-8+ S '55

Man between is the agent; Home insurance co.'s new audio-visual colored film called Feature story. East Underw 56:33 Ap 15 '55

Meeting competition of direct writers; abstracts. A. M. Slawsby. East Underw 56:20 Mr 25 '55; Weekly Underw 172:773+ Mr 26 '55

INSURANCE agents—*Continued*

Message to a new agent. Weekly Underw 172: 757 Mr 19 '55

More agents needed in future; abstracts. R. L. Inglis. East Underw 56:32 O 14 '55; Nat Underw 59:31+ O 6 '55

Need for top quality leadership; opposes unfair competition. J. A. Neumann. East Underw 56:28 F 25 '55

New aid for agents; Stock agents service co. East Underw 56:28 F 4 '55

New competition can bring better appreciation of producer by public. J. C. Weghorn. East Underw 55:76 D 10 '54

New Jersey seminar on meeting direct writer competition. East Underw 55:1+ N 26 '54; Nat Underw 58:2+ D 2 '54

Plain talk on making local boards work. H. McClain. Nat Underw 58:35+ N 18 '54

Price and service component factors in buyers' preference. E. Miller. East Underw 55: 22 O 29 '54

Problems facing casualty lines. T. W. Earls. Weekly Underw 173:827+ O 8 '55; Same cond. East Underw 56:48 O 7 '55; Same cond. Nat Underw 59:14-15 O 6 '55

Problems in buyer's market era. C. J. Unger. East Underw 56:38 Ja 21 '55

Problems of agents, brokers; competition is the main concern; New York city insurance agents association forum. Nat Underw 59:7 Jl 28 '55

Royal-Liverpool booklet on local agent service. Nat Underw 59:9 Ap 7 '55

Sales briefs. M. Blackburn. Spectator 163: 68 Ja '55 [cont monthly]

Selling emerges as key weapon in competitive fray; Augusta, Ga. survey. Nat Underw 59:1+ Jl 14 '55; Discussion. 59:18 Ag 18 '55

Six effective plans for selling insurance. Rough Notes 98:48+ S '55

Speaker of the House owns insurance agency; Joseph W. Martin. East Underw 55:91 D 10 '54

Stay in touch theme of 1955 Fire, Casualty & Surety Agent's & buyer's guide; review. Nat Underw 59:5 Ap 7 '55

12 rules for successful selling. S. Knapek. Life Ins Courant 59:23 N '54; Same. Rough Notes 98:91 Mr '55

Urges industry improve own products to combat direct writers; abstracts. R. E. Battles. East Underw 56:32+ My 27 '55; Weekly Underw 172:1452-3 Je 11 '55

Use time wisely. C. W. Burnham. Nat Underw 59:13 Ap 21 '55

Warns agents on selling of services. A. M. O'Connell. Weekly Underw 171:1289+ N 27 '54

Ways to meet direct writers. J. H. Hines. Nat Underw 59:8 My 5 '55

Why don't you? salable items in fire and casualty coverages. Rough Notes 98:49 Ap '55

Wide use of continuous policies may greatly damage agency system. J. F. Neville. East Underw 56:22-3 F 25; 34 Mr 4 '55; Same cond. Weekly Underw 172:569-71 F 26 '55; Abstract. Nat Underw 59:2+ Mr 3 '55

See also

Insurance brokers

also subdivision Agents under various forms of insurance, e.g. Insurance, Life—Agents

also American society of association insurance agents; Insurance service association of America; National association of insurance agents; National association of mutual insurance agents

Accounting

New tax accounting opposed; abstracts. C. W. Tye. Rough Notes 98:92-5 My '55; East Underw 56:29 My 27 '55; Weekly Underw 172: 1332 My 28 '55

Retention of sections 452,462 of revenue code of '54 urged; NAIA statement to House ways and means committee. East Underw 56:1+ Mr 18 '55; Nat Underw 59:9 Mr 17 '55; Weekly Underw 172:738 Mr 19 '55

Advertising

Advertising a small town agency. T. Bartlett. Rough Notes 98:90-1 Je '55

Advertising helped double their volume of business; Shelton & Bowles, Dallas. il Rough Notes 98:23-5+ Jl '55

Agent invites 1,700 clients to view tv anniversary party; Gordner agency, Indianapolis. Rough Notes 98:44 Ap '55

Agents' ad programs advocated to fight direct writers. A. Goldberger. East Underw 55:23 O 29 '54; Abstract. Nat Underw 58:22 N 18 '54

Agents must advertise aggressively. D. E. Bowles. East Underw 56:30 Jl 1 '55

Colorado agents to launch first ad campaign in every daily paper. East Underw 56:26 Ja 21 '55

He got himself in hot water; newspaper ad helps agent double production. Life Ins Courant 59:51 D '54

How to build a mailing list; insurance direct mail. C. R. Bishop. Rough Notes 98:51-2 My '55

How to meet direct writer competition with advertising; abstracts. R. E. Brown, jr. Rough Notes 98:24+ Ap '55; East Underw 56:44+ Mr 25 '55; Nat Underw 59:19 Mr 24 '55; Weekly Underw 172:794+ Mr 26 '55

Is your ad man worth his salt? Rough Notes 98:49 Ag '55

Novel safe driving appeal; Youngstown, Ohio agent features granddaughter in newspaper ads. D. C. Zimmerman. il East Underw 56: 28+ Ag 19 '55

Plan ad campaign for Texas agents; will utilize all media. East Underw 56:22 Jl 8 '55

State agents' associations and local boards launch ad programs to meet direct writer competition. East Underw 56:8+ pt 2 Je 24 '55

Swarm wins Oscar for 1954 best advertising in IAC's annual competition; other agents recognized. East Underw 56:28+ Jl 1 '55; Same. Weekly Underw 173:12+ Jl 2 '55

Tv offers excellent medium for agents to cite superior services. A. H. Miller. East Underw 55:74 D 10 '54

Travelers helps agents on local advertising through its new advisory service. East Underw 55:34 O 29 '54

Urges local agents to consider selves as professional men. M. J. Whitmar. Nat Underw 59:6 Ag 18 '55

Uses advertising to sell the agency, the product and distribution system. D. E. Bowles. Nat Underw 59:15 Jl 28 '55

Value of advertising and public relations plans for a successful agency; abstracts. J. W. Kelly. East Underw 56:28-9 Jl 1 '55; Rough Notes 98:45 S '55

Ways of advertising as aid to business. D. P. Ely. Nat Underw 59:39 My 12 '55

We advertise our agency on a pay-as-you-go basis. Rough Notes 98:23-4+ My '55

Winning agencies named in IAC award competition for 1954. East Underw 56:30 Ap 22 '55; Nat Underw 59:18 Ap 21 '55; Weekly Underw 172:1023-4 Ap 23 '55

See also

Insurance advertising conference

Agency management

Agency tax problems and planning; abstracts. C. W. Tye. East Underw 56:32-3 O 7 '55; Nat Underw 59:36 O 6 '55

Business manage your agency. J. Wakefield. Rough Notes 97:30-1+ D '54

Don't write a customer more than he needs. C. L. Johnson. Rough Notes 97:33 D '54

Hartford agency survey shows need for time saving machinery. East Underw 55:15 D 31 '54

Hartford companies agency management survey on premiums up to $50,000. East Underw 55:32 N 12 '54

Helpful hints for the small office; suggestions from U.S. small business administration leaflets. C. A. McClarren. il Spectator 163: 40-1+ Ap '55

How agency can keep employes, keep them happy and efficient. H. E. Remler. Nat Underw 59:34 S 29 '55

How to build agency morale. J. C. Benson. Nat Underw (Life ed) 58:6 D 31 '54

How to sell insurance to small town home owners. F. E. Kinzer. Rough Notes 98:23+ S '55

How to take on a new man in your agency; buy and sell agreement. W. S. Chandler. Rough Notes 98:25+ My '55

INSURANCE agents—Agency management—*Continued*

I call it the good life; factors in agency operation. E. H. Luthy. Life Ins Courant 60: 31-2 Ap '55

Ideas on joint advertising, agency coverage and employe efficiency; panel on agency management at Pennsylvania agents annual meeting, Pittsburgh. Nat Underw 59: 19+ S 22 '55

Managers who build high morale are rewarded with top producing agencies. D. Gatchell. Nat Underw (Life ed) 59:9 Ap 15 '55

Modern management methods aid profits; abstracts. O. Beling. East Underw 56:27-8 Ja 14 '55; Nat Underw 58:14 N 25 '54

Office management procedures of agencies with income to $250,000; Hartford Fire report. East Underw 55:22+ D 3 '54

Paul Sisk of Tulsa. East Underw 56:5+ pt 2 Je 24 '55

Rising agency costs and cut-rate competition. W. S. Chandler. East Underw 56:27+ My 13 '55

Starting from scratch, we're still growing; McKown & McWilliams, Oklahoma City. D. R. McKown. Rough Notes 97:32+ D '54

Tips on how agents can gain time to sell. S. W. Doty. Nat Underw 58:35 N 18 '54

Twelve time-saving tips. R. J. Layton. Rough Notes 98:37 Jl '55

Ways for agents to overcome price appeal competition; abstracts. W. S. Chandler. East Underw 55:26+ N 5 '54; Nat Underw 58:11+ N 18 '54; Weekly Underw 171:1550-2 D 25 '54

We build our agency with systematic office controls; Rosborough & Byrne, Marshall, Tex. G. E. Byrne. Rough Notes 98:33-4 F '55

Why our agency volume has increased $750,000; Sterling Sasser & son, Austin. S. Sasser. Rough Notes 97:31+ D '54

Work simplification in office management. G. Fergason. East Underw 56:11+ pt 2 Je 24 '55

Costs

Unnecessary expense features of agency system of selling. J. R. Deering. Nat Underw 59:17+ Je 23 '55

Agency managers

Mutual of Omaha and United Benefit Life annual general agents' association meeting, Omaha. East Underw 55:47+ N 12 '54; Weekly Underw 171:1186 N 13 '54

Agency system

Agency-stock insurers should utilize assets. R. E. Battles. East Underw 56:24 Jl 1 '55; Same. Weekly Underw 173:72-3 Jl 9 '55

Agents urged to renew struggle against opposing forces; abstracts. R. W. Osler. East Underw 56:36 Ap 29 '55; Nat Underw 59:10 Ap 28 '55; Nat Underw (Life ed) 59:17 My 27 '55

Calls on agents and companies to unite in direct writer challenge; abstracts. B. C. Vitt. East Underw 56:22 My 13 '55; Weekly Underw 172:1193+ My 14 '55; Nat Underw 59:13 My 12 '55

Customers prefer agent when buying insurance; Kemper survey. Rough Notes 98:24+ Ag '55; East Underw 56:20 Jl 22 '55; Nat Underw 59:15-16 Jl 28 '55; Weekly Underw 173:184+ Jl 23 '55

End competitive forms wrangling. J. A. Neumann. Weekly Underw 172:1558+ Je 25 '55; Same. East Underw 56:18-19 Je 24 '55

Future of the American agency system. J. C. Weghorn. Weekly Underw 172:1485-7 Je 11 '55; Abstracts. East Underw 56:28 Je 10 '55; Nat Underw 59:12 Je 9 '55

Pays tribute to American agency system. J. A. Neumann. Weekly Underw 171:1335 D 4 '54

Suggests changes if agency system is to meet direct price competition. J. F. Hines. Nat Underw 58:5+ N 11 '54

Urges operation efficiency; cites present competition; abstracts. H. F. Hines. East Underw 55:28 D 3 '54; Nat Underw 58:10 D 2 '54; Weekly Underw 171:1333+ D 4 '54

Views on agency system; survey by Weghorn agency. East Underw 56:30 Jl 15 '55; Same abr. Weekly Underw 173:119 Jl 16 '55

Weghorn award to stimulate new ideas on American agency system. J. C. Weghorn. East Underw 56:30 Ag 26 '55; Same. Weekly Underw 173:437 Ag 27 '55

Collecting of premiums

See Insurance—Premiums, Payment of

Commissions

Governor Harriman urged to veto Kalish-Furey bill by producer associations. East Underw 56:30-1 Ap 8 '55

See also

Insurance, Fire—Agents—Commissions	Insurance, Life—Agents—Commissions
Insurance, Group—Agents—Commissions	Insurance agents—Salaries

Company relations

Agency terminated; Tucker v. American aviation & general insurance co. L. A. Burke. Spectator 163:68 Je '55

Agent-company cooperation needed to boost business. R. Crewe. Nat Underw 59:10+ Ap 21 '55

Company gets agents' likes and dislikes through survey; Pennsylvania Lumbermens Mutual of Philadelphia. East Underw 55:36 O 22 '54

Doing agent tasks to curry favor criticized. F. C. Beazley. Nat Underw 58:1+ N 25 '54

Insurer sues agent, charges renewals put in another company; Republic indemnity of Arizona. Nat Underw 58:43 O 28 '54

Pennsylvania Lumbermens makes hit with agents publishing Agent News, convention daily. East Underw 55:30 D 24 '54

Peerless steps up its trade paper advertising; two selling aids featured. East Underw 56:28 Mr 4 '55

Recognition of brokers' role in development of group insurance; broker-company collaboration urged; abstracts. F. T. Googins. East Underw 56:50 F 11 '55; Weekly Underw 172:449-501 F 19 '55

Resident agent key to private industry growth. E. Davis. East Underw 55:47+ N 19 '54

Travelers helps agents on local advertising through its new advisory service. East Underw 55:34 O 29 '54

Who's rocking the boat? solution to auto problems is willingness to recognize working partnership between agents and company. A. D. Mullen, jr. Rough Notes 98: 23+ Mr '55

Conventions

Alaska association of insurance agents annual meeting, Anchorage. Nat Underw 58:2 D 23 '54

Arkansas association of insurance agents annual meeting, Hot Springs, May 19-20. Nat Underw 59:2, 29 My 26 '55; Weekly Underw 172:1464 Je 11 '55

Arkansas association of insurance agents mid-year meeting, 22d, Little Rock. Nat Underw 58:2+ D 9 '54; Weekly Underw 171:1517 D 25 '54

California association of insurance agents annual meeting, Los Angeles. Nat Underw 59: 39 O 6 '55

California association of insurance agents annual meeting, San Francisco, Oct. 25-27. Nat Underw 58:2A+ O 28; 6+ N 4 '54

Connecticut association of insurance agents annual meeting, Hartford. Nat Underw 58: 1+ N 4 '54

Georgia association of insurance agents annual meeting, Atlanta, May 18-20. Nat Underw 59:2+ My 26 '55

Idaho association of insurance agents annual meeting, Sun Valley. Nat Underw 59:11 S 29 '55

Illinois association of insurance agents annual meeting, Springfield, Oct. 25-26. Nat Underw 58:19-22 O 28 '54

Illinois association of insurance agents regional meetings. Nat Underw '59:52 My 19 '55

Indiana association of insurance agents annual meeting, Indianapolis, Nov. 15-17. Nat Underw 58:35-7 N 18; 1+ N 25 '54

Insurors of Tennessee annual meeting, Memphis. Nat Underw 58:15 O 28 '54

INSURANCE agents—Conventions—*Continued*

Iowa association of insurance agents annual meeting, Des Moines. Nat Underw 59:3+ My 19 '55
Kansas association of insurance agents annual meeting, Hutchinson, Oct. 24-26. Nat Underw 58:23-5 O 28 '54
Kentucky association of insurance agents annual meeting, Louisville, Nov. 21-23. Nat Underw 58:2+ N 25 '54
Maryland association of insurance agents annual meeting, Baltimore. Nat Underw 58:2+ N 11 '54
Maryland association of insurance agents midyear meeting, Ocean City. Nat Underw 59:1+ Je 16 '55
Michigan association of insurance agents annual meeting, Grand Rapids. Nat Underw 59:29-31 S 22 '55
Michigan association of insurance agents midyear meeting, Detroit. Nat Underw 59:2+ Mr 3 '55
Minnesota association of insurance agents annual meeting, Rochester. Nat Underw 59:2+ S 22 '55
Minnesota association of insurance agents 18th midyear meeting, Minneapolis. Nat Underw 59:1+ F 24 '55; Weekly Underw 172:726-7 Mr 19 '55
Minnesota association of insurance agents midyear meeting, Minneapolis. Nat Underw 59:1+ F 24 '55
Mississippi association of insurance agents 57th annual meeting, Edgewater Park, June 9-11. Weekly Underw 173:16 Jl 2 '55
Missouri association of insurance agents annual meeting, St Louis, Oct. 24-27. Nat Underw 58:2A+ O 28 '54
Mutual agents association of New York state 14th annual meeting, Syracuse. Nat Underw 59:8 Ap 28 '55; Weekly Underw 172:1080-1 Ap 30 '55
Nebraska association of insurance agents annual meeting, Lincoln. Nat Underw 58:1 N 4 '54
Nevada state insurance agents association annual meeting, Las Vegas, Sept. 29-Oct 1. Nat Underw 59:6+ O 6 '55
New England associations of insurance agents annual meeting, Poland Spring, Me. June 19-21. Nat Underw 59:1+ Je 23 '55
New England mutual insurance agents annual meeting, Boston. Nat Underw 58:2, 25 N 25 '54
New Hampshire association of insurance agents midyear meeting, Manchester, May 19. Nat Underw 59:39 My 19 '55
New Jersey association of insurance agents 62d annual meeting, Atlantic City, Sept. 15-16. East Underw 56:19-21 S 23 '55; Nat Underw 59:1+, 5 S 22 '55; Weekly Underw 173:682+ S 24 '55
New Jersey association of insurance agents 62d midyear meeting, Asbury Park, March 28-29. East Underw 56:21, 31+ Ap 1 '55; Nat Underw 59:3+ Mr 31 '55
New York city insurance agents association annual meeting, New York, Jan. 4. East Underw 56:21 Ja 7 '55
New York state association of insurance agents regional meeting, Garden City. Nat Underw 58:9+ O 28 '54
New York state association of insurance agents 73d annual meeting, Syracuse. East Underw 56:1+ My 13 '55; Nat Underw 59:1+ My 12; 43-4 My 19 '55
Ohio association of insurance agents annual meeting, Cincinnati, Sept. 12-14. Nat Underw 59:33-6 S 15 '55
Ohio association of insurance agents annual meeting, Columbus, Oct. 17-19. Nat Underw 58:37-9 O 21 '54
Oklahoma association of insurance agents annual meeting, Oklahoma City. Nat Underw 59:4+ My 19 '55
Oregon association of insurance agents 27th annual meeting, Portland, Sept. 21-23. Nat Underw 59:12+ S 29 '55; Weekly Underw 173:802-3 O 8 '55
Pennsylvania association of insurance agents annual meeting, Pittsburgh. East Underw 56:24 S 16 '55; Nat Underw 59:1+ S 15 '55; Weekly Underw 173:635 S 17 '55
Rhode Island association of insurance agents annual meeting, Providence, Oct. 18. Nat Underw 58:2 O 21 '54; Weekly Underw 171:1028 O 30 '54
Rhode Island association of insurance agents midyear meeting, Providence, April 25. Nat Underw 59:1+ Ap 28 '55
South Carolina association of insurance agents annual meeting, Columbia. Nat Underw 59:1+ S 29 '55
Texas association of insurance agents annual meeting, Galveston. Nat Underw 59:1+ My 26 '55
Upper peninsula association of insurance agents meeting, Land O'Lakes, Wis. June 24-25. Nat Underw 59:9 Je 30 '55
Virginia association of insurance agents annual meeting, Roanoke. Nat Underw 59:1+ Je 16; 5+ Je 23 '55
West Virginia association of insurance agents annual meeting, White Sulphur Springs. Nat Underw 59:1 Ag 18 '55
Wisconsin association of insurance agents annual meeting, Milwaukee, Oct. 18-20. Nat Underw 58:2+ O 21 '54

See also
Insurance, Life—Agents—Conventions

Fieldmen relations

Agents can use abilities of field men to further business, better efficiency. G. C. Peacock. Nat Underw 58:25+ Jl 15 '54
Helping the agent close the sale. G. G. Gibson, jr. Rough Notes 98:18+ Mr '55
How a fieldman can organize his time most efficiently. D. E. Tanner. Rough Notes 98:18+ Ja '55
How the fieldman can help give fire rate service. A. N. Eagles. Rough Notes 98:18+ Jl '55
How to appoint a new agent. H. F. Gee. Rough Notes 98:18+ My; 18+ Je '55
Problems of agency management; how the fieldman can help solve some of them. W. C. Williams. Rough Notes 98:18+ F '55
What do agents expect of their fieldmen? J. W. Frazier. Rough Notes 97:18+ D '54

Fraudulent practice

Agent liable for fraud in misstatements; Gardner vs. Mutual Benefit H&A. Nat Underw (Life ed) 59:8 Ap 15 '55

Law

Agent held defendant for damages when insurer relied on his information; Seaboard Surety vs Permacrete construction corp. Nat Underw 59:6+ My 5 '55
Agent licensing practices show modernization need. Nat Underw 59:13 Jl 21 '55
Agents must return unearned premium to New York liquidator; Preferred Accident case. Nat Underw 59:34 My 12 '55; Same abr. East Underw 56:36 My 6 '55
Agent's refusal to notify insurer leaves latter liable under automatic provision; Western mutual ins. co. v. Wood et al. Weekly Underw 173:208 Jl 23 '55
Alaska's new countersignature law provisions explained. Weekly Underw 172:902 Ap 9 '55
Amend Missouri qualification bill to meet objections. East Underw 56:26 Mr 11 '55
Countersignature ruling issued in Washington. Weekly Underw 172:1022 Ap 23 '55
Court rules insurer has to tell insured of agency termination; Tucker vs American Aviation & General. Nat Underw 59:31 My 12 '55
Forwarding of process to agent an issue in important New Jersey case; Yannuzzi v. U.S. casualty co. Weekly Underw 173:724 S 24 '55
Forwarding of process to insurer an issue in New Jersey automobile case; Yannuzzi et al. v. U.S. casualty co. Weekly Underw 171:1502 D 18 '54
Ignored instructions; Dubuque Fire & Marine Fire v. Wilson. Rough Notes 98:14, 95 Ja '55
Insurers win $15,000 from agency on issue on misrepresentation; Scherfe insurance agency. Nat Underw 59:4 Ja 13 '55
Invalidity of policy provision held not a voiding of entire policy; Dworsky et al. v. Vermes credit jewelry, inc. Weekly Underw 172:1180 My 7 '55
Key figure in welfare fund mess denied license; New York. Nat Underw 58:35 D 9 '54; Same. Nat Underw (Life ed) 58:2 D 10 '54

INSURANCE agents—Law—*Continued*

Missouri agents divided over licensing bill. Nat Underw 59:4 F 24 '55

Trust funds inviolable; National indemnity co. case. F. C. Fiechter, jr. Burroughs Clearing House 39:103-4 S '55

Use of oral binders. J. F. Neville. East Underw 55:36 N 12; 28 N 19 '54; Nat Underw 58:23 O 28 '54; Weekly Underw 171:1087-8 N 6 '54

Welfare fund agent loses New York license. Nat Underw 58:22 N 4 '54

Letters to prospects

Writing letters you don't have to write builds good-will and heightens prestige. M. C. Ross. Nat Underw (Life ed) 58:4 D 17 '54

Licensing

See Insurance agents—Law

Multiple line selling

Agents should write both life and general lines. L. V. Irvine. Nat Underw (Life ed) 59:13 Mr 11 '55; Same. Nat Underw 59:11 Mr 17 '55

Casualty field still important in multiple-line trends. D. A. Bolton. East Underw 56:45 O 7 '55

Cincinnati agents hear the reasons for and against multiple line legislation. Nat Underw 58:10+ N 11 '54

General insurance men can write more A&H business. R. L. Ellis. Rough Notes 98:73-4 Ja '55

Investment men see package policy dramatized in American's film, Sell the whole umbrella. J. P. Rutter and J. N. Cosgrove. East Underw 56:46 Je 17 '55

Is group insurance really so tough? group prospecting for life men. D. M. Morrison. Life Ins Courant 59:48-9 D '54

Marketing problems in connection with new package policies; abstracts. B. J. Daenzer. Weekly Underw 171:1038 O 30 '54; Nat Underw 58:23+ O 28 '54; East Underw 55:26 D 3 '54

Multi-line savings won't mean lower commissions; abstracts. W. H. Rodda. Nat Underw 58:10 D 16 '54; Weekly Underw 171:1526 D 25 '54

Multiple line advisory service for brokers' by Weghorn agency. East Underw 56:26 F 4 '55

You can sell life if you can answer objections. R. W. Osler. Rough Notes 97:63-4 D '54

Offices

From downtown rental to suburban ownership; **Croom and Matzenger, inc. Mobile.** S. G. Croom. il plan Rough Notes 98:26-7+ S '55

Hedenberg-MacBean agency installs first Drivinsurance in New Jersey. il East Underw 56:32 F 18 '55; Rough Notes 98:115 Mr '55

Part-time agents

See also
Insurance, Life—
  Agents—Part-time
  agents

Policy execution

Countersignature requirement held distinct from period of liability; Pruitt v. Great American insurance co. Weekly Underw 172:1248 My 14 '55

Public relations

Advantage of offensive position in public relations effort. B. C. Goss. East Underw 55:35 O 22 '54

Public relations is good business for agents. K. J. Bidwell. Rough Notes 98:109-15 Je '55; Excerpt. Weekly Underw 172:1268+ My 21 '55

Public relations task. F. W. Franzen. Weekly Underw 172:1200 My 14 '55

Survey of current public relations would precede bigger program. J. C. Stott. Nat Underw 59:4 Ap 21 '55

Texas field clubs active in public relations work. Weekly Underw 172:662 Mr 12 '55

Urges joint public relations effort. J. C. Stott. Nat Underw 59:13+ O 6 '55

Records

Agents urged to establish program of customer analysis, planned production. E. F. Gebelein. Nat Underw 59:3+ S 8 '55

Filing procedures to save on cost per policy operation. R. J. Layton. Nat Underw 59:15+ S 29 '55

How to build a prospect file. Rough Notes 98:34+ Je '55

How to eliminate posting to company accounts current. Rough Notes 98:35-6 Mr '55

How to list losses. B. Glazer. Rough Notes 98:37-8+ Jl '55

How we file our dailies for quick reference; Barney Glazer investments, Sherman Oaks, Calif. B. Glazer. Rough Notes 98:41+ Ap '55

Rural agents

Future of the rural and small lines agents. R. W. Carter. Weekly Underw 172:268-70 Ja 22 '55

How life selling fits into a rural agency. E. Andra. Rough Notes 98:81-2 S '55

Rural and small lines agents' committee expanding its service; report at NAIA annual meeting, Los Angeles. K. A. Young. East Underw 56:27 O 7 '55

Salaries

Why we use an incentive plan in our agency; Jaffe agency, New York. A. I. Jaffe. Rough Notes 98:25+ Je '55

Sales conventions

Combined insurance co., meeting, Chicago. East Underw 56:32+ Ag 19 '55

Fire and casualty conference, Ohio state university, Columbus. Nat Underw 59:2+ Mr 17 '55

Service

Agents urged to make competition, not meet it; abstracts. E. R. Hurd, jr. East Underw 55:39+ N 12 '54; Nat Underw 58:11+ N 11 '54

Better qualification long term answer to specialty competition; abstracts. J. F. Neville. Nat Underw 59:26 My 26 '55; East Underw 56:32 My 27 '55

How to present your survey to the client. F. J. Flynn, jr. Rough Notes 98:23-4 Ap '55

Joint effort to meet competition urged. W. S. Chandler. Nat Underw 59:6+ My 19 '55

New horizons in the self-service era; abstracts. E. H. Carson. East Underw 55:37+ O 22 '54; Nat Underw 58:15+ O 21 '54

Says good agents, claims men needed to meet competition. H. D. Combs. Nat Underw 59:5 My 19 '55

Service is almost as important as providing indemnity for loss. E. A. G. Manton. Rough Notes 98:57-8 Jl '55

Service, lifeline of agents. C. M. Smith. East Underw 56:56+ Ap 15 '55

Successful use of survey program in selling explained. V. O. Schinnerer. East Underw 55:23 N 26 '54

Value of agency service; abstracts. H. D. Combs. Weekly Underw 172:1218-19 My 14 '55; East Underw 56:33+ My 13 '55

Who should write insurance for the home owner; agent replies to mortgage bankers. B. Bedell. Spectator 163:38+ Ap '55

Taxation

Agency tax problems and planning; abstracts. C. W. Tye. East Underw 56:32-3 O 7 '55; Nat Underw 59:36 O 6 '55

Agent can prolong life of business by tax, legal planning. C. W. Tye. Nat Underw 59:15 Ag 25 '55

Favorable tax ruling on writing public insurance for North Carolina agents. East Underw 56:38 Ap 15 '55; Same. Nat Underw 59:9+ Ap 14 '55

NAIA sees narrow interpretation of tax rule on spreading income. East Underw 56:24 F 11 '55; Same abr. Weekly Underw 172:408 F 12 '55

New tax accounting opposed; abstracts. C. W. Tye. Rough Notes 98:92-5 My '55; East Underw 56:29 My 27 '55; Weekly Underw 172:1332 My 28 '55

Oates doctrine a good bet but not a sure thing yet. J. Barker, jr. Nat Underw (Life ed) 59:2+ Jl 1 '55

INSURANCE agents—*Continued*

Training

Argues for more A.&H. education; responsibility of companies. W. Highfield. East Underw 56:28+ Je 24 '55

How to help your salesman get started on the job. L. L. Sertel. Rough Notes 97:29+ D '54

Training salesmen for agency succession important phase in business technique. H. F. Pritchard. Nat Underw 59:15 Ap 28 '55

See also
Insurance—Study and teaching
Insurance, Life—Agents—Training

Unions

Prudential sues union for interference with sales award system. Nat Underw (Life ed) 59:1 S 23 '55

New Jersey

Present projects of New Jersey agents' casualty committee. R. H. MacBean. East Underw 56:40 O 7 '55

New York (state)

Cites economy as agent method to meet direct writer threat; problem of commingling. East Underw 56:22 My 13 '55

INSURANCE agents, National association of. See National association of insurance agents

INSURANCE and surety conference, Pacific. See Pacific insurance and surety conference

INSURANCE as a profession

Insurance as career for college men urged; surveys reveal students consider insurance business unattractive. J. M. Breen. Weekly Underw 173:497+ S 3 '55; Same. Nat Underw 59:9+ S 8 '55; Same abr. East Underw 56:20 S 9 '55

INSURANCE associations

Asks greater understanding of functions of trade associations. J. D. Dorsett. East Underw 56:35+ Ja 28 '55

How to use a trade association. L. M. Stanley. Spectator 162:32+ D '54

Idaho mutual agents association formally organized. Weekly Underw 172:778 Mr 26 '55

Values in association membership; editorial. Nat Underw 59:22 O 6 '55

See also
American life underwriters association
American society of association insurance agents
Bureau international des producteurs et de reassurances
Factory insurance association
Foreign offices' committee
Institute of life insurance
Insurance, Life—Agents—Associations
Insurance board of Cleveland
Insurance economics society of America
Insurance federation of New York, inc.
Insurance federation of Texas
Insurance service association of America
Inter-regional insurance conference
Multiple location service office
National association of independent insurers
National association of life companies, inc.
National institute of life insurers
National insurance service organization
New Orleans insurance exchange
Pacific insurance and surety conference

INSURANCE awards

Association of casualty & surety companies presents driver education and highway safety awards. East Underw 56:45 O 7 '55

Awards for insurance young men of the year. East Underw 55:32+ D 17 '54

Criss award of $10,000 given Dr Jonas E. Salk, creator of polio vaccine. East Underw 56:35 Ap 22 '55; Nat Underw 59:2 Ap 21 '55; Nat Underw (Life ed) 59:5 Ap 22 '55; Weekly Underw 172:1048 Ap 23 '55

Earl Stanley receives WIIS's honor award. East Underw 56:35 S 23 '55

Faulkner receives H. R. Gordon memorial award for notable service, A.&H. field. East Underw 56:48+ Je 17 '55

Hartford association tribute to Coffin for Russell award. East Underw 55:12 O 29 '54; Weekly Underw 171:1063 O 30 '54

Manhattan Life winners of Edmondson month awards. East Underw 56:8 Ja 14 '55

Swarm wins Oscar for 1954 best advertising in IAC's annual competition; other agents recognized. East Underw 56:28+ Jl 1 '55; Same. Weekly Underw 173:12 Jl 2 '55

$10,000 Criss award is given to newspaperman W. Earl Hall. Weekly Underw 171:1060 O 30 '54

Winning agencies named in IAC award competition for 1954. East Underw 56:30 Ap 22 '55; Nat Underw 59:18 Ap 21 '55; Weekly Underw 172:1023-4 Ap 23 '55

INSURANCE board of Cleveland

Anti-trust actions affecting insurance industry. S. N. Barnes. Weekly Underw 172:1144+ My 7 '55

INSURANCE brokers

Broker services required by insurance buyers. D. H. Winton. Weekly Underw 172:1096-7+ Ap 30 '55

Broker's value as a middleman; abstracts. O. Beling. East Underw 56:24 Ap 22 '55; Weekly Underw 172:1028-9 Ap 23 '55

Changes in Marsh & McLennan personnel posts. East Underw 56:15 Je 24 '55; Nat Underw 59:4 Je 23 '55; Weekly Underw 172:1566 Je 25 '55

Choice of broker important. A. I. Jaffe. Weekly Underw 172:1137 My 7 '55

Choosing an insurance broker; one company's method. G. Fouche. Management R 43:734-5 N '54

General insurance brokers' association annual dinner, New York, Oct. 26. East Underw 55:1+ O 29 '54

Independent insurance brokers' association of Brooklyn 29th annual dinner-dance, Brooklyn, N.Y. East Underw 56:23 Ja 28 '55

Placement and handling the sub-standard risk. M. H. Saval. Weekly Underw 172:1174-7 My 7 '55; Same cond. East Underw 56:17+ pt 2 Je 24 '55; Excerpts. Nat Underw 59:15+ My 5 '55

Plea for single brokers' unit. A. I. Jaffe. Weekly Underw 172:301-2 Ja 29 '55

Recognition of brokers' role in development of group insurance; abstracts. F. T. Googins. East Underw 56:50 F 11 '55; Weekly Underw 172:499-501 F 19 '55

Surveys are service plans adding to sales. F. J. Flynn. East Underw 55:27 N 12 '54; Same. Weekly Underw 171:1152-3 N 13 '54

See also
Insurance, Life—Brokers
also National association of insurance brokers

Commissions

New York department has no power to fix broker's commission rights. D. S. MacNaughton. East Underw 56:28 Ja 28 '55

Law

Surplus line brokers in New Jersey now pay $100 for license. East Underw 56:33 Ja 21 '55

Virginia cites 23 brokers for sales in insurers not licensed in state. Nat Underw 59:7 F 3 '55

INSURANCE brokers, National association of. See National association of insurance brokers

INSURANCE buyers association, National. See National insurance buyers association

INSURANCE commissioners

Balaban appointed first deputy in Pennsylvania. Weekly Underw 172:714 Mr 19 '55

Bohlinger resigns; indicate Holz named to succeed him. Nat Underw 59:1+ F 3 '55; Nat Underw (Life ed) 59:1+ F 4 '55; Weekly Underw 172:347 F 5 '55

Combs resignation called political, see reappointment; McLeod acting commissioner. Nat Underw 58:6 N 4 '54; Same. Nat Underw (Life ed) 58:1+ N 5 '54

Combs withdraws resignation; still Arkansas commissioner. Nat Underw (Life ed) 58:5 N 12 '54; Same. Nat Underw 58:4 N 11 '54

Deputy Ralph Alexander leaves Pennsylvania post. Weekly Underw 172:519 F 26 '55

Harriman finds it difficult to pick new superintendent; three states get new men. East Underw 56:1+ F 4 '55

INSURANCE commissioners—*Continued*

Howell appointed New Jersey commissioner. East Underw 56:22 F 4 '55; Weekly Underw 172:346 F 5 '55

Joe Hunt elected Oklahoma commissioner. Nat Underw 58:10 N 11 '54

Joe Hunt installed as Oklahoma commissioner. Nat Underw 59:4 Ja 13 '55

Maloney replaced by McConnell as California commissioner. Nat Underw 59:1+ F 3 '55; Nat Underw (Life ed) 59:1+ F 4 '55; Weekly Underw 172:346 F 5 '55; East Underw 56:12 F 4 '55

New Delaware insurance commissioner takes office. Weekly Underw 172:182 Ja 15 '55

New Indiana commissioner, Willam J. Davey. Weekly Underw 173:798 O 8 '55

New Pennsylvania commissioner is Francis R. Smith. Weekly Underw 172:235 Ja 22 '55

New York state's new insurance superintendent, Leffert Holz. C. Axman. East Underw 56:3 F 25 '55

Pryatel new Ohio superintendent; replaces Robinson. Nat Underw 59:1 Jl 7 '55; Nat Underw (Life ed) 59:1 Jl 8 '55; Weekly Underw 173:118 Jl 16 '55

VandeZande named Wisconsin commissioner; succeeds J. R. Lange. Nat Underw 59:1 Je 30 '55; Same. Nat Underw (Life ed) 59:2 Jl 1 '55

See also National association of insurance commissioners

INSURANCE commissioners, National association of. See National association of insurance commissioners

INSURANCE companies

Best's insurance companies reports, covering 1,926 pages, reviews 1,300 insurers. East Underw 56:22 S 2 '55

Companies organized, licensed, merged, reinsured, changes in capital, name. Weekly Underw 172:112-17 Ja 1 '55

New Jersey historical society marks Prudential's 80th anniversary. East Underw 56:20 Mr 4 '55

New multiple line firm offers stock to public; method of operation; American transportation insurance co. Weekly Underw 171:1106 N 6 '54

North America board to go on inspection trip through Canada. East Underw 56:1+ My 6 '55

Significance of wave of new insurers; editorial. Nat Underw (Life ed) 59:18-19 Mr 4 '55

Skandia celebrates 100th anniversary. East Underw 56:22 Je 3 '55; Same cond. Weekly Underw 172:1444 Je 11 '55

25 years of Allstate growth. C. Fentress, jr. East Underw 56:39 Je 10 '55

See also

Allstate insurance company
American central insurance company
American transportation insurance company
Central standard insurance company of Sioux Falls
Central surety and insurance corporation
Commercial union-ocean group
Farm bureau insurance companies
Inland empire insurance company
Insurance company of North America
Lloyd's, London
National union insurance companies
North British and mercantile insurance company, limited
State farm group
Trans-Pacific insurance company
Travelers insurance company

Accounting

Business presents five-point guide for NAIC on uniform accounting. Nat Underw 58:3 D 2 '54

Finance and insurance. N A C A Bul 37: 149-53 sec 3 S '55

Industry asks NAIC for burial of confusing UA requirements. L. Cartwright. East Underw 55:31 D 3 '54

Insurance accountants must shed light on future. B. C. Vitt. East Underw 56:43 Mr 18 '55

NAIC uniform accounting committee reports on deliberations. Weekly Underw 171:1343 D 4 '54

Royal-Liverpool studies electronic application to fire and casualty. E. T. Kyllo. Nat Underw 58:4+ D 9 '54

Third department volume on allocation methods for income and expenses; New York. A. G. Straub, jr. East Underw 55:10 D 3 '54

Urges prepaid expenses be classed as insurer assets. A. Burger. Nat Underw 58:33 O 28 '54

Advertising

Advertising conference plans new 1955 project to be used by local association and local producers. Weekly Underw 172:76 Ja 1 '55

Advertising great aid to local agent. E. O. Scharetg. Weekly Underw 173:238 Jl 30 '55

Ad series aids agent groups; Atlantic companies. J. J. Robinson. il Spectator 163: 28-9+ Jl '55

Analyzes impact of nationwide advertising by property insurance companies. J. W. Mason. East Underw 56:46 Ag 26 '55

Atlantic companies' ad campaign well received. M. F. York. Weekly Underw 172: 1336 My 28 '55

Employers' group cites worth of local agent in Saturday evening post ads. E. A. Larner. East Underw 56:32 F 11 '55

IAC pushes effort to help advertise agent's services. K. Force. Nat Underw 58:1+ N 18 '54

Insurers increase newspaper ads 28 per cent in 1954. Nat Underw 59:35 Je 16 '55; Same. Nat Underw (Life ed) 59:8 Je 24 '55

Medical posters aid in advertising; Educators mutual insurance company poster campaigns; diagrams with text. Spectator 163: 20-1 F '55

Mutual of Omaha extends 1955 advertising program. Weekly Underw 172:84 Ja 1 '55

National Union loses on deceptive advertising count; Florida. Nat Underw (Life ed) 59:2 Ag 19 '55

Newspapers get 75 per cent of insurance ads. Ed & Pub 88:48 O 15 '55

North America six-page advertisement in Newsweek. East Underw 55:26 N 12 '54; Same. Weekly Underw 171:1147 N 13 '54

Outstanding findings of readership studies; insurance advertisements. D. Starch. il Adv Agency 48:37-9+ F '55

Peerless steps up its trade paper advertising. East Underw 56:28 Mr 4 '55; Weekly Underw 172:679 Mr 12 '55

Prestige building for the life underwriter. D. B. Slattery. East Underw 56:10+ Mr 25 '55

Producers advisory council urged; central office to supply advertising and public relations aids to agents; abstracts. J. C. Stott. East Underw 56:29-30 Jl 1 '55; Nat Underw 59:5 Je 30 '55; Weekly Underw 173:12 Jl 2 '55

Use of leaflets by agents; IAC Hartford discussion. Nat Underw 58:16 N 25 '54

Would close mail in states where insurer unlicensed. Nat Underw 59:3+ Ja 20 '55; Same. Nat Underw (Life ed) 59:5 Ja 21 '55

See also

Insurance advertising conference

Biography

We have with us today, some interesting personalities in life insurance. East Underw 55: 6-8+ D 10 '54

Complaints

A.&H. complaints survey by NAIC gets immediate attention of industry. East Underw 55:113+ D 10 '54; Nat Underw 58:2+ D 9 '54; Nat Underw (Life ed) 58:9+ D 10 '54; Weekly Underw 171:1340-1 D 4 '54

Bureau urges companies to keep complaint record to help correct grievances. East Underw 56:39 Mr 11 '55; Same. Weekly Underw 172:687 Mr 12 '55

Criticism of A.&H. company procedures heard by South Carolinia legislative committee. East Underw 56:34 S 9 '55

Latest findings of A.&H. complaint survey. W. O. Martin, jr. East Underw 56:33+ Je 10 '55

INSURANCE companies—*Continued*

Consolidation

American Home to expand operations in multiple lines; merger completed of that company and Globe & Rutgers. East Underw 56:1+ Ja 14 '55; Nat Underw 59:1+ Ja 13 '55; Weekly Underw 172:184 Ja 15 '55

Best's audit determined merger terms of Aetna Casualty & Surety and Automobile insurance co. East Underw 56:27 S 9 '55

California attorney general OKs merger of Sterling and Constitution Life. Nat Underw 58:14 D 9 '54; Same. Nat Underw (Life ed) 58:10 D 10 '54

Central Standard is to turn into local insurer; merger negotiations terminated. Nat Underw 59:2 Jl 28 '55; Weekly Underw 173:224 Jl 30 '55

Eureka Casualty merger is completed. Nat Underw 59:11 Ja 27 '55

Franklin General buys Firemen & Mechanics. Nat Underw 59:6 Mr 24 '55

Merger plan approved; Aetna Casualty and Surety and Automobile will combine. Weekly Underw 173:757 O 1 '55

Merger proposed of Globe and Rutgers and American Home. East Underw 55:1+ N 5 '54; Nat Underw 58:15 N 4 '54; Weekly Underw 171:1093 N 6 '54

Mergers are increasing, substantial insurance problems are involved. Nat Underw 59:13 Ja 27 '55

Proposal to merge three companies into the Phoenix. J. A. North. East Underw 56:23 Ja 28 '55

Propose merger of Automobile insurance co. with Aetna Casualty & Surety; abstracts. M. B. Brainard. East Underw 56:1+ S 2 '55; Weekly Underw 173:497+ S 3 '55

Costs

Allstate contends automation cuts cost of policies. Nat Underw 59:1+ My 19 '55

Allstate rentals, expense ratio are eyed at hearing. Nat Underw 59:1+ My 5 '55

Educational work

Films for service; Aetna's film program. J. J. Robinson. il Spectator 163:32-3+ Ja '55

Milwaukee project in arithmetic instruction; bank and insurance company participating. H. J. Boone. il Burroughs Clearing House 38:34-5+ Je '54

Employees

Aetna Life companies have employe major-medical plan for its employes and their dependents. East Underw 56:40 Je 10 '55

Blessed is the girl who can remember names and faces; insurance secretary. Rough Notes 97:35 D '54

Even keel for salary program of employees in life company offices. G. Wilgus. Nat Underw (Life ed) 58:8+ O 1 '54; Same. Nat Underw 58:35 O 28 '54

Fireman's Fund group wins Treasury citation for employes' purchasing of U.S. savings bonds. East Underw 56:21+ Jl 29 '55

Great Southern benefit plan changes. East Underw 56:13 S 2 '55; Same. Nat Underw (Life ed) 59:16 S 2 '55

Group program of Phoenix Mutual for its own employes. East Underw 56:1 Ap 8 '55

Guardian Life adopts group major medical plan for all company employes. East Underw 56:31 Jl 8 '55

Hancock parties with a purpose; plan adopted by company employes. East Underw 55:11 D 24 '54

Hancock raises salary levels in home office, field. Nat Underw (Life ed) 59:2 Ag 19 '55

Incentive pay for office employees; one company's plan; Connecticut general life insurance co. Management R 44:733-4 O '55

Insurers interested in Hartford steam boiler wage case. Nat Underw 59:8 My 5 '55

Leaves $300,000 estate to Aetna insurance co. Weekly Underw 171:1154 N 13 '54; Same abr. East Underw 55:30 N 12 '54

Manpower clerical help praised by insurance firms. Nat Underw 59:8 Je 23 '55

Pan-American adopts major medical plan for company employes and dependents. C. H. Ellis. East Underw 56:40 Je 10 '55

Sees specialization as crux of problem of teenage employe. C. W. V. Meares. Nat Underw (Life ed) 59:7 O 7 '55

Today's essentials for selecting future personnel; abstracts. G. Fergason. East Underw 56:52-3 My 13 '55; Nat Underw (Life ed) 59:28 My 13 '55; Nat Underw 59:10 My 19 '55

Unemployables work well at Bankers life and casualty co., Chicago. P. Hirsch. il Spectator 163:36-7+ Ap '55

Training

Effective programs of correspondence improvement; New York Life and Mutual Life. H. V. Odle. Burroughs Clearing House 39:38-9+ My '55

Employees' magazines

Tape recorder proves great aid in reporting interviews for Metropolitan's house organs. Nat Underw (Life ed) 59:8 My 13 '55

Employees' pensions

Central Mutual's employe profit sharing plan will augment regular pension. E. West. Nat Underw 58:7+ D 30 '54

Equipment and supplies

Actuaries praise electronic devices; discussion before Society of actuaries meeting. East Underw 56:9 Ap 8 '55; Nat Underw (Life ed) 59:16-17 Ap 1 '55; Weekly Underw 172:943-4 Ap 9 '55

Allstate contends automation cuts cost of policies. Nat Underw 59:1+ My 19 '55

Allstate uses medium size computer; data processing system applied to fire-casualty operations; Datatron; abstracts. L. L. van Oosten. East Underw 56:22+ Mr 25 '55; Nat Underw 59:35 Je 16 '55

American Casualty saves cash on dictation. il Nat Underw 59:17 Mr 24 '55

ANICO completes plans for IBM installation. East Underw 56:29 Ag 19 '55

Automatic life insurance company, how close to becoming an actuality? J. L. Lawrence, jr. Nat Underw (Life ed) 59:4+ Ap 22 '55

Automation, a threat and a challenge; editorial. Nat Underw (Life ed) 58:16 N 26 '54

Continental Companies rent IBM electronic brain. East Underw 56:42 My 6 '55

Duplicating know-how. Rough Notes 98:38+ Mr '55

Electronic brain big factor in net cost competition; Remington Rand Univac at Franklin Life. A. C. Vanselow. Nat Underw (Life ed) 58:9 N 5 '54

Electronics division of Metropolitan Life. East Underw 56:3 Ap 29 '55

Elevators for the mail; Prudential. C. A. McClarren. il diag Spectator 163:59 My '55

Equitable installs IBM 650 computer. Nat Underw (Life ed) 59:4 My 13 '55

Franklin Life electronics operations. East Underw 56:6 My 6 '55

How big is three per cent? Spectator 163:28 F '55

How John Hancock uses its IBM 650. H. F. Hatch. East Underw 56:3+ Mr 18 '55

IBM develops random access memory unit. Nat Underw 59:41 My 19 '55; Same. Nat Underw (Life ed) 59:25 My 20 '55

IBM type 705 ordered by National L.&A. Nat Underw (Life ed) 59:9 Jl 8 '55

Machine handles daily loss records; Pacific fire insurance co. H. G. Nellen. il Spectator 163:29+ F '55

National Life of Vermont studies large scale electronic equipment. Nat Underw (Life ed) 59:11 Ag 5 '55

Progress report on electronics; Casualty actuarial society study. East Underw 55:98+ D 10 '54

Report on the NCR (no carbon required) paper. R. J. Layton. il Rough Notes 98:35-6+ Ag '55

Royal-Liverpool studies electronic application to fire and casualty; abstracts. E. T. Kyllo. Nat Underw 58:4+ D 9 '54; East Underw 55:18-19 N 5 '54

INSURANCE companies—Equipment and supplies—*Continued*

Run your agency without carbon paper; National Cash Register, no carbon required paper. R. J. Layton. il Rough Notes 97: 33+, 43-6 N '54

Smaller companies may make effective use of electronic equipment employing punch cards. J. T. Phillips. East Underw 56:10 Ap 15 '55

State Farm Mutual has IBM 650 installed at Bloomington home office. East Underw 56:54 O 7 '55; Excerpts. Nat Underw 59:20 O 6 '55

Survey shows company premiums for each equipment dollar. W. M. Alrich. Spectator 163:30+ F '55

United States Life's new electronic computer. il East Underw 56:8 S 23 '55

Examination

Books on examining insurance companies based on courses of lectures given at New York department. C. Axman. East Underw 55:14 D 10 '54

Failures

See Insurance companies—Receiverships

Finance

Aetna group assets, surplus up in 1954. C. L. Allen. East Underw 56:1+ F 25 '55

Allstate claims rank of largest auto co.; topped $207,000,000 in 1954. C. Fentress, jr. East Underw 56:38 Mr 4 '55

America Fore group had large increase in assets in 1954. F. A. Christensen. East Underw 56:1+ Ja 28 '55; Nat Underw 59:1 Ja 27 '55; Weekly Underw 172:288 Ja 29 '55

American General companies buy American Reserve Life. East Underw 55:11 N 5 '54; Weekly Underw 171:1124 N 6 '54

American Group's assets at new high, 1954. B. C. Vitt. East Underw 56:26 F 18 '55; Same. Weekly Underw 172:667 Mr 12 '55

American Universal had profitable 1954. M. Saval. East Underw 56:33 Mr 18 '55

Atlantic companies at new highs in '54. F. B. Tuttle. East Underw 56:40 Ap 15 '55

Battle for control of Midland Mutual looms. Weekly Underw 173:538 S 3 '55

Beneficial Standard Life purchases Union Casualty & Life; abstracts. E. D. Mitchell. Weekly Underw 173:715 S 24 '55; Nat Underw (Life ed) 59:20 S 23 '55; East Underw 56:9 S 23 '55

Buys stock control of LaSalle Casualty; American-Atlas corp. makes purchase. East Underw 56:46 O 14 '55

California opens probe of union purchase of California Life. Nat Underw 59:7+ Ag 11 '55; Same. Nat Underw (Life ed) 59:3+ Ag 12 '55

Charge D. D. Murphy, others with forcing Capital Life sale; South Carolina. Nat Underw 59:5 Jl 21 '55; Same. Nat Underw (Life ed) 59:1+ Jl 22 '55

Coal Operators Casualty sold; new officers to be elected. Nat Underw 59:36 Ap 21 '55; Same. Nat Underw (Life ed) 59:11 Ap 22 '55

Companies report on 1954 results; tabulation. Nat Underw 59:6+ F 17; 14+ F 24; 22-30 Mr 3; 24-35 Mr 10; 27-35 Mr 17; 20-2 Mr 24; 14 Mr 31 '55

Control of Coal Operators Casualty acquired by Old Republic Life interests. East Underw 56:34 Ap 29 '55; Nat Underw 59:4 Ap 28 '55

Countryside loss and expense ratios for 1954; table compiled by New York department. Nat Underw 59:21 Je 23 '55

Crum & Forster assets increase $31,089,853 in '54. Nat Underw 59:3 Mr 3 '55

Employers Reinsurance makes substantial '54 profit. East Underw 56:38-9 F 18 '55; Same abr. Weekly Underw 172:478+ F 19 '55

Fidelity & Deposit premium writings $24,648,842 in 1954. B. H. Mercer. Weekly Underw 172:423 F 12 '55

Fire companies underwriting profit dipped in '54. East Underw 56:26 Ap 22 '55

Fireman's Fund group assets reach $418,765,517, 1954. J. F. Crafts. Weekly Underw 172: 656 Mr 12 '55

Growth and rank of 75 leading property and A&H companies, 1900-1953; tables. Spectator 163:70-1 Ja '55

Hanover Fire aims to expand activities; capital increase planned. F. E. Sammons. East Underw 56:20 F 11 '55

Hartford group shows large gains in 1954; abstracts. J. C. Hullett. East Underw 56: 26+ F 18 '55; Nat Underw 59:5 F 17 '55

Home reports gains in assets, surplus, net income in 1954; abstracts. K. E. Black. East Underw 56:1+ F 18 '55; Nat Underw 59:3 F 17 '55; Weekly Underw 172:468+ F 19 '55

Idaho department to try to rehabilitate Inland Empire. Nat Underw 59:1+ O 6 '55

Inland insurance co. taken over by Idaho commissioner. L. O'Connell. Weekly Underw 173:798 O 8 '55

Insurance in Canada continued to make substantial gains during 1954. Weekly Underw 172:1528 Je 18 '55

Leading groups in total premiums; 1953-1954 (exclusive of life business); tabulation. Nat Underw 59:6 Ap 21 '55

Liberty Mutual made record gains in 1954. S. B. Black. East Underw 56:34 Ap 29 '55

London & Lancashire chairman's report, 1954. R. M. Preston. East Underw 56:34-5 Je 17 '55

London assurance corporation report, 1954. R. O. Hambro. Weekly Underw 173:76 Jl 9 '55; East Underw 56:21 Jl 22 '55

Midland Mutual stockholders vote for mutualization. Nat Underw (Life ed) 59:1+ Ag 26 '55

Murchison abandons effort to gain control of Western States Life, North Dakota. Nat Underw (Life ed) 59:4 O 14 '55

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INSURANCE companies—Finance—*Continued*

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Libraries

See Insurance libraries

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Institute of life insurance

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INSURANCE companies—Regulation—*Cont.*

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See also
Insurance, Life—
Reserves

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See also
Insurance companies
—Educational work

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Arkansas

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California

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Insurance in Canada continued to make substantial gains during 1954. Weekly Underw 172:1528 Je 18 '55

Colorado

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Consider merger of Aetna Casualty and Automobile insurance co. East Underw 56:1+ F 4 '55; Same. Weekly Underw 172:305 Ja 29 '55

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See also

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Prudential assurance company, limited

Italy

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Kentucky

Kentucky commissioner named conservator of Louisville F.&M. Nat Underw 58:1+ D 16 '54

Philippine Islands

See also

Philippine American life insurance company of Manila

Texas

How promoters manipulated local insurers. J. B. Shepperd. Nat Underw 58:5+ Jl 15 '54

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INSURANCE company buildings

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America Fore starts building in Chicago. il East Underw 56:17 Jl 22 '55

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INSURANCE company buildings—*Continued*

Crown Life opens new building to public, Toronto. il East Underw 56:6 My 6 '55

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Impressive ceremonies mark opening of Prudential regional home office in Florida; Jacksonville. Nat Underw (Life ed) 59:3 My 13 '55

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Sell building at 111 John Street; bought by Connecticut General Life. il East Underw 56:12 Mr 11 '55

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See also

Insurance, Life—Agents—Conventions

Insurance agents—Conventions

INSURANCE counsel, International association of. See International association of insurance counsel

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How Iowa department operates. East Underw 55:4+ D 10 '54

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Annual meeting, Chicago. Nat Underw 59:4 O 13 '55; Nat Underw (Life ed) 59:2 O 14 '55

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INSURANCE ethics—*Continued*
NAIC group names committee to draft A&H advertising code. Nat Underw 59:1+ S 15 '55; Same. Nat Underw (Life ed) 59:1+ S 16 '55
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Meeting, New York, Dec. 9. East Underw 55:37 D 17 '54
New officers; list. East Underw 55:85 D 10 '54; Nat Underw 58:26 D 16 '54; Weekly Underw 171:1416 D 11 '54

INSURANCE federation of Texas
Dissolved; lack of interest cited. Nat Underw 59:2 S 22 '55; Same. Nat Underw (Life ed) 59:10 S 23 '55
New Texas insurance federation organized, but some don't join. Nat Underw 58:1 D 16 '54; Same. Nat Underw (Life ed) 58:1 D 17 '54

INSURANCE institute of America
Annual meeting, 46th, New York, Nov. 10. East Underw 55:22 N 26 '54; Nat Underw 58:25 N 18 '54; Weekly Underw 171:1162 N 13 '54

INSURANCE law
Backs one rating law for fire and casualty; abstracts. B. R. Stone. East Underw 55:22 O 29 '54; Nat Underw 58:23 O 28 '54
Big legislative season about to get under way; with list of states and legislature opening dates. Nat Underw 59:2+ Ja 6 '55
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Law declared invalid; countersignature act unenforceable; other measures. Weekly Underw 172:1022 Ap 23 '55

Arkansas

Arkansas legislative scorecard completed by Governor Faubus. Nat Underw 59:2+ Ap 7 '55
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Arkansas legislative unit reports on A&H. Nat Underw 58:26 O 21 '54
Combs rules against Washington National in policy coercion case. Nat Underw (Life ed) 59:2 Jl 29 '55
End public hearings on Arkansas fire rates. Nat Underw 58:10+ N 4 '54

California

California attorney general OKs merger of Sterling and Constitution Life. Nat Underw 58:14 D 9 '54; Same. Nat Underw (Life ed) 58:10 D 10 '54
Map revisions for California code; set public hearings. Nat Underw 58:27 N 18 '54

Florida

Caisse centrale de reassurance back-ground; comment on application to enter Florida; and refusal. Nat Underw 58:17 D 2 '54
Florida association backs new legislation. Nat Underw 59:9 Ja 13 '55
French government insurer sues for Florida approval; Caisse centrale de reassurance. Nat Underw 58:1+ N 11 '54
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National Union loses on deceptive advertising count. Nat Underw (Life ed) 59:2 Ag 19 '55

Indiana

Department has good results in Indiana legislature. Nat Underw 59:2 Mr 17 '55
Plans for new legislation. H. W. Wells. Nat Underw 58:36+ N 18 '54; Weekly Underw 172:138 Ja 8 '55

Kansas

Credit insurance is legal in Kansas. Nat Underw 59:15 F 3 '55; Same. Nat Underw (Life ed) 59:11 F 4 '55

Michigan

Criticisms of candidate Martin; reply. J. A. Navarre. Nat Underw 58:2 O 21 '54
Specific proposals to strengthen Michigan code filed by auditor general. East Underw 56:21 Ja 7 '55
Stiffer unauthorized insurer regulations urged for Michigan. Nat Underw 59:12 Ja 13 '55

Missouri

Missouri State Life in final accounting; decision several months off. East Underw 55:45 D 10 '54; Same. Nat Underw (Life ed) 58:17 D 10 '54

Montana

Montana agents take Saskatchewan case to top state court. Nat Underw 59:1+ S 8 '55
Saskatchewan insurer wins right to do business in Montana; Saskatchewan Guarantee & Fidelity. Nat Underw 59:1+ Ap 14 '55

Nevada

Many bills to amend Nevada insurance code. Weekly Underw 172:286 Ja 29 '55

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New York (state)

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Can't review New York department actions not specified in law; Guardian's office site. Nat Underw (Life ed) 59:1+ Ja 7 '55; Same cond. Nat Underw 59:3+ Ja 6 '55
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North Carolina

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North Carolina passes house bill 96; requires notice before cancellation. East Underw 56: 37+ My 13 '55

North Dakota

Resolute Jensen stand thwarts Saskatchewan Guarantee & Fidelity expansion. Nat Underw 59:25+ Ja 20 '55; Same abr. East Underw 56:32 Ja 21 '55; Same abr. Weekly Underw 172:234 Ja 22 '55

Saskatchewan Guarantee & Fidelity is denied a license in North Dakota. Nat Underw 59:1 Ja 6 '55

Ohio

Cincinnati agents hear the reasons for and against multiple line legislation. Nat Underw 58:10+ N 11 '54

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Multiple line laws completed, investment rules changed. D. W. Stull. Spectator 163:20-1+ O '55

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Oregon

Oregon has flood of bills applying to insurance. Weekly Underw 172:518 F 26 '55; Nat Underw 59:31 Mr 3 '55

Pennsylvania

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South Carolina

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Texas

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West Virginia

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See also

Insurance, Life—Agents—Women agents

National association of insurance women

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See also

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See also

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See also

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See also

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See also

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Brightness
Color
Daylight
Daylight, Artificial
Diffraction
Dyes, Fastness of
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Eye
Fluorescence
Glare
Interference (light)
Light signals
Light telephone
Lighting
Luminescence
Luminosity
Optics
Paint—Light reflection
Photochemistry
Photoelasticity
Photoelectric cells
Photoelectric effect
Photography
Photometry
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Brightness
Christmas lighting
Electric lamps
Glare
House lighting
Light projection
Lighting fixtures
Mine lighting
Office lighting
Reflectors
Stage lighting
Street lighting
Tunnel lighting
Windows

also subdivision Lighting under special subjects, e.g.

Airplane factories
Airplanes
Airports
Art galleries and museums
Bank buildings
Baseball fields
Churches
Conference rooms
Dental laboratories
Derricks, Oil well
Drafting rooms
Electric plants (central station)
Factories
Farm buildings
Gasoline service stations
Hangars
Laundries
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Public buildings
Restaurants
Roads
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Inflammable liquids
Jets
Liquid fuel
Nitrogen, Liquid
Solution (chemistry)
Solvents
Surface tension
Viscosity
Water
Wetting

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See also

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Locomotive boilers—
Oil firing

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—Wheels

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Wheels

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Control

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Seprifuge spin cleans lube oil. il Ry Loco & Cars 129:6+ Ag '55

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See also
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Broaching
Centering (machine work)
Chucks
Dies
Diesel engines—Manufacture
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Drilling and boring (metal working, etc.)
Forging
Gages
Gear cutting
Gearing—Manufacture
Grinding
Hard facing
Hobbing
Indexing (machine work)
Inspection
Lapping
Lathes
Locating (machine work)
Machine shop management
Machine tools
Machinery
Metal cutting
Metal finishing
Milling
Railroads—Shops
Riveting
Rolling (metal work)
Rolling mills
Sheet metal work
Stamping
Tanks, Military—Manufacture
Tapping
Thread cutting
Tolerance
Welding

MACHINE shops

See also

Airlines—Shops
Airplane factories
Automobile factories
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Machine tools
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Tool rooms

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Holding devices
Machine tools
Surface plates

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See Machine tools, Used

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MACHINE tools

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Broaching machines
Cutting tools
Drilling and boring machinery
Feed mechanisms
Gear cutting machines
Grinding machines
Lapping machines
Lathes
Machine shop practice
Machine tool industry
Metal cutting
Milling cutters
Milling machines
Planing machines
Pneumatic tools
Punches
Punching machinery
Reamers
Saws, Metal working
Screw machines
Shears (machines)
Threading machines
Tool engineering
Tool steel

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Jigs

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See also
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Drilling and boring (metal working, etc.)
Grinding
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Honing
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Locating (machine work)
Machine shop practice
Metal cutting
Milling
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Polishing
Tolerance
Trepanning
Turning

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Assembling methods
Balancing of machinery
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Belting
Bending machines
Bolts and nuts
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Calculating machines
Calenders
Casting machines
Clutches
Coal mining machinery
Conveying machinery
Cotter pins
Couplings
Cranes, derricks, etc.
Crankshafts
Crushing machinery
Cylinders (engines, etc.)
Die casting machines
Diesel engines
Drilling and boring machinery
Dyeing machines
Electric machinery
Electric welding machines
Excavating machinery
Fans, Mechanical
Feed mechanism
Filing machines
Filling machines
Fits (machinery)
Floor cleaning machines
Food machinery
Foundry machinery
Friction
Gear cutting machines
Gearing
Governors (machinery)
Grinding machines
Hoisting machinery
Hydraulic machinery
Hydraulic presses
Ice machines
Interchangeable mechanism
Internal combustion engines
Jigs
Keys and keyways (machinery)
Knitting machines
Lathes
Locomotives
Looms
Lubrication and lubricants
Machine shop practice
Machine tools
Machinery industry
Marking machines
Mechanical engineering
Mechanical handling
Mechanical movements
Metal working machinery
Milling machines
Mining machinery
Molding machines
Moving picture machines
Packaging machinery
Packing
Paper making machinery
Paving machines
Pins, Machinery
Plating machinery
Pneumatic machinery
Pneumatic tools
Polishing machines
Power transmission
Presses
Printing presses
Pulleys
Pumps
Punching machinery
Railroads—Track cleaning machinery
Refrigeration and refrigerating machinery
Road making machinery
Rock drills
Screw machines
Sewing machines
Shafting
Shafts
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Shoveling machines
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Steam turbines
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See Name plates

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Planing
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Polishing, Electrolytic
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Iron—Protection
Magnesium—Protection
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Scrap metal
Slag
Tailings

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Metal spinning
Pickling (metals)
Plating
Polishing
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Filing machines

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Foundry machinery

Lathes

Machine tools

Molding machines

Presses

Punching machinery

Saws, Metal working

Sheet metal working machinery

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Brass works

Foundries

Heat treatment shops

Machine works

Rolling mills

Sheet metal shops

Steel works

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Employees

See Metal workers

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Flotation process
Furnaces, Metallurgical
Hydrometallurgy
Iron metallurgy
Lead metallurgy
Magnetic separation of ores
Manganese metallurgy
Metallography
Metallurgical analysis
Metallurgical laboratories
Metallurgical plants
Metallurgical research
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Open hearth process
Ore treatment
Pickling (metals)
Sintering
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See also
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Shaft sinking

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Motor buses—Cleaning

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MOTOR bus lines—Management—*Continued*

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Walsh moves into Springfield. Bus Transportation 34:52 Ag '55

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If there's a profit to be made Delaware Valley will carry riders piggyback. B. Antes. il Bus Transportation 34:38-40 My '55

MOTOR bus lines, School

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MOTOR buses

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MOTOR buses—*Continued*

Commercial vehicle show; review of current practice and trends. il diags Automobile Eng 44:443-79 N '54

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Motor bus lines

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See Brakes, Motor bus

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NATIONAL association of insurance agents
Administration report of president; abstracts. J. A. Neumann. East Underw 56:19 O 7 '55; Weekly Underw 173:797+ O 8 '55
Annual meeting, 59th, Los Angeles, Oct. 3-5. East Underw 56:1+ O 7 '55; Nat Underw 59:27+ O 6; 1+ O 13 '55
Committee reports at annual meeting, Los Angeles; summaries. Nat Underw 59:32+ O 6 '55
Eastern agents 7th annual meeting, Baltimore, March 21-22. East Underw 56:44-6+ Mr 25 '55; Nat Underw 59:1+ Mr 24 '55; Weekly Underw 172:776+ Mr 26 '55
Executive committee meeting, Williamsburg, Dec. 5-7. East Underw 55:28 D 17 '54; Nat Underw 58:2+ D 16 '54; Weekly Underw 171:1461+ D 18 '54
Midwest territorial conference, Los Angeles. Nat Underw 59:30 O 6 '55
Midwest territorial conference annual meeting, Wichita, April 17-19. Nat Underw 59:1+ Ap 21 '55
NAIA leaders study threats from Washington to state regulation. East Underw 55:28 D 17 '54
National board of state directors midyear meeting, Wichita, April 17-19. Nat Underw 59:2+ Ap 21; 5+ Ap 28 '55; Weekly Underw 172:1076+ Ap 30 '55
Property committee; chairman's report at annual meeting, Los Angeles. H. E. Munz. East Underw 56:28+ O 7 '55; Same cond. Weekly Underw 173:870+ O 15 '55
Report of Washington representative; abstracts. M. G. Herndon. East Underw 56:29+ O 14 '55; Nat Underw 59:34 O 6 '55; Weekly Underw 173:806-7 O 8 '55
Report of Washington representative to National board of state directors midyear meeting; abstracts. M. G. Herndon. East Underw 56:32-3 Ap 22 '55; Nat Underw 59:3+ Ap 21 '55
Rocky Mountain territorial conference Colorado Springs. Nat Underw 59:3+ My 19 '55
Southern agents 7th annual meeting, White Sulphur Springs, W.Va. March 17-19. East Underw 56:24 Mr 25 '55; Nat Underw 59:1+ Mr 24 '55
Special committees appointed; list. East Underw 56:20 Ja 14 '55; Nat Underw 59:36 Ja 6 '55; Weekly Underw 172:183 Ja 15 '55
Stott heads new NAIA public relations group. East Underw 56:20 Ja 7 '55

NATIONAL association of insurance brokers
Annual meeting of the board of directors, San Francisco, May 24-25. East Underw 56:28-9 Je 3 '55; Weekly Underw 172:1383+ Je 4 '55
Review, 1954. O. Blase. Weekly Underw 172:18+ Ja 1 '55

NATIONAL association of insurance commissioners
Annual meeting, Los Angeles, May 30-June 3. East Underw 56:1+, 40+ Je 3; 20+ Je 10 '55; Nat Underw 59:1+ Je 2; 1+ Je 9 '55; Nat Underw (Life ed) 59:1+ Je 3; 1+ Je 10 '55; Weekly Underw 172:1442+ Je 11 '55; Spectator 163:16+ Jl '55
Chairmen of committees of interest to fire and casualty people, 1955-56; list. Nat Underw 59:1+ S 22 '55
Chairmen of committees of interest to life people, 1955-56; list. Nat Underw (Life ed) 59:8 S 23 '55
Committee chairmen, 1955-56; list. East Underw 56:18 S 23 '55
Committee reports to annual meeting, Los Angeles. Nat Underw 59:4+ Je 9 '55; Nat Underw (Life ed) 59:5+ Je 10 '55
Committees-subcommittees; 1955-1956; list. East Underw 56:29 S 30 '55
Genial alliance between NACSA and NAIC; other topics. C. F. J. Harrington. East Underw 56:48-9 O 7 '55
Mid-winter meeting, New York, Nov. 29-Dec. 3. East Underw 55:1+, 7 D 3 '54; Nat Underw 58:1, 23 D 2; 1+ D 9 '54; Weekly Underw 171:1340-3, 1402+ D 4-11 '54
New committee members, 1955-56; list. Weekly Underw 173:678 S 24 '55
New York collides with other states on blanks instructions; debate on tontine policy; other topics. R. B. Mitchell. Nat Underw (Life ed) 58:1+ D 3 '54
Report of president before mid-winter meeting. D. Knowlton. East Underw 55:7 D 3 '54; Same. Weekly Underw 171:1342-3 D 4 '54
Report of president to annual meeting, Los Angeles. D. Knowlton. Weekly Underw 172:1381+ Je 4 '55
Review of year, 1954. D. Knowlton. Weekly Underw 172:5+ Ja 1 '55
Subcommittee reports presented to annual meeting, Los Angeles. East Underw 56:12 Je 10 '55
Zone four meeting, Chicago. Nat Underw 59:21+ O 13 '55; Nat Underw (Life ed) 59:8 O 14 '55
Zone three meeting, Louisville, May 1-4. Nat Underw 59:5 My 5 '55; Nat Underw (Life ed) 59:9 My 6 '55
Zone two meeting, Baltimore, April 27-29. Weekly Underw 172:1134 My 7 '55

NATIONAL association of insurance women
Regional meeting, New York, March 25-27. East Underw 56:20+ Ap 1 '55

NATIONAL association of life companies, inc.
Annual meeting, 1st, Atlanta. East Underw 56:12 My 27 '55; Nat Underw (Life ed) 59:9 My 20 '55
Fall meeting, St Louis. East Underw 56:10-11 S 30 '55; Nat Underw (Life ed) 59:1+ S 23 '55
NALC forms agency group, American life underwriters association. East Underw 56:10-11 S 30 '55
National association of life companies is name of new group; with list of officers. Nat Underw (Life ed) 59:2+ F 18 '55
New association changes its name at organization; formerly called, National institute of life insurers; with list of officers. East Underw 56:6 F 18 '55; Same cond. Weekly Underw 172:465+ F 19 '55
Pat Murphy executive director of National Association. Weekly Underw 173:200 Jl 23 '55
Younger life companies form National association; with full list of officers. T. J. V. Cullen. Spectator 163:28-9+ Mr '55

NATIONAL association of life underwriters
Annual meeting, 66th, St Louis, Aug. 22-26. East Underw 56:3-11 Ag 26 '55; Nat Underw (Life ed) 59:1+ Ag 26 '55; Nat Underw (Life ed) Daily ed 59:3-4+ Ag 24; 3-4+ Ag 26 '55; Weekly Underw 173:468-75 Ag 27 '55; Spectator 163:28-9+ O '55
Approve NALU building near Lincoln Memorial. East Underw 56:15 Ap 1 '55
Can NALU's home be ready when lease expires? Nat Underw (Life ed) 59:2 Mr 4 '55
Committee chairmen named for 1954-55; list. East Underw 55:20 N 19 '54; Nat Underw (Life ed) 58:8 N 19 '54
Committee chairmen, 1955-1956; list. East Underw 56:3 O 7 '55
Committee reports made at mid-year meeting, Columbus. East Underw 56:4 Mr 25 '55
Membership at all-time high. East Underw 56:4 Jl 22 '55
Midyear meeting, Columbus, March 21-24. Nat Underw (Life ed) 59:1+ Mr 25; 3+ Ap 1 '55
Money to buy NALU building site sought in budget message. Nat Underw (Life ed) 59:1 Je 3 '55
NALU board faces a tough decision on office building. Nat Underw (Life ed) 59:1 Mr 18 '55
NALU gets zoning OK for new home; consummating sale. Nat Underw (Life ed) 58:1+ D 24 '54
NALU location committee picks Washington site; near Lincoln memorial. Nat Underw (Life ed) 58:1 O 22 '54
NALU studies creation of three staff positions. East Underw 56:10 Ap 1 '55; Nat Underw (Life ed) 59:3 Mr 25 '55; Weekly Underw 172:871 Ap 2 '55
NALU undeterred by U.S. yen for headquarters site. Nat Underw (Life ed) 59:1+ Ap 8 '55

NATIONAL association of life underwriters —*Continued*

NALU wins crucial point in fight to retain District of Columbia site. Nat Underw (Life ed) 59:1+ Jl 15 '55

New York best bet for NALU's home. Nat Underw (Life ed) 58:3+ Jl 16 '54

Report of president before annual meeting, St Louis. R. L. Walker. Weekly Underw 173:429+ Ag 27 '55; East Underw 56:4+ Ag 26 '55; Nat Underw (Life ed) Daily ed 59:7 Ag 24 '55

Should NALU drop its midyear meetings? editorial. Nat Underw (Life ed) 59:10 Ap 1 '55

General agents and managers conference

General agents and managers conference membership automatic for all New York association members. Nat Underw (Life ed) 59:1 Je 17 '55; Same abr. East Underw 56:6 Je 24 '55

Organization and activities. East Underw 56: 60+ pt 2 O 7 '55

NATIONAL association of magazine publishers

Annual meeting, Rye, N.Y. Ptr Ink 253:50 O 7 '55

Meeting, White Sulphur Springs, W.Va. Ptr Ink 251:53 Je 3 '55

NATIONAL association of manufacturers

NAM files for 700 new communication channels in fm broadcast band. Tele-Tech & Electronic Ind 14:174-5 Mr '55

NATIONAL association of motor bus operators

Annual meeting, 25th, Chicago, Sept. 15-17. Bus Transportation 33:28-35 O '54

NATIONAL association of mutual insurance agents

Annual meeting, 23d, New York, Oct. 24-27. Nat Underw 58:27-32 O 28 '54; Weekly Underw 171:1032 O 30 '54

Midyear meeting, 10th, Dallas, March 28-30. Nat Underw 59:1+ Mr 31 '55

Various committee chairmen and members; list. Weekly Underw 171:1360 D 4 '54; Nat Underw 58:12 N 25 '54

NATIONAL association of photo-lithographers

Annual meeting, Chicago, Oct. 28-31. Inland Ptr 132:51-2 D '53

NATIONAL association of plumbing contractors of the United States

Annual meeting, 73d, Chicago, June 6-9. Dom Eng 186:118-19 Jl '55

NATIONAL association of public insurance adjusters

Annual meeting, Kaimesha Lake, N.Y. June 26-29. Weekly Underw 173:25 Jl 2 '55

NATIONAL association of purchasing agents

Annual meeting, 40th, New York. Steel 136:49 Je 6 '55

Annual meeting, New York. Iron Age 175:35-6 Je 9 '55

Chemical and allied products buyers group meeting. Chem & Eng N 33:2564 Je 13 '55

Chemical and allied products group meeting, New York; abstracts of papers. Oil Paint & Drug Rep 167:5+ Je 6 '55

NATIONAL association of railroad and utilities commissioners

Annual meeting, Chicago. Elec World 142:90-2+ N 29 '54

NATIONAL association of retail druggists

Annual meeting, 56th, Houston. Chem W 75:13-14 O 30 '54

Annual meeting, 56th, Houston; abstracts of papers. Oil Paint & Drug Rep 166:7+ O 18 '54

NATIONAL association of sheet metal distributors

Annual meeting, 44th, Atlantic City. Heat Air Cond Sheet Metal Contr 46:13-15 N '54

NATIONAL association of shippers advisory boards

Annual meeting, Louisville, Oct. 12-14. Ry Age 137:38+ O 25 '54

NATIONAL association of surety bond producers

Annual meeting, 13th, New York, May 2-4. East Underw 56:38-9+ My 6 '55; Nat Underw 59:1, 16-17 My 5 '55; Weekly Underw 172:1133+ My 7 '55

NATIONAL automobile and casualty insurance company

Maloney files to dismiss case against National Automobile & Casualty. Nat Underw 59:32 Ja 20 '55

NATIONAL automobile underwriters association

Annual meeting, 26th, New York, May 25. East Underw 56:37 My 27 '55; Nat Underw 59:1, 35 My 26 '55; Weekly Underw 172: 1340 My 28 '55

NATIONAL biscuit company

National Biscuit; it is pushing expansion into non-baking lines. W. E. Higbee. Barron's 35:23-6 Ap 4 '55

What second quarter earnings reveal. W. Gates. Mag of Wall St 94:664 Ag 21 '54

NATIONAL board of fire underwriters

Annual meeting, 89th, New York, May 26. East Underw 56:25-7 My 27; 26 Je 3 '55; Nat Underw 59:1+ Je 2 '55; Weekly Underw 172:1321, 1328-30 My 28 '55

National Board gives Red cross $100,000 gift for flood relief. East Underw 56:24 S 2 '55

National Board's new ad program to feature local independent agent; abstracts. A. B. Bielaski. East Underw 56:14 Je 24 '55; Nat Underw 59:2 Je 23 '55; Weekly Underw 172: 1553+ Je 25 '55

National Board's new advertising campaign ready. East Underw 56:1+ Ap 22 '55; Same. Weekly Underw 172:1024 Ap 23 '55

1955-56 committees; list of members. East Underw 56:30-1 Je 17 '55

Review of 1954. L. A. Vincent. Weekly Underw 172:10+ Ja 1 '55

Safety work of Board. J. W. Sether. East Underw 55:31 O 22 '54; Same abr. Weekly Underw 171:973+ O 23 '54

Service beyond the contract; Board activities; abstracts. L. A. Vincent. East Underw 56:20+ O 7 '55; Nat Underw 59:48 O 6 '55; Weekly Underw 173:805 O 8 '55

Services described. L. A. Vincent. Weekly Underw 171:1028 O 30 '54

NATIONAL bureau of casualty underwriters

Examination report on National Bureau urges merit rating, theft rate reduction; abstracts. H. Rothbart and A. Silver. Nat Underw 59:7+ Mr '55; East Underw 56:42+ Mr 25 '55

NATIONAL bureau of standards. See United States—Standards, National bureau of

NATIONAL business aircraft association

NBAA may finance development of modern executive transport. E. J. Bulban. Aviation W 63:18 O 17 '55

NATIONAL business publications, inc.

Meeting, Boca Raton, Fla. Ptr Ink 251:72 Ap 22 '55

Spring meeting, Lake Placid. Ptr Ink 247:74 Je 4 '54

NATIONAL can corporation

National can corp. buys Pacific, becomes third in can industry. Paint Oil & Chem R 118:28-9 F 10 '55

NATIONAL canners association

Annual meeting, 48th, Chicago, Feb. 19-23. Mod Packaging 28:308 Ap '55

NATIONAL central library. See London—National central library

NATIONAL characteristics, English

Repressed English? Economist 176:524-6 Ag 13 '55

NATIONAL cinder concrete products association

Annual meeting, Atlantic City, Aug. 9-11. Concrete 62:20+ O '54

Annual meeting, 32d, Atlantic City, Aug. 8-10; with abstracts of papers. Rock Prod 58: 208+ O '55

NATIONAL clay pipe manufacturers, inc.

Cooperative effort; report on the organization behind pipe manufacture. D. M. Strickland. il Brick & Clay Rec 126:44-5 My '55

Fall meeting, Phoenix, Nov. 10-12. Brick & Clay Rec 125:28+, 65 D '54

NCPMI expands research program, aims at new and improved products. Brick & Clay Rec 125:61 O '54

NCPMI's relationship with the federal government for the common good. G. A. Robinson. Brick & Clay Rec 126:51-2 My '55

Spring meeting, Washington, May 9-11. Brick & Clay Rec 126:53-5+ Je '55

NATIONAL clay pipe research corporation

Clay pipe research; report on the organization behind pipe making and installing improvement. C. Sutherland. il Brick & Clay Rec 126:48-9 My '55

NATIONAL coal association
Annual meeting, 37th, Pittsburgh, Nov. 17-18. Coal Age 59:82-5+ D '54

NATIONAL committee for a free Europe
Thorough Radio free Europe newsmen crack the iron curtain. W. H. Nelson. Ed & Pub 88:56 Ja 8 '55

NATIONAL concrete masonry association
Annual meeting, Cleveland, Jan. 24-27; program and list of exhibitors. Rock Prod 58:209+ Ja '55
Annual meeting, 35th, Cleveland, Jan. 24-27; with abstracts of papers. Concrete 63:24-6+ Mr '55; Rock Prod 58:147-52+ Mr '55

NATIONAL concrete products association
Annual meeting, 6th, Niagara Falls, Ont. Jan. 17-18. Concrete 63:36+ Mr '55

NATIONAL conference of lawyers and life insurance companies
History and current situation. East Underw 56:24-5+ pt 2 O 7 '55

NATIONAL conference on aeronautical electronics
Meeting, Dayton, May 9-11; program. Tele-Tech & Electronic Ind 14:74-5+ My '55

NATIONAL container corporation
Securities offered. Comm & Fin Chr 181:2244 My 16 '55

NATIONAL council on compensation insurance
Report of general manager at annual meeting; abstract. H. F. Richardson. Weekly Underw 172:616-17 Mr 5 '55; East Underw 56:37+ Mr 4 '55; Nat Underw 59:1+ Mr 3 '55
William Leslie, jr. to succeed Richardson as general manager. East Underw 56:1+ Mr 4 '55; Same. Weekly Underw 172:605+ Mr 5 '55

NATIONAL crushed stone association
Annual meeting, 38th, Cincinnati, Feb. 7-9; with abstracts of papers. Rock Prod 58:98-100+ Ap '55
Board of directors mid-year meeting, Hot Springs, Va. July 14-15. Rock Prod 58:55-6 S '55

NATIONAL dairy products corporation
Prospects for three leading dairy companies. F. S. Walters. Mag of Wall St 94:293+ My 29 '54

NATIONAL defense transportation association
Annual meeting, Pittsburgh. Ry Age 137:11-12 N 1 '54

NATIONAL distillers products corporation
National Distillers aims at top ten. R. E. Hulse. Chem & Eng N 32:4645 N 22 '54
What to do about problem stocks; with comparative earnings-dividend record. C. D. Hunt. Mag of Wall St 94:281 My 29 '54

NATIONAL district heating association
Annual meeting, 46th, Chicago; with abstracts of papers. Heating-Piping 27:95-8 Jl; 101-4 O '55

NATIONAL drug trade conference
Annual meeting, Washington; with abstracts of papers. Oil Paint & Drug Rep 166:5+ D 13 '54

NATIONAL editorial association
Annual meeting, 70th, Banff, Alta. Ed & Pub 88:59 Je 25 '55

NATIONAL electric welding machine company
To operate near capacity all year. Barron's 35:36 Ap 4 '55

NATIONAL electrical code
Hazard of sudden darkness. F. H. Ellis. il Elec Eng 74:33-8 Ja '55
National electrical code handbook. A. L. Abbott and C. L. Smith. 8th ed 642p $7.50 McGraw-Hill book co, 330 W. 42d st, New York 36 '54
Wants a spring cleaning on the code; letter to M. Brandon by H. L. Gerber. Elec West 113:74-5; Reply. 75-6 D '54

NATIONAL electrical contractors association
Districts six and eight joint meeting, Reno, June 24-26. Elec West 113:86-8 Ag '54

NATIONAL electrical manufacturers association
Annual meeting, 28th, Atlantic City, Nov. 8-10. Elec World News ed 142:8-9 N 22 '54
Miller, new NEMA head. Elec World 143:93-4 My 16 '55

NATIONAL electronics conference
Tenth anniversary meeting and exhibition, Chicago, Oct. 4-6; program. Tele-Tech & Electronics Ind 13:72-3+ O '54

NATIONAL federation of financial analysts societies
Annual meeting, 7th, Chicago. Burroughs Clearing House 38:3 Je '54
Annual meeting, 8th, New York. Burroughs Clearing House 39:3-4 Je '55
Meeting, Chicago. Trusts & Estates 93:562-3 Je '54

NATIONAL fertilizer association (now National plant food institute)
Plant food institute clears final hurdle; merger bringing together two trade associations. Oil Paint & Drug Rep 166:7+ D 6 '54

NATIONAL film library
National film library and its cataloguing rules. B. Chibnall. J Doc 11:79-82 Je '55

NATIONAL fire protection association
Annual meeting, Cincinnati. Nat Safety N 72:76 Jl '55
Annual meeting, Cincinnati, May 16-20. Nat Underw 59:3, 53 My 19 '55
Annual meeting, 59th; abstracts of papers. Safety Maint & Prod 110:55+ Ag '55
Review of 1954. P. Bugbee. Weekly Underw 172:26 Ja 1 '55

NATIONAL foundation for infantile paralysis
Grants for research and professional education. Science 119:344-5 Mr 12 '54

NATIONAL foundry association
Annual meeting, 56th, Chicago, Oct. 7-8. Steel 135:54-5 O 18 '54; Foundry 82:123+ D '54

NATIONAL fraternal congress of America
Annual meeting, Toronto. Nat Underw (Life ed) 59:12-20 O 7 '55

NATIONAL fuel gas company
Debentures offered. Comm & Fin Chr 179:1724 Ap 19 '54

NATIONAL heating and air conditioning wholesalers (formerly National heating wholesalers association)
Heating jobbers get new executive, new name; plan wider role in cooling industry. Heat Air Cond Sheet Metal Contr 46:30-1 Ap '55
Spring meeting, Phoenix, Ariz. Heat Air Cond Sheet Metal Contr 46:72-3 Je '55

NATIONAL heating wholesalers association (now National heating and air conditioning wholesalers)
Annual meeting, Philadelphia; with abstracts of papers. Dom Eng 185:198-200 Mr '55

NATIONAL industrial advertisers association
Annual meeting, Montreal. Ptr Ink 247:20-1 Je 25 '54
Annual meeting, 33d, Washington. Adv Agency Mag 48:20 My 13 '55
Annual meeting, 33d, Washington. Ind Marketing 40:63+ Je '55
Annual meeting, 33d, Washington. Ptr Ink 251:27 My 20 '55
Annual meeting, 33d, Washington, D.C. May 8-11; program. Ind Marketing 40:49 My '55

NATIONAL industrial conference board
Looking at all sides. Bsns W p51+ My 21 '55

NATIONAL industrial sand association
Annual meeting, Hot Springs, Va., May 10-13. Rock Prod 58:67-8 Jl '55
Semi-annual meeting, New York, Oct. 20-22; with abstracts of papers. Rock Prod 57:108+ D '54

NATIONAL industrial service association
Annual meeting, 22d, Los Angeles, June 6-7. Elec West 115:122+ Jl '55

NATIONAL industrial traffic league
Annual meeting, 47th, New York, Nov. 18; with abstracts of papers. Ry Age 137:15-16+ N 29 '54

NATIONAL institute of agricultural engineering
Research and development work. il Engineer 197:819-20 Je 4 '54

NATIONAL institute of ceramic engineers
Report of the committee on education, 1953-54. Am Cer Soc Bul 34:26-7 Ja 15 '55

NATIONAL institute of dental research
Clinical research activities of the National institute of dental research. R. S. Lloyd. Am J Pub Health 45:673-5 My '55

NATIONAL institute of drycleaners
Cooperation for guidance. il Chem W 77:62 S 10 '55

NATIONAL institute of life insurers

National association of life companies is name of new group; with list of officers. Nat Underw (Life ed) 59:2+ F 18 '55

National institute of life insurers formed in South. East Underw 56:1+ Ja 14 '55; Nat Underw (Life ed) 59:1+ Ja 14 '55; Weekly Underw 172:181+ Ja 15 '55

New association changes its name at organization; now called, National association of life companies, inc.; with list of officers. East Underw 56:6 F 18 '55; Same cond. Weekly Underw 172:465+ F 19 '55

Purposes and plans of new organization. C. H. Poindexter. Weekly Underw 172:262 Ja 22 '55

NATIONAL institutes of health

Boost for research; creation of new division of biologics standards. Chem W 76:70+ Je 25 '55

Directorship changes. Science 122:192 Jl 29 '55

Health Institute shift laid to polio muddle. Oil Paint & Drug Rep 167:5+ Je 13 '55

NATIONAL insurance buyers association

Annual meeting, 3d, Chicago. East Underw 55:32 N 26 '54; Weekly Underw 171:1284 N 27 '54

Makes great strides in past year. P. A. Burke. East Underw 55:108-9+ D 10 '54

NATIONAL insurance service organization

Multiple Location offices plan merger. East Underw 56:20 Ja 21 '55

NATIONAL labor relations board

Bosses' rights bolstered; Labor board's latest rulings. Chem W 77:17 S 10 '55

Broadening NLRB's scope; members weigh question of jurisdiction over labor-management affairs in hotel industry. Bsns W p 100-2+ Ag 20 '55

Labor jobs test GOP strategy. Bsns W p 130-1 Ag 6 '55

More conservative attitude becoming evident. N. C. Rockwood. Rock Prod 57:51+ O '54

NLRB appointment; it's an open field. Eng N 155:86 Jl 28 '55

NLRB expands basis for taking jurisdiction. Ed & Pub 88:60+ S 24 '55

NLRB rulings continue to hinge on extent of board jurisdiction. Bsns W p90-1 S 3 '55

Return to rule by states. Chem W 77:16+ Ag 20 '55

Schism in the NLRB. Fortune 52:64+ O '55

NATIONAL life insurance company of Vermont

History of National Life of Vermont. il East Underw 56:5 Ap 8 '55

NATIONAL lime association

Operating division annual meeting, Milwaukee, Sept. 20-22; with abstracts of papers. Rock Prod 57:89-90+ N '54

Post-war research. R. S. Boynton. flow diag il Rock Prod 58:118+ Ja '55

NATIONAL machine tool builders' association

Annual meeting, 53d, White Sulphur Springs, W.Va. Nov. 17-20. Am Mach 98:186-9 D 6 '54; Mach 61:208-9 Ja '55

Spring meeting, 53d, Chicago, May 4-6. Am Mach 99:177-8 My 23 '55; Automotive Ind 112:79-80 Je 1 '55; Mach 61:225-6 Je '55

NATIONAL metal congress

Congress and exposition, 36th, Chicago; with abstracts of papers. Iron Age 174:159-62 N 18 '54

Congress, 36th, Chicago; abstracts of papers. Chem & Eng N 32:4562+ N 15 '54

Congress, 36th, Chicago, Oct. 30-Nov. 5; program. Iron Age 174:238+ O 21 '54; Materials and Methods 40:13+ O '54; Metal Prog 66:78-85 O '54; Steel 135:142+ O 25 '54

Congress, 37th, Philadelphia, Oct. 15-21; program. Iron Age 176:208-10+ O 6 '55

Congress, 37th, Philadelphia, Oct. 15-21; program and abstracts of papers. Steel 137:157+, 215-16+ O 10 '55

NATIONAL metal exposition

Exposition, Chicago, Nov. 1-5. Am Mach 98:166-8 N 22 '54

Exposition, Philadelphia, Oct. 17-21; list of exhibitors. Iron Age 176:258-70+ O 6 '55; Materials & Methods 42:19+ O '55; Steel 137:203-4+ O 10 '55

Exposition, 36th, Chicago, Nov. 1-5; list of exhibitors. Iron Age 174:274-82 O 21 '54; Materials and Methods 40:17+ O '54; Steel 135:182+ O 25 '54

Exposition, 36th, Chicago, Nov. 1-5; with list of exhibitors. il Metal Prog 66:86-112 O '54

Metal show in print. il Am Mach 99:202-6 O 10 '55

Metal show points to good business in '55. il Steel 135:47 N 8 '54

National metal show, Chicago, Nov. 1-5. il Automotive Ind 111:75-80+ O 15; 102+ N 15 '54

Show in print. il Am Mach 98:184-8+ O 25 '54

NATIONAL metal trades association

Annual plant management conference, 10th, French Lick, Ind. Steel 136:51 My 9 '55

NATIONAL newspaper promotion association

Annual convention, Chicago, May 8-11; program. Ed & Pub 88:82+ Ap 30 '55

Annual meeting, 25th, New Orleans. Ed & Pub 88:9-10+ My 14 '55

NATIONAL oil jobbers council

How oil jobbers plan to keep growing. Nat Pet N 46:15-16 Ap 7 '54

Meeting, St Louis. Nat Pet N 47:44-5 Jl '55

Summer meeting, Skytop. Nat Pet N 46:13-15 Je 23 '54

NATIONAL paint salesmen's association

Annual meeting, 17th, Washington, D.C. Oct. 21-23. Paint Oil & Chem R 117:62 N 4 '54

NATIONAL paint, varnish and lacquer association

Annual meeting, 66th, Chicago; abstracts of papers. Chem & Eng N 32:4940+ D 13 '54

Annual meeting, 66th, Chicago, Nov. 15-17; program, committee members, officers, registration list. Paint Oil & Chem R 117:8-10, 18-20, 24+ N 4 '54

Annual meeting, 66th, Chicago, Nov. 15-17; with abstracts of papers. Oil Paint & Drug Rep 166:65-70+ N 22 '54

Meeting, Chicago, Nov. 15-17. Paint Oil & Chem R 117:6-7 D 2 '54

President's report. Paint Oil & Chem R 117:12-14 D 2 '54

NATIONAL paper trade association

Annual meeting, New York, March 28-30. Paper Tr J 139:33+ Ap 4 '55

NATIONAL paperboard association

Annual meeting, New York, Nov. 9-10; with abstracts of papers. Paper Tr J 138:24+ N 26 '54

NATIONAL parks and reserves

See also

Glacier national park

Katmai national monument

NATIONAL plant food institute

Meeting, White Sulfur Springs. Oil Paint & Drug Rep 167:7+ Je 20 '55

Plant food institute clears final hurdle; merger bringing together two trade associations. Oil Paint & Drug Rep 166:7+ D 6 '54

Plant food institute launched; National fertilizer association and American plant food council consolidate their activities. Chem & Eng N 33:2692 Je 27 '55

NATIONAL press club

Lautier elected; women seeking admittance. Ed & Pub 88:46 F 12 '55

NPC members to vote Feb. 4 on Lautier issue. Ed & Pub 88:36 Ja 29 '55

NATIONAL press photographers association

Annual meeting, 10th, Colorado Springs. Ed & Pub 88:55 Je 18 '55

NATIONAL ready mixed concrete association

Annual meeting, 25th, Miami, Jan. 10-13; with abstracts of papers. Concrete 63:31-6 F '55

Annual meeting, 25th, Miami, Jan. 10-13; with abstracts of papers. Rock Prod 58:67-81, 86-9+ Mr '55

Directors' semi-annual meeting, Murray Bay, Que., Aug. 25-26. Concrete 62:22+ O '54

Directors' semi-annual meeting, Murray Bay, Que., Aug. 25-26. Rock Prod 57:118+ O '54

NATIONAL reclamation association

Annual meeting. Elec World News ed 142:7 N 22 '54

NATIONAL register of scientific and technical personnel

First phase of program. Science 119:363 Je 18 '54

NATIONAL research council
National research council starts new fellowship program. Chem & Eng N 32:4658 N 22 '54

Food and nutrition board

Purity and adequacy of foods. R. R. Williams. Science 120:473-5 S 24 '54

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Peat
Petroleum
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See also

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See also

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Luncheon meeting, New York, March 3. East Underw 56:1+ Mr 11 '55

NEW YORK botanical garden

Venezuelan Guayana expedition. B. Maguire. Science 119:826-7 Je 11 '54

NEW YORK central railroad

Annual report, 1954. Ry Age 138:26-7 My 2 '55

How the NYC steps up tempo of management. A. E. Perlman. Ry Age 138:46-8 Ap 18 '55

Mr Young vs the Street. Barron's 34:1 My 10 '54

No push-over; Central may be sturdier than Mr Young thinks. J. Chamberlain. Barron's 34:3+ F 22 '54

NEW YORK, Chicago and St Louis railroad

Felix S. Hales elected NKP president. Ry Age 138:24 Mr 28 '55

Railroad securities. Comm & Fin Chr 181:3000 Je 30 '55

NEW YORK convention and visitors bureau, inc.

Bureau sells New York city as tourist attraction and convention center. East Underw 56:17 Jl 29 '55

NEW YORK curb exchange. See American stock exchange

NEW YORK herald tribune

Brownie Reid guides Herald Trib forward. J. Walker. Ed & Pub 88:10+ Ja 15 '55

Mrs Reid resigns as head. Ed & Pub 88:8+ Ap 16 '55

NEW YORK mail and newspaper transportation company

Story of the N.Y. Mail tube. H. F. Atwater. Comm & Fin Chr 179:579 F 4 '54

NEW YORK mortgage exchange

New mortgagee exchange to auction mortgages on New York properties. Comm & Fin Chr 179:1339 Mr 25 '54

Opens trading April 6. Barron's 34:42 Mr 29 '54

NEW YORK, New Haven and Hartford railroad

McGinnis express. D. Norton-Taylor. il Fortune 51:146-8+ Ap '55

NEW YORK paint, varnish and lacquer association

Vehicle manufacturers committee

Unique New York group breaks trail on resins. Paint Oil & Chem R 117:14B N 18 '54

NEW YORK state bar association

Insurance section

Annual meeting, New York, Jan. 27. East Underw 56:34+ F 4 '55; Nat Underw 59:5+ F 3 '55

NEW YORK state electric and gas corporation

Bonds offered. Comm & Fin Chr 179:2249-50 My 24 '54

NEW YORK state insurance speakers bureau

Bureau is launched; holds seminars. East Underw 56:33+ F 4 '55; Same abr. Weekly Underw 172:372 F 5 '55

NEW YORK state insurance speakers bureau —*Continued*

Casualty companies launch public relations program with New York agents. Nat Underw 58:12 S 23 '54; East Underw 55:45+ S 24 '54; Weekly Underw 171:1164 N 13 '54

Two-day school set up by Bureau; 100 company men, agents attend; with list. East Underw 56:34 Ja 14 '55; Nat Underw 59:7 Ja 20 '55

NEW YORK state publishers association

Annual meeting, Lake Placid. Ed & Pub 88:68 O 8 '55

NEW YORK state veterinary college. See Cornell university—New York state veterinary college

NEW YORK stock exchange

Bond record; Friday, weekly, yearly. Published in weekly Monday numbers of Commercial and financial chronicle

Fulbright cool toward stock exchange ads. Ed & Pub 88:12 Mr 12 '55

Getting the saver to own shares in American business. G. K. Funston. Comm & Fin Chr 179:898-9 F 25 '54

New technique for the small investor; monthly investment plan. D. F. Cates. Comm & Fin Chr 179:1031 Mr 4 '54

Report on Big Board trading. Bsns W p 122 Ag 13 '55

Revenues up, but net income dips. G. K. Funston. Comm & Fin Chr 179:1709 Ap 15 '54

SEC, Big Board crack down. Bsns W p 102 Ag 13 '55

Stock plan response. il Burroughs Clearing House 38:3 Mr '54

Stock record; daily, weekly and yearly. Published in weekly Monday numbers of Commercial and financial chronicle

NEW YORK stock transfer association

Improving stock transfer procedure. J. E. Williams. Trusts & Estates 93:332-3 Mr '54

NEW YORK Sunday graphic

NLRB weighs union gripe. Ed & Pub 88:58 Jl 23 '55

NEW YORK thruway. See Roads—New York (state)

NEW YORK times

Journalism congress cites New York times. Ed & Pub 88:72 Mr 12 '55

New York times discharges fifth amendment pleader. Ed & Pub 88:11+ Jl 16 '55

New York times pays 5,000 workers nearly $27,000,000. A. H. Sulzberger. Ed & Pub 88:15 Ap 9 '55

Senate gets papers about Times man. Ed & Pub 88:58 Jl 16 '55

Times unit of Communist party disclosed by I. H. Freeman. Ed & Pub 88:57 Jl 16 '55

See also
Grutzner, Charles

NEW YORK university

College of engineering

NYU's College of engineering centennial; illustrations with text. Mech Eng 77:466-7 My '55

NEW YORKER (periodical)

New Yorker, it's not the size, it's the ferocity! L. M. Hughes. Sales Management 74:65-6+ Mr 1 '55

NEW ZEALAND

See also
Automobile industry and trade—New Zealand
Dairying—New Zealand
Electricity supply—New Zealand
Investments, Foreign (in New Zealand)
Leather industry and trade—New Zealand
Meat industry and trade—New Zealand
Police—New Zealand

Commercial policy

New Zealand frees more imports from licensing. For Comm W 54:12+ Ag 29 '55

New Zealand modifies license plan, eases controls on dollar imports. For Comm W 51:8 My 24 '54

Economic conditions

Economic conditions abroad. For Comm W 51:3+ Mr 29 '54; 54:5+ Ag 1 '55

NEWARK college of engineering

Gift of bridge designer helps student engineers. Eng N 154:75+ Je '55

NEWCASTLE disease

Identification of vaccine strains of Newcastle disease virus. R. P. Hanson and C. A. Brandly. bibliog Science 122:156-7 Jl 22 '55

Mechanism of suppression of hemagglutinating viruses. R. D. Barnard and others. Science 119:391 Mr 19 '54

Pathogenicity and immunology of Newcastle disease virus (NVD) in man. A. S. Evans. bibliog Am J Pub Health 45:742-5 Je '55; Abstract. Pub Health Rep 70:203 F '55

NEWCOMEN society for the study of the history of engineering and technology

Dickinson memorial lecture and medal. C. Singer. il Engineering 177:646 My 21 '54

Summer meeting, Falmouth, Cornwall, May 27-28. Engineer 197:821 Je 4 '54; Engineering 177:712 Je 4 '54

Summer meeting, Newcastle upon Tyne, June 7-10. Engineer 199:855-6 Je 17 '55; Engineering 179:750 Je 17 '55

NEWFOUNDLAND

See also
Mines and mineral resources—Newfoundland
Roads—Newfoundland

NEWNES, George, limited

Statement of the chairman. H. C. Tingay. Economist 176:435 Jl 30 '55

NEWPORT industries

Security I like best. H. Gully. Comm & Fin Chr 181:2750 Je 16 '55

NEWS

See also
Reporting

International aspects

See also
Newspapers—Foreign correspondents

NEWS agencies

See also
Associated press
International news service

NEWS letters

How Charleston county uses a staff newsletter. G. J. Specter. Pub Health Rep 70:492-4 My '55

NEWS photographers

Adventure plays hand in the week's events. J. L. Collings. il Ed & Pub 88:15 Jl 2 '55

Arrest of seven will test courthouse photo ban. Ed & Pub 88:9 Ja 8 '55

Considine tells why lensmen like Ike. J. L. Collings. Ed & Pub 88:40 Jl 23 '55

Dailies battle police chief on photo incident. Ed & Pub 88:66 Ja 8 '55

Full-fledged lensman still in kindergarten. Ed & Pub 88:53 F 5 '55

Gun in his face, ruse saves film. Ed & Pub 88:38 F 5 '55

Health bill reduced to mere ID device. J. L. Collings. Ed & Pub 88:46 Ag 6 '55

How busy can bureau manager be? ask Gaylin. J. L. Collings. Ed & Pub 88:49 S 3 '55

Irked photogs invent flawless flash gun. il Ed & Pub 88:36 Mr 26 '55

Mountain climbing experience pays off. Ed & Pub 88:61 O 15 '55

Newsmen help usher in atomic transport. Ed & Pub 88:12 Ja 22 '55

Professional union proposed for newsmen. M. Clutter. Ed & Pub 88:48 S 10 '55

Sarno's impressions of big four meeting. J. L. Collings. Ed & Pub 88:46+ Jl 30 '55

Successful lensmen need imagination. J. L. Collings. Ed & Pub 88:120 Ap 23 '55

Virginia photographers band for civil defense. J. L. Collings. Ed & Pub 88:64 S 10 '55

Weigh-in at Garden is orderly confusion. J. L. Collings. Ed & Pub 88:52 S 24 '55

See also
National press photographers association

NEWS photographs

All restrictions off for murder trial pix. Ed & Pub 88:40 Jl 2 '55

Aumuller ingenuity solves hospital shot. J. L. Collings. il Ed & Pub 88:48 Mr 12 '55

NEWS photographs—*Continued*
Brownell says time right to review 35. Ed & Pub 88:99 Je 11 '55
Calling all prize pix for E&P photo contest. J. L. Collings. Ed & Pub 88:62 Ja 8 '55
Canon 35 contempt convictions stand. Ed & Pub 88:13 My 21 '55
Carson's strike shot tops in Hearst show. J. L. Collings. il Ed & Pub 88:46, 48, 50 Ap 2 '55
Color process offers speed and fidelity. F. P. Adams. Ed & Pub 88:64 Je 11 '55
Columnist offers plan for courtroom fight. J. L. Collings. Ed & Pub 88:51 Jl 16 '55
Court pix permitted after editor's plea. J. L. Collings. Ed & Pub 88:50 Ap 9 '55
Criminal's right of privacy new issue in picture ban; Westmoreland test case. Ed & Pub 88:10 Je 25 '55
Defendants' consent modifies judge's ban. Ed & Pub 88:46 My 21 '55
Derby camera secret told. Ed & Pub 88:13 My 14 '55
Editors need picture training. M. P. Akers. Ed & Pub 88:58 Je 11 '55
Fast film opens door to murder trial pix. D. Urry. il Ed & Pub 88:42 Ja 15 '55
56 win photo awards in Inland's contest. il Ed & Pub 88:50 My 14 '55
Fire picture wins E & P photo contest. J. L. Collings. il Ed & Pub 88:10-11+ Ap 2 '55
Georgia judge allows pix in court. Ed & Pub 88:12 Jl 23 '55
Good captions can be good salesmen; Knapp. J. L. Collings. Ed & Pub 88:48 My 7 '55
His camera records changing scenery. J. L. Collings. il Ed & Pub 88:50 Mr 19 '55
It'll cost $100,000 to cover '56 games. J. L. Collings. Ed & Pub 88:42 F 12 '55
New York manhunt proves a dud for pictures. J. L. Collings. Ed & Pub 88:61 F 26 '55
Photographers' day in court; Brownell asks review of ban; annual meetings of American bar association, Philadelphia, Aug, 22. Ed & Pub 88:12+ Ag 27 '55
Photography big business with Hearst papers. J. L. Collings. Ed & Pub 88:42 Ja 22 '55
Physical-exam bill defeated in Delaware. J. L. Collings. Ed & Pub 88:72 Jl 9 '55
Publicity pix evaluated on localism and sex. D. L. Stanley. Ed & Pub 88:38 S 17 '55
Readers ask more local news, photos. Ed & Pub 88:24 Ag 27 '55
Special report on Formosa in roto section by P. Berg. Ed & Pub 88:14 S 17 '55
Sumits sees color pix changing news values. J. L. Collings. Ed & Pub 88:42 Je 25 '55
Tiny camera lights up evidence of gambling. Ed & Pub 88:12 Ag 13 '55
Wide-range pictures in Herald trib. Ed & Pub 88:66 My 7 '55
World series picture coverage excellent. J. L. Collings. Ed & Pub 88:44 O 15 '55
See also
War photographs

NEWS photography. See Photography, Journalistic

NEWSPAPER advertising executives association
Annual convention, Chicago. Ptr Ink 246:17 Ja 29 '54
Annual convention, Chicago. Ed & Pub 88: 9+, 22, 24 Ja 22 '55
Annual convention, Chicago, Jan 16-19; program. Ed & Pub 88:15-16 Ja 8 '55
Meeting, 75th, White Sulphur Springs. Ed & Pub 88:7+, 15-16, 22+ Jl 16 '55

NEWSPAPER associations
See also
Advertising—Rates
also American newspaper publishers' association; National press photographers association

NEWSPAPER awards
See also
Pulitzer prizes

NEWSPAPER carriers
Boy merchants are contract carriers. Ed & Pub 88:80 Ap 30 '55
Carrier boy ruling moved to top of ICMA agenda. J. L. Estes. Ed & Pub 88:12 Je 25 '55
Carrier boys collected $90,000 for Crusade. Ed & Pub 88:48 Ap 9 '55
Circulators oppose carrier ad tie-ups. G. A. Brandenburg. Ed & Pub 88:14 Mr 19 '55
Enthusiasm key to boy sales, say circulators. G. A. Brandenburg. Ed & Pub 88:44 S 10 '55
Jefferson gives pointers on carrier boy training. G. A. Brandenburg. Ed & Pub 88:54 S 24 '55
Mississippi ruling strikes blow at little merchant plan. Ed & Pub 88:7-8 Je 18 '55
New contract ready for use in circulation. Ed & Pub 88:60 S 10 '55
Newspaperboys to honor Ike with special trophy. Ed & Pub 88:58 S 17 '55
Plans of founders live in California newspaperboy foundation today. C. Watson. Ed & Pub 88:40 F 5 '55
Rand McNally book club for carrier boys. Ed & Pub 88:54 O 1 '55
20 Crusade carriers do the big town. il Ed & Pub 88:58 My 14 '55

NEWSPAPER editors, American society of. See American society of newspaper editors

NEWSPAPER ethics
Kansas City star reported case fully. Ed & Pub 88:36 Mr 12 '55
Toledo blade sues to stop news piracy. Ed & Pub 88:9 S 10 '55
See also
Newspapers—Advertising policies

NEWSPAPER libraries
City desk training aids Journal-American's veteran librarian. S. R. Brooks. Ed & Pub 88:46 Je 18 '55

NEWSPAPER offices
Adding wing to Virginia plant. il Ed & Pub 88:63 Ap 9 '55
AP's newsroom has new look this year. Ed & Pub 88:25 Ap 23 '55
Camden (N.J.) Courier-post in new plant. il Ed & Pub 88:38 Ag 6 '55
Chicago news will invest $11 million in new plant. il Ed & Pub 88:7 Ag 13 '55
City newspaper plant; La Opinion, Los Angeles. il plan diag Arch Forum 102:158 My '55
Construction details were carefully planned; Bulletin building. Ed & Pub 88:134 Ap 23 '55
Daily celebrates 27th year with new construction job; Hope evening star. il Ed & Pub 88:58 Jl 9 '55
Daily to star in old theater. Ed & Pub 88:51 Ja 8 '55
Gannett daily in new plant. il Ed & Pub 88:45 Ag 13 '55
Hearst papers seek joint plant in L.A. R. M. Mount. Ed & Pub 88:30 Jl 23 '55
Imposing structure faces rail station; new Bulletin building. il Ed & Pub 88:130 Ap 23 '55
Joint printing plant doubled. il Ed & Pub 88:54 F 12 '55
Kokomo plant work started. Ed & Pub 88:45 Ag 13 '55
Larger plant begun for Cleveland papers. il Ed & Pub 88:10 Mr 5 '55
Layout keyed to work flow. il Ed & Pub 88:46 Ag 13 '55
Leased plant upkeep costs deductible. Ed & Pub 88:47 F 5 '55
Lift-slab method permits plant layout innovations. il Ed & Pub 88:49 Ja 8 '55
Lorain Journal staff of 140 in million-dollar plant. il Ed & Pub 88:24 My 28 '55
McLean scion opens Philadelphia Bulletin plant. il Ed & Pub 88:11+ Je 4 '55
$1 million one roof plan underway in Roanoke. il Ed & Pub 88:53 S 10 '55
Philadelphia Bulletin plant expresses confidence in the future. J. W. Dragonetti. il Ed & Pub 88:19+ Ap 23 '55
Solving the ink mist problem in newspaper pressrooms with automatic air filters. J. W. May. il Heating-Piping 27:120-2 Jl '55
Ultra plant for Le Droit. il Ed & Pub 88:67 Je 11 '55
Wall Street journal plans D.C. plant. Ed & Pub 88:14 F 5 '55

Air conditioning

Air system for $20,000. Ed & Pub 88:60 Ap 9 '55
Houston Post's electronic air conditioning control rides herd on 400 ton system. C. V. Chenault. il plan Heating-Piping 27:96-100 O '55

NEWSPAPER offices—Air conditioning—*Cont.*

Partial spot cooling cuts cost of air conditioning newspaper plant; Charlotte Observer story. C. B. Capps and M. L. Hoglund. il diags Heating-Piping 27:118-22 S '55

Damage from floods, etc.

Flood-area newspapers suffer damage, delays. Ed & Pub 88:10-11+ Ag 27 '55

Electric equipment

Bender speeds job, saves money on Rocky Mountain news, Denver; with cost data. il Elec West 113:72-3 D '54

Cline's Brundage stresses research. R. Erwin. Ed & Pub 88:40+ Ap 16 '55

Emergency problems

Bottled gas saves the day in Topeka. Ed & Pub 88:60 Mr 12 '55

Equipment

Automatic phone aids in reader service. il Ed & Pub 88:46 Je 25 '55

Big investments being made in photographic gear, labs. il Ed & Pub 88:61-2 Je 11 '55

Bulletin pressroom largest in world. il Ed & Pub 88:132+ Ap 23 '55

Color photo studios highlight new plant. il Ed & Pub 88:56 Je 4 '55

Costs can be cut by new methods, ANPA panel discussion. Ed & Pub 88:12+ Ap 30 '55

Fairchild improves its Scan-A-Graver. R. Erwin. Ed & Pub 88:10+ Je 4 '55

Heat system for outdoors; far-infrared electric radiant heaters on the loading platform of the Pittsburgh (Pa.) post-gazette. Ed & Pub 88:64 My 14 '55

Innovations feature new Riverside plant. il Ed & Pub 88:28 Jl 16 '55

Jampol urges savings in materials handling. R. Erwin. Ed & Pub 88:14+ S 24 '55

McKeesport daily builds larger plant. il Ed & Pub 88:57 Jl 9 '55

Modern Camden plant features warmth, beauty. il Ed & Pub 88:50+ O 8 '55

New One-Bite etcher saves money, time. il Ed & Pub 88:48 Ap 16 '55

Philadelphia bulletin sports new, ideal phone room. D. L. Lionel. Ed & Pub 88:30 Jl 30 '55

Rapid-etch machine installations growing. Ed & Pub 88:64 Mr 26 '55

Speedy counter-stacker in Milwaukee mail room. il Ed & Pub 88:66 Je 11 '55

Streamlined procedures, new equipment cut costs. Ed & Pub 88:49 F 12 '55

Tandem router. il Ed & Pub 88:7 Je 4 '55

Trend to automatic mailroom equipment. W. G. Scott. Ed & Pub 88:62 Ap 9 '55

Tri-City Herald plant improved. Ed & Pub 88:53 O 8 '55

$250,000 plant geared for smooth mechanical flow; Lawrence journal-world. il Ed & Pub 88:61-2 My 14 '55

Fires and fire protection

Extra expense policy helpful to publishers when disaster strikes. G. G. Inglehart. East Underw 55:19 D 24 '54

Lighting

Some specifications for industrial lighting; in newspaper printing plant. il Illum Eng 50: 256 My '55

Visitors

How Lorain journal conducted open-house successfully. C. M. Adams. Ed & Pub 88:58 S 10 '55

NEWSPAPER personnel relations association

Annual meeting, 7th, Louisville. Ed & Pub 88:9+ Ap 2 '55

NEWSPAPER representatives

Don't sell rep short, Buddle tells publishers. G. A. Brandenburg. Ed & Pub 88:22+ Ag 6 '55

More service, less sell asked of media reps. Ed & Pub 88:17 Ja 1 '55

Weekly poses problem involving agency, representatives. F. R. Grapperhaus. Ed & Pub 88:22+ Jl 23 '55

Will Cresmer's friends honor his golden year. il Ed & Pub 88:11 Ja 22 '55

See also

Advertising, Soliciting of

Advertising mediums —Newspapers

NEWSPAPER television stations. See Television stations, Newspaper.

NEWSPAPER vending machines

Pros and cons of vending machine operations. G. A. Brandenburg. Ed & Pub 88:42+ Ag 20 '55

NEWSPAPERS

Average daily has 12½ pages news content. Ed & Pub 88:78 Mr 19 '55

Copley estate administered well. A. L. Hopkins. Ed & Pub 88:8 Jl 23 '55

Copley Press attorneys file motion to dismiss. Ed & Pub 88:38 O 8 '55

Copley suit asks sale of newspapers. Ed & Pub 88:8 Jl 16 '55

Newspapers' outlook good. I. Maier. Ed & Pub 88:51 Mr 5 '55

Paper's philosophy; proper news balance. T. S. Irvin. Ed & Pub 88:44 Jl 2 '55

Press can aid in cause of world peace. A. H. Sulzberger. Ed & Pub 88:12 O 8 '55

Press chided for enjoying stability. D. W. Smythe. Ed & Pub 88:38+ Je 11 '55

Public has its say while editors listen. Ed & Pub 88:100 Ap 23 '55

See also

Advertising mediums —Newspapers
Color in newspapers
Freedom of the press
Hearst corporation
Journalism
Newspaper libraries
Newspaper offices
Reporters
Reporting
Television stations, Newspaper
Trade journals

Accounting

Cost analysis procedures for newspaper publishers. W. J. Pennington. J Account 99: 49-54 Mr '55

Gary post-tribune has newsroom cost accounting plan. G. A. Brandenburg. Ed & Pub 88:10 Jl 30 '55

Newspaper budgeting for management guidance. W. W. Shenk. N A C A Bul 36:260-70 O '54

You try it, Mr Henry, but please excuse us; training in newspaper accounting. D. Bentel. Ed & Pub 88:34 My 28 '55

Advertising

Ad that didn't run makes real smart ad. T. S. Irvin. Ed & Pub 88:30 Ag 6 '55

La Crosse tribune series tells value to schools. G. A. Brandenburg. Ed & Pub 88:44 Ja 15 '55

Two dailies win Saturday review's ad awards. Ed & Pub 88:16 Ag 6 '55

Two more dailies use tv to develop readers. T. S. Irvin. Ed & Pub 88:114 Ap 23 '55

Advertising departments

Ad department survey finds varied service set-ups. W. T. McGehee. Ed & Pub 88:27+ Ap 23 '55

Dual system makes selling a specialty. Ed & Pub 88:18 Ag 20 '55

Iowa brand study shows sales patterns. Ed & Pub 88:24 F 5 '55

Meeting folks best part of adman's job. Ed & Pub 88:28 My 7 '55

Advertising managers

California newspaper advertising managers association annual meeting, Berkeley. Ed & Pub 88:14 Je 18 '55

Advertising policies

Ad codes increasing in newspaper field. L. J. Hippchen. Ed & Pub 88:15-16 Je 18 '55

Admen tell of ideas that hit pay dirt. Ed & Pub 88:30 F 12 '55

Bogus copy determined by rate paid. Ed & Pub 88:45 F 12 '55

What newspapers do about unethical ads. Adv Agency Mag 48:65 O 14 '55

Advertising rates

See Advertising—Rates

Advertising representatives

Journal-American reps get fast market tour. Ed & Pub 88:18+ O 8 '55

NEWSPAPERS—*Continued*

Advertising service

Advertiser lauds papers' cooperation. Ed & Pub 88:22 S 24 '55
All ad tab provides new industry aid. Ed & Pub 88:44 Ap 30 '55
Checklist shows 174 advertisers quit tv. F. LaRose. Ed & Pub 88:15-16 Ag 6 '55
80-page tab section marks Miller centennial. Ed & Pub 88:40 Ap 30 '55
Four steps to better general ads urged. N. B. Cole. Ed & Pub 88:26 S 17 '55
14-page supplement helps open food center. J. W. Hicks. Ed & Pub 88:52 Mr 26 '55
Istanbul paper has unique ad rules. Ed & Pub 88:70 S 17 '55
Lottery ads banned by Connecticut court. Ed & Pub 88:28 Ja 29 '55
Market research services available. Ptr Ink 253:136-42 sec 2 O 21 '55
Market target dial lets retailer take aim. E. H. Burgeson. Ed & Pub 88:15+ O 1 '55
Media merchandising publishers' duty. Ed & Pub 88:22 Mr 26 '55
Merchandising help from newspapers; why some people get more than others. F. G. Hubbard. Sales Management 73:54+ D 1 '54
Much new business prospected in suburbs. W. W. Dathe. Ed & Pub 88:22 O 8 '55
NAEA surveys merchandising aids. il Adv Agency 47:104 N '54
Newspapers, 99 per cent of them, offer some form of merchandising help. il Sales Management 73:64 O 15 '54
1955 is record year for rop color in newspapers; with tabulations. Ptr Ink 253:143-52 sec 2 O 21 '55
Ohio weeklies form new ad rep service. Ed & Pub 88:16 O 1 '55
Paper's negligence in ad error limited. Ed & Pub 88:48 My 21 '55
Pooled program builds community service ads. A. Bratley. Ed & Pub 88:20+ F 26 '55
St Paul market study loaded with new data. Ed & Pub 88:18 Ap 2 '55
Variety in retail ads spice of mat service. Ed & Pub 88:24 Jl 30 '55

See also

Advertising mediums—Newspapers
Market research, Newspaper

Advice columns

Psychiatrists study letters of lovelorn. B. Probst. Ed & Pub 88:45 Ja 22 '55

Book reviewers

Book reviewers review their jobs; forum. Ed & Pub 88:65 Ja 29 '55
Case for book, music and art pages. J. R. Vosburgh. Ed & Pub 88:48 Ja 22 '55

Business news

Hand eyes business news with a twinkle. B. Bradford. Ed & Pub 88:11 My 21 '55

Church news

See Newspapers—Religious news

Circulation

Census data challenge to newspapers. Ed & Pub 88:78 Mr 19 '55
Circulation of U.S. dailies soars above 55 million. Ed & Pub 88:7 F 5 '55
Enthusiasm spells American Weekly's comeback. Ed & Pub 88:9+ Ag 20 '55
General circulation newspapers defined. A. W. Gray. Ed & Pub 88:46 Jl 2 '55
How agency executive looks at circulation. R. P. Ames. Ed & Pub 88:22 My 14 '55
Japan's big three prime for circulation war. K. V. Narain. Ed & Pub 88:48 Ag 6 '55
Mail subs sell hard, but they can be sold. G. A. Brandenburg. Ed & Pub 88:40 Ag 27 '55
Sales bounce back after London strike. B. Probst. Ed & Pub 88:36 My 7 '55
Salina journal finds local pattern pays. G. A. Brandenburg. Ed & Pub 88:50 Mr 12 '55
Smaller papers show steady gains. J. Rison. Ed & Pub 88:42 Ja 29 '55
Suggests more news for Tillie the Toiler; Central States circulation managers association meeting, Chicago. Ed & Pub 88:50 O 1 '55
Summer ideas to get more carrier sales calls. G. A. Brandenburg. Ed & Pub 88:44 Ag 6 '55
Team performance boosts circulation. C. Watson. Ed & Pub 88:70 Je 11 '55
Unduplicated families reached shown in study. Ed & Pub 88:15+ My 28 '55
Welcome service deal brings new subscribers. F. Reynolds. Ed & Pub 88:38 Mr 5 '55

Circulation departments

New contract ready for use in circulation. Ed & Pub 88:60 S 10 '55

Circulation managers

Circulation managers explain their enthusiasm for work. J. W. Baird. Ed & Pub 88:48 Je 25 '55
New York News circulation headed by Welkowitz. Ed & Pub 88:10 Mr 26 '55

Color printing

See Color in newspapers

Column width

Changed to nine columns and happy about it. T. Hodge. Ed & Pub 88:110 Ap 23 '55
Many benefits realized from nine-column format; Bellingham herald. Ed & Pub 88:38 S 24 '55
Saving is made in mold change. Ed & Pub 88:61 Jl 9 '55
Texas paper in tabloid size, adds Sunday. Ed & Pub 88:14 O 1 '55

Columnists

Columnist literally off to flying start. P. Battelle. Ed & Pub 88:12 Ja 8 '55
Lyons prods columnists on truth. S. Raab. Ed & Pub 88:54 My 21 '55
Sylvester wide awake along Dream Street. Ed & Pub 88:44 My 28 '55
Teen-kid produces SINsational column. R. Erwin. Ed & Pub 88:32 Mr 12 '55
Tip teases Peg on Roosevelt line. Ed & Pub 88:12 Ja 1 '55

Comic strip

Accuracy Al's aim in Kerry Drake. il Ed & Pub 88:54 Ja 15 '55
Comic czar invites newspaper compliance. Ed & Pub 88:47 Ja 1 '55
Comic strips succumb to urge to merge. il Ed & Pub 88:11 F 19 '55
Council to promote newspaper comics. Ed & Pub 88:11 Ja 15 '55
Dondi should make a dandy American. J. L. Collings. il Ed & Pub 88:56 Ag 20 '55
Doofer family delightful fantasy. il Ed & Pub 88:58 Ja 22 '55
Fix-it-strip. Ed & Pub 88:116 Ap 23 '55
Fore! Chicago tribune-New York news tees off with golf strip, column. J. L. Collings. Ed & Pub 88:66 Ap 2 '55
Fuller says comics need more comedy. J. L. Collings. Ed & Pub 88:62 Jl 9 '55
Hale cartoonist calls Crockett third rate. J. L. Collings. Ed & Pub 88:45 Jl 2 '55
Half-acre castle is four-in-one job. J. L. Collings. il Ed & Pub 88:58 Ja 29 '55
Josephine, imp in polka dots, is ten. Ed & Pub 88:46 Mr 5 '55
Kids' antics caught by Mr and Mrs Devlin. J. L. Collings. Ed & Pub 88:58 F 19 '55
Lance, Sunday comic, recalls frontier days. J. L. Collings. Ed & Pub 88:116 Ap 23 '55
Metro issues first Sunday comics study. Ed & Pub 88:15 F 19 '55
Panel, two new strips make their debut. J. L. Collings. Ed & Pub 88:42 F 5 '55
Reilly answers Lister on sick-chick tag. J. L. Collings. Ed & Pub 88:72 Mr 19 '55
Scamp has doggonest time in Greene strip. J. L. Collings. il Ed & Pub 88:66 S 17 '55
Vertical half-pages now available in comics. il Ed & Pub 88:15 My 14 '55
What's happening to comics? ASNE report. Ed & Pub 88:108+ Ap 30 '55

Communist problem

ACLU admits other factors present in New York dismissals. Ed & Pub 88:9+ Jl 30 '55
CBS newsman names Commies formerly with Brooklyn eagle. Ed & Pub 88:8+ Jl 2 '55
New York times discharges fifth amendment pleader. Ed & Pub 88:11+ Jl 16 '55

NEWSPAPERS—Communist problem—*Cont.*

New York times, News explain firing of Barnet, Gordon. Ed & Pub 88:7+ Jl 23 '55
New York Times reporter denies aid to reds. Ed & Pub 88:65 Jl 9 '55
Times unit of Communist party disclosed by I. H. Freeman. Ed & Pub 88:57 Jl 16 '55

Consolidation

Augusta chronicle buys Herald for $1,517,000. Ed & Pub 88:11 F 26 '55
Augusta newspapers under single ownership. Ed & Pub 88:11+ My 14 '55
Consolidation brings city one daily; Meadville tribune. Ed & Pub 88:49 Jl 2 '55
Daniels family buys Park's Raleigh times. Ed & Pub 88:46 Je 11 '55
Sapp family sells Ottawa (Ill.) daily. Ed & Pub 88:13 Ag 6 '55

Correspondents, Washington

Clapper award given to Scotty Reston. Ed & Pub 88:104 Ap 30 '55
Scandal break described by W. H. Lawrence. Ed & Pub 88:8 Jl 30 '55
Washington corps on obstacle course; ASNE panel discussion. Ed & Pub 88:102+ Ap 30 '55

Costs

Costs can be cut by new methods, ANPA panel discussion. Ed & Pub 88:12+ Ap 30 '55
Eighth study shows small dailies did best in '54. R. U. Brown. Ed & Pub 88:7+ Ap 16 '55
'54 expense up, income down, cuts typical daily's profit. R. U. Brown. Ed & Pub 88:17+ Ap 23 '55
How to cut costs; first figure them. W. H. Detwiler; A. H. Tolley. Ed & Pub 88:59-60 Ap 9 '55
Small daily's profit increased in 1954. Ed & Pub 88:14+ Ap 9 '55

Country newspapers

Country weekly; let the buyer beware or pick his with care. C. W. White. Barron's 34:23-4 Mr 22 '54

Court news

Columnist offers plan for courtroom fight. J. L. Collings. Ed & Pub 88:51 Jl 16 '55
Court declares press merely outsider in public trial. Ed & Pub 88:7 Ja 8 '55
Court weighs suit to bare judge's charge. Ed & Pub 88:8 My 28 '55
Editor gives his city editor grand jury story. Ed & Pub 88:50 Ap 16 '55
Editor purges contempt in court story. Ed & Pub 88:38 My 28 '55
Georgia solons approve bill to ban names. Ed & Pub 88:8 Ja 29 '55
Judge defines news areas in child cases. Ed & Pub 88:42 Ja 22 '55
Ohio appeals court hits press ban. L. E. Skeel. Ed & Pub 88:94 Ap 23 '55
Trial coverage runs smooth at Phenix City. Ed & Pub 88:46 Mr 12 '55

Crime investigation

Gal reporter lives teen gang violence; K. Hanson. Ed & Pub 88:12 S 3 '55
Mentally-ill policeman released from prison. Ed & Pub 88:42 Jl 16 '55
Miami herald staffers squelch mail rackets. Ed & Pub 88:22 My 28 '55
Newsmen find girl's body on high ridge. Ed & Pub 88:12+ Jl 30 '55
Press role increases in youth crime rise. S. Kobre. Ed & Pub 88:52 Jl 9 '55
Reporters help clear murder mystery fast. S. Lusky. Ed & Pub 88:12 Jl 30 '55
Reporter's story leads to conviction reversal. Ed & Pub 88:14 Jl 23 '55
Tiny camera lights up evidence of gambling. Ed & Pub 88:12 Ag 13 '55

Crime news

Care must be taken with police language. A. W. Gray. Ed & Pub 88:40 Ag 20 '55
Two wrap up story, pix of gun battle. Ed & Pub 88:16 Mr 5 '55

Crime reporting

If dominates editors' stand on youth crime survey. R. L. Phelps. Ed & Pub 88:55 Je 4 '55
Lady reporters cover Jelke case sans blush. D. Willens. Ed & Pub 88:73 Mr 26 '55
Live wire staff gets triple-murder story. Ed & Pub 88:46 Ap 9 '55
Public press officer for prison situations? E. Martin. Ed & Pub 88:9 Ja 29 '55

Delivery

Combination home delivery service termed saving to papers; Mid-America periodical distributors convention, Chicago. Ed & Pub 88:42 S 3 '55
Home-delivered reader survey gives income data. Ed & Pub 88:20 Je 11 '55
Increased farm price calls for home delivery service. R. A. Bauer. Ed & Pub 88:42 Je 18 '55
Sunday farm service and 7-day motor routes. J. M. Canny. Ed & Pub 88:42 Jl 2 '55
Tells why home delivery rates are higher than mail. G. A. Brandenburg. Ed & Pub 88:42 Jl 30 '55

Directories

Newspaper press directory and advertisers' guide, 1955. 104th ed 811p $8 Benn brothers, 154 Fleet st, London, E.C. 4; John de Graff, 64 W. 23d st, New York 10 '55

Dramatic and music critics

Drama critic lists Broadway's hits. Ed & Pub 88:144 Ap 23 '55
Movie critic of the year. Ed & Pub 88:32 F 26 '55
See also
Downes, Olin

Editorial writers

Visit to court on editorial writers' card; annual meeting of the National conference of editorial writers, Washington, D.C. Oct. 12-15. Ed & Pub 88:34 O 1 '55

Editorials

Wolfson asks $30 million for editorials. Ed & Pub 88:8 Ag 6 '55

Editors

Dreams come true, Woods' diary shows. Ed & Pub 88:32 S 10 '55
Editor took licking but won a victory. M. P. Vernon. Ed & Pub 88:61 Ja 8 '55
"Floss" Long retires from distaff beat of the Indianapolis News staff. Ed & Pub 88:12 S 17 '55
Food editors busy eatin and writin; Food editors' conference, 13th, Chicago. Ed & Pub 88:69 O 8 '55
George F. Booth's positions shared by Booth and Seymour; Worcester telegram and evening gazette. Ed & Pub 88:12 O 1 '55
Knight guest on tv salute. Ed & Pub 88:12 O 15 '55
Lobby for the people; J. A. Stretch ideas on editing. Ed & Pub 88:55 Ja 22 '55
New editorial duties for Blanchard, Jones. Ed & Pub 88:10 S 17 '55
NAEA president tips his hat to editors. Ed & Pub 88:10 Ja 22 '55
Two Kansas editors shun bids to public office. H. L. Norton. Ed & Pub 88:72 S 17 '55
William R. Hearst, jr. named editor in chief. Ed & Pub 88:7+ Mr 5 '55
See also
American society of newspaper editors

Employees

Arbitration might have saved Brooklyn eagle. G. N. Dale. Ed & Pub 88:23+ Ap 30 '55
Arbitration rulings on human relations. Ed & Pub 88:30+ Ja 15 '55
Asking consent for wage data violates law. Ed & Pub 88:11 Ja 15 '55
Bergen (N.J.) evening record pioneers in payroll partners. R. Erwin. Ed & Pub 88:9+ Ap 16 '55
Bergen record establishes pension plan. Ed & Pub 88:48 Ja 15 '55
Bob Peck to retire after half century. R. Erwin. Ed & Pub 88:12+ Mr 19 '55
Britain's press strike goes into third week. B. Probst. Ed & Pub 88:13 Ap 9 '55
Brooklyn Eagle strike in stalemate on pattern. Ed & Pub 88:7+ F 19 '55

NEWSPAPERS—Employees—*Continued*
Court awards severance up to pact's end. Ed & Pub 88:48 F 5 '55
Eagle goes to pieces while pickets walk. D. Willens. il Ed & Pub 88:8+ My 14 '55
Fringe benefits have become must in job recruitment. D. Willens. Ed & Pub 88:8+ Jl 9 '55
Fringe benefits popular with typical newspaper. D. Willens. Ed & Pub 88:9+ Ag 6 '55
Health-welfare programs increase along with cost. D. Willens. Ed & Pub 88:11+ Jl 30 '55
How confidential is merit pay information? Ed & Pub 88:30 Ag 20 '55
ITU sets jurisdiction claim to phototype jobs. J. Walker. Ed & Pub 88:7+ Ag 20 '55
Jobless pay allowed with severance. Ed & Pub 88:46 Ag 20 '55
Judge rules against guild on severance. Ed & Pub 88:10 My 21 '55
Kiss and Tell doctrine impractical and indecent. R. C. Bassett. Ed & Pub 88:9+ F 5 '55
Lead poison award won by printer. Ed & Pub 88:64 F 19 '55
Look to the schools for personnel needs. Ed & Pub 88:62 Ap 30 '55
Meyers give $500,000 stock to 711 employes; with text of speech by E. Meyer. Ed & Pub 88:7-8 Je 25 '55
NLRB cites three violations on Los Angeles daily. Ed & Pub 88:58 Ag 6 '55
NLRB won't order union to admit general manager. Ed & Pub 88:13 Ja 22 '55
News and administration panel; ASNE report. Ed & Pub 88:119+ Ap 30 '55
Paper upheld in dismissals for economy. Ed & Pub 88:56 Jl 23 '55
Pattern pay strike hits deficit daily; Le devoir, French-language daily. Ed & Pub 88:42 My 14 '55
Profit-sharing is most dramatic employe benefit. D. Willens. Ed & Pub 88:10+ Jl 16 '55
Publishers promote pension plans on many newspapers. D. Willens. Ed & Pub 88:11+ Jl 23 '55
Publishers win point on manning color unit. Ed & Pub 88:52 Ag 13 '55
Schroth joins New York news; pickets relax. Ed & Pub 88:13 Je 11 '55
Standards for pressmen training are approved. Ed & Pub 88:10 S 3 '55
Stauffer publications get retirement plan. Ed & Pub 88:14+ O 8 '55
Strike closes all London's newspapers. Ed & Pub 88:72 Ap 2 '55
Survey reveals facts on small-city admen. J. Weber. Ed & Pub 88:18 Ap 9 '55
They forgot to say it's tiring, too. D. Bentel. Ed & Pub 88:50 Je 4 '55
Two year pact with printers in New York. Ed & Pub 88:74 Mr 19 '55
Union accepts Miami press room award. Ed & Pub 88:52 Ag 6 '55
Vacation pay reserve fund is discussed by Institute of newspaper controllers and finance officers. Ed & Pub 88:26 Jl 9 '55
War of waste won by 567 suggestions. Ed & Pub 88:74 Je 11 '55
Wipe out waste drive worked; Minneapolis star and tribune. O. A. Silha. Personnel J 34:53-4 Je '55
See also
Printers
Reporters

Executives

Campbell, Flynn named publishers. Ed & Pub 88:12 My 21 '55
Fifty Knight executives attend conference. Ed & Pub 88:44 Jl 30 '55
Four top executive switches in Hearst organization. Ed & Pub 88:9 S 17 '55
Industrialist's bid wins Toronto Globe. Ed & Pub 88:8+ F 19 '55
Kern succeeds Gortatowsky as Hearst general manager. Ed & Pub 88:7 Mr 5 '55
News executives conference, Minneapolis, May 6-7. Ed & Pub 88:51 My 21 '55
Ottaway group officers named. Ed & Pub 88:57 Ag 6 '55
Promoters' first API seminar scheduled. Ed & Pub 88:45 Ap 9 '55
Ridder group strictly local in operation. Ed & Pub 88:14 Ag 6 '55
Seven new board members appointed by Knight. Ed & Pub 88:10+ Jl 23 '55
Three directors elected to field board. Ed & Pub 88:12 O 1 '55

Failure

Details of Los Angeles News suspension bared. Ed & Pub 88:14 F 12 '55
Funkhouser folds weekly; he's had it. Ed & Pub 88:68 S 10 '55
Montgomery tabloid ends publication. Ed & Pub 88:13 Ag 13 '55
Staff fails in rescue of new Florida daily. J. Walker. Ed & Pub 88:12 Je 4 '55

Farm news

Some papers harvest farmers' readership. D. M. Cresswell. Ed & Pub 88:40+ Ag 13 '55
Soviets' tour of farms is harrowing to press. J. S. Russell. Ed & Pub 88:10 Ag 6 '55

Feature writers

Husband-wife write syndicated columns. G. A. Brandenburg. il Ed & Pub 88:38 Ap 2 '55
Romance of flowers is a rose of beauty. J. L. Collings. Ed & Pub 88:68 S 24 '55
Sunday magazine man covers 87 countries; J. H. Winchester. R. Erwin. Ed & Pub 88:11 S 3 '55
Two Boston newsmen are given awards. Ed & Pub 88:59 Ap 16 '55

Finance

Benefits of group cost studies told. Ed & Pub 88:74 Je 4 '55
Enquirer will pay $1 million of debt. Ed & Pub 88:8 Ag 6 '55
'54 expense up, income down, cuts typical daily's profit. R. U. Brown. Ed & Pub 88:17+ Ap 23 '55
ITU reclaims Colorado paper from E. Hoyt. Ed & Pub 88:8 S 17 '55
Man bites dog; Cincinnati enquirer makes its own financial news. F. Stannard, jr. Barron's 35:15-16 Jl 11 '55
Outlook good, but costs are high. J. S. Knight. Ed & Pub 88:14 F 12 '55
Reversal of decline reported by Hearst. Ed & Pub 88:67 My 7 '55
$3.4 million profit earned by Hearst consolidated publications in half-year. Ed & Pub 88:7 Ag 6 '55
Toronto Star net is down to $754,000. Ed & Pub 88:58 Je 25 '55

Financial news

Financial-page study reported on by Albert Frank-Guenther Law, inc. Ed & Pub 88:18 F 12 '55
INO proposes new method of setting stock tables. Ed & Pub 88:13 O 15 '55
New SEC rule would impose censorship on news and ads. L. Gould. Ed & Pub 88:7+ S 10 '55
Press is given credit for saving mill town. J. Gossett. Ed & Pub 88:58 Ja 15 '55
Press reports Ward showdown with ease. Ed & Pub 88:123 Ap 30 '55

Food sections

Los Angeles weeklies offer food page ad deal. Ed & Pub 88:26 F 12 '55
Steak dinner revives economy diet couple. Ed & Pub 88:12 Ag 20 '55

Foreign correspondents

At the summit, press plans big four coverage. Ed & Pub 88:13 Jl 16 '55
Baillie sends former guide on war story. Ed & Pub 88:74 Mr 12 '55
Born again yesterday; punchline for captive. J. Abney. Ed & Pub 88:8 Ja 22 '55
1,500-member press corps covers Geneva. R. Tatarian. il Ed & Pub 88:9+ Jl 23 '55
History vindicates him, Kennedy holds. C. Watson. Ed & Pub 88:16 My 7 '55
How is the Nation's press reporting desegregation of schools; ASNE report. Ed & Pub 88:112+ Ap 30 '55
Korean officials shun three Japanese reporters. R. Brown. Ed & Pub 88:32 S 24 '55
Leipzig fair lifts curtain for newsmen. Ed & Pub 88:54 Ap 23 '55
Newsmen leave Korea's once thriving billets. J. Russell. Ed & Pub 88:52 My 14 '55

NEWSPAPERS—Foreign correspondents—*Cont.*
Newsmen under fire in Argentine revolt. Ed & Pub 88:13+ Je 25 '55
Police ruled blameless in mob killing of Symonds. Ed & Pub 88:96 Je 11 '55
Press deploys force in Formosan crisis. Ed & Pub 88:12 F 5 '55
Probe is continuing in Symonds' death. Ed & Pub 88:8 My 21 '55
Thorough Radio free Europe newsmen crack the iron curtain. W. H. Nelson. Ed & Pub 88:56 Ja 8 '55
12 Korean war reporters memorialized. Ed & Pub 88:26 Ag 27 '55
UP gets aid in Symonds death probe. Ed & Pub 88:13 My 28 '55

Foreign news

Appraisal of Hearst mission to Moscow. K. Smith. Ed & Pub 88:12+ F 19 '55
Brodney wins sprint with Malenkov flash. Ed & Pub 88:13+ F 12 '55
Foreign news job excels, editors say. Ed & Pub 88:28 Ag 6 '55
Hearst on the scene for big Soviet story. Ed & Pub 88:11 F 12 '55

Government news

Five areas of restraint on press. J. R. Wiggins. Ed & Pub 88:16 S 24 '55
Officials' information practices examined. Ed & Pub 88:8 Ag 13 '55
Skepticism of press covering City Hall revealed in survey. M. Hollstein. Ed & Pub 88:9+ Jl 16 '55
Washington corps on obstacle course; ASNE panel discussion. Ed & Pub 88:102+ Ap 30 '55

Headlines

Dodgers winning sans those Eagle headlines. R. W. Wells. Ed & Pub 88:54 Jl 9 '55

Hospital news

Seek better coverage of hospitals. Ed & Pub 88:37 F 5 '55
Week at hospital produces treatment. Ed & Pub 88:12 Ag 6 '55

Human interest stories

Man with the derby mocks inhibitions. Ed & Pub 88:12 Ag 6 '55
Three-day bomb shelter experience nets California daily exciting series. Ed & Pub 88:42 My 14 '55
20 reporters tell growth in 20 stories. R. Erwin. Ed & Pub 88:11 Ag 13 '55

Illustrations

Fairchild improves its Scan-A-Graver. R. Erwin. Ed & Pub 88:10+ Je 4 '55

Insurance requirements

Insurance requirements of newspaper properties analyzed. N. W. Parker. Weekly Underw 172:310+, 352+ Ja 29-F 5 '55
Points to consider in insurance program. G. A. O'Brien. Ed & Pub 88:68 My 14 '55

International aspects

Exchange journalists spread U.S. methods. J. J. Butler. Ed & Pub 88:60+ S 17 '55
U.S. reporter praises experience in Holland. M. A. Keenan. Ed & Pub 88:62 S 17 '55
Universal shop talk helps to unify press. S. Berkson. Ed & Pub 88:52 Je 25 '55

International news

At the summit, press plans big four coverage. Ed & Pub 88:13 Jl 16 '55
Geneva in retrospect; press observed big four in a goldfish bowl. M. Harrelson. il Ed & Pub 88:7+ Jl 30 '55
1,500-member press corps covers Geneva. R. Tatarian. il Ed & Pub 88:9+ Jl 23 '55
Soviets' tour of farms is harrowing to press. J. S. Russell. Ed & Pub 88:10 Ag 6 '55
See also
International press institute

Labor news

GAW, gosh awful workout for press. R. Perrin. Ed & Pub 88:11 Je 18 '55

Language, style, etc.

By the numbers. R. H. Copperud. Ed & Pub 88:45 Je 18 '55
Care must be taken with police language. A. W. Gray. Ed & Pub 88:40 Ag 20 '55
Flavor held key column ingredient. Ed & Pub 88:32 Ja 29 '55
Good captions can be good salesmen; Knapp. J. L. Collings. Ed & Pub 88:48 My 7 '55
One-idea sentence captures editors fancy. Ed & Pub 88:14 Mr 12 '55
Reflections on style. R. H. Copperud. Ed & Pub 88:46 Mr 12 '55
Short, sharp news stories. V. Pinkley. Ed & Pub 88:46 Mr 12 '55

Law

Anti-trust suit rapped. R. W. Slocum. Ed & Pub 88:16 Jl 2 '55
Bill would bar Worker from mails. Ed & Pub 88:65 Mr 26 '55
Cage' suggestion ruled defamatory. A. W. Gray. Ed & Pub 88:54 O 1 '55
Canon 35 contempt convictions stand. Ed & Pub 88:13 My 21 '55
Care must be taken with police language. A. W. Gray. Ed & Pub 88:40 Ag 20 '55
4-A's move to fight suit praised. R. W. Slocum. Ed & Pub 88:8 O 8 '55
General circulation newspapers defined. A. W. Gray. Ed & Pub 88:46 Jl 2 '55
Government outlines case against Kansas City Star. Ed & Pub 88:7, 62-4 Ja 22 '55
Iowa law is step to free news access. Ed & Pub 88:57 Ap 16 '55
It was editor's duty to say; this deal stinks. A. W. Gray. Ed & Pub 88:38 Jl 16 '55
Jury finds Kansas City Star guilty on two charges of monopoly. Ed & Pub 88:9 F 26 '55
Libelous aspersion and proper comment. A. W. Gray. Ed & Pub 88:72 Je 11 '55
Monopoly argument academic. M. F. Ethridge. Ed & Pub 88:10 F 26 '55
NLRB expands basis for taking jurisdiction. Ed & Pub 88:60+ S 24 '55
News part of story can't be copyrighted. A. W. Gray. Ed & Pub 88:45 Ap 2 '55
Paper's negligence in ad error limited. Ed & Pub 88:48 My 21 '55
Proof of Star's monopoly intent needed, judge says. Ed & Pub 88:7+, 60-3 Ja 29 '55
Roberts tells policies behind Star's success. D. T. Jones. Ed & Pub 88:12+ F 19 '55
Sees denies coercion of advertisers who used other media; others testify. Ed & Pub 88:61 F 19 '55
Some court rulings on copying of ads. A. W. Gray. Ed & Pub 88:34 Ja 8 '55
Star blames competitor's failure on poor management. D. T. Jones. Ed & Pub 88:7+ F 12 '55
Trend seen toward government control over printed word. Ed & Pub 88:20+ Ap 30 '55
U.S. winds up case early, Star defense opens Feb. 7. D. T. Jones. Ed & Pub 88:11 F 5 '55
See also
Copyright
Libel and slander
Privacy, Right of

Letters to editors

Letter to editor said libelous, $5001 won. Ed & Pub 88:40 My 14 '55
Reader response to syndicated Why Johnny can't read. Ed & Pub 88:50 Jl 16 '55

Libraries

See Newspaper libraries

Local news

City council abandons secrecy. Ed & Pub 88:50 Jl 23 '55
Readers ask more local news, photos. Ed & Pub 88:24 Ag 27 '55
Tape critics wrong; local undiminished. W. Gieber. Ed & Pub 88:11+ My 28 '55

Mailing

Belts credited with big saving. T. L. Stacy. Ed & Pub 88:64 My 14 '55
Cline readying fully automatic mailroom. G. R. Dayton. Ed & Pub 88:42 O 1 '55
Smaller papers feel postal hike the most. Ed & Pub 88:54 Ap 2 '55
Speedy counter-stacker in Milwaukee mail room. il Ed & Pub 88:66 Je 11 '55
Trend to automatic mailroom equipment. W. G. Scott. Ed & Pub 88:62 Ap 9 '55

NEWSPAPERS—*Continued*

Make up

Hearst paper is dynamic in new format. il Ed & Pub 88:62 My 21 '55
Orderly news display best. F. R. Ahlgren. Ed & Pub 88:34 O 1 '55

See also
Newspapers—Column width

Management

ANPA is gathering cost data in two fields. C. Williams. Ed & Pub 88:8 O 1 '55
McCormick will sets plan for Tribune management. G. A. Brandenburg. Ed & Pub 88:7+ Ap 9 '55
Management text book is voice of experience; review of Newspaper organization and management, by F. W. Rucker and H. L. Williams. Ed & Pub 88:12 S 17 '55
Mrs Reid resigns as Herald Tribune head. Ed & Pub 88:8+ Ap 16 '55
Paper upheld in dismissals for economy. Ed & Pub 88:56 Jl 23 '55
What makes good candidate for production manager? W. E. Mattson, jr. Ed & Pub 88:9+ F 12 '55

Market research

See Market research, Newspaper

Medical news

Doctors can and do talk with the press. H. Hyndman. Ed & Pub 88:45 Ja 29 '55
Polio vaccine names boost news fever. Ed & Pub 88:62 My 7 '55
Press, medics at odds over twin surgery. Ed & Pub 88:32 Mr 26 '55
Reporters sizzling over polio chaos. C. Covert. Ed & Pub 88:10 Ap 16 '55

Moving picture news

Emily steals a scene (and $87.50) in film. E. Belser. il Ed & Pub 88:12 Ja 29 '55
Italian movie copy busting out all over. S. Stogel. Ed & Pub 88:54 F 19 '55

Political aspects

Chiefs of state bid for press assistance. Ed & Pub 88:66 Ja 22 '55
One-party press helpful to Harriman. Ed & Pub 88:64 S 17 '55
Paper wins suit to void private lease. Ed & Pub 88:44 Jl 2 '55
Study of press in '56 campaign weighed. Ed & Pub 88:14 O 15 '55
Truman raps pro-Ike press partisanship. Ed & Pub 88:52 S 3 '55

Political influence

Claim pollster is fair game for criticism. Ed & Pub 88:56 Je 25 '55
Court to hear Parliament jailing case of two Australian newspapermen. Ed & Pub 88:13 Je 18 '55
Dailies lead the way to A-cities' self-rule. Ed & Pub 88:10 Ag 20 '55
Daily's five-year drive wins vote machine. Ed & Pub 88:74 Ap 23 '55
Dr Kelly says press helped win apology. Ed & Pub 88:71 S 24 '55
Jailed editors lose appeal in High court of Australia. Ed & Pub 88:36 Jl 9 '55
Radio-tv influence tops press, says Ike. Ed & Pub 88:9 My 28 '55
Thurmond represents press power. Ed & Pub 88:13 Ja 8 '55
Vote machine drive spurred by Pennsylvania daily. Ed & Pub 88:47 F 19 '55

Political news

Democrats' chairman tips hat to press. Ed & Pub 88:57 F 5 '55
Mitchell says political news is improved. Ed & Pub 88:75 Je 4 '55
No canned releases, just meet the press. A. M. Widem. Ed & Pub 88:48 Je 4 '55
Providence daily unfolds ballot stuffing. Ed & Pub 88:57 Jl 30 '55
Thought about '56 objectivity urged. B. L. Walters. Ed & Pub 88:28 S 3 '55

Prices

Hidden taxes boost price, readers told. W. Woodward. Ed & Pub 88:124 Ap 23 '55
Higher subscription prices are forecast. G. A. Brandenburg. Ed & Pub 88:12 S 24 '55
PMs' sales dip 12 per cent after price raise. Ed & Pub 88:69 Jl 9 '55
Prices raised to meet hike in pay scales. B. Probst. Ed & Pub 88:39 O 15 '55
Serrill gives data on price and coverage. G. A. Brandenburg. Ed & Pub 88:52 My 21 '55
Storm havoc bars increase in farm prices. Ed & Pub 88:60 O 15 '55

Printing

Depressed slugs can cut checking staff. D. L. Lionel. Ed & Pub 88:28 Ag 13 '55
Joint plant termed bane of monopoly. A. F. Peterson. Ed & Pub 88:50 S 10 '55
Mechanical problems aired in growth area. Ed & Pub 88:38 Jl 30 '55
Month's study nets multiple aids for paper; Redwood City tribune. Ed & Pub 88:65 Je 11 '55
Newspapers report need for apprentices. Ed & Pub 88:56 My 21 '55
Publishers win point on manning color unit. Ed & Pub 88:52 Ag 13 '55
Research must end production woes. H. Eybers. Ed & Pub 88:9+ Je 4 '55
Saving is made in mold change. Ed & Pub 88:61 Jl 9 '55
Standards for pressmen training are approved. Ed & Pub 88:10 S 3 '55
Suggests summit talk about new processes. J. F. O'Connor. Ed & Pub 88:12+ O 15 '55

Prize contests

ABC amends newspaper contest rule. Ed & Pub 88:60 O 1 '55
Bonus trip for channel swimmer. Ed & Pub 88:59 Ag 13 '55
Classified contests win readers and ads. D. L. Lionel. Ed & Pub 88:30 My 21 '55
Entries soar as kids name stone eagle. Ed & Pub 88:64 S 24 '55
How readers love those word puzzles! J. L. Collings. Ed & Pub 88:52 Ap 16 '55
It's a puzzlement but it's profitable. Ed & Pub 88:44 F 12 '55
Junior miss contest on a dignified plane. il Ed & Pub 88:38 Mr 26 '55
Puzzle contests create good will and readers. G. A. Brandenburg. Ed & Pub 88:18+ Ap 23 '55
60 papers sponsor '55 spelling bee. Ed & Pub 88:8 Mr 12 '55
Words, words; 62 champs under a spell; 28th annual national spelling bee, sponsored by the Scripps-Howard newspapers. Ed & Pub 88:72B My 14 '55

Public relations

All-industry front for public relations. Ed & Pub 88:32 Jl 9 '55
Free one-sheet Winsted citizen boosts morale in flooded city. Ed & Pub 88:7-8 S 3 '55
How Easter came to Pottsville, Pa. K. L. Brennan. Ed & Pub 88:28 Ap 23 '55
Inferiority complex will get going-over. T. S. Irvin. Ed & Pub 88:26 Ag 13 '55
Papers' failure to use public relations assets hit. E. S. Bayol. Ed & Pub 88:22 Jl 30 '55
Phone calls garner press week quotes. Ed & Pub 88:32 O 15 '55
Pooled program builds community service ads. A. Bratley. Ed & Pub 88:20+ F 26 '55
Topeka capital honored for community service. Ed & Pub 88:14 O 15 '55
United newspaper public relations effort set in motion. Ed & Pub 88:12 S 24 '55

Publishers

Amberg to St Louis, Rogers to Syracuse. Ed & Pub 88:10 S 10 '55
Carter resigns in Knoxville stock dispute. Ed & Pub 88:8 Ag 20 '55
Court praises Jenks' ability, okays salary. Ed & Pub 88:67 Ja 29 '55
George F. Booth's positions shared by Booth and Seymour; Worcester telegram and evening gazette. Ed & Pub 88:12 O 1 '55
Greenspun acquitted in U.S. court. Ed & Pub 88:148 Ap 23 '55
Miller named as publisher. Ed & Pub 88:56 O 1 '55
This Week appoints Nichols publisher. Ed & Pub 88:14 O 8 '55

NEWSPAPERS—Publishers—*Continued*

Two Unitypo publishers bare meticulous transactions. Ed & Pub 88:9+ Ag 27 '55

What are you doing about this criticism? D. Bentel. Ed & Pub 88:130 Ap 30 '55

Radio competition

Radio stations outside Star area not competitive on news, judge holds. Ed & Pub 88:60-1 F 19 '55

Radio reporting

Mobile radio can serve press well. Ed & Pub 88:58+ Ap 30 '55

Reader interest

Philadelphia inquirer page three backgrounds the news. J. W. Dragonetti. Ed & Pub 88:48 Ag 27 '55

Regulation

SEC excludes press as proxy participant. B. D. Woodside and others. Ed & Pub 88:12 O 8 '55

Religious news

Church council press called competent. G. M. Savery. Ed & Pub 88:30 Ag 13 '55

Churchmen implore press to be partners in truth. Ed & Pub 88:9+ F 19 '55

Filing system is key to church news task. R. E. Riley. Ed & Pub 88:72+ Ap 23 '55

Safety campaigns

Neglect of traffic safety story. B. L. Walters. Ed & Pub 88:70 S 24 '55

Safety crusade wins deserved recognition. T. S. Irvin. Ed & Pub 88:56 My 7 '55

Safety drive is effective; toll is lower. Ed & Pub 88:56 Ja 22 '55

Space behind safety drive success told. Ed & Pub 88:48 F 26 '55

Sales promotion

All papers are good, some are just better. T. S. Irvin. Ed & Pub 88:42 Mr 5 '55

Daily finds phone solicitations pay off. G. A. Brandenburg. Ed & Pub 88:42 Jl 23 '55

Daily hopes to reach teeners with awards. T. S. Irvin. Ed & Pub 88:46 Ja 15 '55

DuPont issues Zerone, Zerex kit to papers. il Ed & Pub 88:16 O 1 '55

Editors list moves in building papers. C. Watson. Ed & Pub 88:50 Jl 2 '55

Ever hear of Orlando? admen certainly do. T. S. Irvin. Ed & Pub 88:52 F 19 '55

Fashion is fine art with designers present. il Ed & Pub 88:36 O 8 '55

Harder selling, better product needed in '55. G. A. Brandenburg. Ed & Pub 88:33-4 Ja 1 '55

Lure the kids away from tv? how's this. T. S. Irvin. Ed & Pub 88:49 Jl 16 '55

New Bedford wins eighth promotion award. Ed & Pub 88:48 Jl 9 '55

News making Philadelphia a three-paper city. T. S. Irvin. Ed & Pub 88:56 F 12 '55

Note to circulators; say it with music. Ed & Pub 88:38 Mr 19 '55

People make a paper, poet pens promotion. T. S. Irvin. Ed & Pub 88:54 Ja 29 '55

Promote hard news harder. J. R. Wiggins. Ed & Pub 88:78 My 14 '55

Puzzle contests create good will and readers. G. A. Brandenburg. Ed & Pub 88:18+ Ap 23 '55

Readership insurance in classroom projects. T. S. Irvin. Ed & Pub 88:63 F 26 '55

Sports shows breaking promotion records. T. S. Irvin. Ed & Pub 88:42 Ap 16 '55

Staab defends gimmicks as reader incentives. G. A. Brandenburg. Ed & Pub 88:40 My 28 '55

Summer slump? there just ain't no more. T. S. Irvin. Ed & Pub 88:32 Jl 23 '55

Tells of well-rounded sales motivation plan. W. F. Lester. Ed & Pub 88:58 Je 4 '55

Theme makes half-day conclave come alive; Minneapolis Star and tribune. Sales Management 74:22 pt 2 Ap 1 '55

Saturday editions

Saturday edition thrives after special effort. L. F. Reisinger. Ed & Pub 88:12 F 26 '55

Saturday editions made to pay off; Pennsylvania newspaper publishers' association summer conference. Ed & Pub 88:13 Jl 9 '55

School news

Editor advises schools on editing news. D. K. Woodman. Ed & Pub 88:50 Jl 23 '55

Education reporting goals are defined. Ed & Pub 88:11 Ag 20 '55

11 papers honored for school news. Ed & Pub 88:124 Ap 23 '55

Science news

Atomic areas opened for press visits. Ed & Pub 88:13 Jl 30 '55

AEC explains protection on Times scoop. Ed & Pub 88:72 S 17 '55

Aviation writers add outer space to beat. R. Erwin. Ed & Pub 88:11+ Ag 6 '55

Service

Better roads effort succeeding. W. R. Hearst, jr. Ed & Pub 88:50 Ja 15 '55

City editors scorn worthless welfare agency news. L. T. Anderson. Ed & Pub 88:37 Je 4 '55

Dailies give dance class for teeners. Ed & Pub 88:14 S 3 '55

Football extravaganza enriches community. T. S. Irvin. Ed & Pub 88:16 Ag 20 '55

Look to press to alleviate transit snarl. Ed & Pub 88:36 Jl 9 '55

Memphis acts to end slums after expose. Ed & Pub 88:40 Je 4 '55

Merchant's tribute caps centenary fete. Ed & Pub 88:32 Ja 1 '55

Staff effort is all water behind the dam. J. E. Jarrard. Ed & Pub 88:36 Je 11 '55

See also
Newspapers—Safety campaigns

Size

General manager and agency executive score rush to standard-size tabloids. Ed & Pub 88:75 Mr 26 '55

Three daily sections for Herald tribune. Ed & Pub 88:49 S 3 '55

See also
Newspapers—Column width

Society news

Meg's romance keeps newsmen in a dither. B. Probst. Ed & Pub 88:32 Mr 26 '55

Royal family tries to stop sale of gossip. B. Probst. Ed & Pub 88:54 Mr 5 '55

Special editions

Lewis-Clark sesqui runs to 266 pages; Oregon journal. Ed & Pub 88:22 Ag 27 '55

State journal prints 336-page centennial. Ed & Pub 88:55 My 7 '55

Special supplements

Advertisers, newspaper execs revise thinking on specials. R. Carpenter. il Ptr Ink 252:32+ Jl 22 '55

Sports news

Boni, readers match grid score guesses. Ed & Pub 88:40 O 15 '55

Carmichael spokesman for spectator sports. G. A. Brandenburg. Ed & Pub 88:48 S 3 '55

Continuing the hot sports page debate. J. Jackson. Ed & Pub 88:80 S 17 '55

Dodgers winning sans those Eagle headlines. R. W. Wells. Ed & Pub 88:54 Jl 9 '55

Editor tells why he killed sports page. H. E. Whittington. Ed & Pub 88:64+ S 3 '55

Editor tells why he'd retain sports page. F. Hyde. Ed & Pub 88:76 S 10 '55

Fore! Chicago tribune—New York news tees off with golf strip, column. J. L. Collings. Ed & Pub 88:66 Ap 2 '55

Foul claimed in pickup of racing data. Ed & Pub 88:13 Jl 2 '55

His writers tell Stengel flag's in bag. H. Rosenthal. Ed & Pub 88:59 Ag 6 '55

How to jump hurdles in Olympics coverage. T. Smits and G. Tait. Ed & Pub 88:14+ Ag 20 '55

It'll cost $100,000 to cover '56 games. J. L. Collings. Ed & Pub 88:42 F 12 '55

NEWSPAPERS—Sports news—*Continued*

Lucky Farrell cheats tv of Dodger scoop. Ed & Pub 88:12 Ag 20 '55
Marciano-Moore fight looms big for wires. Ed & Pub 88:13 S 17 '55
Night game rise exits stealing dough days. S. R. Brooks. Ed & Pub 88:52 S 17 '55
Weigh-in at Garden is orderly confusion. J. L. Collings. Ed & Pub 88:52 S 24 '55
World series picture coverage excellent. J. L. Collings. Ed & Pub 88:44 O 15 '55

Statistics

U.S. daily papers show circulation increases. G. A. Brandenburg. Ed & Pub 88:7+ Jl 9 '55

Sunday editions

Sunday increases vary with region, population. J. S. Kerrick. Ed & Pub 88:46 O 8 '55

Sunday supplements

Growth of Sunday magazines shown. W. Nichols. Ed & Pub 88:36 My 14 '55
Magazine for relaxed day clicks. Ed & Pub 88:11 F 19 '55
New rate, discount plan at American weekly. Ed & Pub 88:16 S 17 '55
Norge's local impact ad program pays off. G. A. Brandenburg. Ed & Pub 88:17+ My 7 '55
Printers' Ink advertisers' guide to marketing for 1956; supplements (Sunday magazine sections). il Ptr Ink 253:157-63 sec 2 O 21 '55
Sunday supplement part of newspaper. A. W. Gray. Ed & Pub 88:49 Ag 6 '55
Supplements unshaken by Digest taking ads. R. B. McIntyre. Ed & Pub 88:15-16 Mr 26 '55
This Week appoints Nichols publisher. Ed & Pub 88:14 O 8 '55
Two new Sunday sections set for Chicago sun-times. Ed & Pub 88:10 S 10 '55

Syndicate service

Bob Hall now owns all stock in Syndicate. J. L. Collings. Ed & Pub 88:50 Ag 6 '55
Country parson panel offers daily gem. Ed & Pub 88:46 Mr 5 '55
Fore! Chicago tribune-New York news tees off with golf strip, column. J. L. Collings. il Ed & Pub 88:66 Ap 2 '55
General features offers Calypso, Berg golf series. Ed & Pub 88:54 Ap 16 '55
General features offers column on juvenile problems. J. L. Collings. Ed & Pub 88:56 Jl 30 '55
Good syndicate features help editors; interview with Frank J. Nicht. Ed & Pub 88:9 Mr 19 '55
Helen Ross' guidance column debuts April 4. Ed & Pub 88:66 Mr 26 '55
Husband-wife write syndicated columns. G. A. Brandenburg. il Ed & Pub 88:38 Ap 2 '55
Man's on his own; lady prefers tv. J. L. Collings. Ed & Pub 88:58 Ja 8 '55
Ring, Charles, Ray are the week's stars. J. L. Collings. Ed & Pub 88:56 Je 18 '55
San Diego union-tribune news syndicate plan told. Ed & Pub 88:10 S 17 '55
Sims' KF feature has crackerbarrel flavor. J. L. Collings. Ed & Pub 88:66 Ap 9 '55
Truman story is edited by New York times. Ed & Pub 88:52 S 3 '55
United Feature to sponsor $10,000 contest for new talent. J. L. Collings. Ed & Pub 88:66 My 7 '55

Directories

30th syndicate directory. Ed & Pub 88:3-4+ sec 2 Jl 30 '55

Taxation

Leased plant upkeep costs deductible. Ed & Pub 88:47 F 5 '55
Microfilming is ruled a deductible expense. A. W. Gray. Ed & Pub 88:36 Ja 1 '55
Pre-paid subs held taxable as earned. Ed & Pub 88:14 Ja 8 '55
Tax code aids new building. G. P. Ellis. Ed & Pub 88:50 F 12 '55

Telegraph service

Committee fights all rate increases. Ed & Pub 88:54 Ap 30 '55
Tape critics wrong; local undiminished. W. Gieber. Ed & Pub 88:11+ My 28 '55

See also
Associated press

Television competition

Benziger takes Variety to task for tv article. Ed & Pub 88:26 Ap 9 '55
Editors object to sale of comic strips to tv. Ed & Pub 88:73 Mr 19 '55
How This Week family papers fare with tv. Ed & Pub 88:52 F 26 '55
Loss of excitement in papers deplored. F. K. Beirn. Ed & Pub 88:13 Ja 15 '55
Newspaper readers are vamped by tv. Ed & Pub 88:34 F 19 '55
Papers said doing well against tv. E. J. Meeman. Ed & Pub 88:56 Mr 12 '55
Reilly answers Lister on sick-chick tag. J. L. Collings. Ed & Pub 88:72 Mr 19 '55
Survey shows tv hasn't hurt papers. W. Bien. Ed & Pub 88:112 Ap 23 '55
Tv can't replace alert newspapers. C. M. Campbell. Ed & Pub 88:14 Ag 27 '55
Tv deficient in covering news events. Ed & Pub 88:26 Ag 20 '55
Tv's invasion fails to slump readership. Ed & Pub 88:46 My 7 '55

Television program listing

Fresh entry in tv mag field; New York herald tribune tv and radio magazine. il Ptr Ink 251:40 My 27 '55
TV Guide battle is on. Bsns W p72 Je 11 '55

Theater parties

Broadway show parties a growing enterprise. Theatre trains and planes, inc. Ed & Pub 88:52 O 1 '55

Tornado coverage

Five-day chore for newsmen in tornadoes. Ed & Pub 88:13 Je 4 '55

Transportation

Hauling is important, costly job. Ed & Pub 88:50 Ap 30 '55
Sunday supplement part of newspaper. A. W. Gray. Ed & Pub 88:49 Ag 6 '55
21 papers cited for fleet safety. Ed & Pub 88:52 My 7 '55

Trial news

Judge says publicity didn't affect verdict on Dr Sam. Ed & Pub 88:11+ Ja 8 '55

Trial reporting

All restrictions off for murder trial pix. Ed & Pub 88:40 Jl 2 '55
Court declares press merely outsider in public trial. Ed & Pub 88:7 Ja 8 '55
Criminal's right of privacy new issue in picture ban; Westmoreland test case. Ed & Pub 88:10 Je 25 '55
Daily loses suit to bare juror's charge. Ed & Pub 88:14 Je 4 '55
Fast film opens door to murder trial pix. D. Urry. il Ed & Pub 88:42 Ja 15 '55
Georgia judge allows pix in court. Ed & Pub 88:12 Jl 23 '55
Government secrecy rapped. J. R. Wiggins. Ed & Pub 88:40 Je 18 '55
Judge, press set plans for Sin City trial. Ed & Pub 88:63 Ja 29 '55
Judge shuns legal test of jury gag. Ed & Pub 88:12 Je 18 '55
Paper's trial data suit gets group support. Ed & Pub 88:72 S 24 '55
Photographers' day in court; Brownell asks review of ban; annual meeting of American bar association, Philadelphia, Aug. 22. Ed & Pub 88:12+ Ag 27 '55
Press traditions upheld at wolf whistle trial. J. L. Kilgallen. Ed & Pub 88:10 O 1 '55
Public trial principle restated in decision. A. W. Gray. Ed & Pub 88:40 Jl 30 '55
Reporter held in contempt for jury story. Ed & Pub 88:61 Je 25 '55

Typography

Ten good tips on typography. Ed & Pub 88:49 F 12 '55

War news

History vindicates him, Kennedy holds. C. Watson. Ed & Pub 88:16 My 7 '55

NEWSPAPERS—*Continued*

Weekly newspapers

Composite weekly has gain for '54. Ed & Pub 88:66 My 21 '55
Country weekly; let the buyer beware or pick his with care. C. W. White. Barron's 34: 23-4 Mr 22 '54
Daily prints weekly supplement for town. Ed & Pub 88:63 Mr 26 '55
Daily to twin weeklies, successful conversion. J. H. Quirt. Ed & Pub 88:44 Jl 9 '55
Daily's editor keeps weekly in business. Ed & Pub 88:34 Ja 22 '55
Family weekly now includes 93 papers. G. A. Brandenburg. Ed & Pub 88:34 Mr 12 '55
Mum's the key word, 2,000,000 the goal; Fleet Street's tabloid Woman's Sunday mirror. B. Probst. Ed & Pub 88:38 Jl 23 '55
National conference, 7th, of Greater weeklies associates, New York. Ed & Pub 88:61 My 7 '55
New York graphic returns as Sunday weekly. Ed & Pub 88:14 Je 4 '55
Ryder's daily for Europe goes weekly. Ed & Pub 88:54 Mr 5 '55
WNR's Smith answers Grapperhaus' gripe. P. C. Smith. Ed & Pub 88:18+ S 17 '55
Weekly poses problem involving agency, representatives. F. R. Grapperhaus. Ed & Pub 88:22+ Jl 23 '55
Weekly-to-daily switch can be successful. R. Adams. Ed & Pub 88:76 Je 11 '55

Women's sections

Broadened horizons for women's pages; clinic sponsored by Inland daily press association and Medill school of journalism. E. Lamb. Ed & Pub 88:50 Je 11 '55
Jean is NEA's booster for women's pages. J. L. Collings. Ed & Pub 88:54 Jl 23 '55
Women's pages stress service. M. Martensen. Ed & Pub 88:30 S 3 '55

Argentina

See also
La Prensa

Arizona

Press found wanting in fund reports. Ed & Pub 88:57 Ja 22 '55

Asia

Press growth seen guardian for free Asia. H. P. Gates. Ed & Pub 88:46 Jl 9 '55

Augusta, Georgia

Augusta newspapers under single ownership. Ed & Pub 88:11+ My 14 '55

Australia

Australian scales raised by arbiter. Ed & Pub 88:48 Jl 2 '55
Australians adopting American public relations methods. Ed & Pub 88:20 My 21 '55
Sydney papers resume as strike ends. Ed & Pub 88:13 Jl 23 '55

Boston

See also
Boston globe

Brooklyn, New York

Brooklyn eagle shut by wage parity issue. Ed & Pub 88:8 F 5 '55
Brooklyn Eagle strike in stalemate on pattern. Ed & Pub 88:7+ F 19 '55
Schroth says he'll never publish Eagle again. Ed & Pub 88:7+ Mr 19 '55
See also
Brooklyn eagle

Buenos Aires

Prensa staff claims valid; who pays? Ed & Pub 88:9 Je 4 '55

Buffalo, New York

Buffalo news celebrates 75th birthday. Ed & Pub 88:62 O 15 '55

California

Chain daily project aims at tourists. Ed & Pub 88:52 Ja 15 '55

Canada

Newspapers in estates. il Trusts & Estates 94:288-91 Ap '55

1955 is record year for rop color in newspapers; with tabulations. Ptr Ink 253:143-52 sec 2 O 21 '55

Charlotte, North Carolina

Charlotte news sold to T. L. Robinson. Ed & Pub 88:11 S 10 '55

Chicago

See also
Chicago tribune

Cleveland

Plain dealer gets prize for Sam stories. Ed & Pub 88:58 F 5 '55

Colombia

El Tiempo passes. Economist 176:780 S 3 '55
Press rallied for freedom in Colombia. Ed & Pub 88:14 Ag 13 '55

Colorado

Bar-press cooperation effort begun. Ed & Pub 88:32 O 1 '55

Cuba

Anti-Batista daily back in business. Ed & Pub 88:124 Ap 30 '55
Cuban police seal plant of insolent daily. J. Mallin. Ed & Pub 88:48 Jl 2 '55

Dayton, Ohio

Stereo strike stops Dayton dailies one day. Ed & Pub 88:28 Ag 27 '55

Europe

Europeans mistrust United Aircraft ads. S. P. Silbey. Ed & Pub 88:17+ Ap 2 '55

France

Franco-German press meeting; Strasbourg. Economist 170:329-30 Ja 30 '54
French press better today than prewar. G. Langelaan. Ed & Pub 88:55 F 19 '55

Georgia

Georgia solons approve bill to ban names. Ed & Pub 88:8 Ja 29 '55
Two headliner awards given Georgia daily. Ed & Pub 88:59 Ap 16 '55

Germany

Franco-German press meeting; Strasbourg. Economist 170:329-30 Ja 30 '54
German daily adds edition for U.S. folk. S. Silbey. Ed & Pub 88:46 Ja 1 '55

Great Britain

Aboriginals in Fleet Street; reporting on the royal tour in New Zealand. Economist 170: 454-5 F 13 '54
Britain ends newsprint curbs soon. Ed & Pub 88:13 Ag 20 '55
Free press next year? Economist 170:603 F 27 '54
Juniors reaching that difficult stage. D. Willens. Ed & Pub 88:60 Ja 8 '55
Man to edit Sunday mirror for women. D. Willens. Ed & Pub 88:24 Ja 1 '55
No twinkle in Sunday paper for women. B. Probst. Ed & Pub 88:13 F 5 '55
Press, medics at odds over twin surgery. Ed & Pub 88:32 Mr 26 '55
Sales bounce back after London strike. B. Probst. Ed & Pub 88:36 My 7 '55
27-day shutdown of British press ends. B. Probst. il Ed & Pub 88:146 Ap 23 '55

Hawaiian Islands

Strong press support for Hawaii statehood. E. P. Farrington. Ed & Pub 88:65 F 12 '55

Istanbul, Turkey

Istanbul paper has unique ad rules. Ed & Pub 88:70 S 17 '55

Jackson, Mississippi

State times aims to start on March 1. Ed & Pub 88:14 F 5 '55

Japan

Japan's big three prime for circulation war. K. V. Narain. Ed & Pub 88:48 Ag 6 '55

Kansas

Heroic task by small daily in snow storm. Ed & Pub 88:14 Ja 15 '55

NEWSPAPERS—*Continued*

Kansas City

Kansas City is promised a new daily. Ed & Pub 88:55 Je 18 '55

Latin America

Latin American press outlook is brighter. T. R. Curran. Ed & Pub 88:30 S 17 '55

London

Britain's press strike goes into third week. B. Probst. Ed & Pub 88:13 Ap 9 '55
Mum's the key word, 2,000,000 the goal; Fleet Street's tabloid Woman's Sunday mirror. B. Probst. Ed & Pub 88:38 Jl 23 '55
New London pm tabloid due in March. B. Probst. Ed & Pub 88:44 Ag 27 '55
PMs' sales dip 12 per cent after price raise. Ed & Pub 88:69 Jl 9 '55
Prices raised to meet hike in pay scales. B. Probst. Ed & Pub 88:39 O 15 '55
Strike closes all London's newspapers. Ed & Pub 88:72 Ap 2 '55

Long Island, New York

Advertiser-publisher equality helps linage. A. Patterson. Ed & Pub 88:44 Ja 29 '55

Los Angeles

Auction assets of L.A. news for $382,500. Ed & Pub 88:52 My 7 '55
Change in Los Angeles deal hinted by receiver. Ed & Pub 88:55 Mr 5 '55
Details of Daily News suspension bared. Ed & Pub 88:14 F 12 '55
Receiver appointed for Daily News firm. Ed & Pub 88:67 Ja 8 '55
Receiver scores sale of Daily News assets. Ed & Pub 88:52 Ja 22 '55
Tax liens, pay claims filed against Daily news. Ed & Pub 88:9 Ja 1 '55
$10,000 fee given in sale of L.A. news. Ed & Pub 88:32 My 21 '55

Louisville, Kentucky

Paper replies to criticism of monopoly. Ed & Pub 88:34 S 17 '55

Massachusetts

Massachusetts paper sold for $600,000. Ed & Pub 88:138 Ap 23 '55

Miami

Union accepts Miami press room award. Ed & Pub 88:52 Ag 6 '55

Mississippi

New 100,000-city daily set for first deadline Feb. 28. J. Walker. Ed & Pub 88:7-8+ F 26 '55

Nashville, Tennessee

James Stahlman acquires full ownership of Banner. Ed & Pub 88:9+ Mr 12 '55

New Mexico

Editors deny primary law ad interest. Ed & Pub 88:32 Ja 22 '55

New York (city)

Group lauds thorough report of city affairs. Ed & Pub 88:55 Ja 15 '55
New York dailies enlarge Brooklyn coverage. Ed & Pub 88:8 Mr 26 '55
Three New York dailies net linage on '55 outlook. Ed & Pub 88:10 Ja 8 '55

See also
New York herald tribune
New York times
Sunday graphic

Norfolk, Virginia

Norfolk paper changes staff, Larson managing editor. Ed & Pub 88:50 My 7 '55

North Carolina

Charlotte observer bought by Knight for $7,000,000. Ed & Pub 88:7-8 Ja 1 '55
North Carolina editors endorse code of principles. Ed & Pub 88:45 F 5 '55

Northeastern states

Flood-area newspapers suffer damage, delays. il Ed & Pub 88:10-11+ Ag 27 '55

Ohio

See also
Cincinnati enquirer

Philadelphia

News making Philadelphia a three-paper city. T. S. Irvin. Ed & Pub 88:56 F 12 '55

See also
Philadelphia daily news
Philadelphia inquirer

Poland

Poles snub slanted Communist media. W. Wagner. Ed & Pub 88:86 Ap 23 '55

Raleigh, North Carolina

Daniels family buys Park's Raleigh times. Ed & Pub 88:46 Je 11 '55

St Louis

Globe-democrat famed for news enterprise. Ed & Pub 88:71 Mr 26 '55
S. I. Newhouse purchases number 11; St Louis globe-democrat. Ptr Ink 250:108 Ap 1 '55
St Louis globe-democrat sold to Newhouse for $6,250,000. C. Menees and J. Walker. Ed & Pub 88:7+ Mr 26 '55

San Francisco

Mechanical problems aired in growth area. Ed & Pub 88:38 Jl 30 '55
San Francisco call-bulletin; another century of service planned. C. Watson. Ed & Pub 88:46 O 15 '55

South Dakota

Kennedy buys Argus-Leader in Sioux Falls. Ed & Pub 88:8 Je 18 '55

Spain

Gen. Franco sensitive on press control bill. Ed & Pub 88:46 Ja 1 '55

Texas

Whittenburg trusts buy Howe interests. Ed & Pub 88:134 Ap 30 '55

Titusville, Pennsylvania

90 years old, daily plans its first move. F. S. Holowach. Ed & Pub 88:44 Je 25 '55

Toronto

Industrialist's bid wins Toronto globe. Ed & Pub 88:8+ F 19 '55
Toronto Globe & Mail bids are due Feb. 10. Ed & Pub 88:56 Ja 15 '55
Toronto Globe purchase bids will be asked. Ed & Pub 88:10 Ja 8 '55

Turkey

Big lotteries boost sales in Turkey. F. Zusy. Ed & Pub 88:24 Ja 1 '55

United States

Fourth of U.S. dailies on five-day schedule. R. Wolk. Ed & Pub 88:7+ F 5 '55
Newspaper outlook. Tappi 38:sup 100A-2A Ag '55
1955 is record year for rop color in newspapers; with tabulations. Ptr Ink 253:143-52 sec 2 O 21 '55
Research, personnel key to press future. R. B. Nixon. Ed & Pub 88:14 My 14 '55

Washington, D.C.

See also
Washington post and times herald

NEWSPAPERS, Chinese
Chinese daily proposed for intellectuals. Ed & Pub 88:64 Ap 23 '55

NEWSPAPERS, Convention. See Convention newspapers

NEWSPAPERS, Negro
Broadened Negro press role is seen. Ed & Pub 88:46 F 19 '55

NEWSPAPERS, Trade union
How labor tells its story; abstract. B. Herndon. Management R 43:648-9 O '54
Round one; union vs. company publications. F. C. Foy and R. Harper. Harvard Bsns R 33:59-67 My '55; Excerpts. Pub Util 56:345-8 S 1 '55

NEWSPRINT paper

Ad, circulation gains press paper makers. Ed & Pub 88:62 My 21 '55

ANPA fights newsprint rail charge. R. A. Cooke. Ed & Pub 88:56 Jl 2 '55

Bowaters dedicates Tennessee plant; newsprint mill. il Manuf Rec 123:28-9, 55 N '54

Bowaters Southern newsprint mill in operation. il Paper Ind 36:698-703 O '54

Britain ends newsprint control. For Comm W 54:5 S 5 '55

Britain ends newsprint curbs soon. Ed & Pub 88:13 Ag 20 '55

Britons dicker for newsprint from Canada. Ed & Pub 88:73 My 21 '55

Conversion of the groundwood mill and no. 2 paper machine for the manufacture of rotoprint at Ocean Falls, B.C. N. E. Ward. Pulp & Pa of Can 56:94-8 Mr '55

Drainage effects and two-sidedness. G. F. Underhay. Tappi 37:547-53 N '54; Same. Pulp & Pa of Can 55:145-51 D '54

First chemi-groundwood newsprint mill in operation at East Millinocket; Great northern paper co. il plans diags Paper Ind 37:244-51 Je '55

First quarter newsprint use up seven per cent. Ed & Pub 88:159 Ap 23 '55

Future of exports in the United States paper industry. L. T. Stevenson. Paper Tr J 139:16-20+ Jl 4 '55; Discussion. P. S. Deacon. 139:32; Reply. 33 Jl 25 '55

Great Northern expansion pioneers new process. J. C. W. Evans. il plans Paper Tr J 139:18-26+ F 21 '55

Great Northern mill expansion program. il diag Tappi 38:sup99A-105A F '55

Hearst reaps huge harvest from timber. Ed & Pub 88:40 Ag 6 '55

House that paper built. il Paper Ind 37:442 Ag '55

Huge stepup in Bowater's mills is set. Ed & Pub 88:15 My 7 '55

Illegal strike cuts newsprint deliveries. Ed & Pub 88:59 Jl 16 '55

International paper co. plans 100,000-ton mill in South. Ed & Pub 88:8 Ja 29 '55

Louisiana newsprint mill producing from bagasse; Valentine pulp and paper co. Manuf Rec 124:54 Mr '55

Mando adds 80,000 tons of newsprint. Ed & Pub 88:102 Ap 23 '55

Milestone for Mersey, 1929-1954. J. S. Turner. il Pulp & Pa of Can 55:96-102 N '54

Mobile selected as site for $20-million newsprint mill; International paper co. Manuf Rec 124:52 Mr '55; Same cond. Paper Tr J 139:19 Mr 14 '55

Newsprint. Tappi 37:sup 122A+ O '54

Newsprint approximates all-time peak usage. G. E. Young. Paper Tr J 139:51-2 Ja 31 '55

Newsprint situation. R. C. Flom. Paper Tr J 139:24 Mr 28 '55

Newsprint supply and demand to increase in 1955. Paper Ind 36:1018-19 Ja '55

Newsprint use breaks record. Ed & Pub 88:13 Ag 20 '55

Paper situation sensitive as to supply and price. C. Williams. Ed & Pub 88:21+ Ap 30 '55

Port Alberni mill expands into newsprint and kraft board. il Paper Tr J 139:9 Ja 24 '55

Reduction of basis weight variation on a newsprint machine. N. C. Underwood and B. A. Shipstone. il diags Pulp & Pa of Can 56:120-6 Ag '55

Struck mills returning to normal output. Ed & Pub 88:59 Ag 6 '55

Sweden ends newsprint export to U.S. G. E. Williamson. Ed & Pub 88:47 F 5 '55

Tasman newsprint plant; New Zealand's biggest industrial enterprise. R. Westgate. il Pulp & Pa of Can 55:104-7 N '54

Tremendous newsprint mill expansion is under way. Ed & Pub 88:13+ S 24 '55

25 papers use bagasse newsprint. Ed & Pub 88:14 Mr 5 '55

What it means to build a newsprint mill in India. A. P. Schnyder and C. A. Harwick. il Paper Tr J 139:24-8 Jl 11 '55

Prices

Bowater says newsprint price rise necessary now. J. Walker. Ed & Pub 88:7+ O 8 '55

Dwight hits Bowater on talk of price rise. Ed & Pub 88:9-10 O 15 '55

Newsprint price increase neither justified nor wise. R. W. Slocum. Ed & Pub 88:9 O 15 '55

Statistics

Newsprint production in 1954 reaches all-time peak in U.S. and Canada. J. J. Zima. Paper Ind 37:165-6 My '55

Newsprint situation shown in statistics. Ed & Pub 88:14 Mr 5 '55

World newsprint demand up half in next decade. Can Chem Process 39:14+ O '54

World production of newsprint paper, 1953. Paper Tr J 138:22 N 5 '54

Transportation

15 per cent surcharge expires but may be renewed. Ed & Pub 88:64+ Ap 30 '55

Waste

90 per cent savings in core strip. Ed & Pub 88:52 F 12 '55

NIACIN. See Nicotinic acid

NIAGARA falls

Checking nature's errors with remedial works at Niagara. il map Comp Air Mag 59:288-9 O '54

Guyed shield deflects Niagara for daring cofferdam construction. Constr Methods 37:58-62 My '55

Horseshoe falls on a construction anvil. il Eng N 155:30-2 Ag 25 '55

More face lifting. C. H. Vivian. il diag Comp Air Mag 60:256-60 S '55

Niagara falls to get a new look. il map Power 99:90-1 F '55

Niagara River remedial works; abstract. O. Holden. Roads & Eng Constr 93:94+ Ag '55

Progress on Niagara Falls preservation works by Hydro-electric power commission. Roads & Eng Constr 93:48 Ja '55

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Lubrication and lubricants
Oil fuel
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Absorption of rays
Beer's law
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Lenses
Light
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Luminescence
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Prisms
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Separators
Sintering
Smelting
Tailings

OREGON

See also

Electric utilities—Oregon
Hydroelectric plants—Oregon
Roads—Oregon

ORES

See also

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Cigar boxes
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Package goods—Gift packages

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Food packages
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Glass containers
Meat—Prepackaging
Milk containers
Packaging machinery
Packaging materials
Packing for shipment
Paper boxes
Prepackaging
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Wrapping machines

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Crates
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Automobiles—Materials—Plastics
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Cellulose acetate butyrate
Cement
Clay
Color in plastic materials
Containers, Plastic
Electric circuits—Plastics embedment
Extrusion process (plastics)
Gums and resins
Methacrylates
Methyl cellulose
Microballoons
Molded products
Molding
Motor trucks—Materials—Plastics
Paper, Laminated
Photography on plastics
Plastic coating
Plastic films
Plasticizers

PLASTIC materials—See also—*Continued*
Plastics engineering
Polyethylene
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Saran
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Casein
Fibroin
Flavoproteins
Gelatin
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Medical service
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Milk supply
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Drug trade
Electric utilities
Engineers
Gas companies
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Cars
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Freight cars
Grade crossings
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See Air brakes

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Brakes

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Braking

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Car shops
Freight houses
Locomotive shops
Railroads—Office buildings
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International railway congress

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Cars, Instruction

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Cars
Freight cars
Locomotives
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Railroads—Maintenance and repair
Railroads—Purchasing
Railroads—Rolling stock
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Railroads—Signals
Rails
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Railroads—Fares
Railroads—Management
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Railroads—Securities
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Railroads—Rates
Railroads—Terminals
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See Freight cars

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See also

Locomotive shops
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Maintenance of way

See Railroads—Track

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Work simplification, program for profit; Chesapeake & Ohio railway co. W. M. Stocker, jr. flow plan il plans Am Mach 99:129-36 Ap 25 '55

See also

Freight car service
Railroads—Employees
Railroads—Finance
Railroads—Purchasing
Railroads—Rates
Railroads—Trains

Mechanical departments

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See also
Association of American railroads—Mechanical division

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Motor vehicle auxiliaries

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Motor vehicle competition

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Is the post office fooling itself? mail transportation. G. C. Hudson. il plan Ry Age 137:54-61 O 18 '54

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Negro passengers

ICC advised to end segregation on railroads. H. Hosmer. Ry Age 137:12+ N 22 '54

Office buildings

Functional, simple, comfortable; Cotton Belt's new general office building. il plan Ry Age 138:25-7 My 9 '55

Office management

See also
Railroads—Records

Officials

See also
American association of railroad superintendents

RAILROADS—*Continued*

Operation of pipe lines

See Petroleum pipe lines—Railroad operation

Passenger credit cards

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Passenger service

Milwaukee gets Union Pacific Chicago trains. Ry Age 139:8 S 26 '55

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See also

American association of passenger traffic officers

Dining cars

Passenger traffic

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We'll need more than technology; railroads must develop skills in human relations. J. W. Corbett. Ry Age 139:7 Ag 15 '55

Purchasing

Big buying year ahead? Ry Age 138:7 My 2 '55

Buying will rise in '55. J. W. Milliken. Ry Age 138:132-3 Ja 10 '55

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RAILROADS—Rates—*Continued*

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Computers to control operations. J. W. Milliken. il Ry Age 138:138-9 Ja 10 '55

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On the Frisco Diesel control through records. il Ry Age 138:56-7 Mr 14 '55

Why railroads should develop compatible car report systems. F. J. Knight. il Ry Age 138:29-31 My 23 '55

Regulation

See Interstate commerce commission; Railroads and state

Reservation systems

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Selling Pullman space in seconds; Pennsylvania reservation and ticket selling system. il Ry Age 138:33-4 Ja 31 '55

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Dining cars
Freight cars
Locomotives
Motor cars (railroad)
Refrigerator cars
Tank cars

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See also

Air brakes
Grade crossings
Harriman memorial medals for safety
Railroads—Fires and fire protection
Railroads—Signals

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See also

Freight car service
Railroads—Passenger service

Shops

Cars repaired in ex-steam shop; Baltimore & Ohio. il plan Ry Loco & Cars 129:62-4 Je '55

Completely automatic steam plant; Algona Central. il Ry Loco & Cars 129:50-1 O '55

Diesel repairs on the Pennsy. il Diesel Power 32:34-7 S '54

Locomotive and car shops undergoing changes. H. C. Wilcox and A. G. Oehler. il Ry Age 138:134-5 Ja 10 '55

New Pennsylvania railroad Pittsburgh battery shop. il Ry Loco & Cars 129:62-3 F '55

Production-line air room on the Kansas City Southern. il plan Ry Loco & Cars 129:43-6 F '55

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Work simplification, program for profit; Chesapeake & Ohio railway co. W. M. Stocker, jr. flow plan il plans Am Mach 99:129-36 Ap 25 '55

See also

Car shops
Locomotive shops

Equipment

Brush rigging sander. il diag Ry Loco & Cars 128:91-2 O '54

Every railroad must have a battery shop; Santa Fe newly equipped shop. il Ry Loco & Cars 129:70-2 Je '55

North Western builds ultra-modern battery shop. il plan Ry Loco & Cars 128:62-6 N '54

Panel tests all type jumpers; electrical shop of the Chicago, Milwaukee, St Paul & Pacific. il Ry Loco & Cars 128:71-2 N '54

R.D.C. engine shipping and overhaul. il Ry Loco & Cars 129:64-5 F '55

Strobe in the railroad shop. il Ry Loco & Cars 129:70 Ja '55

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Signals

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Both ways on both tracks with ctc; St Louis-San Francisco. il plan Ry Age 138:35-7 Ja 24 '55

Ctc does everything on this job; Burlington. il diag Ry Age 138:31-2 My 9 '55

Ctc gets 'em over the hill on time; Southern Pacific. il map Ry Age 139:24-5 Ag 1 '55

RAILROADS—Signals—*Continued*

Centralized traffic control means one track instead of two; New York Central railroad. il Iron Age 176:66 Jl 14 '55

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Colour-light signalling on the Southern Region. il map Engineer 199:704-5 My 20 '55; Elec R (Lond) 156:899 My 20 '55

Flash brazing rail signal bonds. il Steel 136:127 Ap 11 '55

How centralized traffic control speeds trains on grades; Kansas City Southern. il map Ry Age 137:67-9 N 15 '54

How protection was improved at seven crossings on C&NW. il plan Ry Age 139:44-5 Ag 8 '55

How Santa Fe uses ctc. il plans Ry Age 138:30-1+ Mr 28 '55

Identra train identification system. diag Ry Age 139:27 O 17 '55

Inductive cab signal system. il Ry Age 139:27 S 26 '55

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Modern signaling=fewer tracks. J. H. Dunn. il plan Ry Age 139:30-3 Jl 11 '55

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Resignalling of Camden Town junction. il Engineer 200:473 S 30 '55

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Three improvements in railway signalling. il Engineering 179:676-8 My 27 '55

Traffic lights protect crossings in this downtown switching area. il plan Ry Age 138:34-6 Je 27 '55

What ctc did for the Dixie line. il map Ry Age 138:42-3 F 7 '55

Whistle or radio controls gates; Richmond, Fredericksburg & Potomac. il diag Ry Age 137:40+ D 6 '54

Why Cotton Belt installed ctc. il map Ry Age 137:31-3 O 25 '54

Signs, markings, etc.

Great Northern finds how reflection helps visibility. il Ry Age 138:59-63 Mr 14 '55

Snow protection and removal

Electric drive for rotary snowplows. A. H. Hoffer and R. E. Willhite. il diags Ry Loco & Cars 129:63-5 Ap '55

Stations

Burlington moves terminal; why they crossed the river. il map plan Ry Age 138:30-2 Ja 24 '55

Florida East Coast opens new North Miami station. il Ry Age 139:12 O 17 '55

Here's one solution for that auto parking problem; Burlington builds large parking lot at its Omaha passenger station. il plans Ry Age 138:33-6 Mr 28 '55

New Pennsylvania railroad station is planned for New York. il Ry Age 138:65 Je 13 '55

New station for only $11,000; Northern Pacific and Great Northern structure at Davenport, N.D. il plan Ry Age 139:35-6 Ag 15 '55

Pace setter in station design; Santa Fe's new passenger station at Hutchinson, Kan. il plan Ry Age 139:42-3 Ag 8 '55

Television by microwave tested on Rock Island. il Ry Age 139:52 S 19 '55

See also

Railroads—Terminals

Lighting

Catenary system for platform lighting. C. G. Nelson. il Ry Loco & Cars 129:55 Jl '55

Electricity in railway service. L. E. Maddams. il Elec J 152:1678-80 My 21 '54

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This station has luminous ceiling; Burlington's new Hannibal, Mo. passenger station. il plans Ry Age 137:32-5 N 8 '54

Statistics

Figures worth having; train-miles, car-miles, car revenues, railroad and air line passenger fatalities, mail payments, and military passenger traffic, 1954. Ry Age 138:160+ My 16 '55

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Stores systems

How big should inventory be? F. J. Knight. il Ry Age 138:39-42 F 14 '55

How to handle repair parts; Cotton Belt. il map diags Ry Age 137:25-9 N 8 '54

See also

Railroads—Purchasing

also Association of American railroads—Purchases and stores division

Switching

Both ways on both tracks with ctc; St Louis-San Francisco il plan Ry Age 138:35-7 Ja 24 '55

How centralized traffic control speeds trains on grades; Kansas City Southern. il map Ry Age 137:67-9 N 15 '54

Reading has developed a new compact control machine for consolidated interlocking. il diags Ry Age 139:28-9 O 3 '55

Remote supervisory control; British railways Southern region installation. il Elec R (Lond) 157:83-4 Jl 8 '55

Traffic lights protect crossings in this downtown switching area. il plan Ry Age 138:34-6 Je 27 '55

Union Pacific yard has automatic controls. il Ry Age 137:9-10 N 8 '54

Taxation

Fast write-offs spurred car buying. A. R. Seder and others. Ry Age 139:7 Jl 25 '55

There's a time to talk up; New York Central statement before Board of equalization and assessment. T. J. Deegan, jr. Am Bsns 25:34 My '55

Telegraph

How Southern Pacific makes communications pay. il map Ry Age 139:42-5 Jl 25 '55

Why Pullman has teletype network. il diag Ry Age 138:58-9 My 2 '55

Telephone

How Southern Pacific makes communications pay. il map Ry Age 139:42-5 Jl 25 '55

Listen for that phone! New York Central campaign designed to build good will through telephone usage. Ry Age 139:53-5 Ag 8 '55

Private telephone system pays as it's used on the Louisville & Nashville. il map Ry Age 138:50-1+ Ap 11 '55

Trends in railroad communications. R. W. McKnight. Ry Age 138:127-8 Ja 10 '55

Terminals

At Philadelphia, latest in express terminals for use by Railway express agency. flow diags il plan Ry Age 137:18-22 O 25 '54

Burlington moves terminal; why they crossed the river. il map plan Ry Age 138:30-2 Ja 24 '55

New 72-mile rail system; Sunny Point army ammunition loading terminal. il map Ry Age 138:61-2 Je 13 '55

Operations of the Iron ore company of Canada limited; railway and port terminal. il map plan Can Min J 76:53-5 Ja '55

Pennsylvania builds special terminals for TrucTrains. il plans Ry Age 139:49-52 Jl 25 '55

Railroad shopping center for Chicago commuters. il Eng N 152:52+ My 20 '54

Railroads lend a helping hand; exhibits of new anthracite burning equipment in passenger terminals. il Ry Age 139:34-5 Jl 11 '55

See also

Freight houses

Railroads—Stations

Railroads—Yards

Tickets

New York Central tests punch card ticket. il Ry Age 138:10 Mr 14 '55

RAILROADS—*Continued*

Track

AAR recommends track-car rules. Ry Age 138:8 Mr 28 '55
Automobile rides road or rails. il Comp Air Mag 60:57 F '55
Dirty work in the dust bowl; Missouri Pacific main track. il Ry Age 137:30-1 O 11 '54
Electronics and ultrasonics; modern aids to railroad safety; Sperry detector cars. il Nat Safety N 71:32-3 Ap '55
Four tracks to two on New York Central. Ry Age 138:8-9 My 23 '55
In track maintenance, automation for short lines? R. Kershaw. Ry Age 138:48-9 F 21 '55
Machines are taking over railroad track work. C. H. Vivian. il diags Comp Air Mag 60:171-5 Je '55
Making an old railroad new; Pacific railroad of Mexico. il Ry Age 138:35-7 My 30 '55
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Nordberg automatic gang tamper. il Ry Age 138:59 Je 20 '55
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Raising track with sleds; Northern Pacific. il Ry Age 139:18-21 Ag 1 '55
Retaining wall buttressed; stabilising a railway bank. il Engineering 177:509 Ap 16 '54
Simplify dump-track maintenance; Union railroad, Pittsburgh. il Steel 137:96 Jl 11 '55
Specially designed train grinds rail out of face. il Ry Age 138:38-41 My 30 '55
This gang is slashing costs of renewing ties and surfacing track on the Erie. il Ry Age 139:43-6 Ag 22 '55
Uptrend seen in M/W field. M. H. Dick. il Ry Age 138:124-6 Ja 10 '55
See also
Grade crossings
Mine tracks
Rails

Track cleaning machinery

Rownson Drew and Clydesdale siding clearing machine. il Engineer 197:850 Je 11 '54

Traffic

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See also
Freight car service
Railroads—Freight
Railroads—Passenger traffic

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ACF redesigns Talgo. il Ry Age 138:10 My 16 '55
Chicago sees lightweight trains; GM reveals added details on new Aerotrain. il Ry Age 139:38-9 S 5 '55
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New trains for Canada. il plans Ry Age 138:38-43 Ap 25 '55
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Pennsylvania railroad orders tubular train. il Ry Age 138:6-7 Mr 28 '55
Railroads; GM builds super trains. W. G. Patton and T. L. Carry. Iron Age 175:38 Je 9 '55
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Train with a Talgo look. il Bsns W p25 Ap 2 '55
US Talgos will have three-unit cars. il Ry Loco & Cars 129:55-6 Je '55
Will they lure the public? new look in American passenger train style. il Ry Age 138:131-3 My 16 '55
See also
Electric railroads—Trains

Valuation

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Wages

Special board urges wage study. Ry Age 138:7-8 Ap 4 '55

Water supply

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Oil problems in Diesel cooling systems and boilers; report of Master boiler makers' association. Ry Loco & Cars 128:65-7 O '54

Waterways competition

Rail business could float away; Calumet-Sag channel project. map Ry Age 138:44-5 Mr 7 '55

Weed removal

Weed-killing train. il Engineer 199:559-60 Ap 22 '55; Engineering 179:509-10 Ap 22 '55

Yards

Freight marshalling yard at Stratford, London. Engineer 197:509-10 Ap 2 '54; Engineering 177:422 Ap 2 '54
Houston's electronic yard. il Ry Age 138:26-8 My 23 '55
How Denver & Rio Grande Western finds broken wheels. il Ry Age 139:35 S 26 '55
How yard radio pays its way on the C&O at Huntington. il map Ry Age 138:38-40 Mr 7 '55
Less icing time at Laramie; automatic icers and salt-dispensing units. il Ry Age 139:49-50 S 12 '55
Light repair tracks and train yard operation; report of Car department officers' association. Ry Loco & Cars 128:61-2 O '54
Modern hump yard for Minot. plan Ry Age 138:44-5 Ap 4 '55
Nashville's Radnor yards; new $15-million joint terminal. il map Ry Age 137:72-9 O 18 '54
Push-button railroading; freight cars are classified by electropneumatic devices; Bensenville yard. J. C. Pierce. il Comp Air Mag 59:308-12 N '54
Reading has developed a new compact control machine for consolidated interlocking. il diags Ry Age 139:28-9 O 3 '55
Rip track operations; Frisco. il Ry Loco & Cars 129:70-1 Mr '55
Seaboard's new yard at Hamlet. il map plans Ry Age 138:22-6 F 28 '55
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Punched card system
Sales records
Stores systems

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Credit departments
Electric utilities
Insurance

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Molded products
Phenol condensation products
Plastic materials
Polyethylene
Rubber—Mixing with resins
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Saran
Styrene (and polymers)
Teflon
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Vinyl chloride
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Boulders
Breccia
Cone-in-cone
Conglomerate
Dolomite
Drilling and boring (earth and rocks)
Geochemistry
Geology
Geophysics
Gneiss
Granite
Gypsum
Limestone
Metamorphism
Minerals
Palisades of the Hudson
Pegmatites
Phosphate rock
Quarries and quarrying
Schists
Sedimentation and deposition
Shale
Stone, Crushed
Stylolites
Weathering (rocks)

Age

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Insurance, Automobile—Preventive work
Lightning protection
National safety council
Poisons, Industrial
Presses—Safety devices
Railroads—Signals
Respiratory apparatus
Safety at sea
Safety contests and awards
Traffic signals

also subdivision Safety measures under special subjects, e.g.

Automobiles
Aviation
Bicycles
Building
Chemical plants
Chemicals
Coal mines and mining
Conveying machinery
Cotton mills
Electric equipment
Electric tools, Portable
Foundries
Gas, Natural—Pipe lines
Gas appliances, Domestic
Gas companies
Glass factories
Hoisting
Ladders
Lumbering
Machine shops
Mining engineering
Motor trucks, Industrial
Offices
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See also

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Coupons
Dealer helps
Employees as sales promoters
Exhibits
Exhibits, Traveling
Glass fabrics
Merchandizing
Premiums (merchandizing)
Publicity

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See also

Advertising
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Auctions
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Insurance, Life—Agents
Insurance agents
Mail order business
Premiums (merchandizing)
Prospect lists
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Sales letters
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Salesmen
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See also

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See also

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Door-to-door selling
Drivers as salesmen
Insurance, Life—Agents
Insurance agents
Paper industry and trade—Salesmen
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Banks and banking—Stock
Bonds
Employees as stockholders
Investments
Investments, Foreign
Loans, Foreign
Mortgages
Municipal bonds
Speculation
Stockholders
Stocks
Stocks, Preferred
Taxation of securities
Trusts and trustees—Investments
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Agricultural machinery industry
Airlines
Airplane industry and trade
Automobile accessories industry
Automobile industry and trade
Building trades
Chemical industries
Department stores
Distilling industries
Drug trade

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Electric apparatus industry
Electric utilities
Equipment industries
Gas companies
Glass trade
Holding companies
Insurance companies
Investment trusts
Lead industry and trade
Lumber trade
Motor bus lines
Motor truck industry
Moving picture industry
Office equipment industry
Paper industry and trade
Petroleum industry and trade
Public utilities
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Rolling mills
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SHIPPERS advisory boards, National association of. See National association of shippers advisory boards

SHIPPING
See also
Barges
Free ports and zones
Freight handling
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Merchant marine
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Radio telephone on ships
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Salvage
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Seamen
Ship propulsion
Shipbuilding
Shipping
Shipyards
Steamboats
Submarine boats
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SHIPS—*Continued*

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Glass
Mica
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Silica
Silicones
Siloxanes

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Acetonitrile
Benzene
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Time study

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United States—Standards, National bureau of

Weights and measures

also subdivision Standards under special subjects, e.g.

Bathrooms

Boilers

Building

Coal

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Coke
Color in newspapers
Copper
Documentation
Doors
Electric batteries
Electric circuit breakers
Electric circuits—Printed circuits
Electric heating, Industrial
Electric lamps
Electric lamps, Incandescent
Electric transformers
Kitchens
Loud speaking apparatus
Moving picture films
Moving picture machines
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Steam turbines
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See also

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See also

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Tank barges

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See also

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Boilers
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See also

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Federal trade commission
Price cutting
Price discrimination
Price fixing
Price fixing, Resale
Price policies
Restraint of trade
Sales policies

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Arbitration, Industrial
Boycott
Engineers—Unions
Insurance agents—Unions
Insurance companies, Trade union
Labor and laboring classes
Newspapers, Trade union
Open and closed shop
Picketing
Shop stewards
Strikes
Trade agreements

also names of unions, e.g.

American federation of labor
American federation of technical engineers
American newspaper guild
Congress of industrial organizations
Engineers and scientists of America
International brotherhood of electrical workers
International brotherhood of teamsters, chauffeurs, warehousemen and helpers of America
International chemical workers union
International confederation of free trade unions
International longshoremen's association
International typographical union
Oil, chemical and atomic workers international union
Oil workers international union
United automobile workers of America (International union, United automobile, aircraft and agricultural implement workers of America)
United gas, coke and chemical workers of America
United mine workers of America
United steelworkers of America

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California opens probe of union purchase of California Life. Nat Underw 59:7+ Ag 11 '55; Same. Nat Underw (Life ed) 59:3+ Ag 12 '55

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Cotton mills—Waste
Dairy waste
Electroplating—Waste
Fumes
Metal working plants—Waste
Packing houses—Waste
Paper and pulp mills—Waste
Petroleum—Water problem
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See also

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See also

Banks and banking—Trust departments

Estate planning

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also

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Accounting

See also

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TRUST companies—*Continued*

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See also
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See Trusts and trustees

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Management

See also
Trust officers

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Europe

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Far East

See Far East—Economic relations—United States

Finland

See Finland—Economic relations

Formosa

See Formosa—Economic relations—United States

Great Britain

See Great Britain—Economic relations—United States

Greece

See Greece—Economic relations—United States

India

See India—Economic relations—United States

Indonesia

See Indonesia—Economic relations

Iran

See Iran—Economic relations—United States

Israel

See Israel—Economic relations—United States

Italy

See Italy—Economic relations—United States

Japan

See Japan—Economic relations—United States

Kenya

See Kenya—Economic relations

Korea

See Korea—Economic relations

Latin America

See Latin America—Economic relations—United States

Norway

See Norway—Economic relations—United States

Pakistan

See Pakistan—Economic relations—United States

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Electric precipitation
Evaporation
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Gases
Solvents
Steam
Vapor pressure
Vaporization
Water vapor

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Rags
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Rubber—Reclaiming
Salvage (waste, etc.)
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Dams
Feed water
Filters and filtration
Filtration plants
Fire service (water supply)
Hot water supply
Hydrants
Hydraulic engineering
Irrigation
Plumbing
Pumping machinery
Pumping stations
Railroads—Water supply
Rain and rainfall
Reservoirs
Rivers
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